



# Guide to Alternatives®

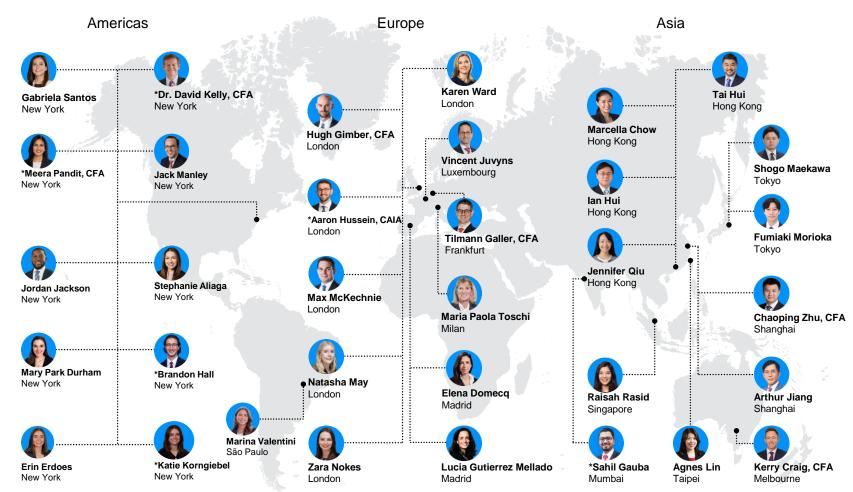
4Q 2024 As of November 30, 2024





# **Global Market Insights Strategy Team**

GTA MI 2



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J.P.Morgan
ASSET MANAGEMENT



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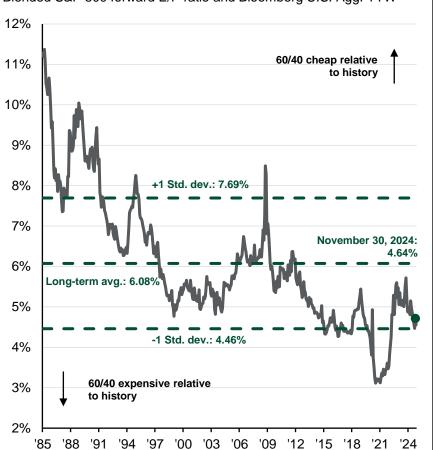


# Earnings/coupon yield and the 60/40

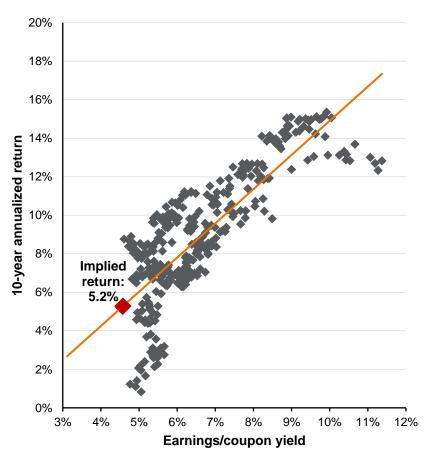
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Blended S&P 500 forward E/P ratio and Bloomberg U.S. Agg. YTW



# 60/40 earnings/coupon yield and subsequent 10-year annualized returns: Jan. 1985 – Nov. 2014



Source: Standard & Poor's, Bloomberg, IBES, FactSet, Thomas Reuters J.P. Morgan Asset Management. Valuation is calculated by summing 60% weight to earnings yield on stocks (inverse of forward P/E) and a 40% weight to the yield-to-worst on the U.S. Aggregate. Earnings yield is the forward earnings yield (consensus analyst estimates of EPS over the next 12 months divided by price) as provided by IBES since December 1984 and by FactSet since January 2022. Percentages may not sum due to rounding. Returns are based on a 60% weighting in the S&P 500 Total Return Index and a 40% weighting in the U.S. Aggregate Total Return index. 60/40 is rebalanced annually. Returns are 120-month annualized total returns, measured monthly, beginning December 31, 1984. Data are based on availability as of November 30, 2024.





#### 60/40 returns and stock-bond correlation

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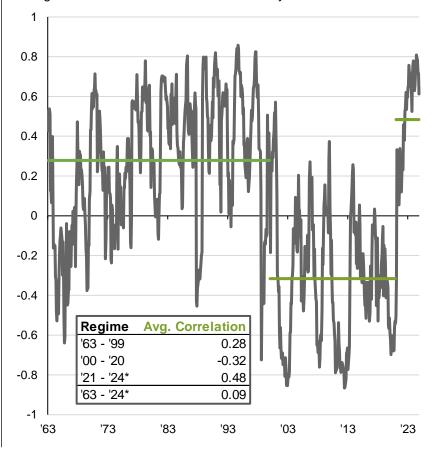






#### S&P 500 / U.S. 10-year Treasury correlation

Rolling 12-month correlation based on monthly total returns



Source: Bloomberg, Haver Analytics, FactSet, LSEG, Standard & Poor's, J.P. Morgan Asset Management. (Left) The 60/40 portfolio is 60% invested in the S&P 500 Total Return Index and 40% invested in the Bloomberg U.S. Aggregate Total Return Index. \*2024 correlations are through 3Q24.

Data are based on availability as of November 30, 2024.





# 60/40 portfolio income generation

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#### 60/40 portfolio real yield

60/40 portfolio yield minus the y/y % change in core CPI, monthly



Source: Bloomberg, FactSet, Standard & Poor's, J.P. Morgan Asset Management. 60/40 portfolio nominal yield is calculated by taking the sum of the S&P 500's dividend yield and the yield-to-worst of the Bloomberg U.S. Aggregate multiplied by their respective weights in the portfolio. Analysis is based on month-end data. For the current month, we use the prior month's core CPI figures until the latest data are available. Data are based on availability as of November 30, 2024.

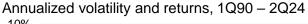


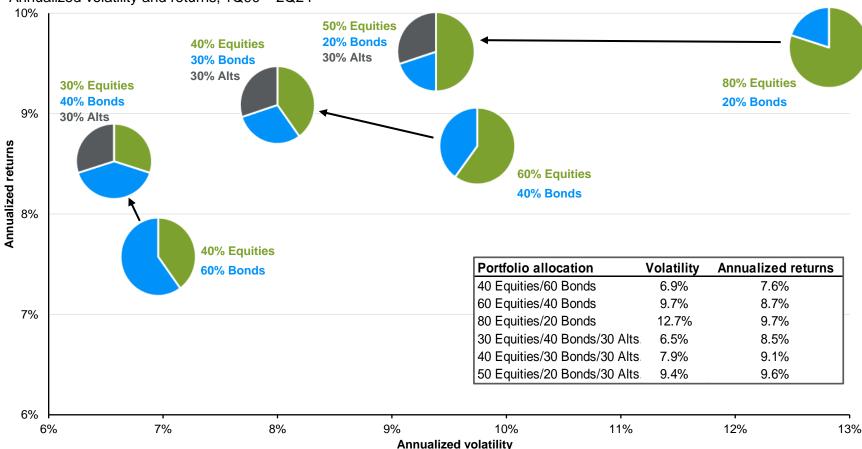


#### Portfolio diversification

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Source: Bloomberg, Burgiss, HFRI, NCREIF, Standard & Poor's, FactSet, J.P. Morgan Asset Management. Alts include hedge funds, real estate, and private equity, with each receiving an equal weight. Portfolios are rebalanced at the start of the year. Equities are represented by the S&P 500 Total Return Index, Bonds are represented by the Bloomberg U.S. Aggregate Total Return Index, Volatility calculated as the annualized standard deviation of quarterly returns.

Data are based on availability as of November 30, 2024.

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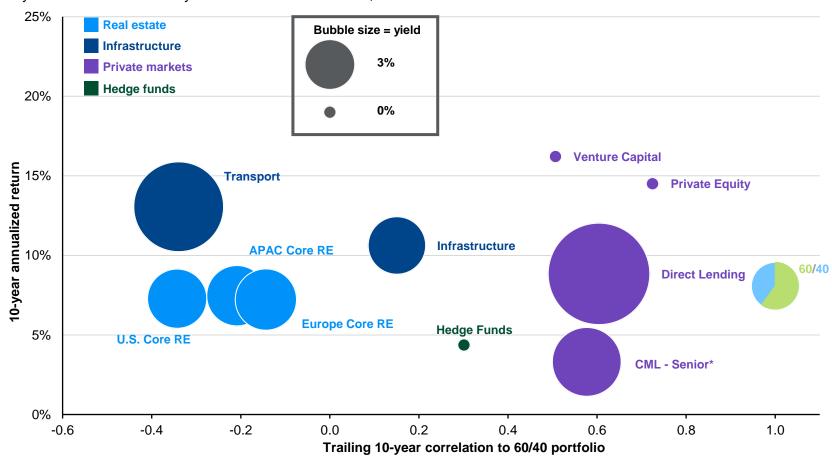


## Alternatives: Correlations, returns and yields

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#### Correlations, returns and yields

10-year correlations and 10-year annualized total returns, 3Q14 - 2Q24



Source: Burgiss, Cliffwater, Gilberto-Levy, HFRI, MSCI, NCREIF, FactSet, J.P. Morgan Asset Management. Correlations are based on quarterly returns over the past 10 years from 3Q14-2Q24. A 60/40 portfolio is comprised of 60% stocks and 40% bonds. Stocks are represented by the S&P 500 Total Return Index. Bonds are represented by the Bloomberg U.S. Aggregate Total Return Index. 10-year annualized returns are calculated from 1Q14-4Q23. Indices and data used for alternative asset class returns and yields are as described on pages 12, 13, and 17 of the *Guide to Alternatives*. Yields are based on latest available data as described on page 12 of the *Guide to Alternatives*. \*CML is commercial mortgage loans. Data are based on availability as of November 30, 2024.

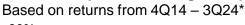


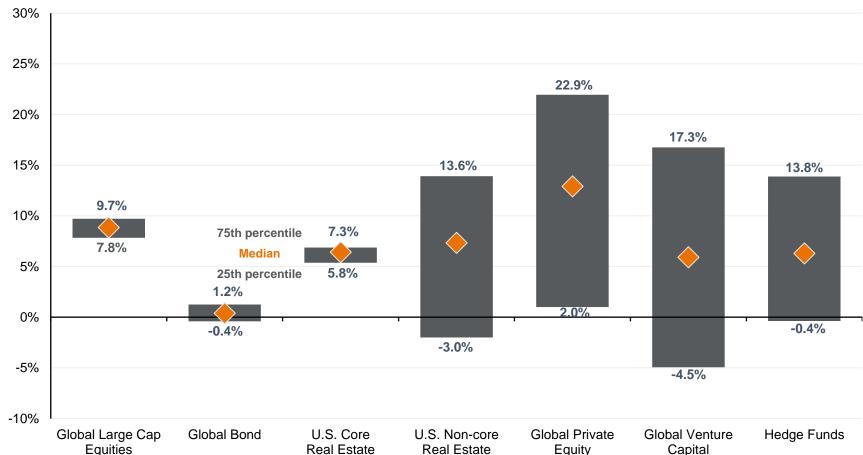


# Alternatives and manager selection

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Source: Burgiss, NCREIF, Morningstar, PivotalPath, J.P. Morgan Asset Management.

Global Large Cap Equities and Global Bond are based on the Morningstar Global Large Stock Blend and Global Bond (not hedged) categories respectively. \*Manager dispersion is based on annual returns over a 10-year period ending 3Q 2024 for Hedge Funds, U.S. Core Real Estate, Global Large Cap Equities and Global Bond. U.S. Non-core Real Estate, Global Private Equity and Global Venture Capital are represented by the 10-year internal rate of return (IRR) ending 2Q 2024.

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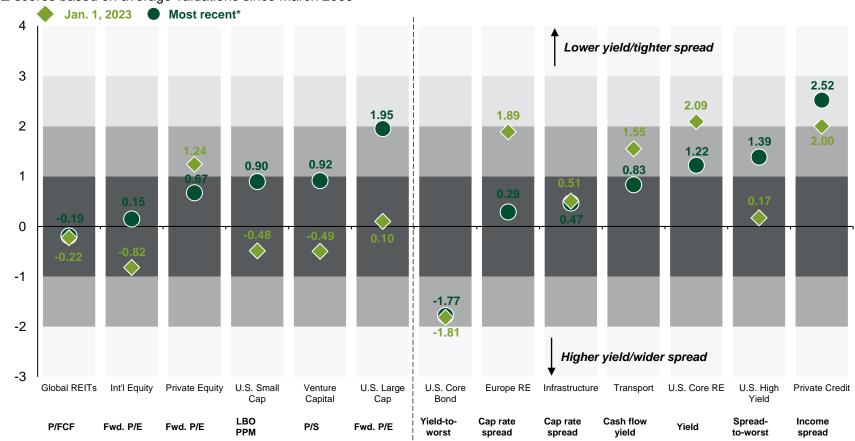


#### Valuations monitor

**GTA** MI 10

#### Asset class valuations

Z-scores based on average valuations since March 2009\*



Source: Buraiss. Cliffwater, FactSet, Jay Ritter, Cordell Eminent Scholar, Eugene F. Brigham Department of Finance, Insurance, Real Estate Warrington College of Business, University of Florida, LCD, PitchBook, MSCI, NCREIF, RCA, J.P. Morgan Markets, J.P. Morgan Asset Management. All alternative asset classes valuation measures are quarterly, except VC, which is annual. Public market asset class valuations are monthly. Equity valuations are measured using next twelve months price-to-earnings ratios. Fixed income valuations are measured using yield-to-worst and spread-to-worst. Global REITs valuations are measured using price-to-free cash (P/FCF) flow multiples. Real estate valuations are measured using the spread between transaction-based cap rates and the yield on the appropriate 10-year government bond. Private equity valuations are determined using leveraged buyout purchase price multiples (LBO PPM). Private credit valuations are measured using the spread between quarterly JPMorgan income returns and 3-month SOFR (LIBOR pre-2019). VC valuations measured using the median VC-backed IPO price-to-sales (P/S) ratio. Infrastructure valuations are measured using 12-month trailing infrastructure income returns, \*VC average valuation is since 12/31/2009, Global REITs average valuation is since 1/31/2010. Data are based on availability as of November 30, 2024.





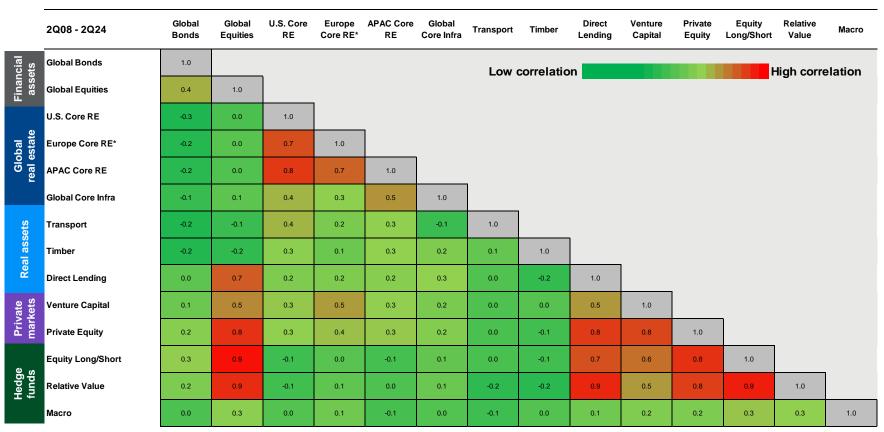
# Public and private market correlations

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#### Public and private market correlations

Quarterly returns



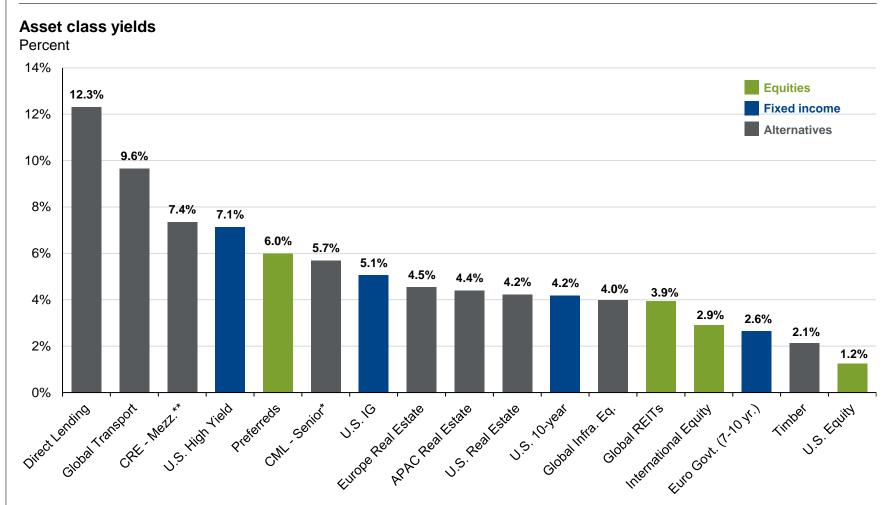
Source: Bloomberg, Burgiss, Cliffwater, FTSE, HFRI, MSCI, NCREIF, J.P. Morgan Asset Management. \*Europe Core RE includes continental Europe. Private Equity and Venture Capital are time weighted returns from Burgiss. RE - real estate. Global equities: MSCI AC World Index. Global Bonds: Bloomberg Global Aggregate Index. Global REITs: FTSE EPRA NAREIT Global REITs Index. U.S. Core Real Estate: NCREIF Property Index - Open End Diversified Core Equity component. Europe Core Real Estate: MSCI Global Property Fund Index -Continental Europe, Asia Pacific (APAC) Core Real Estate: MSCI Global Property Fund Index - Asia-Pacific, Global Infrastructure (Infra.): MSCI Global Private Infrastructure Asset Index. U.S. Direct Lending: Cliffwater Direct Lending Index. Timber: NCREIF Timberland Property Index (U.S.), Hedge fund indices are from HFRI, Transport: returns are derived from a J.P. Morgan Asset Management index, All correlation coefficients are calculated based on quarterly total return data for the period 6/30/2008 to 6/30/2024. Returns are denominated in USD.





#### Yield alternatives

**GTA** MI 12



Source: BAML, Bloomberg, Clarkson, Cliffwater, Drewry Maritime Consultants, Federal Reserve, FTSE, MSCI, NCREIF, FactSet, Wells Fargo J.P. Morgan Asset Management. \*CML is commercial mortgage loans. \*\*CRE - Mezz is mezzanine commercial real estate debt. Equities and fixed income yields are as of 11/30/2024. Alternative yields are as of 6/30/2024, except Global Transport and Timber, which are as of 9/30/2024; CRE- Mezz, which is as of 11/30/2024; and CML - Senior, which is as of 9/30/2024. CML - Senior. Market-capitalization weighted average for all mortgages in the Gilberto-Levy Commercial Mortgage Index. Mezzanine commercial mortgage loans yield is derived from a J.P. Morgan Survey and U.S. Treasuries of a similar duration. Global Transport: Levered yields for transport assets calculated as the difference between charter rates (rental income), operating expenses, debt amortization and interest expenses, as a percentage of equity value, and are based on a historical 15-year average. Yields for each of the sub-vessel types are calculated and respective weightings are applied to arrive at the current levered yields for Global Transportation, Preferreds: BAML Hybrid Preferred Securities; Direct Lending: Cliffwater Direct Lending Index; U.S. High Yield: Bloomberg U.S. Aggregate Corporate High Yield; Global Infrastructure: MSCI Global Private Infrastructure Asset Index, Global REITs: FTSE NAREIT Global REITs; International Equity: MSCI AC World ex-U.S.; U.S. 10-year: 10-year U.S. Treasury yield; U.S. Equity: MSCI USA, Europe Real Estate: Market weighted-avg. of MSCI Global Property Fund Indices – U.K. & Cont. Europe; U.S. and Asia Pacific (APAC) core real estate: MSCI Global Property Fund Index . Euro Govt. (7-10 yr.): ASSET MANAGEMENT Bloomberg Euro Aggregate Government - Treasury (7-10Y); Timber: NCREIF Timberland Index (U.S.) - EBITDA Return. Data are based on availability as of November 30, 2024.

