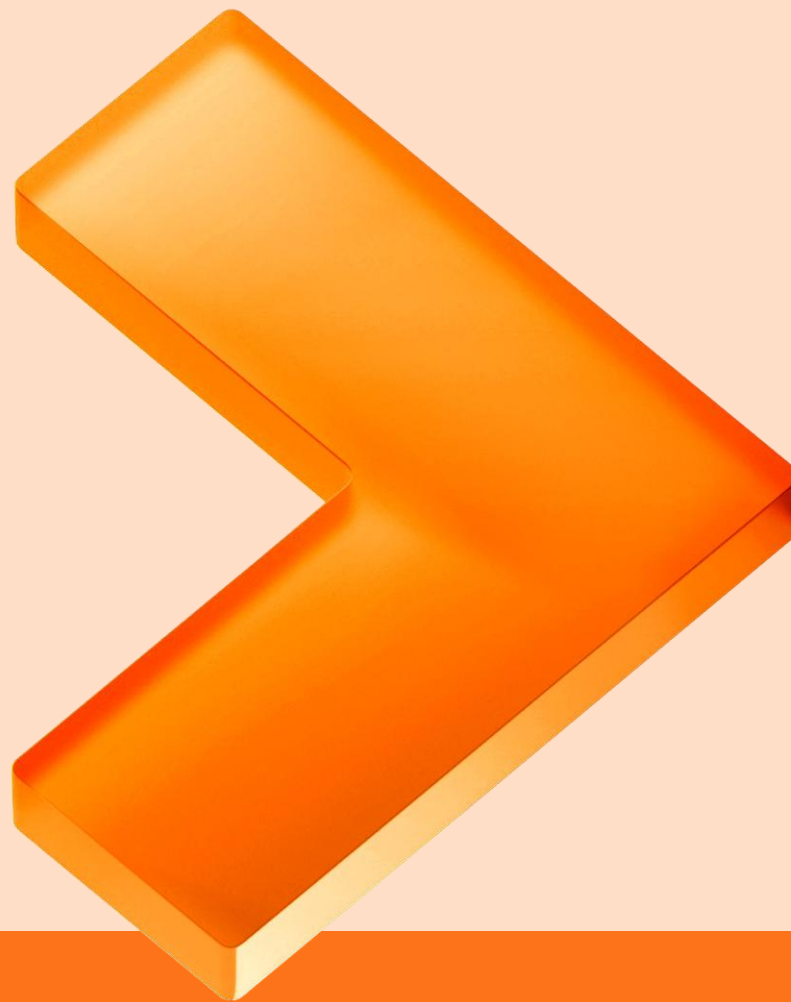


Guide to ETFs



EMEA | 3Q 2026
As of 30 June 2026

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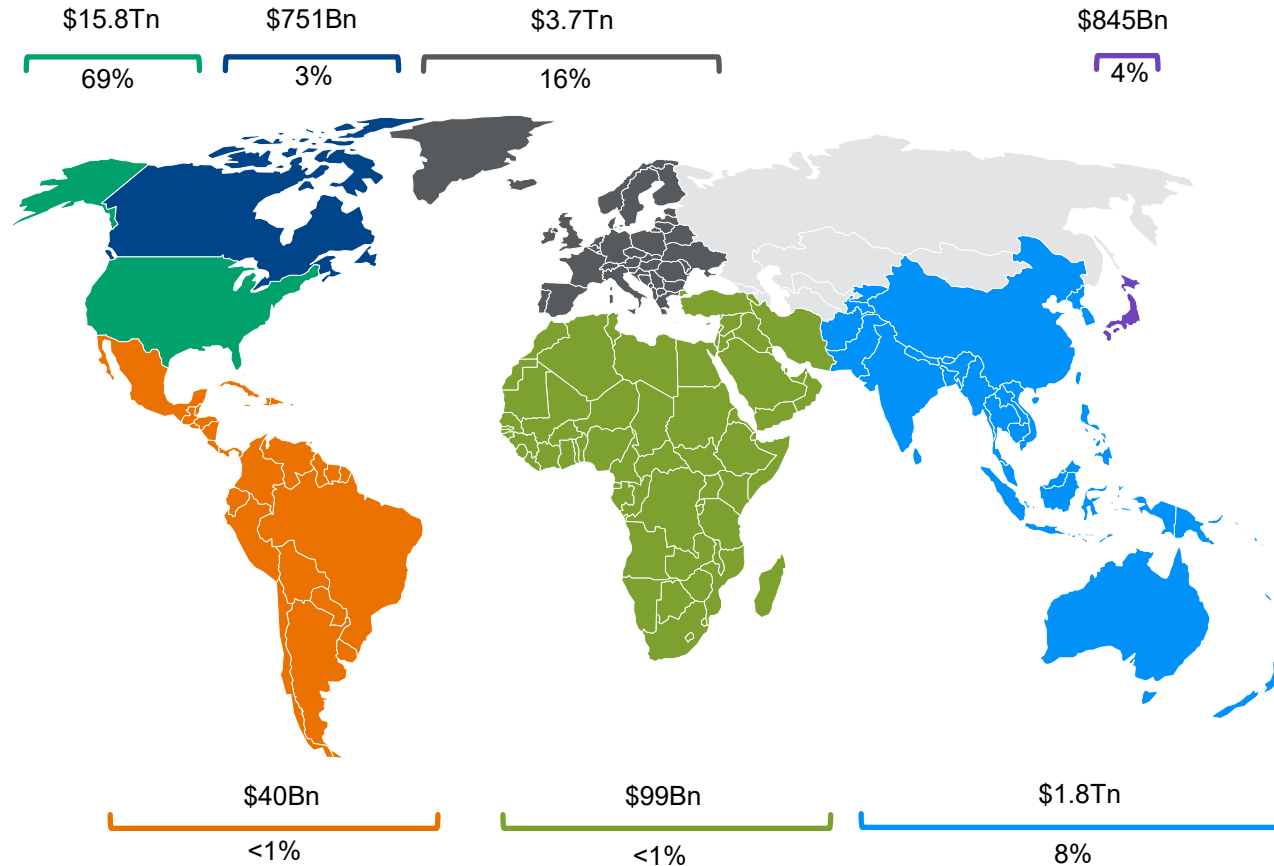
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Global ETF AUM by region

