## JPMCB U.S. Value Fund

3Q 2022



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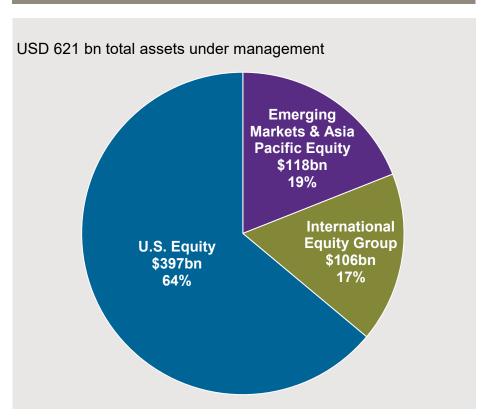
# Capabilities



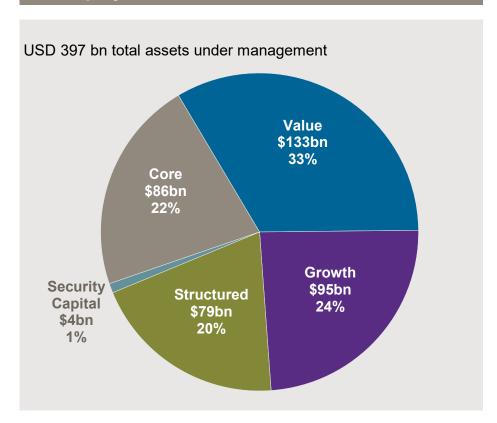
### **Equities Assets Under Management**

As of September 2022, J.P. Morgan Asset Management's Equity teams manage \$621bn in assets

#### **Equities**



### U.S. Equity



Source: J.P. Morgan Asset Management. Data includes internal Fund of Funds and joint ventures. All figures in USD.



#### J.P. Morgan Asset Management offers a broad range of value strategies

The common elements across the platform are fundamental research, risk management, and consistency

Large Cap Value: Fundamental strategy that seeks contrarian ideas with underappreciated long term earnings potential

**JAVA**: Pure value portfolio that combines the quality aspect of U.S. Value with the contrarian nature of Large Cap Value

Value Advantage: Flexible value portfolio utilizing a more opportunistic approach across the market cap spectrum

**U.S. Value**: Quality focused large value portfolio focused on identifying industry leaders with attractive valuations

Equity Income: High quality, conservative large value portfolio emphasizing dividends and consistent absolute returns

|  | Capital Appreciation  | <u>Traditional</u> | <u>Flexible</u>  | <b>Conservative</b>   | Income-Oriented   |
|--|---|--------------------|--|---|---|
|  | Large Cap Value   | JAVA               | Value Advantage  | U.S. Value  | <b>Equity Income</b>  |
| Realized Beta  | 1.17  | 0.99               | 0.99   | 0.96  | 0.85  |
| Up Capture Down Capture Return Information Ratio Batting Average | 110.0<br>101.7<br>4 <sup>th</sup><br>14 <sup>th</sup><br>13 <sup>th</sup> | -<br>-<br>-<br>-   | 101.5<br>93.3<br>6 <sup>th</sup><br>3 <sup>rd</sup><br>6 <sup>th</sup> | 99.1<br>94.4<br>17 <sup>th</sup><br>7 <sup>th</sup><br>15 <sup>th</sup> | 91.3<br>79.6<br>6 <sup>th</sup><br>3 <sup>rd</sup><br>1 <sup>st</sup> |

For Illustrative Purposes Only. Source: Morningstar. Statistics as of 9/30/2022. PM inception - El: 12/31/2004. USV: 3/31/2004. VA: 2/28/2005. LCV: 3/31/2013. JAVA: 10/4/2021. Excess return, information ratio, batting average percentile ranks are based on the Morningstar Large Value category for EI, VA, LCV & JAVA, The Equity Income Fund (I) was ranked 36/805 for return, 28/805 for information ratio, & 1/805 for batting average since PM inception. The U.S. Value Fund (I) was ranked 137/779 for return, 61/779 for information ratio, & 102/779 for batting average since PM inception. The Value Advantage Fund (I) was ranked 43/815 for return, 21/815 for information ratio, & 45/815 for batting average since PM inception. The Large Cap Value Fund (I) was ranked 32/1042 for return, 126/1042 for information ratio, & 132/1042 for batting average since PM inception.

ETFs and Mutual Funds are different investment vehicles. ETFs are funds that trade like other publicly traded securities. Similar to shares of an index mutual fund, each ETF share represents an ownership interest in an underlying portfolio of securities and other instruments typically intended to track a market index. Unlike shares of a mutual fund, shares of an ETF may bought and sold intraday. This information is shown for illustrative purposes only, does not reflect actual investment results, is not a quarantee of future results and it not a recommendation.