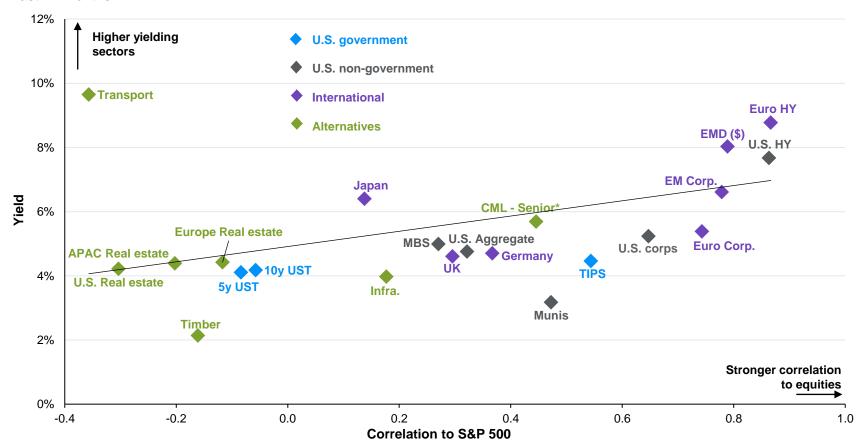


# Yields and equity market correlations

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#### Equity market correlations and yields\*

Last 12 months



Source: Bloomberg, Gilberto-Levy, NCREIF, MSCI, FactSet, ICE, J.P. Morgan Asset Management. \*CML is commercial mortgage loans. Fixed income shown above are represented by Bloomberg indices except for EMD and ABS – U.S. Aggregate; MBS: U.S. Aggregate Securitized - MBS; U.S. corps: U.S. Corporates; Municipal Bond; U.S. HY: Corporate High Yield; TIPS: Treasury Inflation-Protected Securities (TIPS); Floating Rate: U.S. Floating Rate: U.S. Convertibles: U.S. Corporates; ABS: J.P. Morgan ABS Index; EMD (\$): J.P. Morgan EMBIG Diversified Index; EMD (LCL); J.P. Morgan EMBIG Diversified Index; EMC Corp.: Luro Aggregate Corporate Index; Euro HY: Pan-European High Yield Index; Europe Real Estate: Market weighted-avg, of MSCI Global Property Fund Indices – U.K. & Cont. Europe; U.S. and APAC Real Estate: MSCI Global Property Index; Global Private Infrastructure Asset Index (equal weighted blend; U.S. Direct Lending; Cliffwater Direct Lending Index; Timber: NCREIF Timberland Property Index; CUS.); Transport returns and yield are derived from a J.P. Morgan EMBIG Diversified Index; Euro HY: Pan-European High Yield Index; Europe Real Estate: MSCI Global Property Index; Global Private Infrastructure Asset Index (equal weighted blend; U.S. Direct Lending; Cliffwater Direct Lending Index; Timber: NCREIF Timberland Property Index; (U.S.); Transport returns and yield are derived from a J.P. Morgan EMBIG Diversified Index; Euro HY: Pan-European High Yield Index; Euro HY: Pan-European

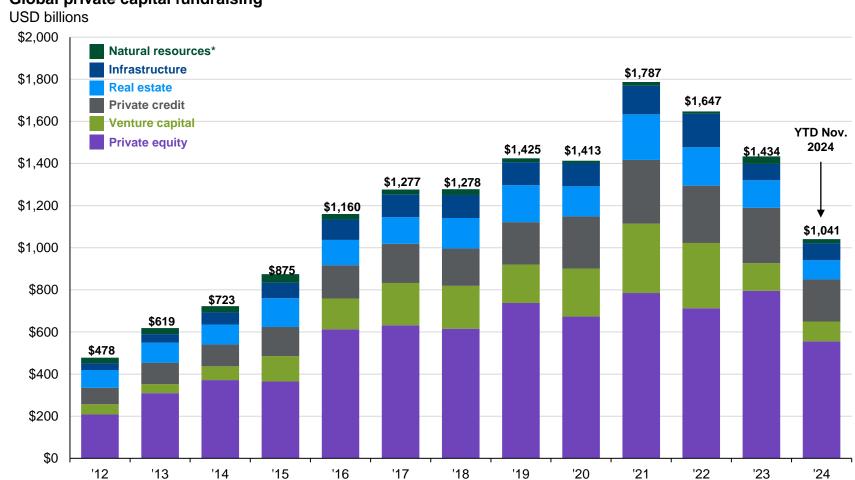




# Alternatives fundraising

GTA MI 14

#### Global private capital fundraising



Source: Pregin, J.P. Morgan Asset Management.

Fundraising categories are provided by Preqin and represent their estimate of annual capital raised in closed-end funds. \*Natural resources includes energy, timberland, agriculture and farmland, metals and mining, water, and diversified business. Data may not sum to total due to rounding.

Data are based on availability as of November 30, 2024.



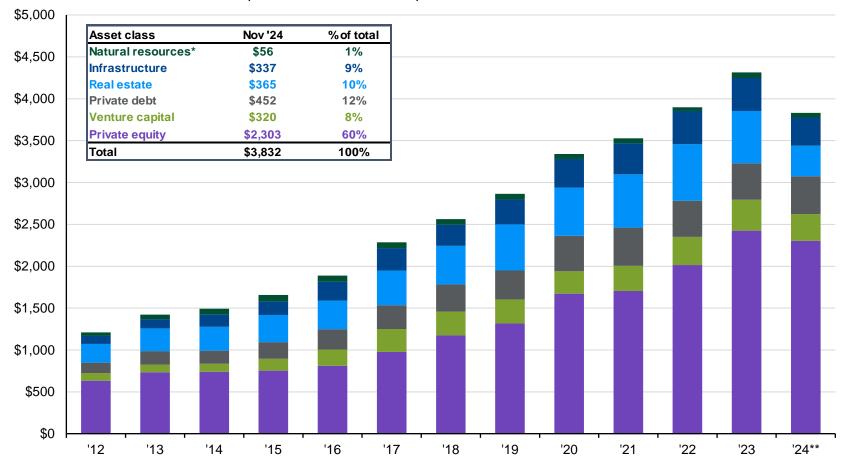


# Alternatives dry powder

GTA MI 15

#### Global dry powder by asset class

Total committed but uninvested LP capital, USD billions, end of period



Source: Preqin, J.P. Morgan Asset Management. Dry powder refers to committed but uninvested capital. Fundraising categories are provided by Preqin. \*Natural resources includes energy, timberland, agriculture and farmland, metals and mining, water, and diversified business. \*\*Data updated through November 30, 2024. Percentages may not sum to 100 due to rounding.

Data are based on availability as of November 30, 2024.



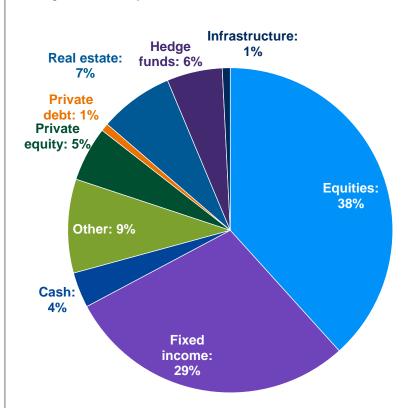


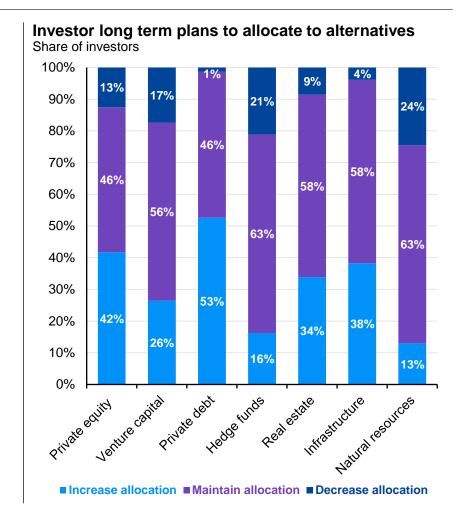
# Investor positioning

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#### Institutional investor asset allocation

Average allocation by asset class, 2023





Source: Preqin, J.P. Morgan Asset Management. (Left) Data sourced from Preqin's 2024 Institutional Allocation Study. Simple average allocation is calculated using data across 4,255 investors representing \$21.1tn in AUM. (Right) Preqin H2 2024 Investor Outlook. Data are based on availability as of November 30, 2024.





#### Alternative asset class returns

**GTA** MI

											2014-2023	
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD '24*	Ann.	Vol.**
Venture Capital	Transport	Infra.	Private Equity	Venture Capital	Venture Capital	Venture Capital	Venture Capital	Transport	Transport	Transport	Venture Capital	Venture Capital
26.0%	16.2%	14.2%	23.0%	21.3%	20.4%	58.4%	49.7%	23.5%	16.0%	12.2%	16.2%	13.2%
Infra.	Infra.	Transport	Transport	Infra.	Private Equity	Private Equity	Private Equity	Infra.	Direct Lending	Hedge Funds	Private Equity	Transport
13.9%	15.5%	13.4%	20.2%	11.6%	16.8%	24.1%	37.6%	9.6%	12.1%	8.5%	14.5%	10.2%
U.S. Core RE	Venture Capital	Private Equity	Venture Capital	Europe Core RE	Infra.	Asset Allocation	U.S. Core RE	U.S. Core RE	Private Equity	Direct Lending	Transport	Private Equity
12.5%	15.0%	12.2%	14.7%	9.9%	11.5%	12.0%	22.2%	7.5%	9.7%	5.7%	13.1%	8.5%
Europe Core RE	U.S. Core RE	Direct Lending	Infra.	APAC Core RE	Europe Core RE	Transport	Asset Allocation	APAC Core RE	Infra.	Infra.	Infra.	U.S. Core RE
12.3%	15.0%	11.2%	12.2%	9.3%	9.4%	10.6%	19.3%	6.8%	7.9%	5.0%	10.6%	5.5%
Asset Allocation	Europe Core RE	APAC Core RE	Asset Allocation	Private Equity	Asset Allocation	Hedge Funds	Transport	Direct Lending	CML - Senior*	Asset Allocation	Asset Allocation	Hedge Funds
11.2%	12.8%	10.4%	12.2%	9.0%	9.2%	8.9%	18.8%	6.3%	5.6%	3.2%	9.6%	5.4%
Private Equity	APAC Core RE	U.S. Core RE	APAC Core RE	Asset Allocation	Direct Lending	CML - Senior*	Europe Core RE	Europe Core RE	Hedge Funds	Private Equity	Direct Lending	Europe Core RE
9.8%	11.8%	8.8%	11.5%	8.7%	9.0%	6.3%	14.2%	4.6%	4.5%	2.4%	8.8%	4.2%
Direct Lending	Asset Allocation	Asset Allocation	Europe Core RE	U.S. Core RE	CML - Senior*	Direct Lending	Hedge Funds	Asset Allocation	Asset Allocation	Europe Core RE	APAC Core RE	CML - Senior
9.6%	10.3%	8.5%	9.8%	8.3%	8.1%	5.5%	13.9%	2.4%	3.4%	1.5%	7.5%	4.0%
APAC Core RE	Private Equity	Europe Core RE	Direct Lending	Direct Lending	APAC Core RE	Europe Core RE	Direct Lending	Private Equity	Venture Capital	CML - Senior*	U.S. Core RE	Infra.
9.4%	9.0%	8.1%	8.6%	8.1%	6.6%	4.8%	12.8%	-1.6%	-2.2%	1.4%	7.3%	3.4%
CML - Senior*	Direct Lending	Hedge Funds	Hedge Funds	Transport	Hedge Funds	U.S. Core RE	APAC Core RE	Hedge Funds	APAC Core RE	Venture Capital	Europe Core RE	Asset Allocation
7.4%	5.5%	3.2%	8.5%	7.7%	5.6%	1.2%	11.8%	-2.8%	-2.3%	0.8%	7.2%	3.0%
Transport	CML - Senior*	CML - Senior*	U.S. Core RE	CML - Senior*	U.S. Core RE	APAC Core RE	Infra.	CML - Senior*	Europe Core RE	APAC Core RE	Hedge Funds	Direct Lendin
6.9%	2.7%	2.9%	7.6%	2.6%	5.3%	0.3%	10.5%	-9.0%	-4.9%	-2.3%	4.4%	2.9%
Hedge Funds	Hedge Funds	Venture Capital	CML - Senior*	Hedge Funds	Transport	Infra.	CML - Senior*	Venture Capital	U.S. Core RE	U.S. Core RE	CML - Senior*	APAC Core R
4.3%	-0.2%	0.6%	5.7%	-1.2%	-0.5%	0.2%	1.9%	-20.6%	-12.0%	-2.8%	3.3%	2.7%

Source: Burgiss, Cliffwater, Gilberto-Levy, HFRI, MSCI, NCREIF, FactSet, J.P. Morgan Asset Management. \*CML is commercial mortgage loans. CML - Senior: Gilberto-Levy Commercial Mortgage Performance Index. Private Equity and Venture Capital are internal rates of return from Burgiss. Hedge funds: HFRI Fund Weighted Composite. Transport returns are derived from a J.P. Morgan Asset Management index, U.S. Core RE: NCREIF Property Index - Open End Diversified Core Equity component, Europe Transport returns are derived from a J.P. Morgan Asset Management Index. U.S. Core Re: INCREIT Property Fluidex - Open Elia Diversined dolo Equity Schippers - Open Elia Diversined dolo Elia (Ann.) and volatility (Vol.) represents the period from 3/31/2014 to 12/31/2023. \*2024 data is through June 30, 2024. \*\*Volatility calculated as the annualized standard deviation of quarterly returns.



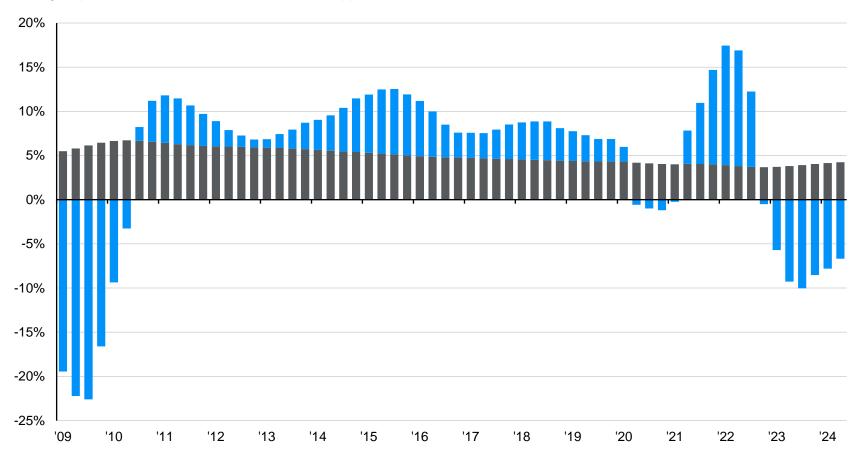


## Sources of global private real estate returns

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#### Global private real estate returns

Rolling 4-quarter returns from income and capital appreciation



Source: MSCI, J.P. Morgan Asset Management.

Real Estate returns represented by the MSCI Global Property Fund Index. Data show rolling four-quarter returns from income and capital appreciation. The chart shows the full index history, beginning in 1Q09, and ending in 1Q24. Past performance is not indicative of future results. Alternative investments carry more risk than traditional investments and are recommended only for long-term investment. Some alternative investments may be highly leveraged and rely on speculative investments that can magnify the potential for loss or gain. Diversification does not guarantee investment returns or eliminate the risk of loss.

Data are based on availability as of November 30, 2024.



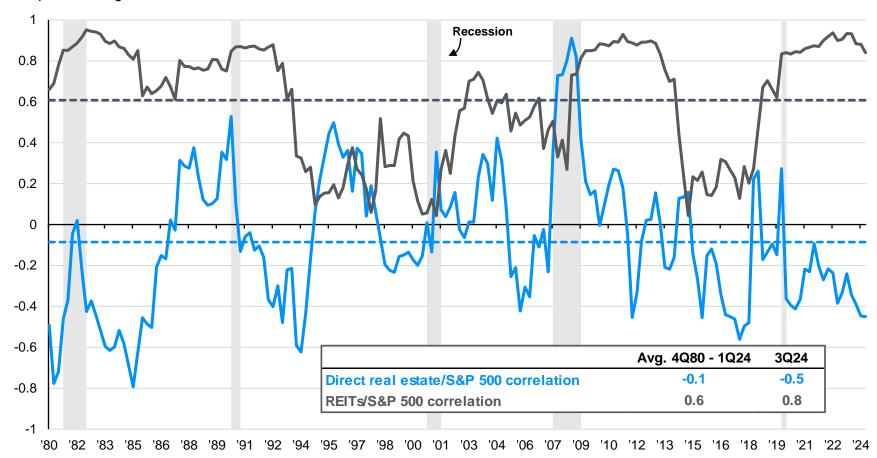


#### U.S. REITs and direct real estate

GTA MI 19

#### U.S. REITs, direct real estate and equities

12-quarter rolling correlations, total return



Source: NAREIT, NCREIF, Standard & Poor's, FactSet, J.P. Morgan Asset Management.

Real estate investment trusts (REITs). Indices do not include fees or operating expenses and are not available for actual investment. Past performance is not necessarily a reliable indicator for current and future performance.

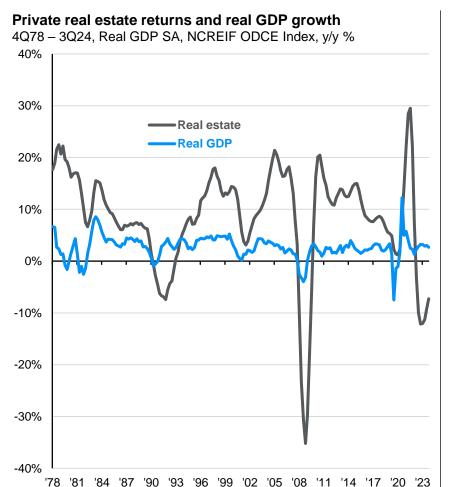
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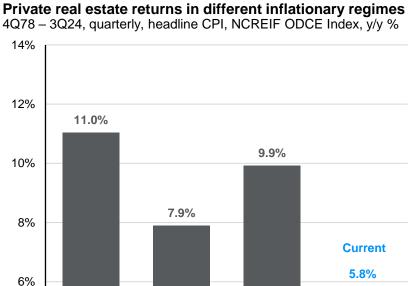




## U.S. real estate, GDP and inflation

GTA MI 20





Source: BEA, BLS, FactSet, NCREIF, J.P. Morgan Asset Management. NFI-ODCE is short for NCREIF Fund Index - Open End Diversified Core Equity Fund Index. It is a capitalization-weighted, gross of fee, time-weighted return index. Real estate performance is measured using total returns. "High" inflation is defined as any year-over-year headline CPI reading above the historical median, while "low" inflation is defined as any year-over-year headline CPI reading below the historical median. The median y/y headline CPI for period between 4Q78 – 3Q24 is 2.84%. Data is based on availability as of November 30, 2024.

4%

2%

0%

High & rising

High & falling

Low & rising



Low & falling

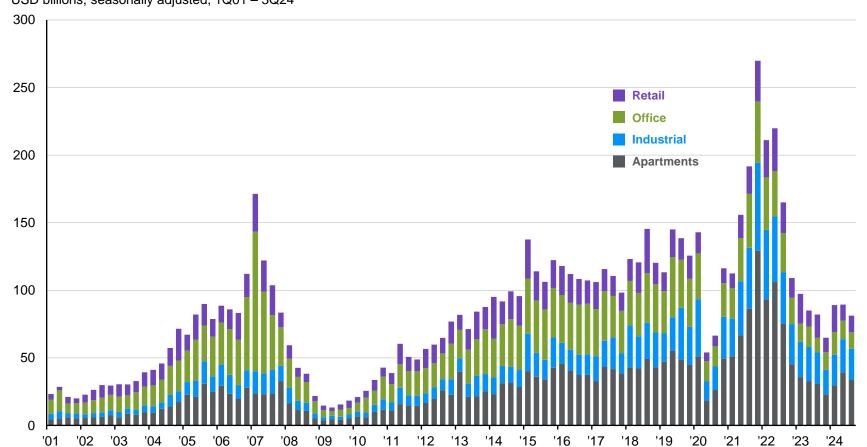


#### U.S. real estate: Transaction volumes

GTA MI 21

#### U.S. real estate transaction volumes

USD billions, seasonally adjusted, 1Q01 - 3Q24



Source: RCA, J.P. Morgan Asset Management. Data are based on availability as of November 30, 2024.



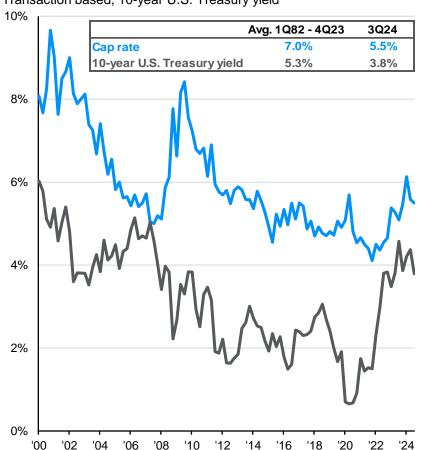


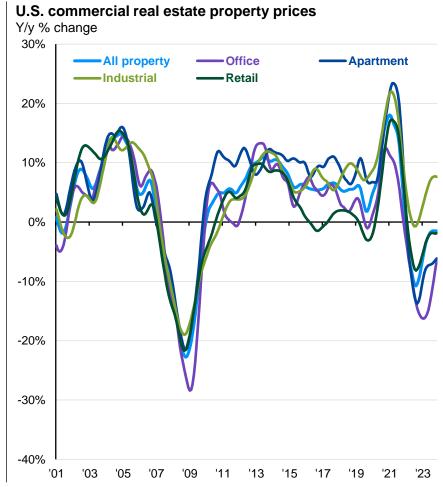
# U.S. real estate: Cap rates and spreads

GTA MI 22

#### U.S. real estate cap rates and interest rates

Transaction based, 10-year U.S. Treasury yield





Source: Apollo Global Management, Bloomberg, MSCI, NCREIF, LSEG Datastream, J.P. Morgan Asset Management. The cap rate is calculated as the net operating income over sales price. It is transaction based and value weighted. The RCA Commercial Property Price Indices are transaction based indices that measure property prices at a national level. Data are based on availability as of November 30, 2024.