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European market represents 16% of the global ETF landscape



2026 Global ETF landscape

No. of ETFs ~15,400

ETF assets ~\$23.0Tn

Net flows ~+\$1.2Tn

15 years of consecutive net flows

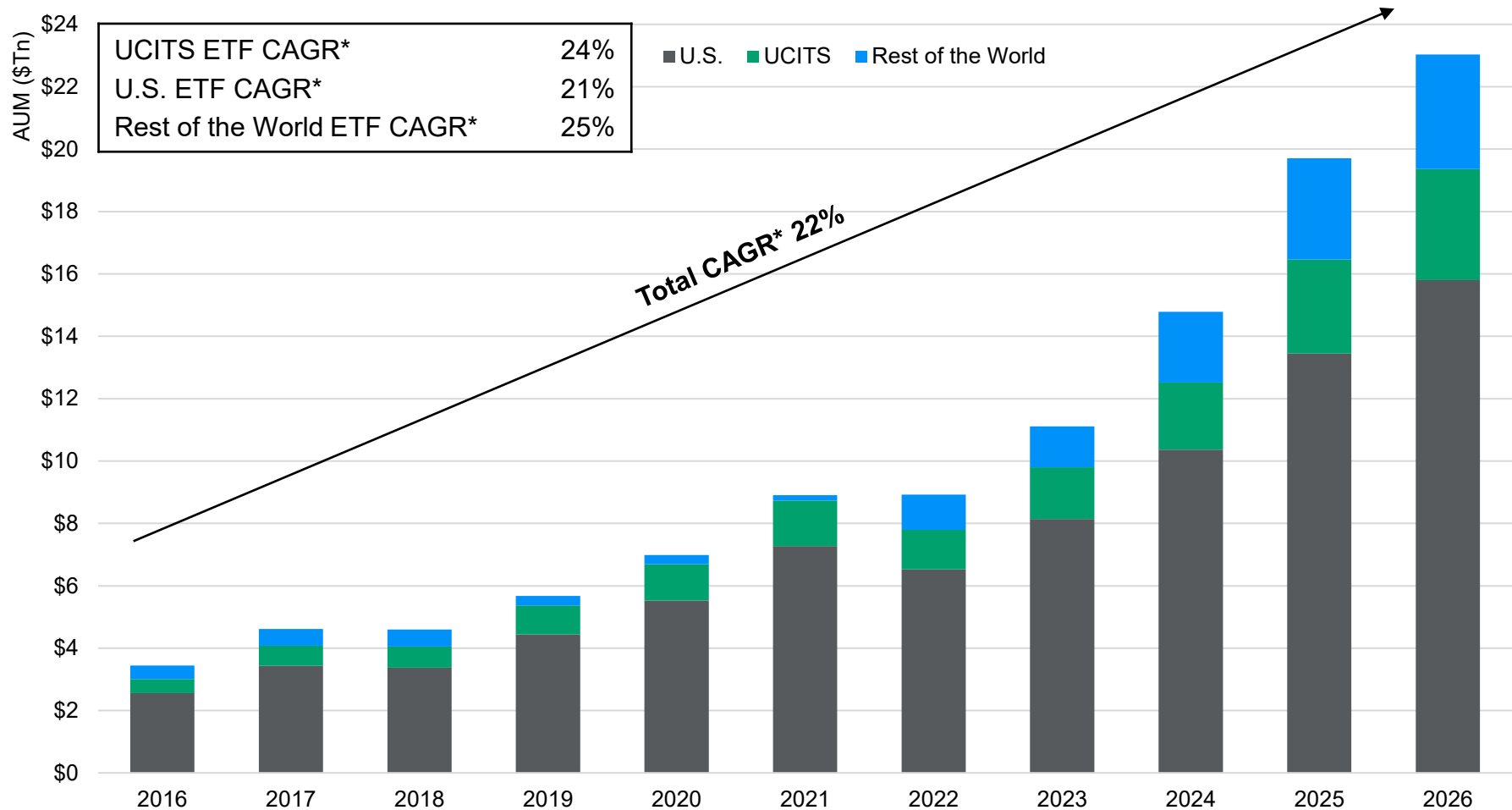
Source: Bloomberg, J.P. Morgan Asset Management. Provided for information only to illustrate macro trends, not to be construed as offer, research or investment advice. Assets are represented by ETFs across countries of domicile in USD. Global consists of Australia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Egypt, Finland, France, Germany, Guernsey, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Israel, Japan, Luxembourg, Malaysia, Mauritius, Mexico, Netherlands, New Zealand, Nigeria, Norway, Pakistan, Peru, Philippines, Poland, Qatar, Romania, Saudia Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, UAE, United States and Vietnam. Dark green represent the U.S., dark blue represents Canada, orange represents Latin America and South America, gray represents Europe, light green represents Africa and Middle East, light blue represents APAC, purple represents Japan.
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Global ETF AUM growth over time