# Expertise



#### An experienced team dedicated to value

Also leverages the insights of the J.P. Morgan Equity organization which includes over 20 research analysts in the U.S. and over 200 analysts globally



Lee Spelman Managing Director Head of U.S. Equity Experience: 46/33



Don San Jose **Managing Director CIO Value Team** Experience: 25/22

#### **Portfolio Management Team**



**Managing Director** Portfolio Manager



Andrew Brandon **Managing Director** 



David Silberman **Managing Director** Co-Portfolio Manager Experience: 33/33



Jaime Steinhardt **Executive Director** Experience: 12/12

**Investment Specialist Team** 



Jenna Silver Vice President Experience: 10/10



**Rory Houser Associate** Experience: 7/7



Experience: 30/23

Lerone Vincent

**Managing Director Research Analyst** 

Experience: 24/24



Co-Portfolio Manager Experience: 24/22



Tony Lee Vice President Research Analyst Experience: 10/10

As of September 2022. Note: Industry/Firm experience

### A team of skilled research analysts with an average of 21 years of experience



**David Small** Managing Director Director of U.S. Research Experience: 22/18



Danielle Hines **Executive Director Associate Director** of U.S. Research Experience: 13/13

#### Consumer



Lisa S. Sadioglu Managing Director **Consumer Cyclicals** Experience: 22/22



**Greg Fowlkes** Managing Director Retail Experience: 23/17

Telecom, Media & Technology



Ryan Vineyard Managing Director Consumer Staples Experience: 18/11

#### Healthcare



Bartian van Hulten Executive Director Pharma/Biotech Experience: 26/4



Li Boynton Vice President Pharma/Biotech Experience: 8/5

**REITs** 



Jason Ko **Executive Director** REITs Experience: 21/21



Nick Turchetta Vice President Experience: 12/3

#### **Financials**



Steven Wharton Managing Director Banks & Capital Markets Experience: 27/17



Brent Gdula **Executive Director** Insurance Experience: 14/14



David Chan Executive Director Payments/Business Services Experience: 15/5



Robert Bowman Managing Director Semis & Technology Hardware Experience: 29/29



Nitin Bhambhani Managing Director Software and Svcs Experience: 29/26



Eric Cheung Executive Director Software and Svcs Experience: 17/<1



Kris Erickson Managing Director Experience: 22/10



Ryan Vineyard Managing Director Telecom & Cable Experience: 18/11

#### **Industrials**



**David Maccarrone** Managing Director Experience: 28/12



Aga Zmigrodzka Vice President Commodities Experience: 13/1



Teresa Kim Managing Director Utilities Experience: 24/<1



Executive Director **Industrial Cyclicals** Experience: 26/8



Andrew Brill **Executive Director Industrial Cyclicals** Experience: 19/6



**Chris Ceraso** Executive Director **Autos and Transport** Experience: 22/9

Note: Research Analysts Include VP's and above. As of September 2022. Years of experience: Industry/Firm

## Portfolio



### **U.S. Value Investment Philosophy**

"We believe that quality companies, at attractive valuations, will outperform over time."

#### U.S. Value 1. Quality 2. Valuation **US Value Portfolio:** Valuation is critical: We focus on quality first: Companies with durable Quantitative and Core of high quality US stocks franchises with reasonable valuations qualitative judgements Consistent earnings Potential vs. current Also invests in strong risk/reward opportunities: businesses with market value Strong management improving fundamentals or slightly Tailored metrics for each teams more cyclicality at compelling stock: P/E, EV/EBITDA valuations

Our approach leads to a portfolio that has historically shown consistent outperformance over the market, with very strong risk-adjusted returns



#### Bottom-up process targeting high quality U.S. companies with attractive valuations

#### Idea Generation

### **Fundamental Analysis**

### **Valuation Analysis**

### **Portfolio** Construction

#### NARROW THE INVESTMENT ASSESS THE QUALITY OF **UNIVERSE VIA**

- Analyst research
- Company meetings
- Industry conferences

### THE COMPANY BY **ANALYZING**

- **Business factors** 
  - Competitive position relative to peers
  - High barriers to entry
- Management factors
  - Disciplined use of capital
- Financial factors
  - Cash flow
  - Optimal use of the balance sheet
  - **ROIC**

#### **VALUATION IS CRITICAL TO ENTRY & EXIT POINTS**

- Metrics are tailored to each stock:
  - Free cash flow yield
  - P/E
  - **EV/EBITDA**

#### THE PORTFOLIO IS **CONSTRUCTED FROM THE BOTTOM-UP**

- Portfolio of 85-110 names with a maximum stock weighting of 5% at time of initiation
- Industry group constraints of benchmark weight +/-10%
- Position sizes are determined by:
  - Strength of conviction
  - Risk/reward opportunity
  - Portfolio considerations of diversification