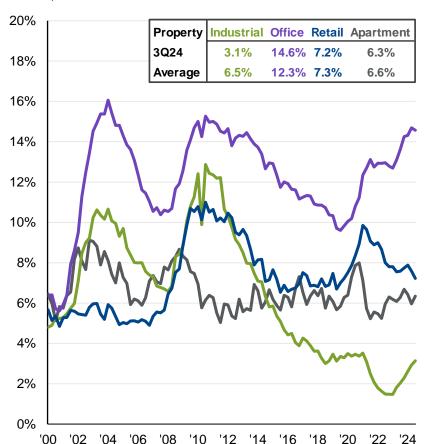


# U.S. real estate: Vacancy rates and NOI growth

GTA MI 23

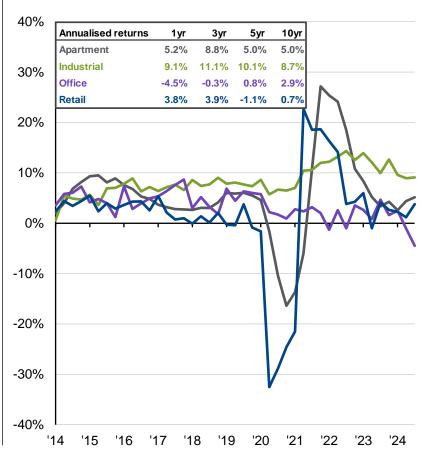
#### U.S. vacancy rates by property type

Percent, 1Q00 - 3Q24



#### Net operating income growth by property type

Year-on-year, 1Q13 - 3Q24



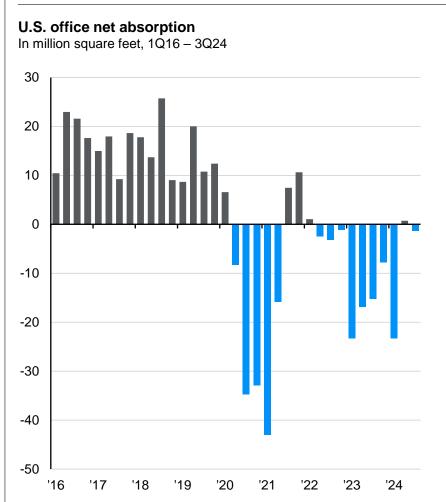
Source: NCREIF, J.P. Morgan Asset Management. Annualised returns are calculated to 3Q24. Data are based on availability as of November 30, 2024.

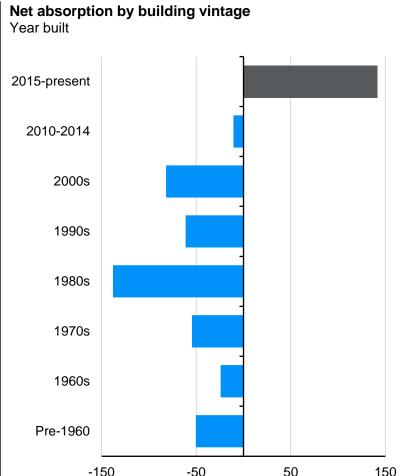




# U.S. real estate: Office leasing activity

GTA MI 24





Cumulative net absorption since Q2 2020 (million square feet)

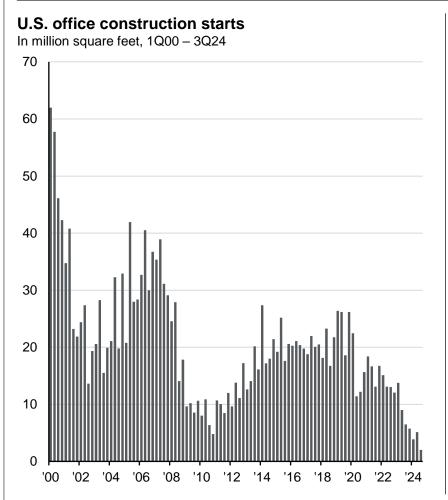
Source: J.P. Morgan Asset Management; (Left) CoStar; (Right) JLL, "U.S. Office Market Dynamics, November 2024". Data are based on availability as of November 30, 2024.

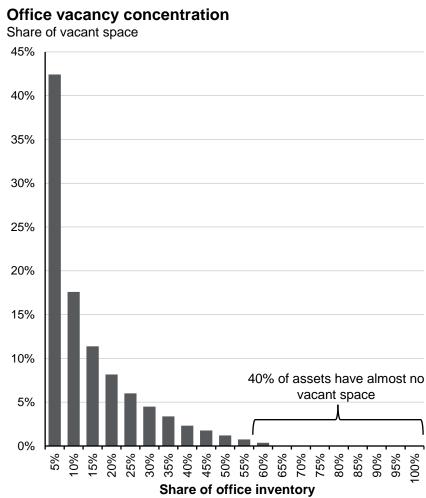




# U.S. real estate: Office supply

GTA MI 25





Source: J.P. Morgan Asset Management; (Left) CoStar; (Right) JLL, "U.S. Office Market Dynamics, November 2024". Data are based on availability as of November 30, 2024.



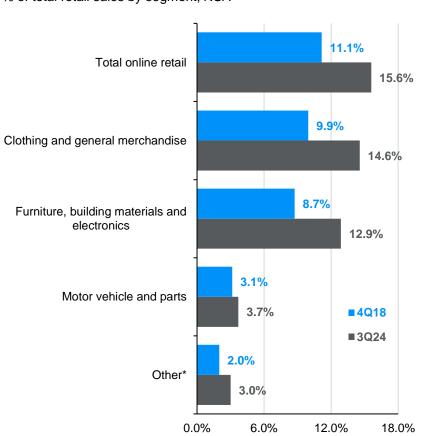


#### U.S. real estate: Retail

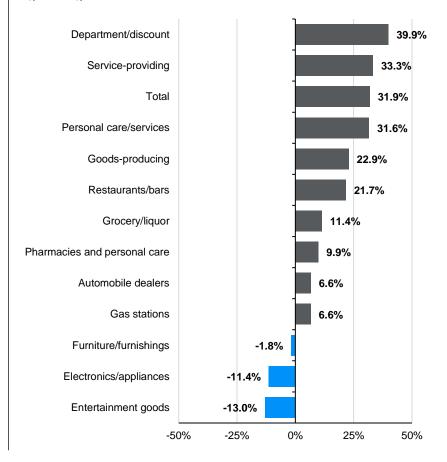
GTA MI 26



% of total retail sales by segment, NSA



# Change in number of physical retail establishments 1Q14 – 1Q24



Source: Bureau of Labor Statistics, U.S. Census Bureau, J.P. Morgan Asset Management. \*Other includes food, health and entertainment. Data are based on availability as of November 30, 2024.

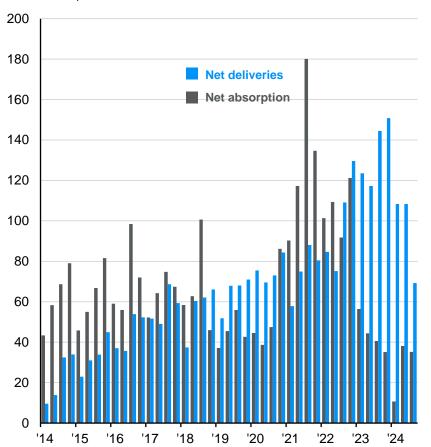




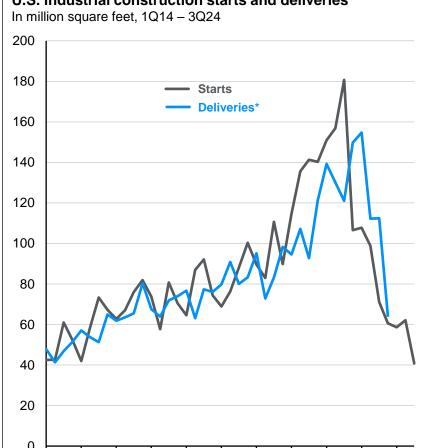
#### U.S. real estate: Industrial

**GTA** MI 27









'20

'19

'18

'14

'16

'21

'22

Source: CoStar, J.P. Morgan Asset Management. \*Deliveries are gross and lagged three quarters. Data are based on availability as of November 30, 2024.



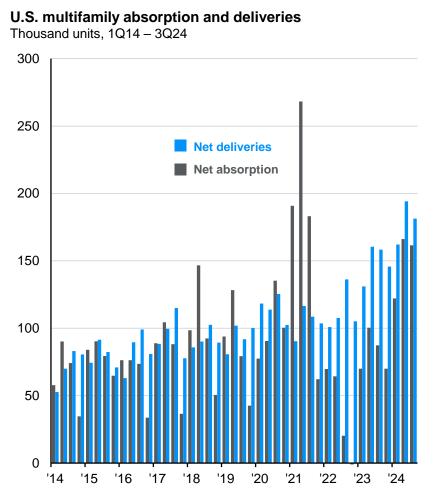
'23

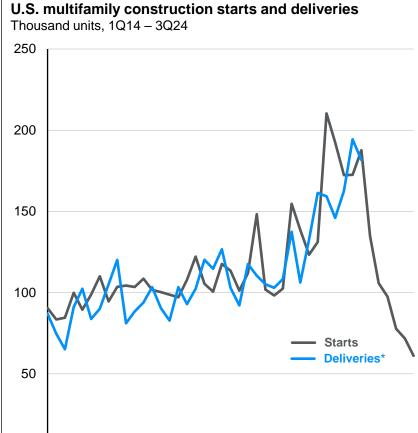
'24



# U.S. real estate: Multifamily

GTA MI 28





Source: CoStar, J.P. Morgan Asset Management. \*Deliveries are gross and lagged six quarters. Data are based on availability as of November 30, 2024.



'23

'24

'21

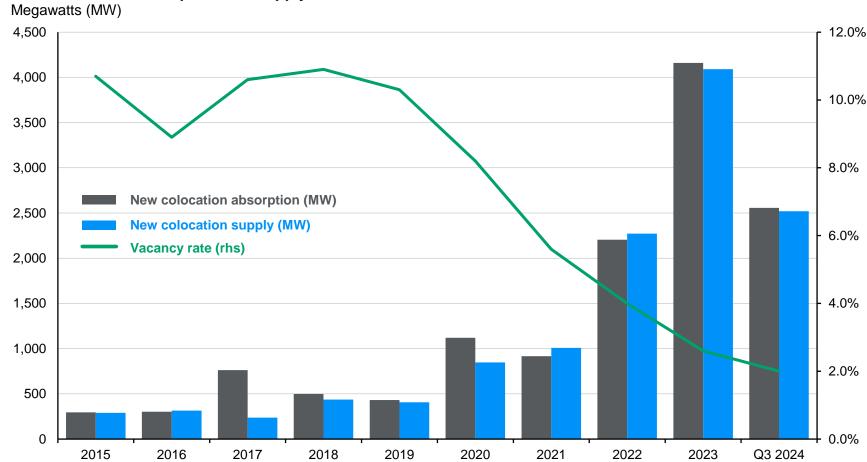
'22



#### U.S. real estate: Data centers

GTA MI 29





Source: Cushman and Wakefield, J.P. Morgan Asset Management. "Colocation" is when organizations place their own servers and essential computing hardware for data storage in space rented in a physical data center. A Colocation facility is a data center in which a business can rent space for servers, storage and other computing or networking hardware.

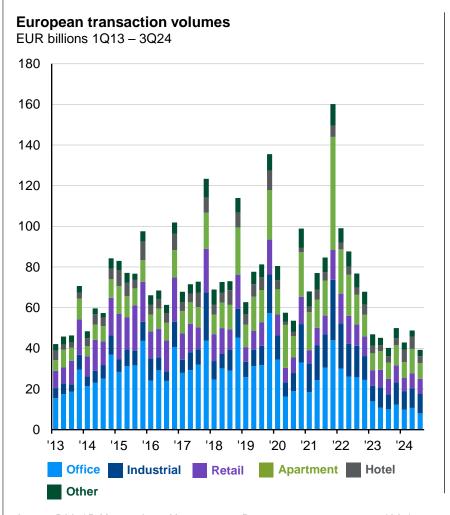
Data are based on availability as of November 30, 2024.

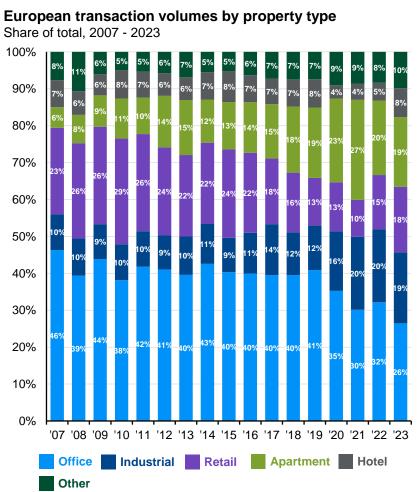




# Europe real estate: Transaction volumes

GTA MI 30





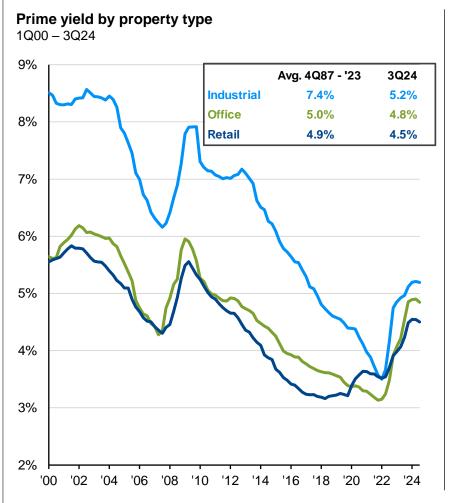
Source: RCA, J.P. Morgan Asset Management. Percentages may not sum to 100 due to rounding. Data are based on availability as of November 30, 2024.





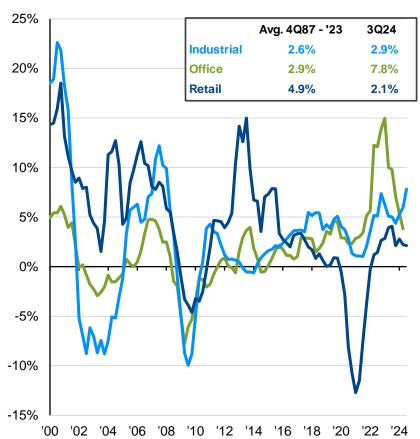
# Europe real estate: Yield and income

GTA MI 31



#### Prime rent growth by property type

Year-over-year % change, 1Q00 – 3Q24



Source: CBRE ERIX, J.P. Morgan Asset Management. Industrial is represented by industrial logistics. Retail is represented by high street retail. Prime yields are absolute and weighted by property value.

Data are based on availability as of November 30, 2024.

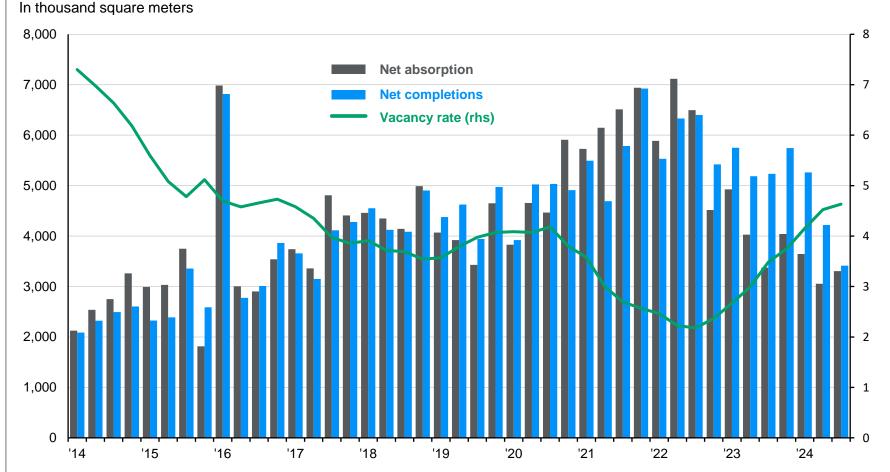
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ASSET MANAGEMENT



# Europe real estate: Industrial

GTA MI 32

#### European industrial logistics absorption and net completions



Source: CBRE ERIX, J.P. Morgan Asset Management. Industrial is represented by industrial logistics. Europe industrial aggregates include Belgium, Czech Republic, France, Germany, Italy, Netherlands, Poland, Spain and the United Kingdom. "Net absorption" measures the change in occupied stock. "Net Completions" measures changes in total stock.

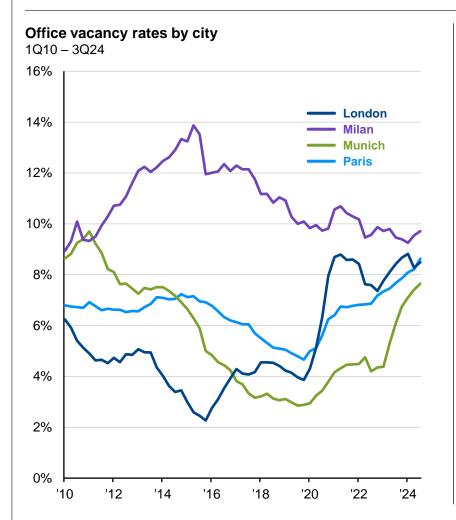
Data are based on availability as of November 30, 2024.

J.P.Morgan

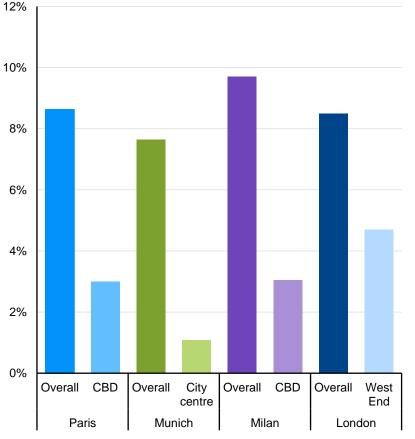


# Europe real estate: Office vacancy rates

GTA MI 33



# Office vacancy rates within cities Total city vacancy rates vs. central business districts\*, 3Q24



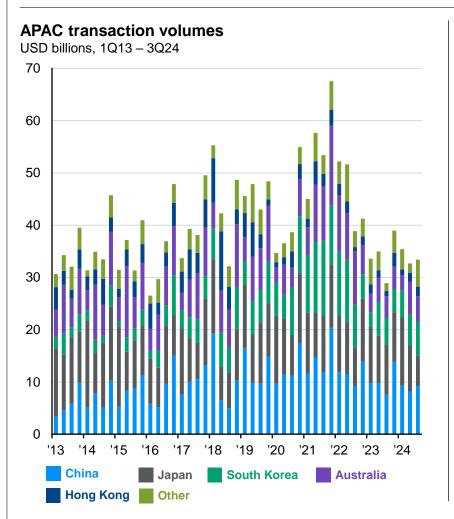
Source: CBRE ERIX, J.P. Morgan Asset Management. \*Includes both central business districts (CBDs) and prime areas. Data are based on availability as of November 30, 2024.

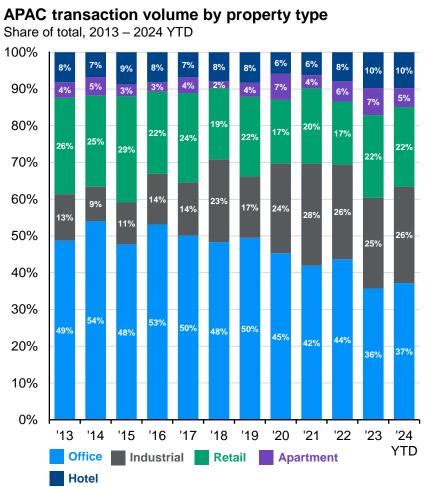




#### Asia Pacific real estate: Transaction volumes

GTA MI 34





Source: MSCI Real Capital Analytics, J.P. Morgan Asset Management. Transaction volumes include office, industrial, retail, hotel, residential (professional investor) properties and portfolios >= USD 10 million and excludes development sites. Figures are not frozen and subject to updates by RCA. Year-to-date data are as of September 2024.

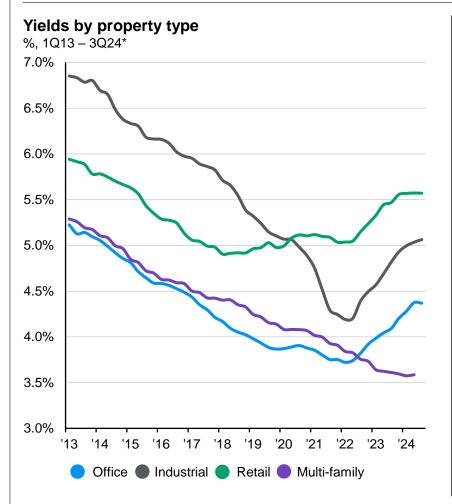
Data are based on availability as of November 30, 2024.

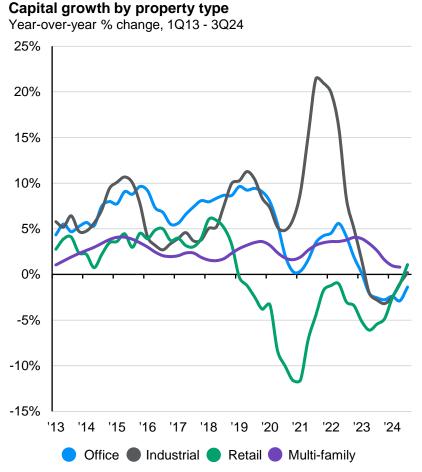




# Asia Pacific real estate: Yields and capital values

GTA MI 35





Source: JLL REIS, J.P. Morgan Asset Management.

All yield and capital growth data from JLL REIS, except multi-family sector from MSCI-IPD. Weight of each market based on country allocation % of ANREV ODCE Fund Index. Yields for office, industrial and retail sectors refer to market yields of overall APAC, while yields for multi-family refers to the value cap rate for Japan markets only. \*Multi-family data available through 2Q 2024.