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Source: Bloomberg, J.P. Morgan Asset Management. UCITS ETFs as defined by Bloomberg. Rest of the world consists of Australia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Egypt, Guernsey, Hong Kong, Hungary, India, Indonesia, Israel, Japan, Malaysia, Mauritius, Mexico New Zealand, Nigeria, Pakistan, Peru, Philippines, Poland, Qatar, Romania, Saudia Arabia, Singapore, South Africa, South Korea, Taiwan, Thailand, Turkey, UAE, Vietnam, and non-UCITS ETFs in France, Germany, Ireland, Luxembourg, Sweden, Switzerland and the United Kingdom. *Compound annual growth rate (CAGR).
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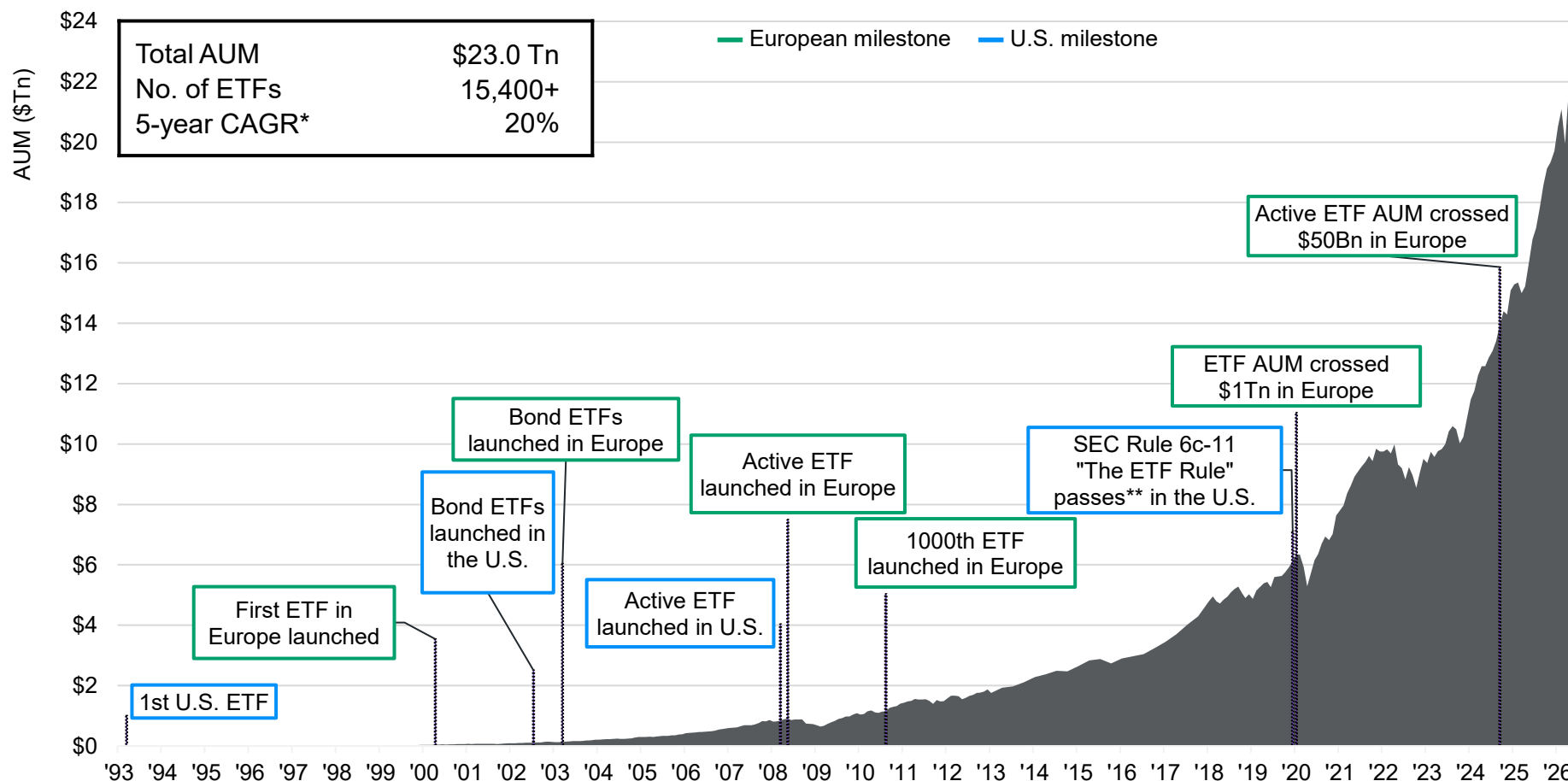