#### Sell discipline:

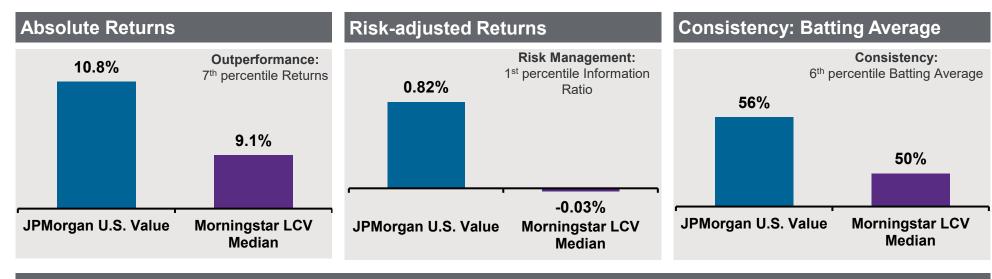
- Overvaluation by the market
- Displacement by a better idea
- Company fundamentals have changed

For illustrative purposes only. The manager seeks to achieve the stated objectives. There can be no guarantee the objectives will be met. P/E - Price/ Earnings P/TBV - Price / Tangible Book Value ROIC - Return on invested capital



### U.S. Value has delivered consistent outperformance & strong risk adjusted returns

JPMorgan U.S. Value Fund trailing 10 years as of September 30, 2022





Source: J.P. Morgan Asset Management, Morningstar. Rating, risk, and return values are relative to each Morningstar Large Value Category. Past performance is no guarantee of future results. 1All data as of 09/30/2022. \*\*Information ratio measures the manager's risk adjusted return. \*\*\*Consistency is measured by batting average - calculated by dividing the number of months in which the manager beats or matches the index by the total number of months in the period.

For the trailing 10 years, the JPMorgan U.S. Value Fund (I Shares) was ranked: 67/1,028 funds for excess returns, 7/1,028 funds for Information ratio and 62/1,028 funds for batting average.

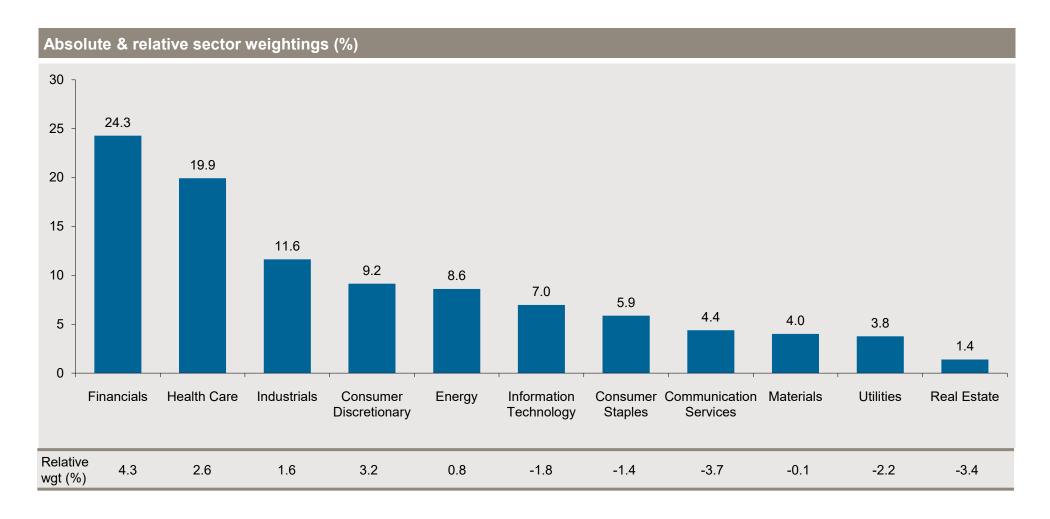


#### **Sector positions**

JPMorgan U.S. Value Portfolio as of September 30, 2022

**Benchmark** 

Russell 1000 Value Index



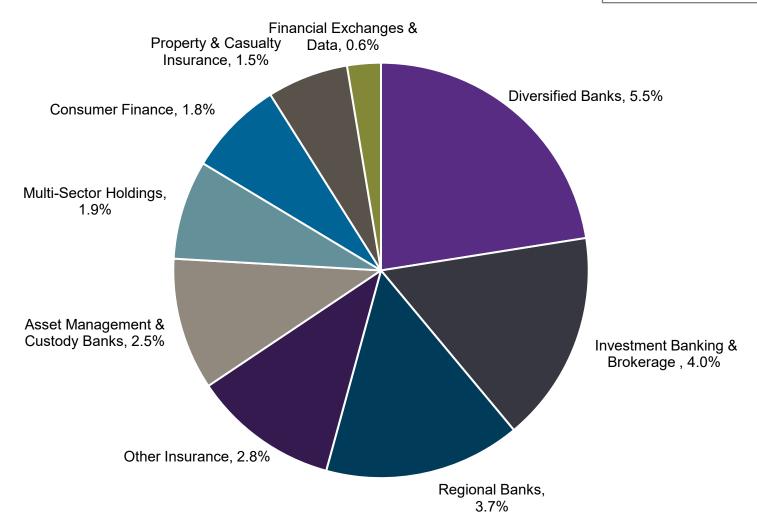
Source: J.P. Morgan Asset Management, Frank Russell Company, Wilshire Atlas (excludes cash). For illustrative purposes only. ¹Reflects relative position to the benchmark Russell 1000 Value Index. The Portfolio is an actively managed. Holdings, sector weights, allocations and leverage, as applicable are subject to change at the discretion of the Investment Manager without notice.