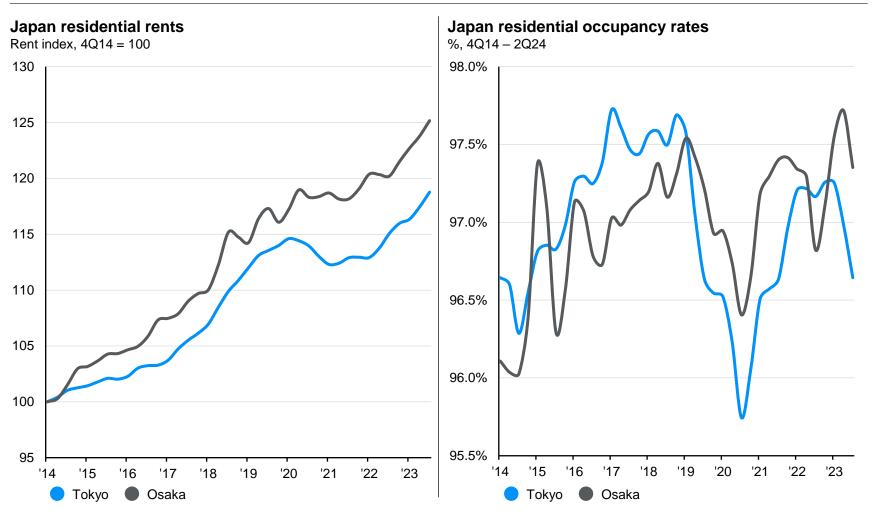
Data are based on availability as of November 30, 2024.





# Asia Pacific real estate: Japan multifamily

GTA MI 36



Source: MSCI-IPD, Sumitomo Mitsui Trust Research Institute, J.P. Morgan Asset Management. (Left) Data as of 2Q 2024. Rent index based on rolling 2-quarter average index returns. (Right) Data as of November 2024. Occupancy based on 3-month moving average level. Occupancy rates in recent periods are subject to regular changes when source data becomes available.

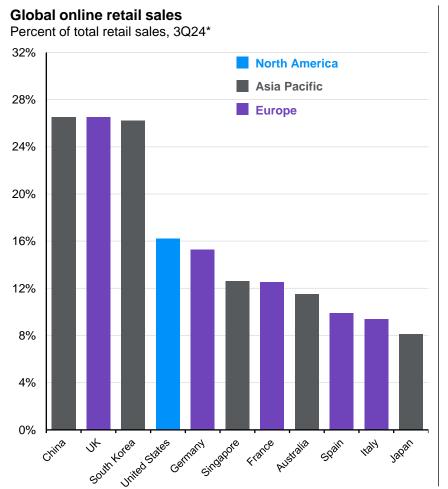
Data are based on availability as of November 30, 2024.

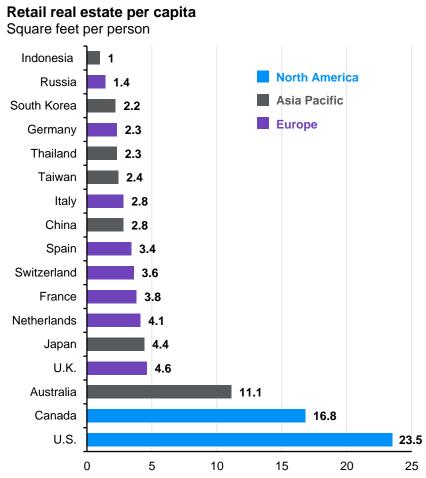




#### Global real estate: Retail

GTA MI 37





Source: (Left) Australian Bureau of Statistics, Centre for Retail Research (Germany, France, Italy, Spain), Korean Statistical Information Service, METI (Japan), National Bureau of Statistics (China), ONS (UK), Statistics of Singapore, U.S. Census Bureau. \*All data are as of 3Q24 except for Japan which is as of 2022. (Right) Statista, J.P. Morgan Asset Management. Retail space per capita per country data was published in November 2020 and represents retail square footage per person in 2018.

Data are based on availability as of November 30, 2024.



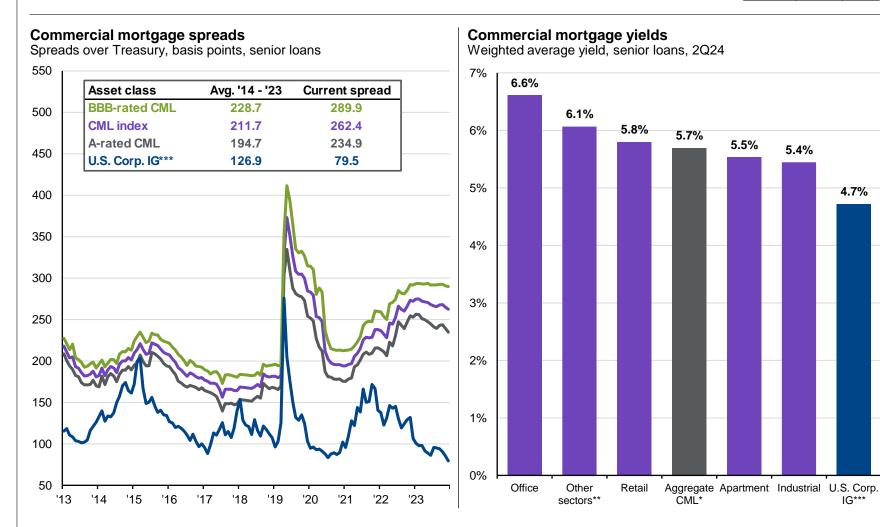


### Commercial mortgage loans

Data are based on availability as of November 30, 2024.

**GTA** MI 38

4.7%



Source: Bloomberg, Gilberto-Lew, FactSet, J.P. Morgan Asset Management, All spreads are as of November 2024, (Left) Commercial mortgage spreads are from a J.P. Morgan survey and are calculated as the difference between the average yield as indicated by the survey and the yield of a U.S. Treasury security with a similar duration. (Right) Commercial mortgage yields shown are market-capitalization weighted average yields for all mortgages in each sector as of guarter end. \*Aggregate CML: Gilberto-Levy Commercial Mortgage Loans Performance Index. \*\*Other sectors includes hotels, motels, mixed-use, and miscellaneous. \*\*\*U.S. Corp. IG: Bloomberg U.S. Corporate Investment Grade Index. Yield shown for U.S. Corp IG is the yield-to-worst as of quarter end.

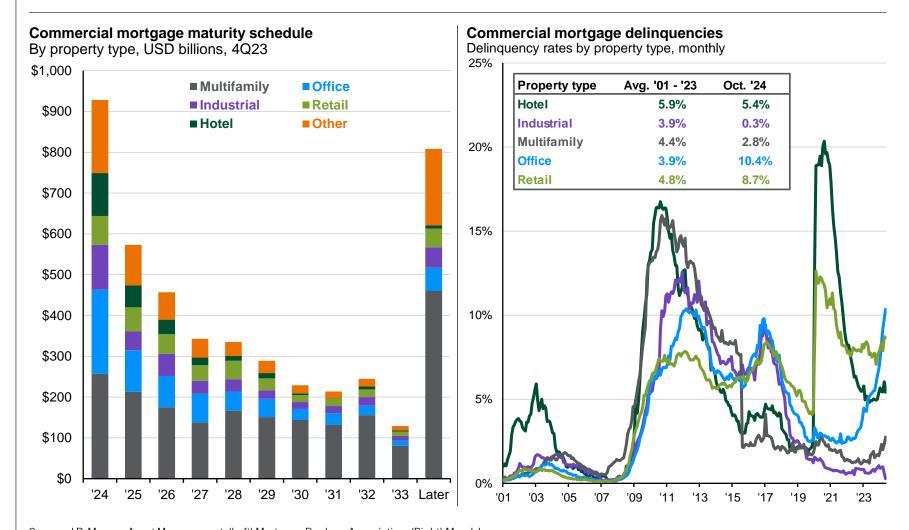
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### Commercial mortgage maturities and delinquencies

GTA MI 39



Source: J.P. Morgan Asset Management; (Left) Mortgage Bankers Association; (Right) Moody's. (Left) Data are as of December 31, 2023. Other includes hospitals. Moody's defines delinquencies as loans that are 60 or more days in payment arrears, that are matured and performing, matured and nonperforming, foreclosure in progress or REO ("real estate owned" by a bank). Data are based on availability as of November 30, 2024.





### **U.S. REIT sector returns**

GTA MI 40

											2014	-2023
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD '24	Ann.	Vol.*
Mfgd. Homes	Self Storage	Industrial	Data Centers	Ret. Free Standing	Mfgd. Homes	Data Centers	Regional Malls	Ret. Free Standing	Data Centers	Health Care	Mfgd. Homes	Regional Malls
46.2%	40.6%	30.7%	28.4%	13.9%	49.1%	21.0%	92.1%	-6.5%	30.1%	35.5%	16.1%	35.0%
Apartments	Mfgd. Homes	Lodging/ Resorts	_	Mfgd. Homes	Industrial	Self Storage	Self Storage	Shopping Centers	Regional Malls	Regional Malls	Industrial	Lodging/ Resorts
39.6%	25.6%	24.3%	24.9%	11.4%	48.7%	12.9%	79.4%	-12.5%	29.9%	34.4%	15.9%	29.8%
Health Care	Apartments	Ret. Free Standing	Industrial	Health Care	Data Centers		Shopping Centers	Lodging/ Resorts	Lodging/ Resorts	Data Centers	Self Storage	Shopping Centers
33.3%	16.5%	17.0%	20.6%	7.6%	44.2%	12.2%	65.1%	-15.3%	23.9%	33.1%	13.7%	28.9%
Regional Malls	Ret. Free Standing	Mfgd. Homes	All Equity REITs	Apartments	Office	Mfgd. Homes	Apartments	Health Care	Industrial	Apartments	Apartments	Ret. Free Standing
32.6%	5.9%	14.2%	8.7%	3.7%	31.4%	-1.7%	63.6%	-22.2%	19.2%	28.8%	8.5%	22.0%
Lodging/ Resorts	Shopping Centers	Office	Lodging/ Resorts	Self Storage	All Equity REITs	All Equity REITs	Industrial	Regional Malls	Self Storage	Office	All Equity REITs	Self Storage
32.5%	4.7%	13.2%	7.2%	2.9%	28.7%	-5.1%	62.0%	-22.9%	18.5%	28.5%	7.9%	21.8%
Self Storage	Regional Malls	All Equity REITs	Office	Industrial	Apartments	Health Care	Mfgd. Homes	All Equity REITs	Health Care	Shopping Centers	Ret. Free Standing	Office
31.4%	4.2%	8.6%	5.2%	-2.5%	26.3%	-9.9%	42.0%	-24.9%	13.9%	23.4%	7.0%	21.7%
Shopping Centers	All Equity REITs	Health Care	Self Storage	All Equity REITs	Shopping Centers	Ret. Free Standing	All Equity REITs	Self Storage	Shopping Centers	All Equity REITs	Health Care	Health Care
30.0%	2.8%	6.4%	3.7%	-4.0%	25.0%	-10.5%	41.3%	-26.7%	12.0%	14.0%	4.9%	21.3%
All Equity REITs	Industrial	Shopping Centers	Apartments	Regional Malls	Ret. Free Standing	Apartments	Data Centers		All Equity REITs	Self Storage	Shopping Centers	Industrial
28.0%	2.6%	3.7%	3.7%	-7.0%	24.8%	-15.3%	25.5%	-28.0%	11.4%	14.0%	4.6%	20.6%
Office	Office	Apartments	Ret. Free Standing	Lodging/ Resorts	Health Care	Office	Office	Mfgd. Homes	Apartments	Ret. Free Standing	Regional Malls	Apartments
25.9%	0.3%	2.9%	3.1%	-12.8%	21.2%	-18.4%	22.0%	-28.3%	5.9%	10.2%	2.7%	18.9%
Industrial	Health Care	Regional Malls	Health Care	Data Centers	Lodging/ Resorts	Lodging/ Resorts	Ret. Free Standing	Industrial	Mfgd. Homes	Lodging/ Resorts	Lodging/ Resorts	Mfgd. Home
21.0%	-7.2%	-5.2%	0.9%	-14.1%	15.6%	-23.6%	19.7%	-28.6%	2.5%	1.5%	2.5%	17.3%
Ret. Free Standing	Lodging/ Resorts	Self Storage	Regional Malls	Office	Self Storage	Shopping Centers	Lodging/ Resorts	Apartments	Office	Mfgd. Homes		All Equity REITs
9.7%	-24.4%	-8.1%	-2.7%	-14.5%	13.7%	-27.6%	18.2%	-32.0%	2.0%	0.6%	0.7%	17.3%
	Data Centers	Data Centers	Shopping Centers	Shopping Centers	Regional Malls	Regional Malls	Health Care	Office	Ret. Free Standing	Industrial	Data Centers	Data Centers
N/A	N/A	N/A	-11.4%	-14.5%	-9.1%	-37.2%	16.3%	-37.6%	-1.5%	-10.1%	N/A	N/A

Source: FTSE NAREIT, FactSet, J.P. Morgan Asset Management. All indices are from FTSE NAREIT. \*Volatility calculated as the annualized standard deviation of quarterly returns. Mfgd. Homes represents manufactured homes. Data for Data Centers begins in 2017. Data are based on availability as of November 30, 2024.

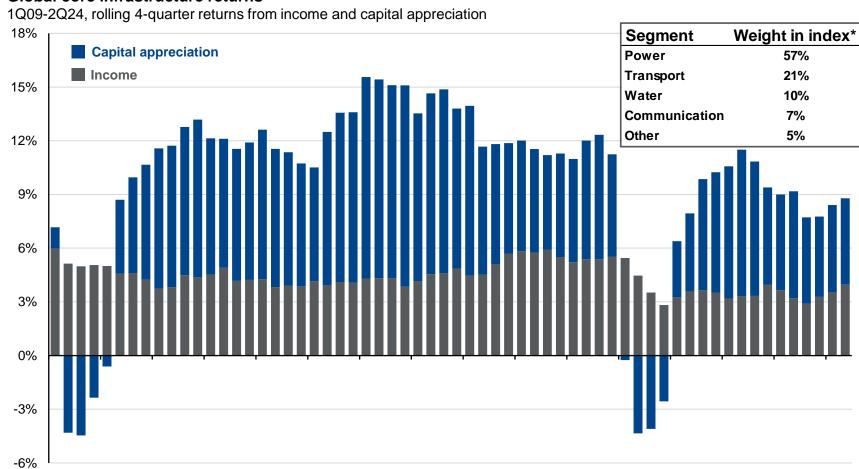




#### Sources of global infrastructure returns

GTA MI 41





Source: MSCI, J.P. Morgan Asset Management.

'11

'12

'13

'14

'10

'09

Infrastructure returns represented by the MSCI Global Quarterly Infrastructure Asset Index. Data show rolling one-year returns from income and capital appreciation. \*Weights are based on enterprise value. Past performance is not indicative of future results. Alternative investments carry more risk than traditional investments and are recommended only for long-term investment. Some alternative investments may be highly leveraged and rely on speculative investments that can magnify the potential for loss or gain. Diversification does not guarantee investment returns or eliminate the risk of loss.

Data are based on availability as of November 30, 2024.

'15

'16

'18

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'21

'17

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'24

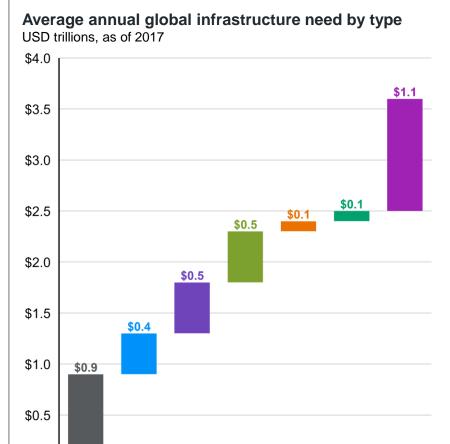
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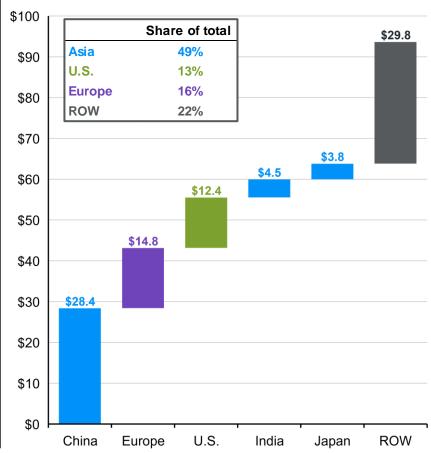
#### Global infrastructure investment

GTA MI 42



#### Infrastructure investment needs by region

USD trillions, 2016-2040, constant 2016 dollars



Source: J.P. Morgan Asset Management; (Left) McKinsey Global Institute; (Right) Global Infrastructure Hub by G20. ROW = Rest of World. Data are based on availability as of November 30, 2024.

Water Telecom Ports Airports Power



\$0.0

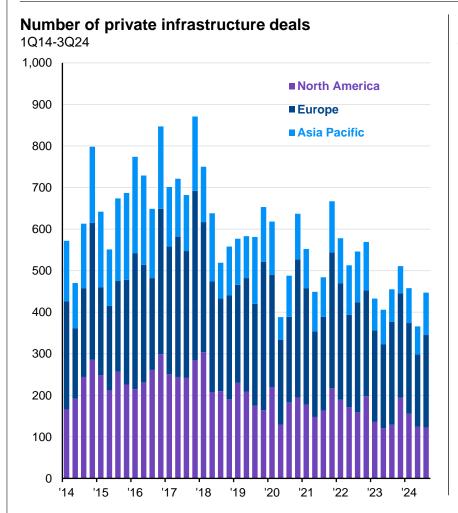
Roads

Rail



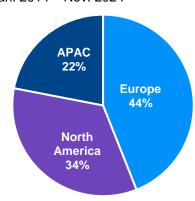
#### Global infrastructure transactions

GTA MI 43

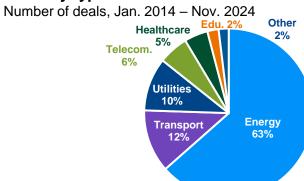


#### Deals by region

Share of deals, Jan. 2014 – Nov. 2024



#### Deals by type



Source: Preqin, J.P. Morgan Asset Management. (Bottom right): Other includes waste management, government buildings, logistics and defense. Data are based on availability as of November 30, 2024.



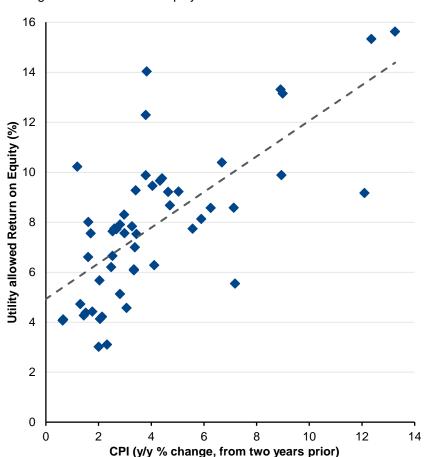


## U.S. utility profitability and consumption

GTA MI 44

#### Gas and electric utilities: Allowed returns versus inflation

Average allowed return on equity\* 1970-2023



#### Household utility spending

Household utility spending % of personal consumption expenditures



Source: Bloomberg, Bureau of Economic Analysis, SNL, AEU, J.P. Morgan Asset Management. (Left) Data represent average allowed return on equities (RoEs) for Electricity and Natural Gas Utilities and annual inflation from December 1970 through December 2023. \*Return on equity is lagged by 2 years. (Right) Includes spending for all household utilities.

Data are based on availability as of November 30, 2024.

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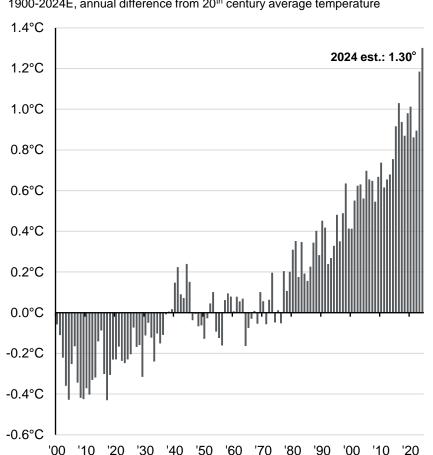


## Global warming and greenhouse gases

**GTA** MI 45

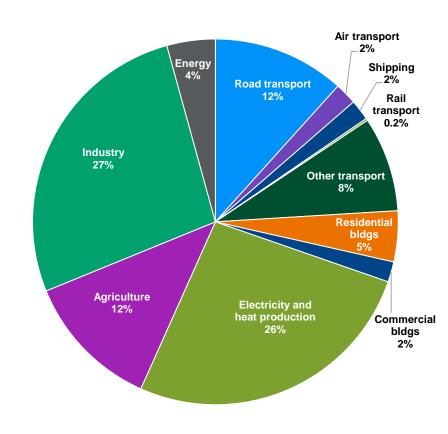
#### Global temperature anomaly

1900-2024E, annual difference from 20th century average temperature



#### Global greenhouse gas emissions by source

2019, measured in tons of carbon dioxide equivalents



Source: J.P. Morgan Asset Management. (Left) Climate.gov, National Centers from Environmental Information. Estimate for 2024 is by J.P. Morgan Asset Management based on actual data for Jan. 2024-Oct. 2024 and last year's readings for the remaining months. (Right) Intergovernmental Panel on Climate Change (IPCC).

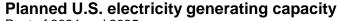
Data are based on availability as of November 30, 2024.