Global ETF market milestones

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ETF Landscape

ETF assets have grown significantly over the past two decades



Source: Bloomberg, J.P. Morgan Asset Management. *Compound annual growth rate (CAGR). **The ETF Rule, passed in 2019 modernized regulation of ETFs as open-ended funds by establishing clear and consistent framework for most ETFs across both index and actively managed strategies, enabling ETF issuers to bring new strategies to market, and permitting "custom in-kind" creation and redemption baskets to be available for all types of covered ETFs under the new regulation.

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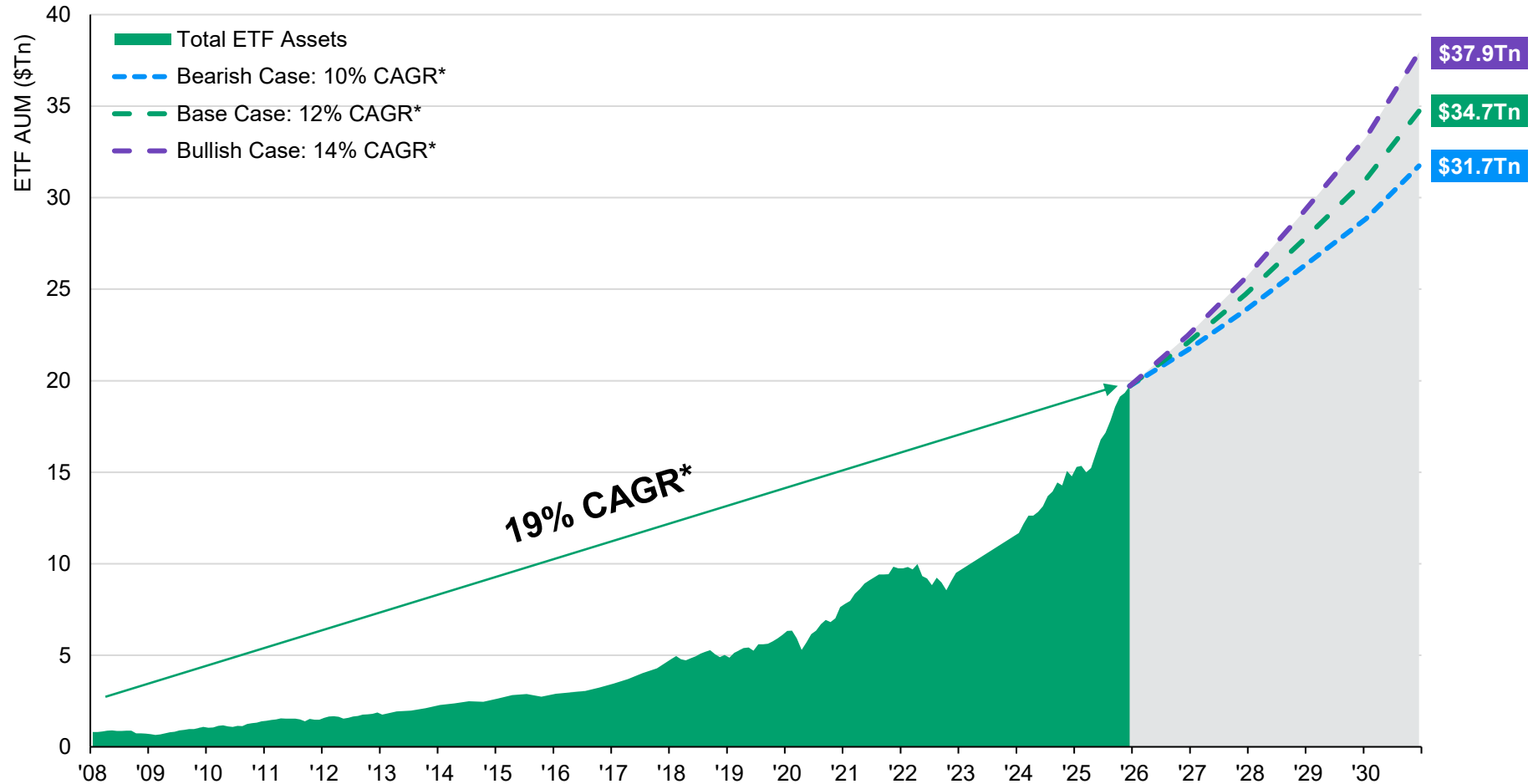
Global ETF assets projections

GTE

EMEA

6

Assets are projected to reach ~\$35Tn in 2030



Source: Bloomberg, J.P. Morgan Asset Management. Data as of 31 December 2025. *Compound annual growth rate (CAGR). Growth projections are J.P. Morgan Asset Management.
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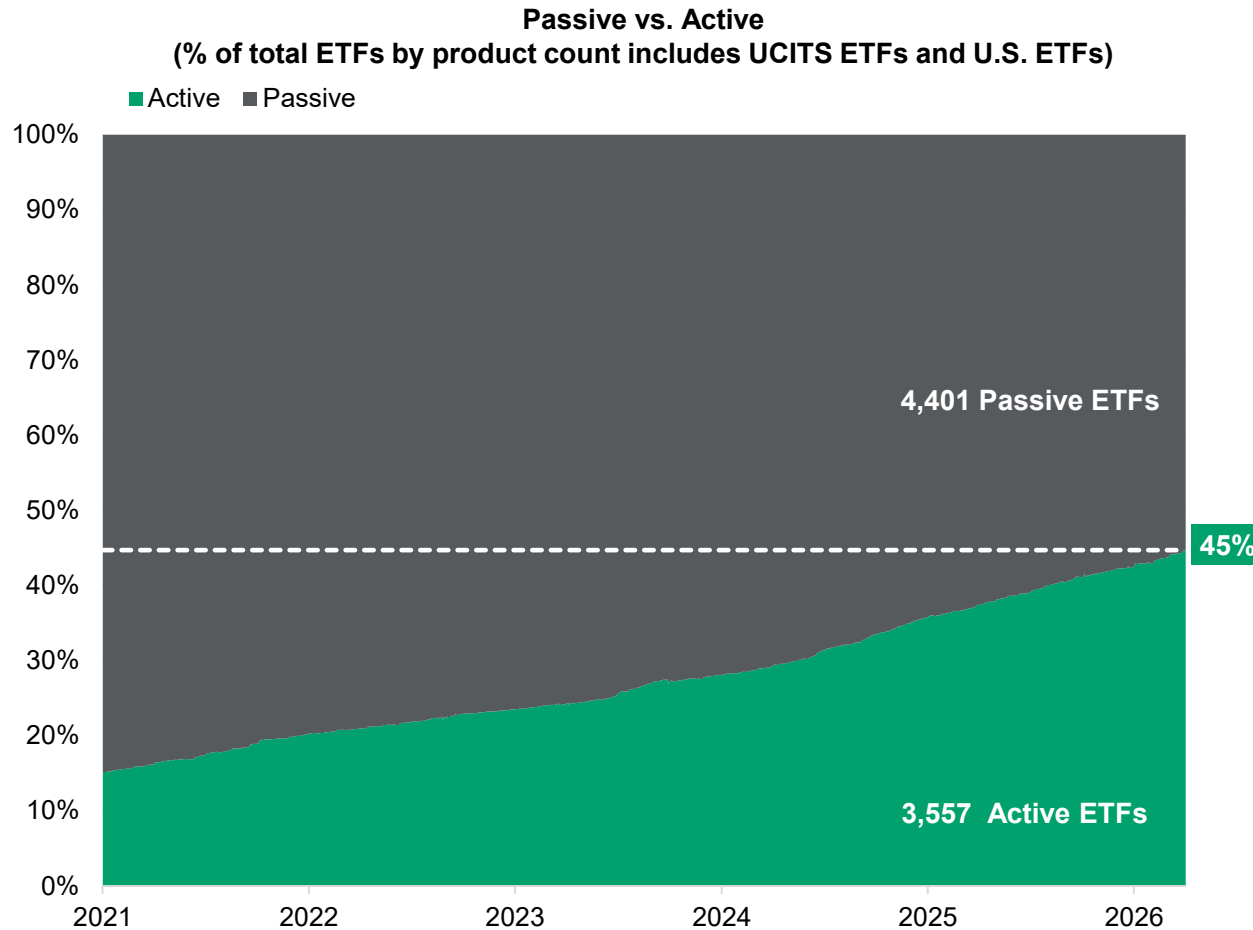
UCITS and U.S. ETF products and launches