### Financials: opportunities to add value in different rate environments

JPMorgan U.S. Value Portfolio as of September 30, 2022

Financials Weight: 24.3%



Source: J.P. Morgan Asset Management, Wilshire Atlas (excludes cash).



### **Portfolio positions**

JPMorgan U.S. Value Portfolio as of September 30, 2022

Benchmark

Russell 1000 Value Index

| Top 10 Holdings      | Portfolio<br>weight (%) |
|----------------------|-------------------------|
| ConocoPhillips       | 3.03                    |
| UnitedHealth         | 2.78                    |
| Wells Fargo          | 2.46                    |
| Bristol-Myers Squibb | 2.42                    |
| Exxon Mobil          | 2.40                    |
| Johnson & Johnson    | 1.93                    |
| Berkshire Hathaway   | 1.87                    |
| EOG Resources        | 1.86                    |
| Morgan Stanley       | 1.83                    |
| Cigna                | 1.69                    |
| Total                | 22.28                   |

| Top 5 overweights¹ | Portfolio<br>weight (%) | Relative<br>position (%) |
|--------------------|-------------------------|--------------------------|
| UnitedHealth       | 2.78                    | 2.52                     |
| ConocoPhillips     | 3.03                    | 2.25                     |
| EOG Resources      | 1.86                    | 1.76                     |
| AbbVie             | 1.57                    | 1.57                     |
| Wells Fargo        | 2.46                    | 1.54                     |

| Top 5 underweights¹         | Portfolio<br>weight (%) | Relative<br>position (%) |
|-----------------------------|-------------------------|--------------------------|
| JPMorgan Chase <sup>2</sup> | 0.00                    | -1.84                    |
| Thermo Fisher Scientific    | 0.00                    | -1.05                    |
| Berkshire Hathaway          | 1.87                    | -1.04                    |
| Cisco Systems               | 0.00                    | -1.01                    |
| Verizon                     | 0.00                    | -0.97                    |

Source: J.P. Morgan Asset Management, Frank Russell Company, Wilshire Atlas (excludes cash). Holdings and allocations are subject to change at the discretion of the Investment Manager without notice. The inclusion of the securities mentioned above is not to be interpreted as recommendations to buy or sell. For illustrative purposes only.



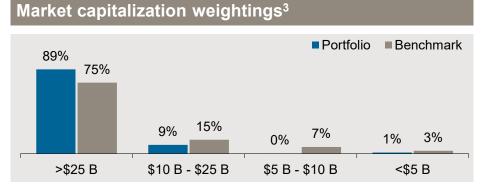
<sup>&</sup>lt;sup>1</sup>Reflects relative position to the Russell 1000 Value Index.

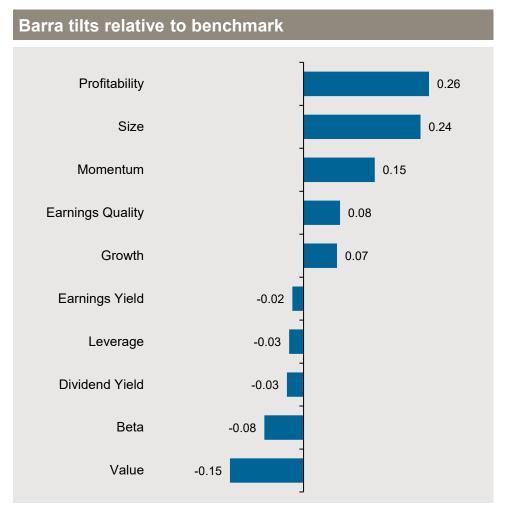
<sup>&</sup>lt;sup>2</sup>Due to regulatory reasons, the portfolio is unable to hold JPMorgan Chase & Co.

#### Portfolio characteristics

JPMorgan U.S. Value Portfolio as of September 30, 2022

| Portfolio                                  | Portfolio | Benchmark |
|--|-----------|-----------|
| P/E Ratio <sup>1</sup>                     | 13.1x     | 12.9 x    |
| EPS Growth <sup>2</sup>                    | 10.7%     | 9.0%      |
| Average Market Capitalization <sup>3</sup> | \$177.9 B | \$134.9 B |
| Number of Holdings                         | 97        | 843       |
| Active Share                               | 61.9%     | N/A       |
| ROE <sup>4</sup>                           | 21.8%     | 17.1%     |
| ROIC <sup>4</sup>                          | 13.6%     | 10.9%     |
| Standard Deviation <sup>5,6</sup>          | 17.7%     | 17.6%     |
| Turnover <sup>5,6</sup>                    | 20.3%     | N/A       |
| Tracking Error <sup>5,6</sup>              | 2.00      | N/A       |
| Beta <sup>5,6</sup>                        | 1.00      | 1.00      |





Source: J.P. Morgan Asset Management, Frank Russell Company, BARRA, Wilshire Atlas (excludes cash). The above characteristics are shown for illustrative purposes only, and are subject to change without notice. Representative the current portfolio holdings. However, it cannot be assumed that these types of investments will be available to or will be selected by the portfolio in the future. <sup>1</sup>First Call 12 month forward estimate. <sup>2</sup>First Call Growth 1-5 year forward estimate. <sup>3</sup>USD. <sup>4</sup>Trailing 12 months. <sup>5</sup>Trailing 5 years (Annualized). <sup>6</sup>As of 8/31//2022.