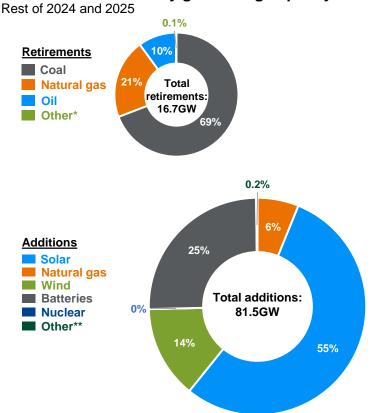




### U.S. energy production and consumption

GTA MI 46





#### U.S.'s energy consumption by type % of primary energy consumption 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% '65 '70 '75 '80 '85 '90 '95 '00 '05 '10 '15 '20

■ Oil ■ Gas ■ Coal ■ Nuclear ■ Hydro ■ Renewables\*\*\*

Source: EIA, U.S. Department of the Interior, J.P. Morgan Asset Management. (Left) 2024 planned capacity retirements and additions are from the October 2024 Monthly Electric Generator Inventory report published by the EIA and uses net summer capacity to illustrate share of retirements and additions. \*Other retirements include conventional hydroelectric, batteries, municipal solid waste, landfill gas, solar thermal, and wind. \*\*Other additions include conventional hydroelectric, wind, petroleum liquids, wood and wood biomass, other biomass waste, and landfill gas. (Right) Statistical Review of World Energy Data. Measured in exajoules. \*\*\*Renewables include wind, solar, geothermal, biomass, biomethane and biofuels.

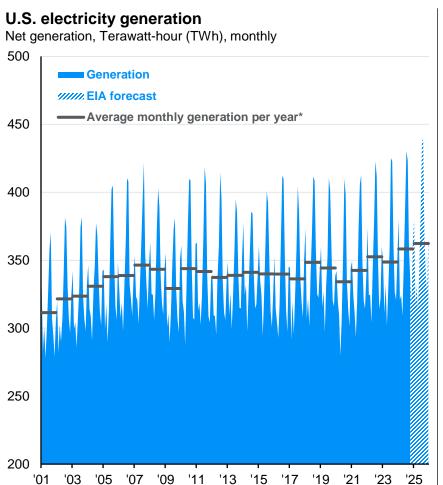
Data are based on availability as of November 30, 2024.

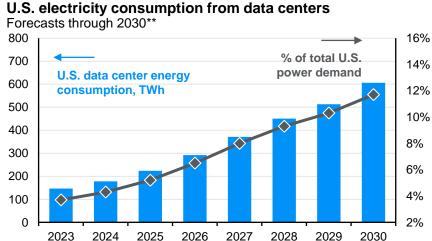




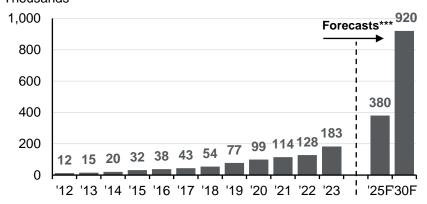
### U.S. electricity production and consumption

GTA MI 47





# Number of electric vehicle charging points in the U.S. Thousands



Source: J.P. Morgan Asset Management; (Left) EIA; (Top right) McKinsey; (Bottom right) IEA.

\*Forecasts are from the November 2024 EIA Short-Term Energy Outlook. 2024 and 2025 averages include forecasted data. \*\*Forecasts are from the 2023 Global Energy Perspective by McKinsey. \*\*\*Forecasts are from the International Energy Agency (IEA) – Global EV Outlook 2024 and are made assuming their "STEPS" outlook. The State Policies Scenario (STEPS) outlook from the IEA does not assume governments will meet announced policy goals and instead looks at what the IEA considers feasible given current progress.

Data are based on availability as of November 30, 2024.



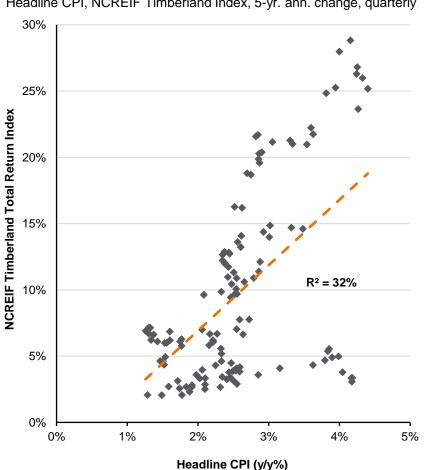


#### U.S. timber investments

**GTA** MI 48

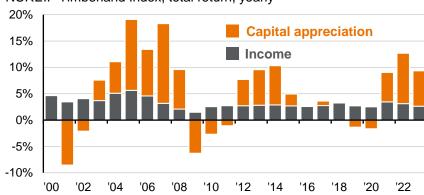
#### U.S. timber returns and inflation

Headline CPI, NCREIF Timberland Index, 5-yr. ann. change, quarterly



#### Sources of U.S. timber returns

NCREIF Timberland Index, total return, yearly



#### U.S. wood product consumption

By end-use sector, in million cubic meters



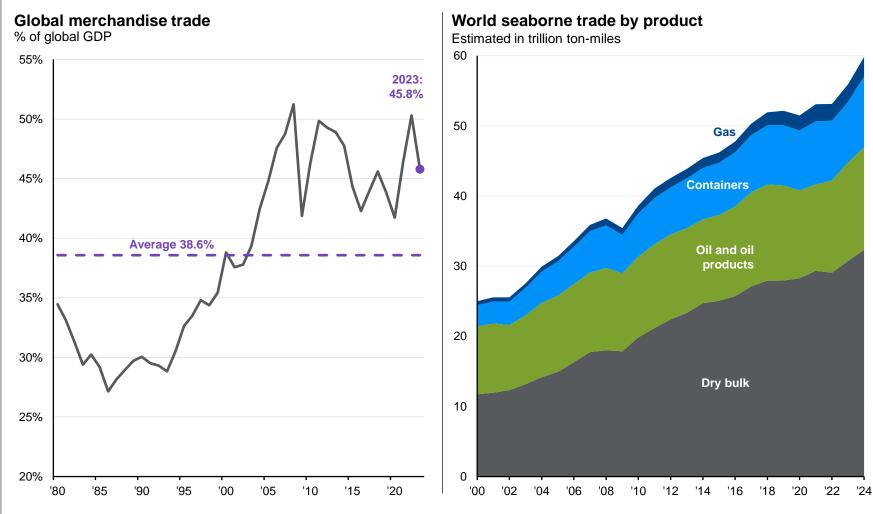
Source: BLS, FactSet, Forest Economic Advisors, National Council of Real Estate Investment Fiduciaries (NCREIF), World Bank, J.P. Morgan Asset Management. (Left) Represents the time period from 1Q87-3Q24. Data are based on availability as of November 30, 2024.





#### Global trade

GTA MI 49



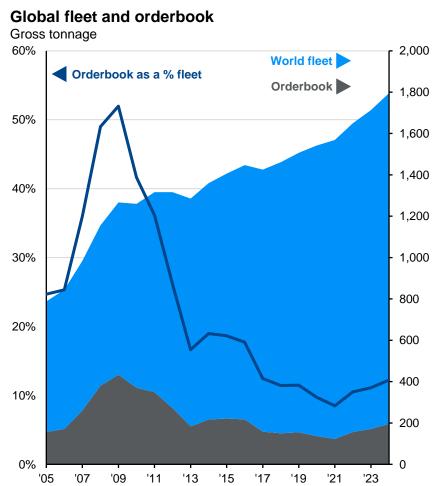
Source: World Bank – World Development Indicators, Clarksons, FactSet, J.P. Morgan Asset Management. World seaborne trade by product as of October 2024. Dry bulk is a raw material that is shipped in large unpackaged parcels. Data are based on availability as of November 30, 2024.

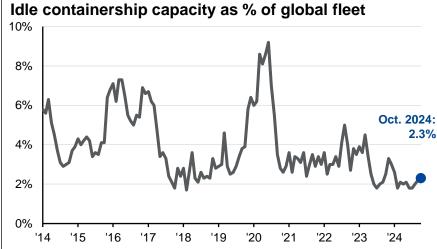


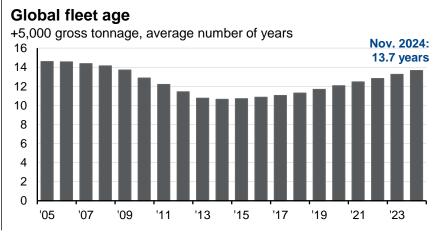


## Global shipping: Orders, capacity and age

GTA MI 50







Source: Clarksons Research, MSI, Sea/net, J.P. Morgan Asset Management. (Left) An orderbook contains all the vessels that have been delivered as well as the current order or expected ship orders. The orderbook to fleet ratio is a useful indicator of future supply growth. (Bottom right) Gross tonnage is the volume of a ship's enclosed spaces in cubic meters.

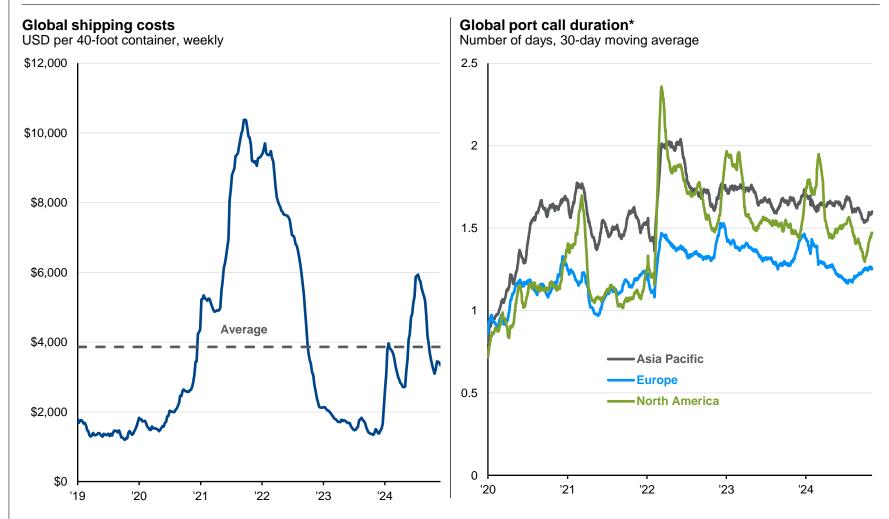
Data are based on availability as of November 30, 2024.





# Global shipping: Pricing and port calls

GTA MI 51



Source: Bloomberg, Clarksons Research, MSI, Sea/net, J.P. Morgan Asset Management. Port calls defined as all instances of a vessel entering and leaving a defined port location, excluding instances where vessel not recorded as travelling at less than 1 knot, and combining multiple consecutive instances at the same port where the vessel has not left a buffered shape around the port. Data basis date vessel last recorded in port location. \*Global port calls excludes calls at ports by tugs. U.S. and Europe port calls are of deep-sea cargo vessels, which only includes larger bulkers. Port call duration is defined as the average number of days spent by the vessels seen at a location. The duration is calculated using the total number of hours a vessel spent at location to complete the visit based on the time arrival and time of departure.

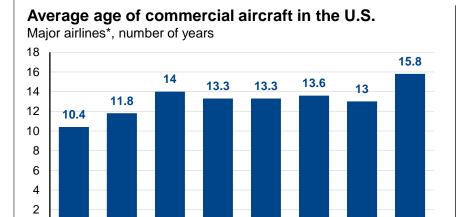
Data are based on availability as of November 30, 2024.

J.P.Morgan
ASSET MANAGEMENT

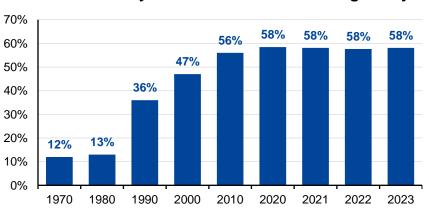


### Global airline industry trends

GTA MI 52

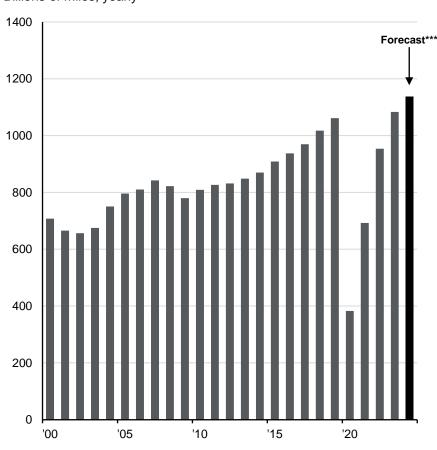


#### Percent of industry-wide aviation fleet leased globally\*\*



#### U.S. airline passenger miles flown





Source: Cirium, Defense & Security Monitor, IATA Sustainability and Economics, U.S. Bureau of Transportation Statistics, J.P. Morgan Asset Management. (Right) Shows revenue passenger miles. \*Major airlines are those that generate more than \$1bn in operating revenues annually. Data based on aircrafts that are available for service. \*\*Includes parked and in-service regional, single-aisle and widebody aircraft. \*\*\*2024 data reflects J.P. Morgan Asset Management forecast based on TSA checkpoint volume data. Data are based on availability as of November 30, 2024.



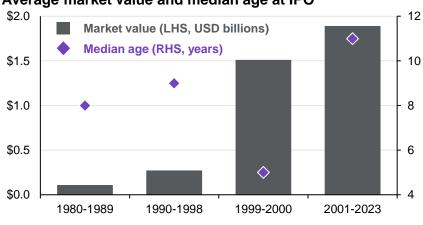


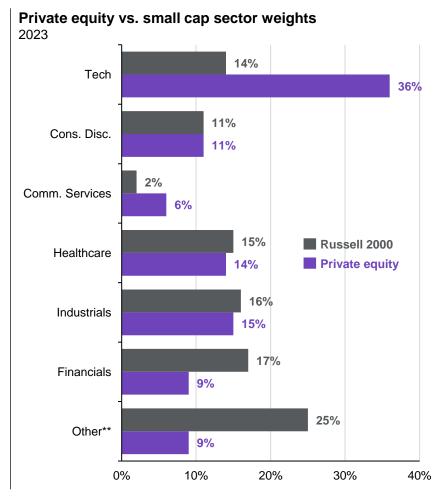
### U.S. public vs. private equity

GTA MI 53



#### Average market value and median age at IPO





Sources: Cambridge Associates, Jay Ritter, University of Florida, Russell, World Federation of Exchanges, J.P. Morgan Asset Management. (Top left) \*Number of listed U.S. companies is represented by the sum of number of companies listed on the NYSE and the NASDAQ. (Bottom left) Average market value is calculated by dividing the total market value at first closing price by the total number of IPOs for each period. The sample is IPOs with an offer price of at least \$5, excluding ADRs, unit offers, closed-end funds, REITs, natural resource limited partnerships, small best efforts offers, banks and S&Ls and stocks not listed on CRSP (CRSP includes Amex, NYSE and NASDAQ stocks). (Right) \*\*Other includes real estate, utilities and energy. Percentages may not sum due to rounding. Sector weights are as of December 31, 2023.

Data are based on availability as of November 30, 2024.

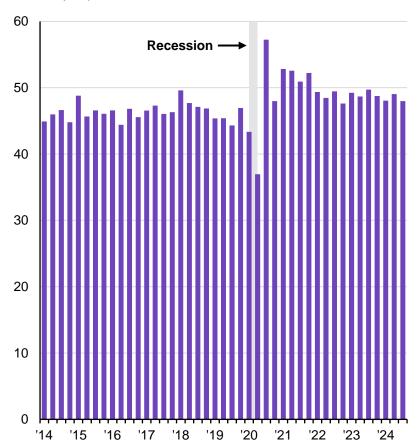




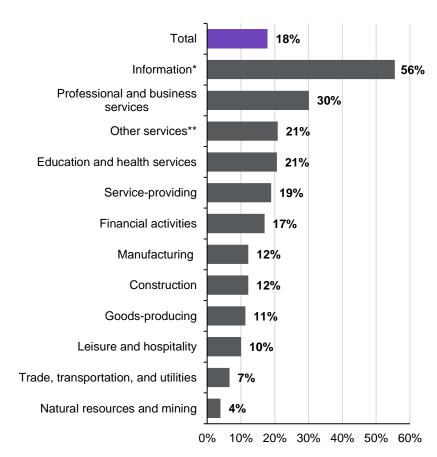
#### U.S. business formation

GTA MI 54

# **U.S. applications for business formation by corporations** Seasonally adjusted, thousands, 1Q14 – 3Q24



# **Growth in business establishments by private industry**December 2019 – March 2024



Source: Bureau of Labor Statistics, U.S. Census Bureau, J.P. Morgan Asset Management.
Business formation data as of 3Q24 represent the average monthly business applications from corporations.\*Information includes broadcasting (excluding internet), data processing, hosting and related services, motion picture and sound recording industries, publishing industries (excluding internet) and telecommunications.\*\*Other services includes unclassified businesses.

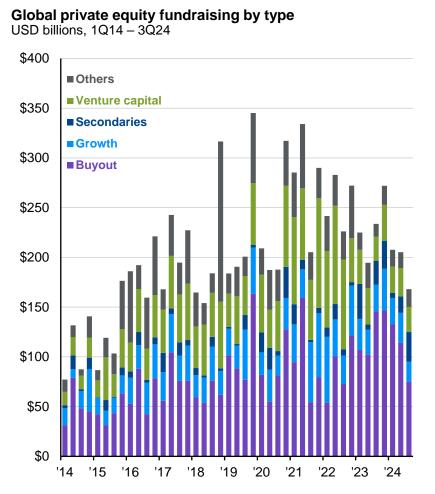
Data are based on availability as of November 30, 2024.

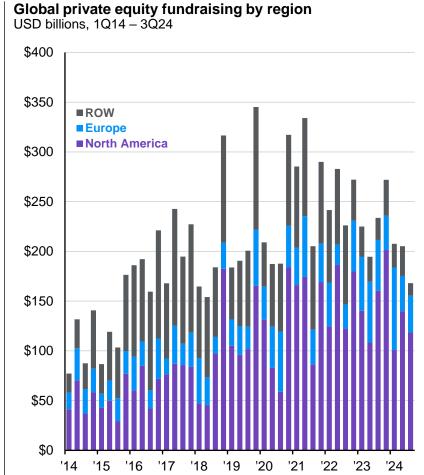




### Global private equity fundraising

GTA MI 55





Source: Preqin, J.P. Morgan Asset Management. (Left) Buyout funds: Acquire all or a significant amount of equity in their target company, often financed by a high proportion of debt; Growth equity funds: Take minority stakes in companies, financed by all-equity deal structures; Secondary funds: Purchase existing stakes in private equity funds from other limited partners (LPs); Venture capital funds: Invest in early-stage companies with high growth potential; Others: Includes funds raised for restructuring or turnaround deals which use a combination of debt and equity financing. (Right) Fundraising by region is defined as the location of the manager raising the funds.

Data are based on availability as of November 30, 2024.

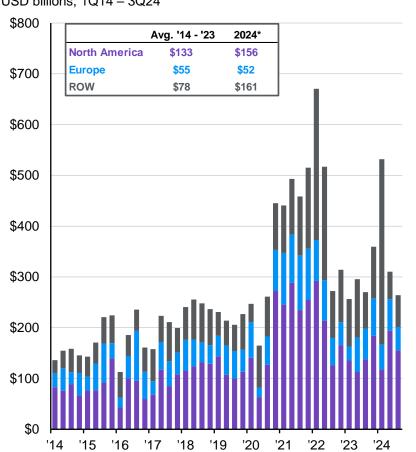




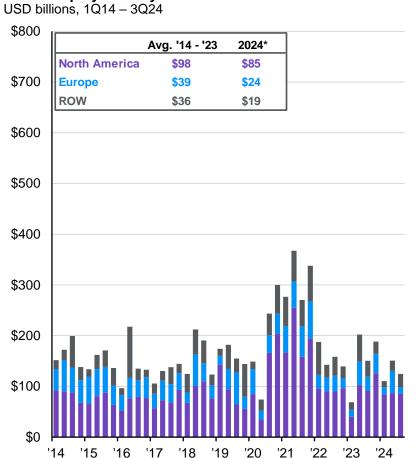
## Global private equity investments and exits

GTA MI 56





#### Private equity exits by value



Source: Preqin, J.P. Morgan Asset Management. Investments include Add-ons, Angel investments, Buyouts, Company formations, Corporate carve out, GP Stakes, Grant, Growth, Joint Venture, LP Direct, Merger, PIPE, Pre-IPO, Private Debt, Public to Private, Recapitalization, Restructuring, Secondary Buyout, Seed, Series A-L, Spin-off and venture debt. Exits include Bankruptcy/Write-off, IPO, Private placement/follow on, sale to management, secondary buyout, secondary stock purchase, trade sale, unspecified exit. \*Data for the year 2024 is through 3Q24.

Data are based on availability as of November 30, 2024.



\$100

'16

'15

'17

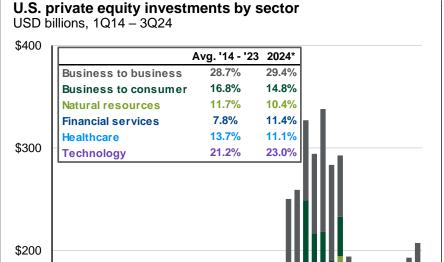
'18

'19

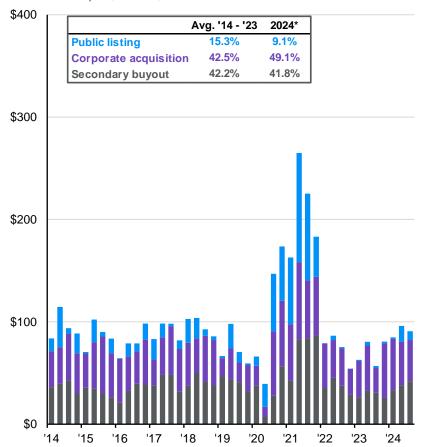


### U.S. private equity investments and exits

GTA MI 57







Source: PitchBook, J.P. Morgan Asset Management. (LHS) Natural resources = Materials & resources and energy. \*Data for the year 2024 is through 3Q24. Data are based on availability as of November 30, 2024.