GTE

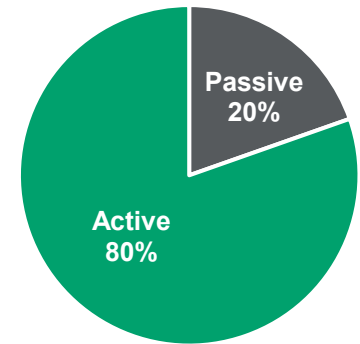
EMEA

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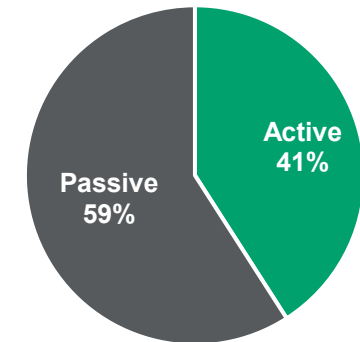
Active product launches are on the rise globally



U.S. total ETFs launched TTM*



UCITS total ETFs launched TTM*



Source: Bloomberg, J.P. Morgan Asset Management. US and UCITS ETFs, as defined by Bloomberg, only. Passive includes market cap and factor ETFs.

*Trailing twelve months (TTM).

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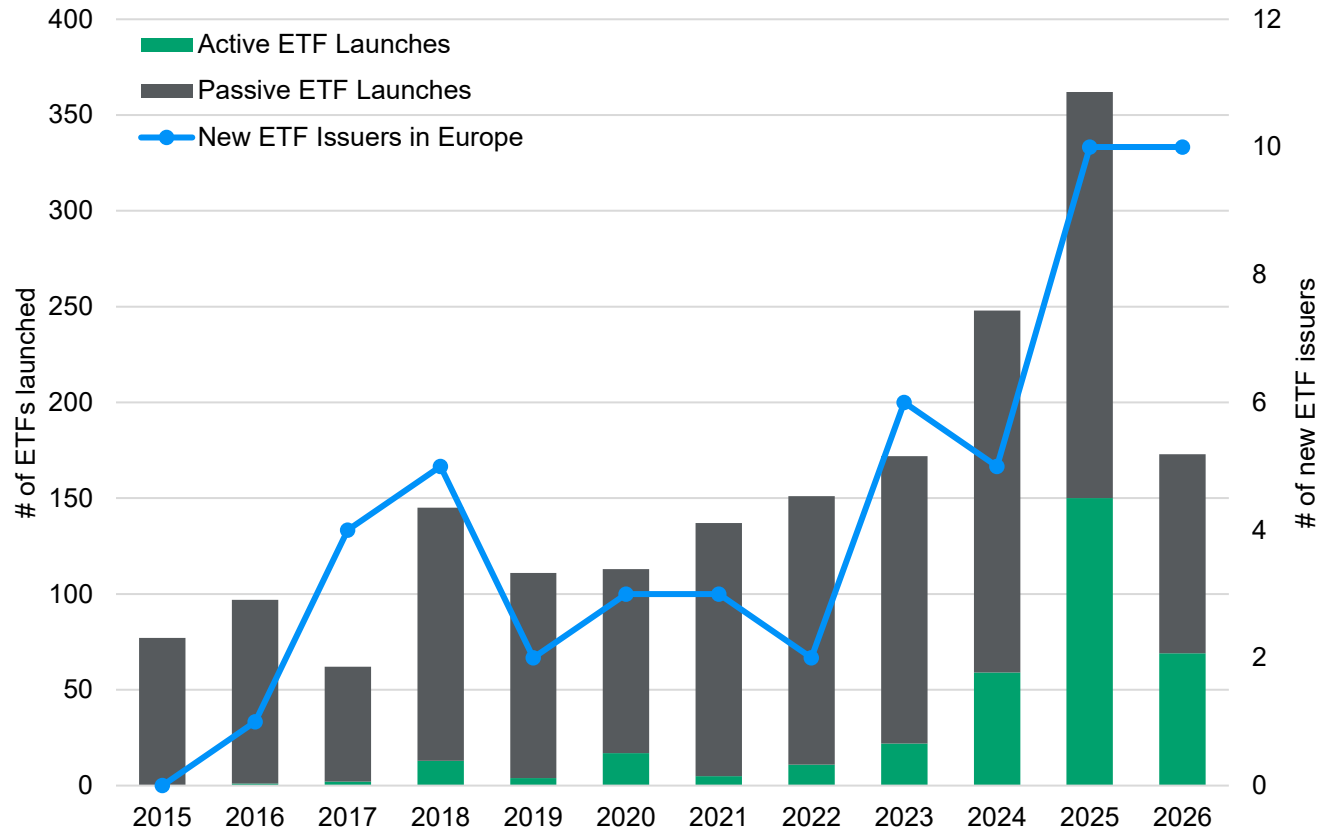