### Portfolio activity: 3Q 2022

JPMorgan U.S. Value Portfolio as of September 30, 2022

#### Top Buys<sup>1</sup>

- Meta
- **Xcel Energy**
- **NXP Semiconductors**
- **AbbVie**
- Air Products & Chemicals

#### Top Sells<sup>1</sup>

- Citigroup
- Parker-Hannifin
- **AutoZone**
- T-Mobile
- Walt Disney

Source: J.P. Morgan Asset Management

Holdings and allocations are subject to change at the discretion of the Investment Manager without notice. The companies/securities above are shown for illustrative purposes only. Their inclusion should not be interpreted as a recommendation to buy or sell. The Portfolio is actively managed. Holdings, sector weights, allocations and leverage, as applicable are subject to change at the discretion of the Investment Manager without notice.



<sup>&</sup>lt;sup>1</sup> Based on change in position size

<sup>\*</sup>Was either initiated or eliminated during the quarter.

## Results



#### **Performance**

JPMCB U.S. Value Fund as of September 30, 2022

**Market Value USD** (9/30/2022) Str

|        |   | (          |
|--------|---|------------|
| rategy | * | \$9,048 mm |

| Annualized performance* (%) – Gross of Fees | 3Q 2022 | YTD    | Since<br>Inception <sup>1</sup> |
|---|---------|--------|---------------------------------|
| JPMCB U.S. Value Fund                       | -3.60   | -13.14 | -6.30                           |
| Russell 1000 Value Index                    | -5.62   | -17.75 | -11.36                          |
| Excess Returns                              | 2.02    | 4.61   | 5.06                            |

The performance quoted is past performance and is not a guarantee of future results. Collective investment funds are subject to certain market risks. Investment returns and principal value of an investment will fluctuate so that an investor's units of participation, when redeemed, may be worth more or less than original cost. Current performance may be higher or lower than the performance data shown. Source: J.P. Morgan Asset Management, Frank Russell Company. Note: Rates of return for periods less than one year are not annualized. <sup>1</sup>Inception: 9/30/2021. \*Preliminary Figures. Gross of fees.



#### Performance attribution: 3Q 2022

JPMorgan U.S. Value Portfolio as of September 30, 2022

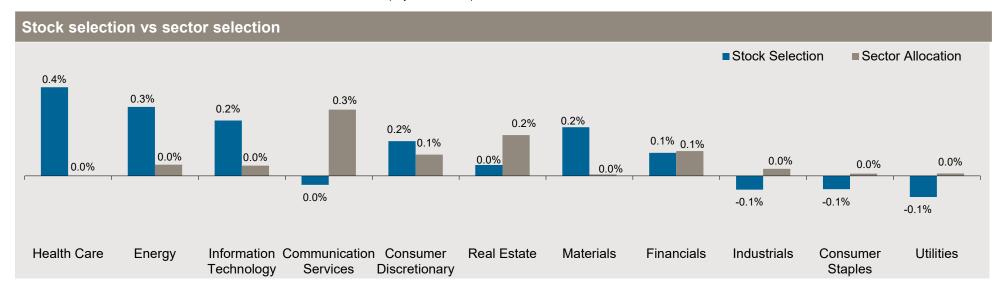
| Attribution | Stock:     | 1.18           |
|-------------|------------|----------------|
| Summary     | Sector:    | 0.81           |
| Benchmark   | Russell 10 | 00 Value Index |

#### Stock attribution

| Top contributors   | Ending<br>weight (%) | Stock<br>return (%) | Impact (%) |
|--------------------|----------------------|---------------------|------------|
| ConocoPhillips     | 3.03                 | 16.03               | 0.30       |
| Verizon*           | 0.00                 | -24.24              | 0.29       |
| Intel <sup>*</sup> | 0.00                 | -30.41              | 0.26       |
| AT&T*              | 0.00                 | -25.84              | 0.22       |
| Pfizer*            | 0.69                 | -15.88              | 0.14       |

| Top detractors        | Ending<br>weight (%) | Stock<br>return (%) | Impact (%) |
|-----------------------|----------------------|---------------------|------------|
| AbbVie                | 1.57                 | -11.55              | -0.19      |
| Nike                  | 0.75                 | -18.43              | -0.16      |
| CMS Energy            | 1.14                 | -13.14              | -0.15      |
| Raytheon Technologies | 1.66                 | -14.33              | -0.15      |
| United Parcel Service | 1.25                 | -10.85              | -0.14      |

Note: Stock attribution reflects net contribution vs. benchmark. Stock return displayed for whole period.