'20

'21

'22

'23



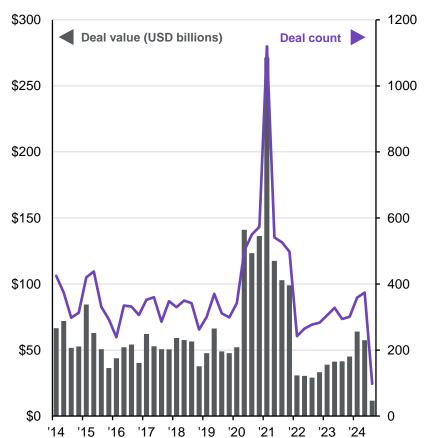


### IPOs by deal value and count

GTA MI 58

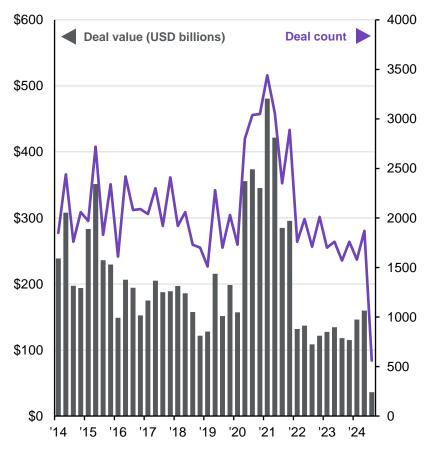


Deal value and deal count by announcement, 1Q14 - 3Q24



#### **Global IPOs**

Deal value and deal count by announcement, 1Q14 – 3Q24



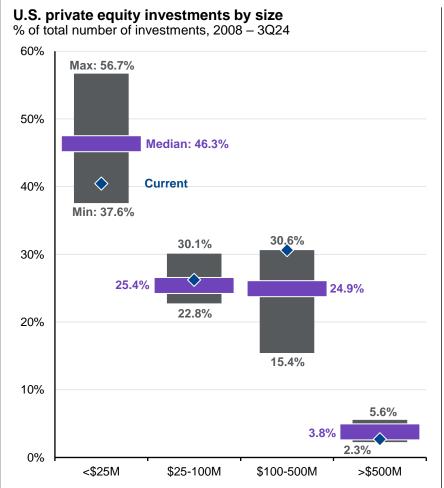
Source: Bloomberg, J.P. Morgan Asset Management. Data are based on availability as of November 30, 2024.

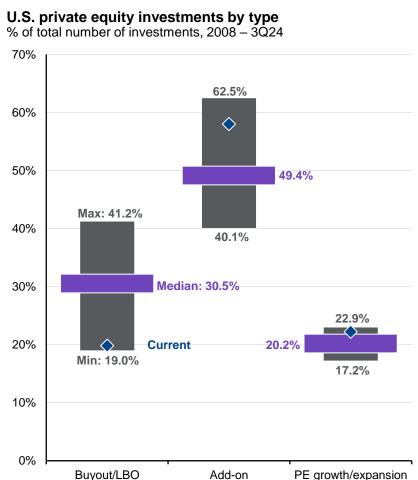




# U.S. private equity investments by size and type

GTA MI 59





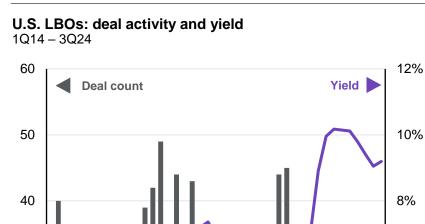
Source: PitchBook, J.P. Morgan Asset Management. Private equity investment size and type activity are as of September 30, 2024. Data are based on availability as of November 30, 2024.



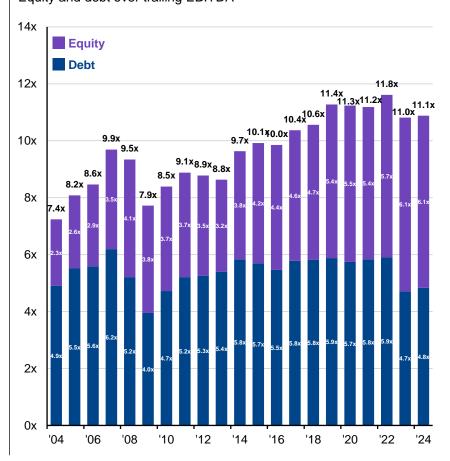


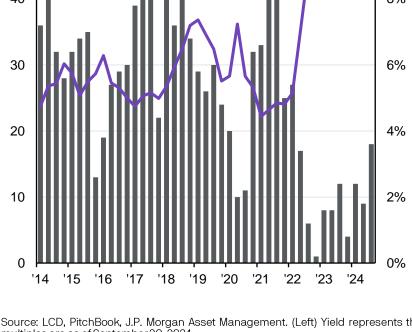
# U.S. leveraged buyouts

GTA MI 60



U.S. LBOs: purchase price multiples Equity and debt over trailing EBITDA





Source: LCD, PitchBook, J.P. Morgan Asset Management. (Left) Yield represents the average new-issue yield on LBOs. (Right) Purchase price multiples are as of September 30, 2024.

Data are based on availability as of November 30, 2024.

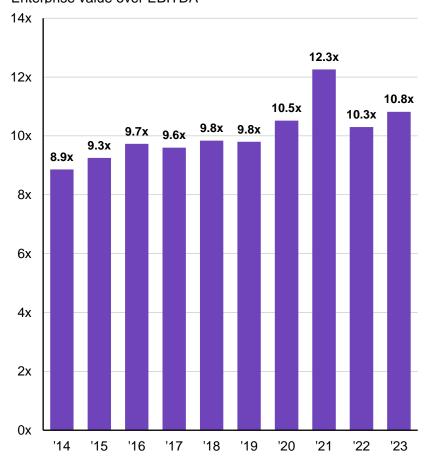




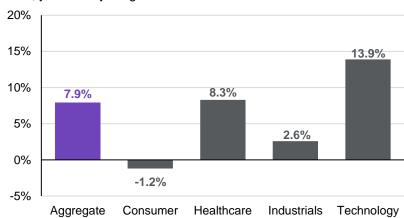
#### U.S. middle market

GTA MI 61

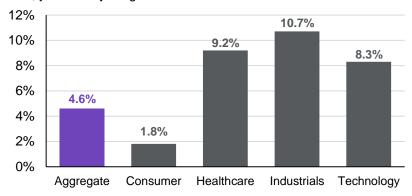
# U.S. middle market: purchase price multiples Enterprise value over EBITDA



# **U.S.** middle market private company revenues by sector 3Q24, year-over-year growth



# U.S. middle market private company earnings by sector 3Q24, year-over-year growth



Source: Golub Capital, PitchBook, LCD, J.P. Morgan Asset Management. Middle market revenue and earnings data are from the Golub Capital Altman Index. "The Golub Capital Altman Index measures the actual revenue and EBITDA (earnings before interest, taxes, depreciation and amortization) growth of US middle market private companies for the first two months of each calendar quarter and provides insight into anticipated quarterly performance of US public companies. The index is based on aggregated data from approximately 150 companies in the loan portfolio of Golub Capital, a leading middle market lender."

Data are based on availability as of November 30, 2024.



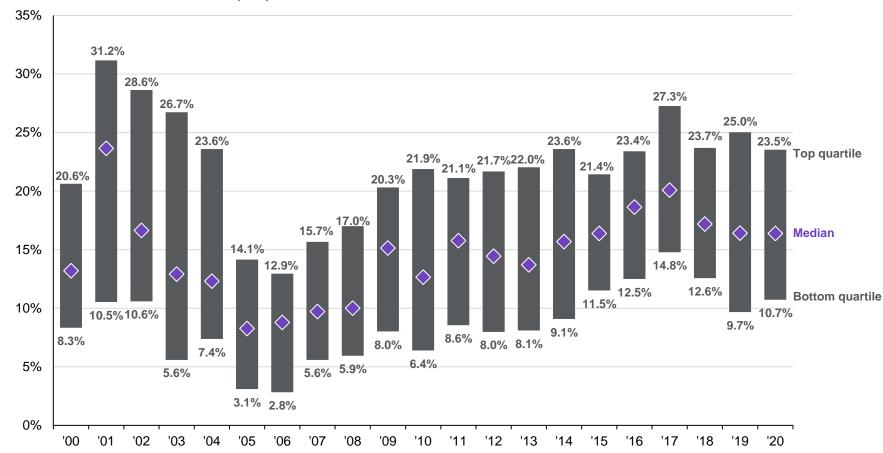


### Global private equity returns

GTA MI 62

#### Global private equity return dispersion by vintage year

2000 - 2020, Internal rate of return (IRR)



Source: Burgiss, J.P. Morgan Asset Management. Global private equity is represented by global buyout funds. IRR performance data is as of June 30, 2024.

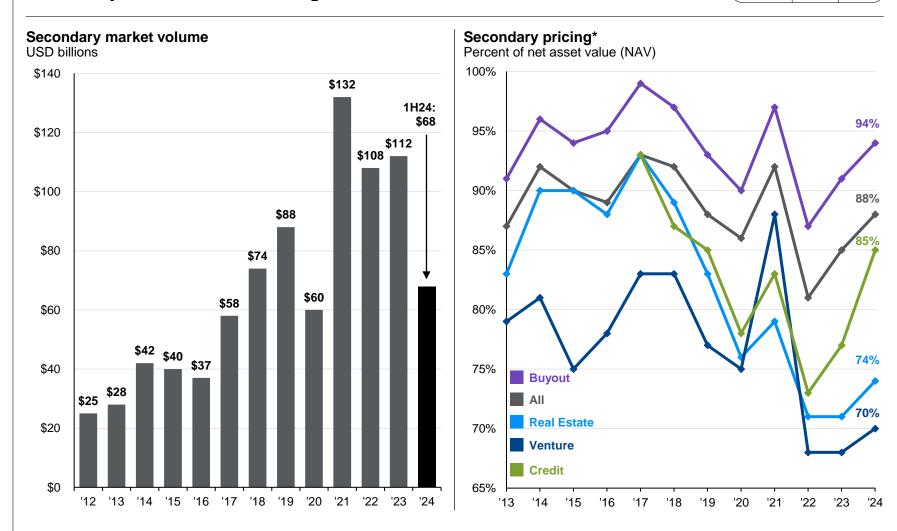
Data is based on availability As of November 30, 2024.





## Global private secondary market

GTA MI 63



Source: Greenhill, Jefferies, J.P. Morgan Asset Management. "Global Secondary Market Review," Jefferies, July 2024. Secondary market volume represents total value of general partner and limited partners-led secondary transactions. Secondary transactions involve selling existing stake of a target company to raise liquidity, exit a position, modify exposures, or lock in gains. \*Secondary pricing of LP portfolios. Data for 2024 is for 1H24.

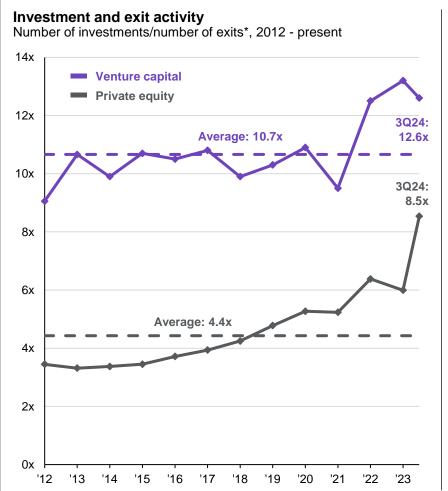
Data are based on availability as of November 30, 2024.

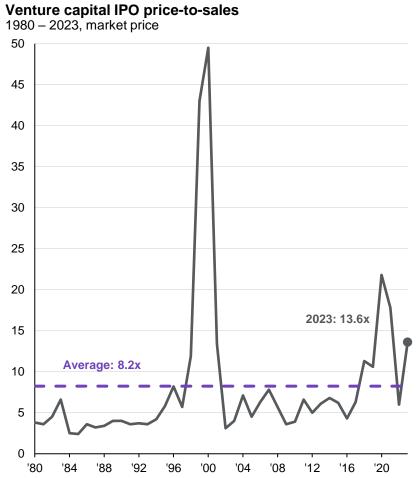




## U.S. venture capital

GTA MI 64





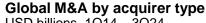
Source: PitchBook, Cordell Eminent Scholar, Eugene F. Brigham Department of Finance, Insurance, and Real Estate Warrington College of Business, University of Florida, J.P. Morgan Asset Management. \*Number of investments is defined as deal count. Data are based on availability as of November 30, 2024.



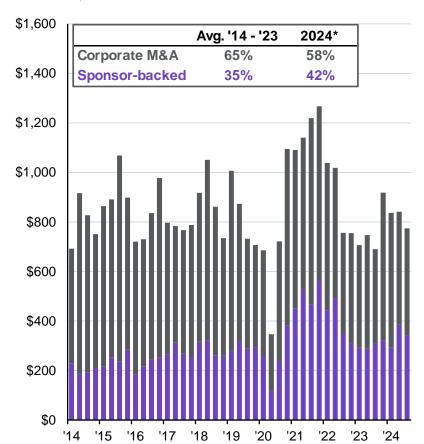


### Global mergers and acquisitions

**GTA** MI 65

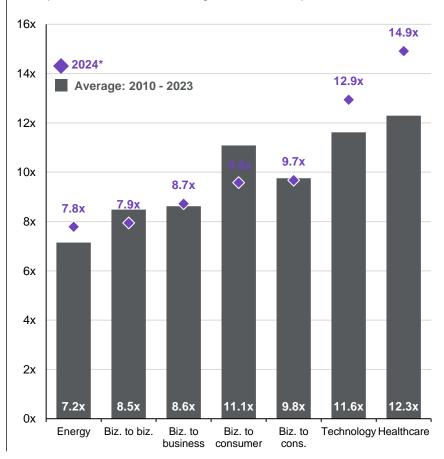


USD billions, 1Q14 - 3Q24



#### Global M&A multiples by sector

Enterprise value/EBITDA, trailing 12-month multiples



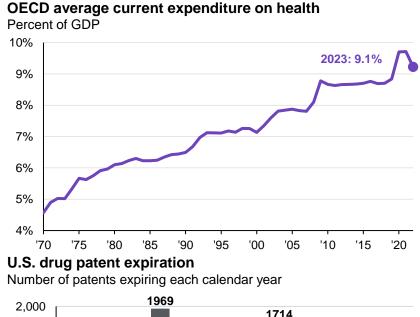
Source: PitchBook, J.P. Morgan Asset Management. \*Data for the year 2024 is through 3Q24. M&A deal data are as of September 30, 2024. Percentages may not sum to 100 due to rounding. Data are based on availability as of November 30, 2024.

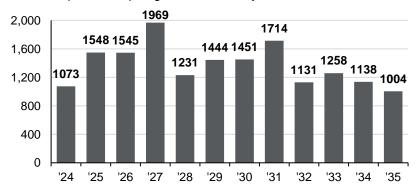
**J.P.Morgan ASSET MANAGEMENT** 

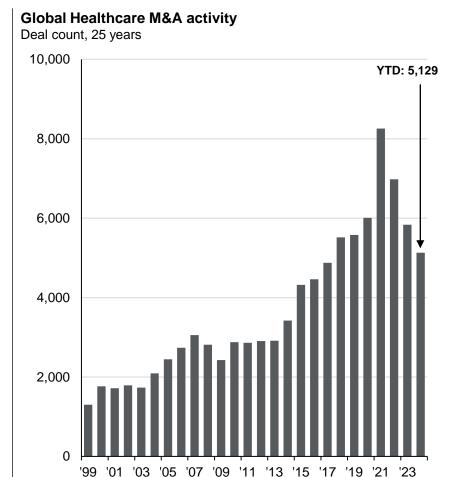


### Healthcare dynamics

GTA MI 66







Source: Bloomberg, FDA, OECD, J.P Morgan Asset Management. (Top left) OECD Health Statistics. (Bottom left) Total patents expiring are from the FDA's Orange Book and Purple Book. (Right) Data for 2024 is year-to-date through 9/30/2024.

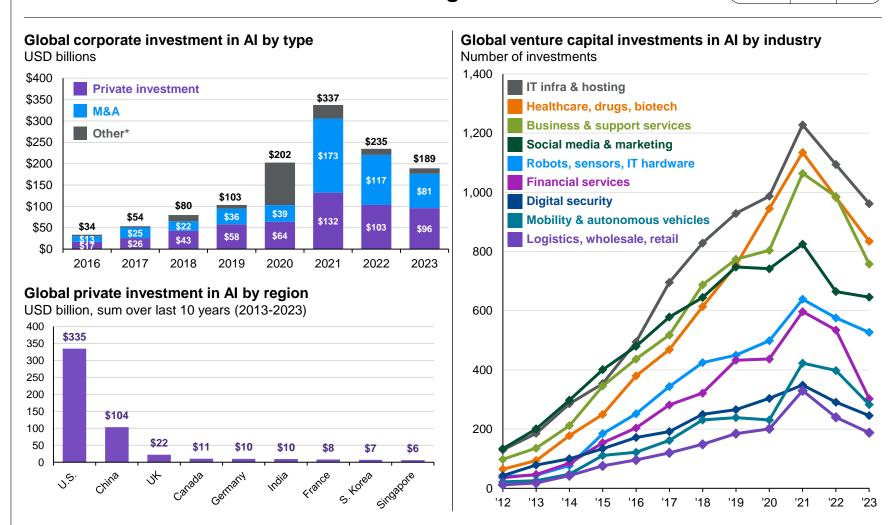
Data are based on availability as of November 30, 2024.





### Global investment in artificial intelligence

GTA MI 67



Source: Stanford University, OECD, Preqin, J.P Morgan Asset Management. (Left) Stanford Artificial Intelligence Index Report 2024. \*Other includes minority stake and public offering. (Right) Data from OECD.Al. 2023 data is an estimate.

Data are based on availability as of November 30, 2024.

J.P.Morgan
ASSET MANAGEMENT



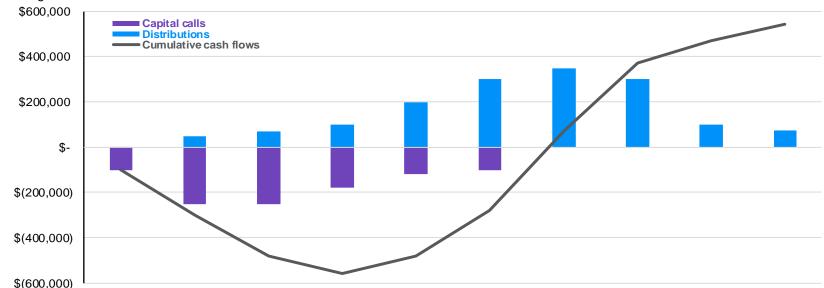
#### Cash flows, the J-curve and returns in private equity

**GTA** MI

68

#### Illustrative Annual Cash Flows from a Private Equity Investment

Assuming a \$1M investment



End of Year	1	2	3	4	5	6	7	8	9	10
Net Cash Flow	-\$100,000	-\$200,000	-\$180,000	-\$80,000	\$80,000	\$200,000	\$350,000	\$300,000	\$100,000	\$75,000
Balance	\$900,000	\$700,000	\$520,000	\$440,000	\$520,000	\$720,000	\$1,070,000	\$1,370,000	\$1,470,000	\$1,545,000
Annual Return	-10%	-22%	-26%	-15%	18%	38%	49%	28%	7%	5%

Internal Rate of Return: 15%

Multiple on Invested Capital: 1.54x

Time-Weighted Return: 4.4%

Discount rate that equates the sum of positive and negative discounted cash flows

Ending Balance/Starting Balance =1,545,000/1,000,000 = 1.545

(Ending Balance/Starting Balance)^(1/Number of Years)-1  $= (1.545^{1}) - 1 = 4.4\%$ 

Source: J.P. Morgan Asset Management.

Assumes a 10-year investment cycle with a five-year investment period (common direct investment private equity fund terms). In calculating both the multiple on invested capital and time-weighted return, the above example implicitly assumes that capital earns a zero return before it is called and after it is distributed. If we instead assume that this capital is invested in a USD cash account paying 2.9%\*, the MOIC and TWR are 1.59 times and 4.74% respectively. If we assume that it is invested in U.S. equities, returning 7.0%\*, the MOIC and TWR are 1.65 times and 5.1/% respectively. (\*from JPMAM's 2024 Long-term Market Assumptions). There is no assurance that a private equity fund will make any distributions or perform in a similar JPMOrgan fashion. The above cash flows are illustrative of those that may be experienced by an investor in a direct investment private equity fund and are not intended to be illustrative of the cash flows experienced by an investor. Data are based on availability as of November 30, 2024.



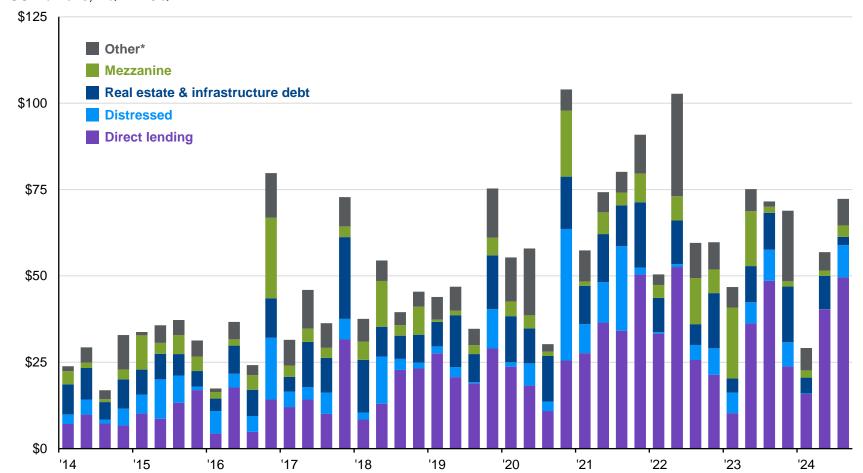


# Private credit fundraising

GTA MI 69

#### Global private credit fundraising by type

USD billions, 1Q14 - 3Q24



Source: Preqin, J.P. Morgan Asset Management. \*Other includes venture debt, fund of funds and special situations. Data are based on availability as of November 30, 2024.