UCITS ETF launches and new issuers

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8

Active and passive launches climb in Europe as new entrants expand the issuer base



- Active ETF launched in 2025 are more than 8x the amount launched in 2020
- 2025 was a record year for new ETF entrants as momentum grows within the space

Source: Bloomberg, J.P. Morgan Asset Management.
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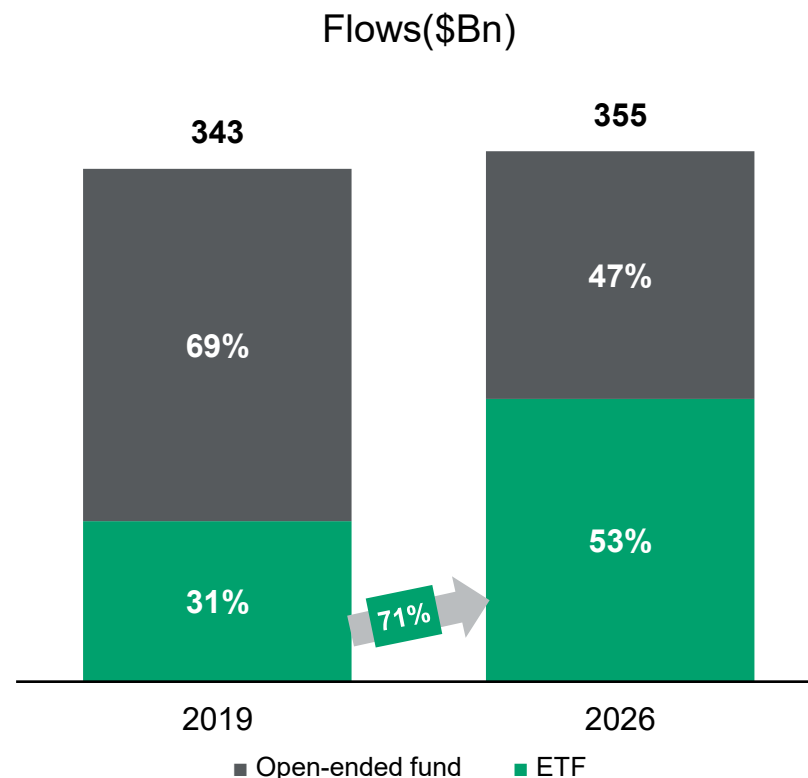
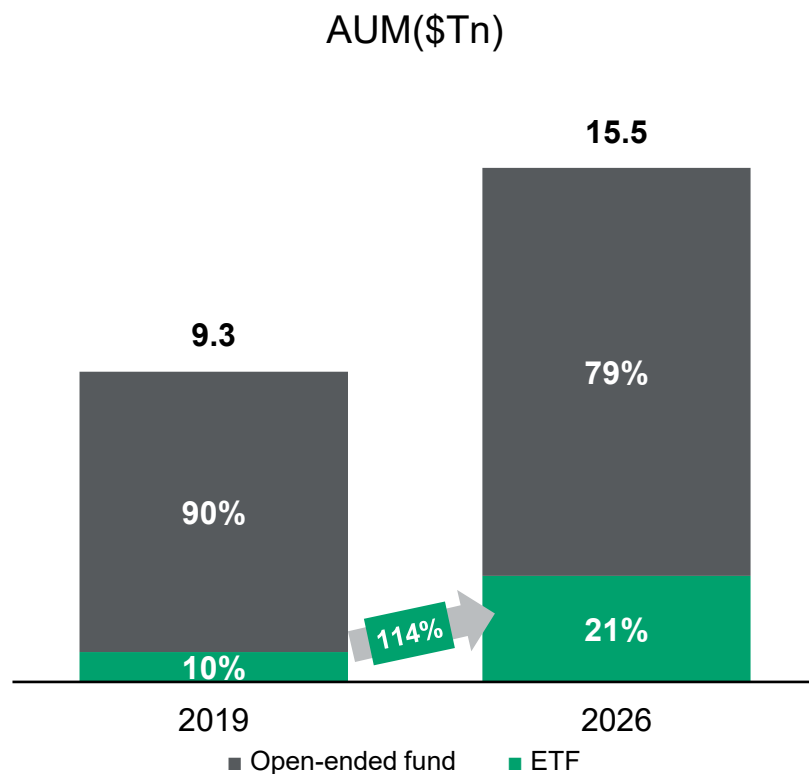