Past performance is no guarantee of future results. Source: J.P. Morgan Asset Management, Frank Russell Company, Wilshire Atlas (excludes cash). The securities highlighted above have been selected based on their significance and are shown for illustrative purposes only. They are not recommendations. The portfolio is an actively managed. Holdings, sector weights, allocations and leverage, as applicable are subject to change at the discretion of the Investment Manager without notice. \*Underweight relative to benchmark.



#### Performance attribution: YTD 2022

JPMorgan U.S. Value Portfolio as of September 30, 2022

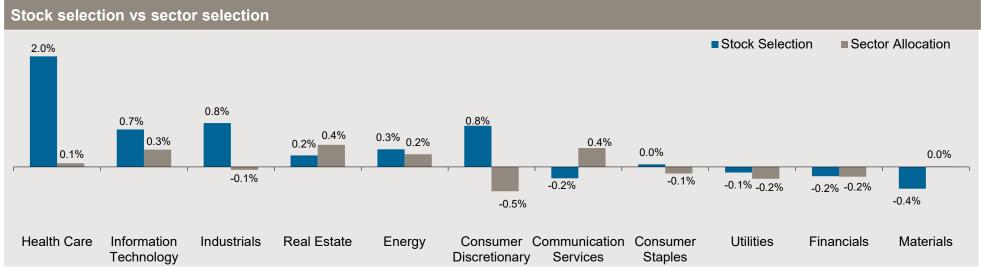
| Attribution | Stock:     | 4.01           |
|-------------|------------|----------------|
| Summary     | Sector:    | 0.36           |
| Benchmark   | Russell 10 | 00 Value Index |

#### Stock attribution

| Top contributors               | Average<br>weight (%) | Stock<br>return (%) | Impact (%) |
|--------------------------------|-----------------------|---------------------|------------|
| ConocoPhillips                 | 2.88                  | 47.25               | 0.90       |
| J.P. Morgan Chase <sup>*</sup> | 0.00                  | -32.51              | 0.72       |
| Intel <sup>*</sup>             | 0.00                  | -48.65              | 0.49       |
| Cisco Systems*                 | 0.00                  | -35.48              | 0.45       |
| EOG Resources                  | 1.80                  | 32.92               | 0.41       |

| Top detractors         | Average<br>weight (%) | Stock<br>return (%) | Impact (%) |
|------------------------|-----------------------|---------------------|------------|
| BlackRock              | 1.90                  | -38.59              | -0.67      |
| Nike                   | 0.98                  | -49.74              | -0.63      |
| Axalta Coating Systems | 1.35                  | -36.41              | -0.58      |
| Exxon Mobil*           | 1.32                  | 47.12               | -0.57      |
| Dover                  | 1.41                  | -35.10              | -0.55      |

Note: Stock attribution reflects net contribution vs. benchmark. Stock return displayed for whole period.



Past performance is no guarantee of future results. Source: J.P. Morgan Asset Management, Frank Russell Company, Wilshire Atlas (excludes cash). The securities highlighted above have been selected based on their significance and are shown for illustrative purposes only. They are not recommendations. The portfolio is an actively managed. Holdings, sector weights, allocations and leverage, as applicable are subject to change at the discretion of the Investment Manager without notice. Underweight relative to benchmark. Due to regulatory reasons, the portfolio is unable to hold JPMorgan Chase & Co.



#### **Executive summary**

JPMorgan U.S. Value Fund as of September 30, 2022

## **Expertise**

#### Experienced Team coupled with proprietary insights from a seasoned research group

- Experienced investment team with lead PM, Clare Hart, managing the Fund since 2004
- Supported by two co-PMs and a dedicated analyst
- Leveraging the fundamental insights of a team of over 20 U.S. Equity career analysts averaging over 20 years of industry experience

#### **Portfolio**

#### Bottom-up stock selection targeting high quality US companies with attractive valuations

- Targets quality companies with consistent earnings and strong management teams
- Fundamental bottom-up approach to stock selection that is not benchmark driven
- Fully invested with cash < 5% and no derivatives / options used in the portfolio

#### Our investment approach has delivered strong and consistent risk-adjusted returns over time

- Has generated top decile absolute and risk adjusted returns over the trailing 10 years
- Seeks to deliver strong performance in most market environments

#### Results

- Gold Morningstar Analyst Rating\*
- \*\*\*\* Morningstar Overall Rating\*\*
- Only active fund in Morningstar category to deliver positive excess returns in 9 out of last 10 calendar years (2012-2021)

Source: J.P. Morgan Asset Management, Morningstar. Information ratio – a measure of risk-adjusted returns of a financial security whereby the active return is divided by the tracking error.