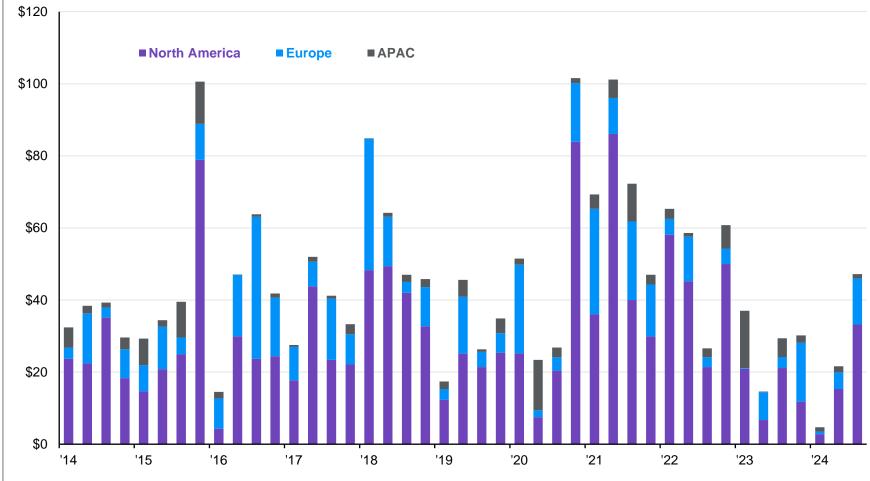


## Private credit deal activity

GTA MI 70

#### Global private credit deal activity

Aggregate deal value by region, USD billions, 1Q14 - 3Q24



Source: Preqin, J.P. Morgan Asset Management. APAC includes data from Asia, Australia and New Zealand. Data are based on availability as of November 30, 2024.



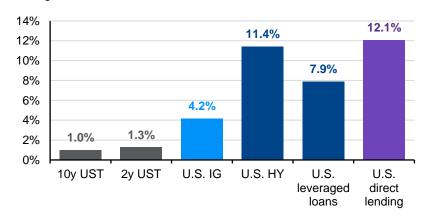


## Credit returns across recent economic cycles

GTA MI 71

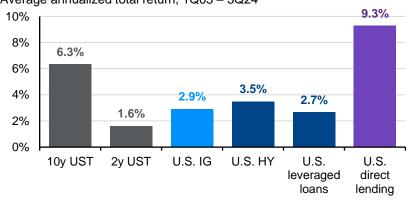
#### Expansion: Manufacturing PMI >50 and rising

Average annualized total return, 1Q05 - 3Q24\*



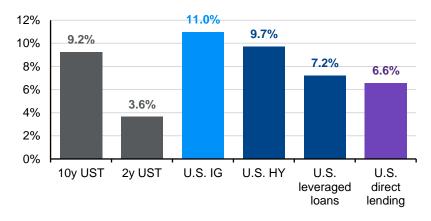
#### Late cycle cooling: Manufacturing PMI >50 and falling

Average annualized total return, 1Q05 – 3Q24\*



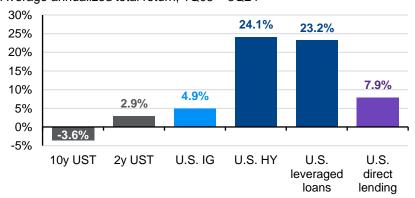
#### Recession: Manufacturing PMI <50 and falling

Average annualized total return, 1Q05 – 3Q24\*



#### Turnaround: Manufacturing PMI <50 and rising

Average annualized total return, 1Q05 - 3Q24\*



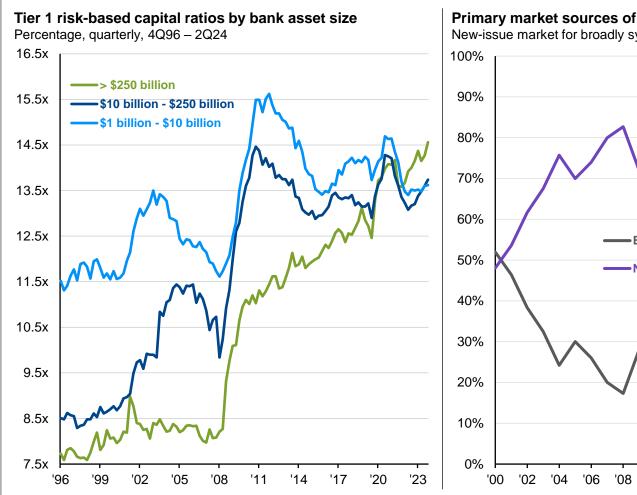
Source: Institute for Supply Management, Bloomberg, Credit Suisse, Cliffwater, J.P. Morgan Asset Management. The ISM Manufacturing Index is a nationwide survey of purchasing executives. A reading greater than 50 indicates increased economic activity and a reading less than 50 indicates decreased economic activity. Analysis based on quarterly returns. 10y UST: Bloomberg U.S. Treasury Bellwethers (10y), 2y UST: Bloomberg U.S. Treasury Bellwethers (2y), U.S. IG: Bloomberg U.S. Aggregate Corporate Investment Grade, U.S. HY: Bloomberg U.S. Aggregate Corporate High Yield, U.S. leveraged loans: Leveraged loans: Morningstar LSTA US Leveraged Loan Total Return Index, U.S. direct lending: Cliffwater Direct Lending Index \*Direct lending returns are through 2Q24. Data are based on availability as of November 30, 2024.





### U.S. banks and credit market participants

GTA MI 72



Primary market sources of financing New-issue market for broadly syndicated loans, 1999 – 2022 75% Banks & securities firms Non-banks\* '12 '20 '16

Source: FDIC, LCD, PitchBook, J.P. Morgan Asset Management. Broadly syndicated loans are the most common type of leveraged loans and represent lending to below investment grade companies by institutional investors (banks and non-banks). Broadly syndicated loans are senior secured. \*Non-bank includes institutional investors and finance companies.

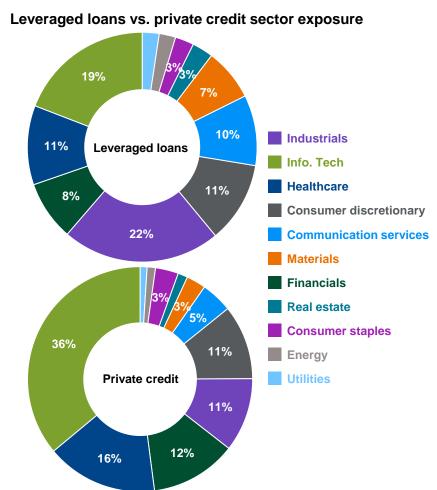
Data are based on availability as of November 30, 2024.

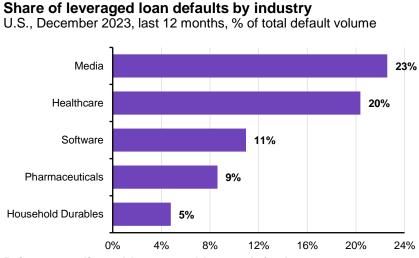




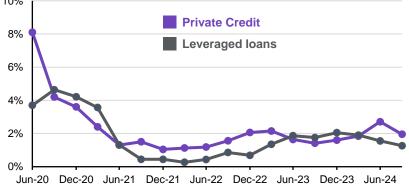
### U.S. private credit vs. leveraged loans

GTA MI 73





# Private credit and leveraged loans default rate Quarterly, 2Q20 – 3Q24



Source: Cliffwater, LCD, Standard & Poor's, Pitchbook, Proskauer, J.P. Morgan Markets Research, J.P. Morgan Asset Management. Pitchbook defines leveraged loans as a commercial loan provided by a group of lenders that is either: 1) rated BB+ or lower, 2) not rated or rated BB- or higher and has a base rate spread of 125 bps or higher and is secured by a first or second lien. Private credit (direct lending) is defined as when a non-bank lender directly lends to a company. All leveraged loans data are from the Morningstar LSTA U.S. Leveraged Loan Index. (Left) For private credit, information technology includes business services. Private credit sector exposure is as of March 31, 2024. Leveraged loans sector exposure is as of October 31, 2024. (Top right) Healthcare includes providers and services. (Bottom right) The leveraged loans default rate is calculated using the LTM number of defaults as a % of total issuers. The private credit default rate is calculated by dividing the number of defaulted loans by the aggregate number of loans in the Index.

Data are based on availability as of November 30, 2024.



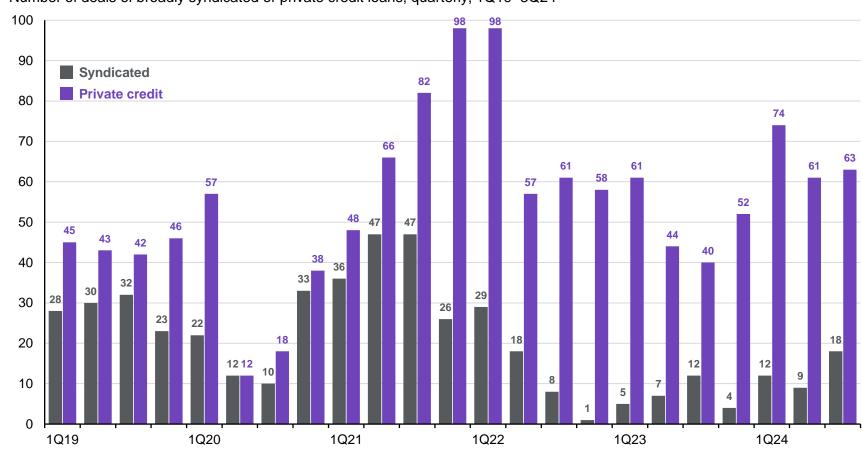


### Leveraged buyout financing

GTA MI 74

#### Sources of LBO financing

Number of deals of broadly syndicated or private credit loans, quarterly, 1Q19-3Q24



Source: Pitchbook, LCD, Morningstar LSTA U.S. Leveraged Loan Index, J.P. Morgan Asset Management. Data are as of September 30, 2024. Data are based on availability as of November 30, 2024.



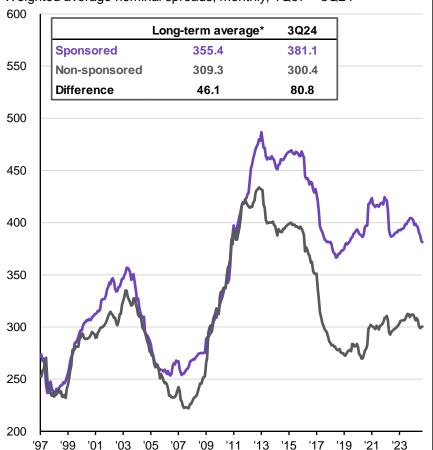


#### Sponsored vs. non-sponsored leveraged loans

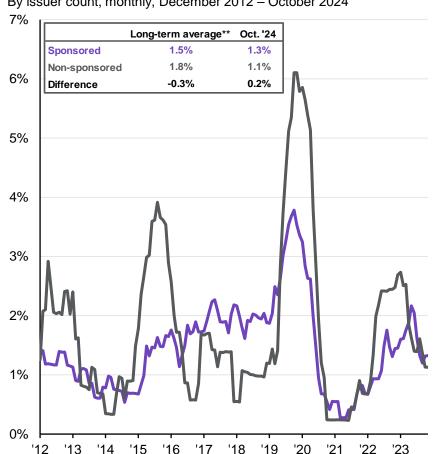
GTA MI 75

#### Sponsored and non-sponsored leveraged loan spreads

Weighted average nominal spreads, monthly, 1Q97 – 3Q24



## **Sponsored and non-sponsored leveraged loan default rates** By issuer count, monthly, December 2012 – October 2024



Source: Pitchbook, LCD, Morningstar LSTA U.S. Leveraged Loan Index, J.P. Morgan Asset Management. Sponsored financing is when a non-bank lender provides credit to a business that is either wholly-owned or majority-owned by a private equity firm. Non-sponsored financing is when a lender provides credit to a company not backed by a financial institution. \*Averages are since 1997. \*\*Average default rates are since December 2012.

Data are based on availability as of November 30, 2024.

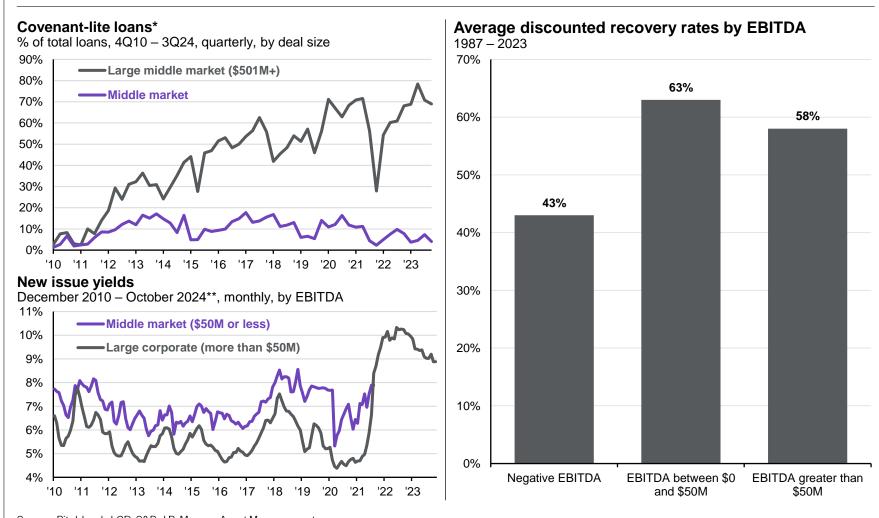




#### Middle market lending dynamics

Data are based on availability as of November 30, 2024.

GTA MI 76



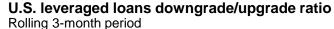
Source: Pitchbook, LCD, S&P, J.P. Morgan Asset Management. (Top left) \*Covenant-lite loans are a type of financing that is issued with fewer restrictions on the borrower regarding collateral, level of income, and loan payment terms, and fewer protections for the lender, including financial maintenance tests that measure the debt-service capabilities of the borrower. Deal size refers to the total size of the debt facility. (Bottom left) \*\*Due to a decline in loan issuance, middle market data is only available through July 2022. Middle market yields from April 2020 to January 2021 are estimated using a 12-month trailing average due to lack of data availability over that period. (Right) Middle market corporate are companies with EBITDA of \$50 million or less. Large corporate are companies with EBITDA greater than \$50 million.

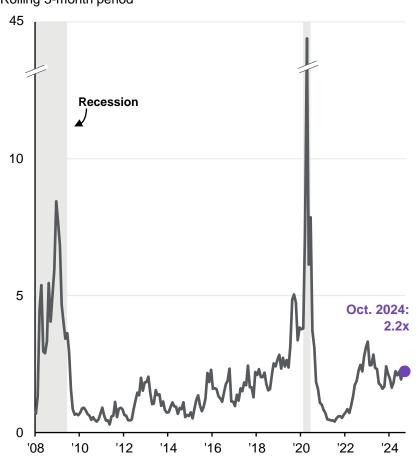
J.P.Morgan



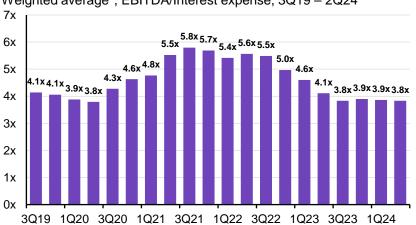
#### Credit market stress

GTA MI 77

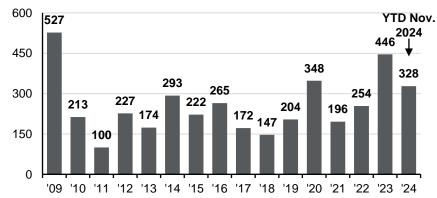




# **U.S. leveraged loans interest rate coverage**Weighted average\*, EBITDA/Interest expense, 3Q19 – 2Q24



### U.S. leveraged loans amendments and extensions by year Count



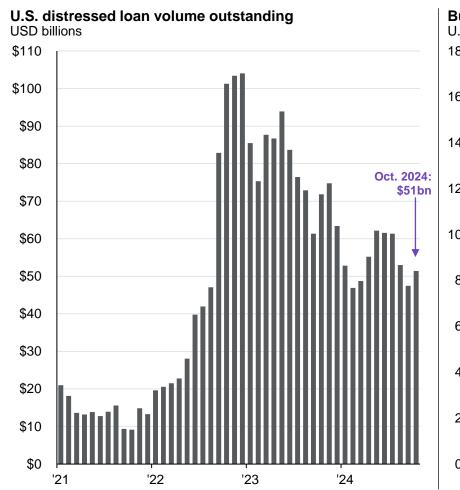
Source: LCD, PitchBook, J.P. Morgan Asset Management. \*Averages are weighted by outstanding loan amount. Data are based on availability as of November 30, 2024.

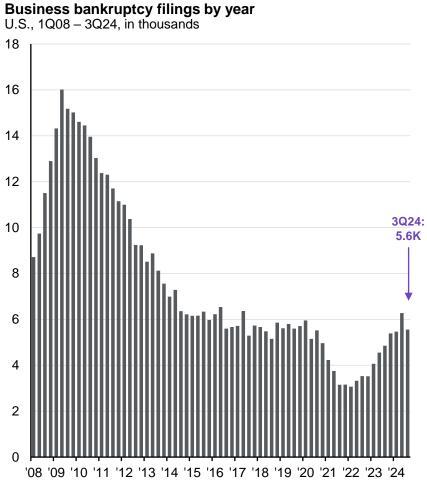




#### U.S. distressed loans

GTA MI 78





Source: Pitchbook, LCD, Morningstar, United States Courts, J.P. Morgan Asset Management. Distressed loan data are from the Morningstar LSTA U.S. Leveraged Loan Index, which defines distressed loans as performing leveraged loans priced below 80 cents on the dollar. Data are based on availability as of November 30, 2024.





### Public and private credit returns

GTA MI 79

											2014	-2023
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD '24	Ann.	Vol.**
Mezzanine Debt 14.7%	Mezzanine Debt 10.8%	High Yield 17.1%	Mezzanine Debt 18.9%	Direct Lending	Mezzanine Debt 16.0%	Investment Grade 9.9%	Distressed Debt 22.6%	Mezzanine Debt 6.9%	Mezzanine Debt 13.8%	Direct Lending	Mezzanine Debt 11.4%	High Yield
	10.8%	17.1%		8.1%		9.9%		6.9%	13.8%	5.7%	11.4%	8.6%
CML - Apartment	Direct Lending	Direct Lending	Distressed Debt	Mezzanine Debt	Investment Grade	High Yield	Mezzanine Debt	Direct Lending	High Yield	Mezzanine Debt	Direct Lending	Investment Grade
9.6%	5.5%	11.2%	9.2%	3.8%	14.5%	7.1%	16.5%	6.3%	13.4%	5.0%	8.8%	7.2%
Direct Lending	CML - Office	Mezzanine Debt	Direct Lending	CML - Industrial	High Yield	CML - Industrial	Direct Lending	Distressed Debt	Leveraged Loans	Leveraged Loans	Distressed Debt	Distressed Debt
9.6%	3.2%	10.9%	8.6%	3.7%	14.3%	6.6%	12.8%	5.5%	13.2%	4.6%	6.8%	6.6%
Distressed Debt	Distressed Debt	Leveraged Loans	High Yield	CML - Senior*	Direct Lending	CML - Apartment	Leveraged Loans	Leveraged Loans	Direct Lending	Distressed Debt	Leveraged Loans	Leveraged Loans
9.2%	3.0%	9.8%	7.5%	2.6%	9.0%	6.5%	5.5%	0.1%	12.1%	4.6%	4.7%	6.3%
Investment Grade	CML - Retail	Investment Grade	Investment Grade	CML - Apartment	Leveraged Loans	CML - Senior*	High Yield	CML - Retail	Investment Grade	High Yield	High Yield	Mezzanine Debt
7.5%	3.0%	6.1%	6.4%	2.6%	8.6%	6.3%	5.3%	-7.6%	8.5%	2.6%	4.6%	4.7%
CML - Senior*	CML - Industrial	Distressed Debt	CML - Apartment	CML - Retail	CML - Apartment	CML - Office	CML - Apartment	CML - Office	Distressed Debt	CML - Retail	CML - Retail	CML - Apartment
7.4%	2.9%	4.4%	6.3%	2.4%	8.3%	6.3%	2.0%	-7.6%	8.3%	1.8%	3.5%	4.4%
CML - Retail	CML - Senior*	CML - Retail	CML - Senior*	CML - Office	CML - Senior*	CML - Retail	CML - Senior*	CML - Senior*	CML - Retail	CML - Industrial	CML - Apartment	CML - Senior
7.0%	2.7%	3.4%	5.7%	2.4%	8.1%	6.1%	1.9%	-9.0%	6.2%	1.5%	3.4%	4.0%
CML - Office	CML - Apartment	CML - Senior*	CML - Office	Distressed Debt	CML - Retail	Direct Lending	CML - Retail	CML - Industrial	CML - Industrial	CML - Apartment	CML - Senior*	CML - Industrial
6.7%	1.6%	2.9%	5.5%	1.4%	8.0%	5.5%	1.9%	-9.5%	5.8%	1.5%	3.3%	3.9%
	Leveraged Loans	CML - Industrial	CML - Industrial	Leveraged Loans	CML - Office	Distressed Debt	CML - Industrial	CML - Apartment	CML - Apartment	CML - Senior*	CML - Office	CML - Retai
6.2%	0.5%	2.8%	5.2%	1.1%	7.9%	3.2%	1.8%	-9.8%	5.6%	1.4%	3.2%	3.6%
High Yield	Investment Grade	CML - Apartment	CML - Retail	High Yield	CML - Industrial	Leveraged Loans	CML - Office	High Yield	CML - Senior*	CML - Office	CML - Industrial	CML - Office
2.5%	-0.7%	2.7%	5.1%	-2.1%	7.5%	3.2%	1.6%	-11.2%	5.6%	0.4%	3.2%	3.6%
Leveraged Loans	High Yield	CML - Office	Leveraged Loans	Investment Grade	Distressed Debt	Mezzanine Debt	Investment Grade	Investment Grade	CML - Office	Investment Grade	Investment Grade	Direct Lendir
2.0%	-4.5%	2.6%	4.2%	-2.5%	2.6%	3.1%	-1.0%	-15.8%	4.5%	-0.5%	3.0%	2.9%

Source: Bloomberg, Cliffwater, Gilberto-Levy, J.P. Morgan, Preqin, J.P. Morgan Asset Management. CML is commercial mortgage loans. CML: Gilberto-Levy Commercial Mortgage Performance Index, Direct Lending: Cliffwater Direct Lending Index; Distressed Debt: Preqin Quarterly Distressed Debt Index; Investment Grade: Bloomberg U.S. Aggregate Credit - Corporates - Investment Grade Index; High Yield: Bloomberg U.S. Aggregate Credit - Corporate - High Yield Index; Leveraged Loans: J.P. Morgan Leveraged Loan Index; Mezzanine Debt: Preqin Quarterly Mezzanine Debt Index. Annualized return (Ann.) and volatility (Vol.) represents the period from 12/31/2013 to 12/31/2023. \*Year-to-date 2024 data updated through 6/30/2024. \*\*Volatility calculated as the annualized standard deviation of quarterly returns. Data are based on availability as of November 30, 2024.



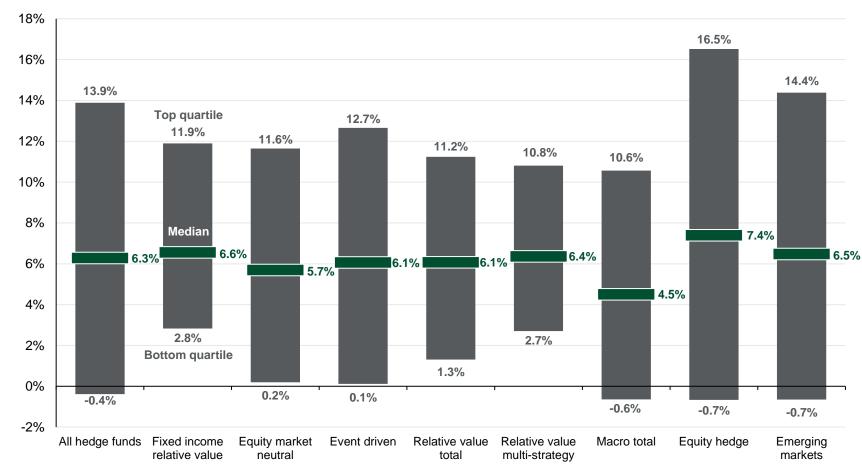


#### Hedge funds and manager selection

GTA MI 80

#### **Hedge fund manager dispersion**

Based on returns from 2014-2024\* in USD



Source: PivotalPath, J.P. Morgan Asset Management.

Manager dispersion is based on monthly returns for hedge funds. Green bar denotes median. All hedge funds: Fund Weighted Composite Index, Equity market neutral: Equity hedge – equity market neutral, Event-driven: Event-Driven (Total), Relative value: Relative Value (Total), Relative value multi-strategy: Relative Value Multi-Strategy, Macro total: Macro (Total), Equity hedge: Equity Hedge (Total), Emerging markets: Emerging Markets Global. \*2024 data are through September 30, 2024.

Data are based on availability as of November 30, 2024.

J.P.Morgan



#### Hedge fund strategy returns

GTA MI 81

											2014-2023	
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD '24*	Ann.	Vol.
Global Macro	Eq. Market Neutral	Distressed	Global Equities	Merger Arbitrage	Global Equities	Global Equities	Distressed	Global Macro	Global Equities	Global Equities	Global Equities	Global Equities
5.8%	4.5%	9.8%	24.6%	4.3%	27.3%	16.8%	20.0%	9.7%	22.8%	19.1%	8.5%	15.7%
Relative Value	Merger Arbitrage	Global Equities	Equity Long/Short	Relative Value	Global Bonds	Equity Long/Short	Global Equities	Merger Arbitrage	Equity Long/Short	Equity Long/Short	Equity Long/Short	Distressed
5.3%	2.6%	8.5%	12.8%	2.1%	6.8%	14.2%	19.0%	2.7%	5.9%	13.7%	5.0%	7.6%
Global Equities 4.7%	Global Macro 0.4%	Relative Value 5.4%	HFRI Composite 8.5%	Distressed	Equity Long/Short 6.7%	Global Bonds 9.2%	Equity Long/Short 16.3%	Eq. Market Neutral 1.8%	Relative Value 5.8%	Distressed	Merger Arbitrage 4.4%	Equity Long/Short 7.5%
HFRI Composite 4.3%	Relative Value 0.2%	Merger Arbitrage 3.5%	Distressed	Eq. Market Neutral -0.8%	Global Macro 6.0%	HFRI Composite 8.9%	HFRI Composite 13.9%	Relative Value - 0.6%	Global Bonds 5.7%	HFRI Composite 10.1%	HFRI Composite 4.4%	Global Bonds 7.0%
Equity Long/Short 3.6%	Equity Long/Short - 0.2%	Equity Long/Short 3.4%	Global Bonds 7.4%	Global Bonds - 1.2%	HFRI Composite 5.6%	Distressed	Merger Arbitrage 13.4%	HFRI Composite - 2.8%	Eq. Market Neutral 5.2%	Eq. Market Neutral 8.5%	Relative Value 4.0%	HFRI Composite 5.4%
Eq. Market Neutral 3.2%	HFRI Composite -0.2%	HFRI Composite 3.2%	Relative Value 5.5%	HFRI Composite -1.2%	Merger Arbitrage 5.3%	Merger Arbitrage 2.9%	Global Macro 11.1%	Distressed	HFRI Composite 4.5%	Relative Value 7.0%	Distressed	Global Macro 5.0%
Merger Arbitrage 1.9%	Global Equities - 1.8%	Global Bonds 2.1%	Merger Arbitrage 5.0%	Equity Long/Short - 2.2%	Relative Value 4.1%	Relative Value 2.7%	Relative Value 9.5%	Equity Long/Short - 8.1%	Distressed	Merger Arbitrage 6.0%	Global Macro 3.0%	Merger Arbitrage 4.7%
1.3 70							1 11					- 11
Distressed	Global Bonds	Eq. Market Neutral	Eq. Market Neutral	Global Macro	Eq. Market Neutral	Global Macro	Eq. Market Neutral	Global Bonds	Merger Arbitrage	Global Macro	Eq. Market Neutral	Relative Value
1.2%	-3.2%	1.6%	4.9%	-3.6%	2.3%	2.0%	7.4%	- 16.2%	3.2%	4.1%	2.9%	4.0%
Global Bonds	Distressed	Global Macro	Global Macro	Global Equities	Distressed	Eq. Market Neutral	Global Bonds	Global Equities	Global Macro	Global Bonds	Global Bonds	Eq. Market Neutral
0.6%	-7.4%	- 1.3%	2.5%	-8.9%	-0.7%	- 1.2%	-4.7%	- 18.0%	- 1.0%	3.6%	0.4%	2.2%

Source: MSCI, Bloomberg, Hedge Fund Research Institute (HFRI), FactSet, J.P. Morgan Asset Management. All returns are in USD. Global equities reflect the MSCI AC World Index and global bonds reflect the Bloomberg Global Aggregate Index. All hedge fund returns are from HFRI. HFRI Composite: HFRI FW Composite Index. The HFRI Fund Weighted Composite Index strategy weights as of March 2024 are as follows: Equity Hedge: 48.4%, Event-Driven: 12.2%, Macro: 18.4% and Relative Value: 21.0%. Returns may fluctuate as hedge fund reporting occurs on a lag, and HFRI data is reported on a one-month lag. Please see disclosure pages for index definitions. \*2024 data are as of September 30, 2024.

Data are based on availability as of November 30, 2024.

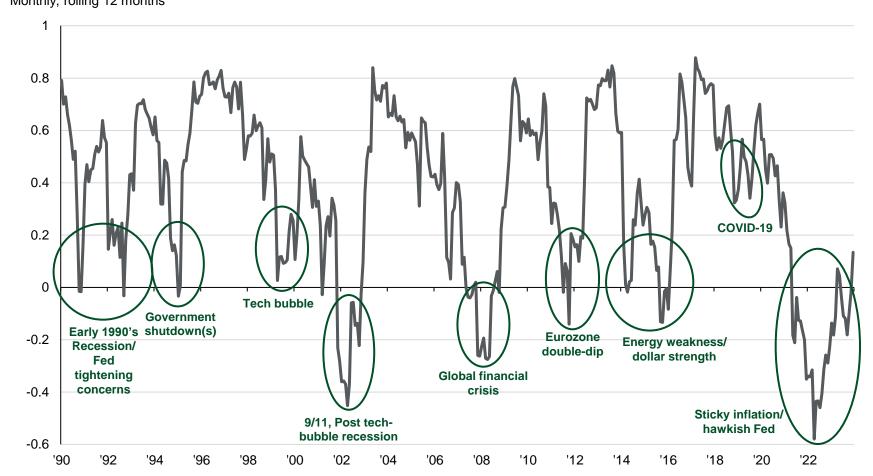




### Hedge funds and traditional portfolios

GTA MI 82

# Hedge fund correlation with a 60/40 stock-bond portfolio\* Monthly, rolling 12 months



Source: HFRI, Standard & Poor's, Bloomberg, FactSet, J.P. Morgan Asset Management. \*60/40 portfolio is 60% S&P500 and 40% Bloomberg U.S. Aggregate. Hedge funds are represented by HFRI Macro. Data are based on availability as of November 30, 2024.



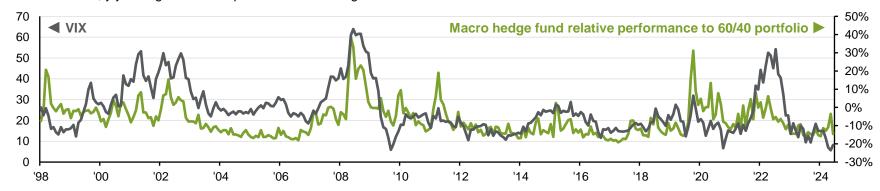


#### Hedge fund performance and volatility

GTA MI 83

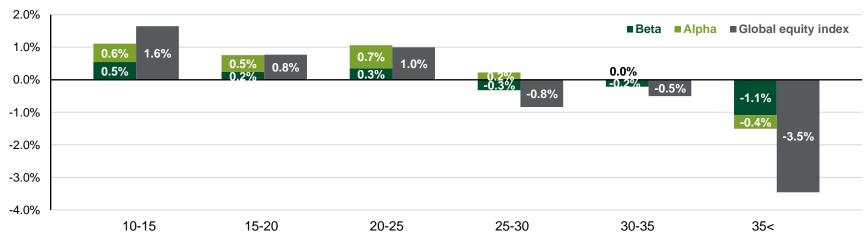
#### Macro hedge fund relative performance & volatility

VIX index level, y/y change in relative performance of Hedge Fund Research Institute Macro Index



#### Hedge funds vs. global equity performance and volatility

Average monthly returns by VIX level, Nov. 1990 - Nov. 2024, total return



Source: Bloomberg, CBOE, HFRI, FactSet, MSCI, Standard & Poor's, J.P. Morgan Asset Management.

Historical beta is based on regression analysis, where the HFRI is the dependent variable and the MSCI AC World Index is the independent variable.

Monthly VIX reading is an average. Macro hedge fund relative performance volatility is since June 30, 1998. Numbers may not sum to aggregate total return due to rounding. Global equity index = MSCI All Country World Index. 60/40 portfolio = 60% S&P 500 Total Return Index and 40%

Bloomberg U.S. Aggregate Total Return Index.

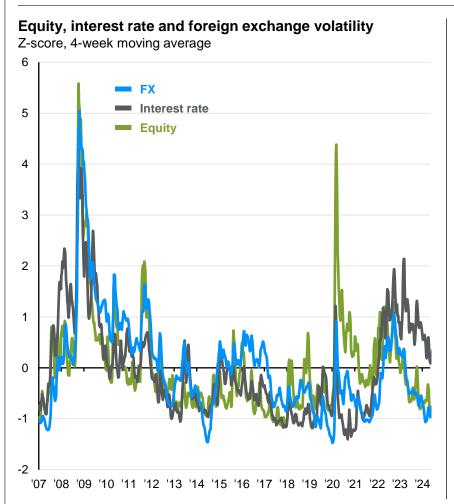
Data are based on availability as of November 30, 2024.

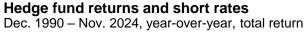
J.P.Morgan

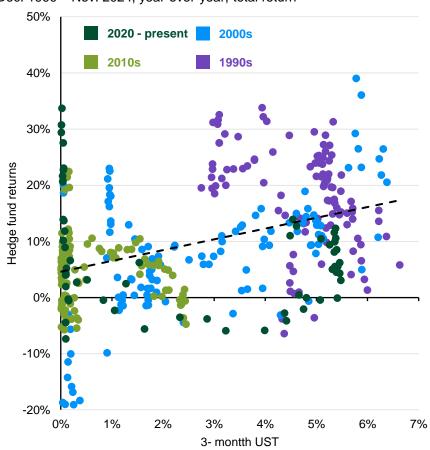


### Volatility, rates and hedge fund returns

GTA MI 84







Source: CBOE, ICE BofA, HFRI, FactSet, J.P. Morgan Index Research, J.P. Morgan Asset Management. (Left) Equity volatility is represented by the VIX Index, interest rate volatility is represented by the MOVE Index and foreign exchange volatility is represented by the J.P. Morgan Global FX Volatility Index. (Right) 3-month U.S. T-bill yield: Bloomberg U.S. Short Treasury (1-3 months) Index, Hedge fund returns: HRFI Fund Weighted Composite (USD) Index.

Data are based on availability as of November 30, 2024.





### J.P. Morgan Asset Management - Definitions

GTA MI 85

#### Real estate

Base rent – The gross revenue from rental payments.

Capitalization rate (Cap rate) – The rate of return on a real estate investment property defined as the net operating income from the property divided by the current market price of the property.

Cap rate spread — The difference between the cap rate and a Treasury security with the same maturity.

Core real estate — High quality properties in primary markets with high occupancy rates, credit-worthy tenants and long leases.

Effective rent – Base rent less rental concessions and tenant improvements.

Gross absorption - Space that became physically occupied in a specific period.

**Mezzanine debt** – Financing that is half-way between equity and debt by which the lender can convert to equity if the loan is not paid on time or in full.

**Net absorption** – Space that became physically occupied minus space that was physically vacated in a specific period.

**Net absorption rate** – Net absorption during a specific period divided by space available to lease at the start of that period.

Occupancy rate - The percentage of available space that is occupied.

Real estate prime yield - The real estate yield on a property at a prime location.

Real estate net operating income – Income after operating expenses but before interest, taxes, capital spending, depreciation and amortization.

Real estate yields – Annual income divided by total investment. Note that annual income, unlike NOI, does deduct interest costs so that real estate yields should be lower than cap rates.

Real estate yield spread – The difference between the yields and a Treasury security with the same maturity.

Vacancy rate - The percentage of available space that is unoccupied.

#### Private equity

**Buyout fund** – Private equity fund that focuses on taking a majority stake or full control of mature, undervalued.

Called capital – The amount of capital wired to a fund that is "drawn down" over time as the general partner selects investments.

**Committed capital** – The specific amount of capital that a limited partner is obliged to provide to a closed-end fund for investments. The capital commitment is "drawn down" or "called" over time, meaning a portion of the commitment must be wired to the closed-end fund by a set date.

Corporate mergers and acquisition (M&A) – The consolidation of companies through financial transactions.

**Dry powder** – The amount of capital that has been committed to a private capital fund minus the amount that has been called by the general partner for investment.

**Earnings before interest, taxes, depreciation and amortization (EBITDA)** – A broad measure of the cash profit generated by a company's operations.

Enterprise value (EV) – The total value of a company including equity and debt.

**General partner (GP)** – The managing partner of a limited partnership. The general partner is managed by the asset management team responsible for making fund investments (i.e., the intermediary between investors with capital and businesses seeking capital to grow).

Growth fund - Private equity fund that targets firms with the potential for scalable and renewed growth.

Initial public offering (IPO) – When shares of a private company are made available to the public for the first time.

Internal rate of return (IRR) – The dollar-weighted internal rate of return. This return considers the daily timing of cash flows and cumulative fair stated value, as of the end of the reported period.

**Leveraged buyout (LBO)** – The acquisition of another company using a significant amount of debt to finance the acquisition.

**Limited partner (LP)** – An investor in a Limited Partnership, which is a form of legal entity used for certain hedge funds, private equity funds and real estate funds.

Middle market - Companies having revenues between \$10 million and \$1 billion.

**Multiple of invested capital (MOIC)** – Calculation performed by adding the remaining (reported) value and the distributions received (cash out) and subsequently dividing that amount by the total capital contributed.

Net asset value (NAV) – This is the current fair stated value for each of the investments, as reported by the administrator of the fund.

**Private equity** – Equity capital invested in a private company through a negotiated process.

**Sponsor-backed acquisition** – Acquisition of a company by a private equity firm.

Secondary fund – Private equity funds that purchase existing assets from a primary private equity fund.

**Venture capital** – A specialized form of private equity, characterized chiefly by high-risk investment in new or young companies following a growth path in technology and other value-added sectors.





### J.P. Morgan Asset Management - Definitions

GTA MI 86

#### Private credit

**Amend and extend** – A technique that allows an issuer to delay part of its loan maturity or amend existing terms through an amendment rather than a refinancing.

**Covenant-lite loans** – A type of financing that is issued with fewer restrictions on the borrower regarding collateral, level of income, and loan payment terms, and fewer protections for the lender, including financial maintenance tests that measure the debt-service capabilities of the borrower.

**Direct lending** – A loan made by an investor or non-bank lender to a company.

**Distressed debt** – The securities of a company that has either defaulted, is under bankruptcy protection or is in financial distress and is moving towards default or bankruptcy in the near future.

**Hedge-adjusted yield** – The yield on a foreign currency denominated asset minus the cost of hedging the asset back into U.S. dollars. For assets countries with short-term rates that are lower than U.S. rates, the hedge-adjusted yield will be lower than the yield denominated in foreign currency.

**Leveraged loan** – A commercial loan provided by a group of lenders that is either: 1) rated BB+ or lower, 2) not rated or rated BBB- or higher and has a base rate spread of 125 bps or higher and is secured by a first or second lien. This loan is structured, arranged and administered by one or several banks, and is then syndicated to other institutional investors. As such, this market is often referred to as the broadly syndicated loan market.

**Mezzanine commercial real estate debt** – Loan finance that is half-way between equity and secured debt, either unsecured or with junior access to security. A mezzanine fund is a fund focusing on mezzanine financing.

**Net IRR** – The dollar-weighted internal rate of return, net of management fees and carried interest generated by the fund. This return considers the daily timing of all cash flows and the cumulative fair stated value, as of the end of the reported period.

**Non-sponsored loan** – Credit provided to a business that is *not* wholly-owned or majority-owned by a private equity firm or another financial sponsor.

Payment-in-kind (PIK) – An interest payment in which the borrower makes an interest payment in forms other than cash. This includes, but is not limited to, a type of debt whose interest payments come in the form of additional debt accrued onto existing debt.

Performing loans - Loans that are not in default.

**Private credit** – Nonbank corporate credit provided through bilateral agreements or small "club deals" outside the realm of public securities or commercial banks. This definition excludes bank loans, broadly syndicated loans, and funding provided through publicly traded assets such as corporate bonds.

**Sponsored loan** – Credit provided by a non-bank lender to a business that is either wholly-owned or majority-owned by a private equity firm or another financial sponsor.

**Syndicated loan** – A loan extended by a group of financial institutions, often referred to as a loan syndicate, to a single borrower.

#### **Hedge funds**

**Distressed securities** – Funds that invest in debt and equity securities of firms in reorganization or bankruptcy.

**Long/short (L/S) equity** – Funds that involve long and/or short positions in equity securities deemed to be under- or overvalued, respectively. Exposures to sectors, geographies, and market capitalizations are often flexible and will change over time.

Merger arbitrage/event-driven – Funds that invest in opportunities created by significant corporate transactions and events which tend to alter a company's financial structure or operating strategy.

**Opportunistic/Macro** – Funds that involve investments in a wide variety of strategies and instruments, which often have a directional stance based on the manager's global macroeconomic views.

**Relative value/Arbitrage** – Funds that involve the simultaneous purchase and sale of similar securities to exploit pricing differentials. Strategies in this sector offer potential to generate consistent returns while minimizing directional risk.





#### J.P. Morgan Asset Management - Risks & disclosures

GTA MI 87

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