The Information Ratio for the JPMorgan U.S. Value Fund (I Shares) was ranked 7/1,028 funds in the Morningstar Large Value category for the trailing ten years. The Excess Return for the JPMorgan U.S. Value Fund (I Shares) was ranked 67/1,028 funds in the Morningstar Large Value category for the trailing ten years. \*As of 5/09/2022, Large Value Category; denotes the JPMorgan U.S. Value Fund (VGINX)



<sup>\*\*</sup>As of 05/09/2022, Large Value Category; denotes the JPMorgan U.S. Value Fund (VGIIX)

# Appendix



#### **Performance**

JPMorgan U.S. Value Fund as of September 30, 2022

**Market Value USD** 

(9/30/2022)

Strategy\*

\$9,048 mm

| Annualized performance at NAV (%) | 3Q 2022 | YTD 2022 | 1 year | 3 years | 5 years | 10 Years | Lead PM<br>Change <sup>1</sup><br>(3/31/2004) |
|-----------------------------------|---------|----------|--------|---------|---------|----------|---|
| JPMorgan U.S. Value Fund (I)      | -3.64   | -13.36   | -6.60  | 7.87    | 7.93    | 10.82    | 7.97  |
| Russell 1000 Value Index          | -5.62   | -17.75   | -11.36 | 4.36    | 5.29    | 9.17     | 7.18  |
| Excess Returns                    | 1.97    | 4.40     | 4.76   | 3.51    | 2.64    | 1.65     | 0.79  |

| Calendar year performance at NAV (%) | 2008   | 2009  | 2010  | 2011 | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020 | 2021  |
|--------------------------------------|--------|-------|-------|------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| JPMorgan U.S. Value Fund (I)         | -36.88 | 22.55 | 15.30 | 0.67 | 19.86 | 34.24 | 14.39 | -2.32 | 15.06 | 17.43 | -7.49 | 28.16 | 4.54 | 27.20 |
| Russell 1000 Value Index             | -36.85 | 19.69 | 15.51 | 0.39 | 17.51 | 32.53 | 13.45 | -3.83 | 17.34 | 13.66 | -8.27 | 26.54 | 2.80 | 25.16 |
| Excess Returns                       | -0.03  | 2.86  | -0.21 | 0.28 | 2.35  | 1.71  | 0.94  | 1.51  | -2.28 | 3.77  | 0.78  | 1.62  | 1.74 | 2.04  |

#### The performance quoted is past performance and is not a guarantee of future results.

Source: J.P. Morgan Asset Management, Morningstar, Frank Russell Company. Note: Rates of return for periods less than one year are not annualized. Fund (I share class) start date: 9/22/1987, 1Lead PM change: 3/31/2004.



### A long track record of consistent outperformance

As of September 30, 2022



#### Past performance is no guarantee of future results.

Fund (I share class) start date: 9/22/1987, Lead PM change: 3/31/2004. <sup>1</sup>Rolling excess returns (net of fees) since 10/1/2007 for the for JPMorgan U.S. Value Fund (VGIIX) are against the Russell 1000 Value Index. Excess returns are against the Russell 1000 Value Index. Indices do not include fees or operating expenses and are not available for actual investment.



### U.S. Value vehicles

| Vehicle             | Share Class                      | Ticker                | Net Expenses | Minimum Investment  |        |                       |  |
|---------------------|----------------------------------|-----------------------|--------------|---|--------|-----------------------|--|
| Mutual Fund         | А                                | VGRIX                 | 94 bps       | \$1,000   |        |                       |  |
|                     | С                                | VGICX                 | 144 bps      | \$1,000   |        |                       |  |
|                     | I                                | VGIIX                 | 69 bps       | \$1MM   |        |                       |  |
|                     | R2                               | VGRTX                 | 119 bps      | None  |        |                       |  |
|                     | R3                               | JGAVX                 | 94 bps       | None  |        |                       |  |
|                     | R4                               | JGRUX                 | 69 bps       | None  |        |                       |  |
|                     | R5                               | VGIFX                 | 54 bps       | None  |        |                       |  |
|                     | R6                               | VGINX                 | 44 bps       | None for retirement plans, \$15MM for direct investors and \$5MM for discretionary accounts |        |                       |  |
| Vehicle             | Fee                              | Minimum<br>Investment | Vehicle      | Share<br>Class  | Fee    | Minimum<br>Investment |  |
| Separate<br>Account | 60 bps on 1 <sup>st</sup> \$25MM | \$35 mm               | Commingled   | Α   | 40 bps | \$100 mm              |  |
|                     | 40 bps on balance                |                       | Fund         | CF  | 44 bps | \$25 mm               |  |

The Strategy offers a SICAV (Luxemborg Fund, open-ended investment company) available for non-U.S. investors. Source: J.P. Morgan Asset Management



#### Investment team biographies



Clare Hart, managing director, is a portfolio manager in the U.S. Equity Group. An employee since 1999, Clare is the lead portfolio manager of the JPMorgan Equity Income Fund and the JPMorgan U.S. Value Fund. Prior to joining the team, Clare was with Salomon Smith Barney's equity research division as a research associate covering Real Estate Investment Trusts. She began her career at Arthur Andersen, working as a public accountant while earning both an M.S.A. from DePaul University and a C.P.A. granted by the State of Illinois. Clare also holds a B.A. in political science from the University of Chicago.



Andrew Brandon, managing director, is a portfolio manager in on the JPMorgan Equity Income and the JPMorgan U.S. Value Funds within the U.S. Equity Group. An employee since 2000, Andrew joined the investment team in 2012 as an investment analyst on the JPMorgan Equity Income and Growth and Income Funds. Prior to joining the team, Andrew was a member of our US equity research team covering the financial industry. Andrew has also worked in the JPMorgan Private Bank supporting portfolio managers of both the U.S. large cap core equity product, and the U.S. large cap value product. Andrew obtained a B.A. in economics from the University of Virginia, and an M.B.A. from the University of Florida. He is a CFA charterholder



David Silberman, managing director, is a portfolio manager on the JPMorgan Equity Income and the JPMorgan U.S. Value Funds within the U.S. Equity Group. An employee since 1989, David assumed his current role in 2019. Previously, David was the Head of the Equity Investment Director and Corporate Governance teams globally and the lead U.S. Equity Investment Director since 2008. Before that, he was a portfolio manager in the U.S. Equity Group where he managed equity portfolios for private clients, endowments and foundations. He has also worked in the Emerging Markets Derivatives Group and attended the J.P. Morgan training program. David holds a B.A. in economics and political science from the State University of New York at Binghamton and an M.B.A. from the Stern School of Business at New York University.



Charles "Lerone" Vincent, managing director, is a research analyst on the JPMorgan Equity Income and U.S. Value Funds within the U.S. Equity Group. Previously, he was a research analyst on the U.S. Equity Core team focusing on large and mid-cap basic materials companies. An employee since 1998, Lerone served as an analyst on the Mid-Cap Value team focusing on industrials, technology, utilities and basic materials companies. Prior to this, he served as a generalist on the Tax Aware Large Cap Core Strategy, before that, Lerone was a research assistant covering the technology and telecom sectors, and before that, he was an associate and analyst in the Diversified Industries and Consumer Products group at the firm's Investment Bank. Lerone holds a B.S.M. from Tulane University and is a CFA charterholder.



Tony D. Lee, vice president, is an investment analyst on the JPMorgan Equity Income and U.S. Value Funds within the U.S. Equity Group. An employee since 2012, Tony is a generalist analyst who covers multiple sectors. Prior to joining the team in 2018, Tony was a member of our U.S. Equity Research team covering healthcare and insurance industries. Tony holds B.S. in Hotel Administration with concentrations in Real Estate and Finance from Cornell University. He is a CFA charterholder.



#### Investment team biographies



Don San Jose, managing director, is the Chief Investment Officer of the U.S. Value Team and a portfolio manager within the U.S. Equity Group. An employee since 2000, Don is responsible for managing the J.P. Morgan Small Cap Active Core and SMID Cap Core Strategies. Prior to joining the Small Cap Team, Don was an analyst in the JPMorgan Securities' equity research department covering capital goods companies. Prior to joining the firm, Don was an equity research associate at ING Baring Furman Selz. Don holds a B.S. in Finance from The Wharton School of the University of Pennsylvania. He is a member of both the New York Society of Security Analysts and The CFA Institute, and a CFA charterholder.



Jaime H. Steinhardt, executive director, is an investment specialist within the U.S. Equity Group. An employee since 2012, Jaime is the head of the investment specialist team that is responsible for communicating investment performance, outlook, and strategy positioning to institutional and funds clients for the firm's U.S. Equity Value platform. She holds a B.A. in economics from Georgetown University and holds the Series 7 and 63 licenses. She is a member of both the New York Society of Security Analysts and the CFA Institute, and a CFA charterholder.



Jenna B. Silver, vice president, is an investment specialist in the U.S. Equity Group. An employee since 2013, Jenna is responsible for communicating investment performance, outlook, and strategy positioning to institutional and funds clients for the firm's U.S. Equity Value platform. Jenna previously worked in Asset Management's Product Strategy team, focusing on the fixed income landscape, industry trends, product development, and competitive positioning. Jenna holds a B.B.A. in Finance and Strategy from the University of Michigan, Stephen M. Ross School of Business. She also holds the Series 7 and 63 licenses and is a CFA charterholder.



Rory T. Houser, is an investment specialist within the U.S. Equity Group. An employee since 2015, Rory is responsible for communicating investment performance, outlook, and strategy positioning to institutional and funds clients for the firm's U.S. Equity Value platform. He started his career working in J.P. Morgan's Private Bank, partnering with family offices, endowments, and foundations to develop investment strategies and identify the opportunities that shape their portfolios and long-term investment goals. Rory holds a B.S. in finance and entrepreneurship from the University of the Dayton, and holds the Series 7 and 63 licenses. He is a CFA charterholder.



#### J.P. Morgan Asset Management

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