UCITS ETFs AUM and flows

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ETF Landscape

Increasing investor demand for UCITS ETFs



Source: Morningstar, J.P. Morgan Asset Management, charts reflect the most recently available data as of 31 May 2026. Includes UCITS ETFs only.
Excluding money market and fund of funds.
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Top 10 UCITS ETF industry leaders

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Overall UCITS ETF leaders by YTD net flows (\$Mn)

Issuer	AUM	YTD flow	1Y flow	1M flow	2026 Organic growth rate	Total products/ TTM*
1 BlackRock	1,417,108	73,155	141,148	11,695	6%	476 / 43
2 Amundi	503,940	33,102	64,928	5,547	8%	363 / 25
3 Vanguard	279,279	24,336	36,765	5,659	10%	42 / 6
4 Xtrackers	367,789	21,497	40,412	5,265	7%	279 / 34
5 SPDR	176,979	21,253	29,949	5,140	15%	118 / 17
6 UBS	170,700	15,259	26,278	223	11%	146 / 12
7 Invesco	162,958	10,364	21,217	3,817	8%	172 / 18
8 VanEck	44,439	9,594	15,141	534	31%	39 / 2
9 BNP Paribas	78,022	6,950	11,757	1,569	11%	113 / 35
10 WisdomTree	16,605	3,513	4,944	-419	28%	50 / 14
Other	341,431	27,826	51,723	4,362	10%	748 / 181
TOTAL	3,559,250	247,037	443,941	43,423	8%	2,546 / 387

Active UCITS ETF leaders by YTD net flows (\$Mn)

Issuer	AUM	YTD flow	1Y flow	1M flow	2026 Organic growth rate	Total products/ TTM*
1 Invesco	7,142	3,320	4,588	1,328	101%	14 / 7
2 JPMorgan	51,026	3,015	4,910	703	7%	46 / 10
3 BlackRock	10,275	2,774	5,952	651	42%	30 / 14
4 Goldman Sachs	2,690	1,952	2,284	446	360%	15 / 5
5 Schroders	2,641	1,758	2,414	11	234%	2 / 2
6 Fidelity	12,058	1,323	2,784	163	14%	18 / 5
7 Vanguard	3,478	951	1,277	176	40%	5 / 1
8 ORIX Corp	2,791	896	2,096	125	56%	11 / 6
9 DFA	2,004	731	731	316	N/A	2 / 2
10 Xtrackers	2,402	719	954	47	49%	17 / 9
Other	37,796	3,474	8,767	363	14%	207 / 96
TOTAL	134,304	21,046	36,898	4,339	22%	367 / 157

Industry flows by category (\$Mn)

Overall exposure	YTD flow	AUM
Global Large-Cap Blend Equity	70,057	645,134
US Large-Cap Blend Equity	28,260	713,136
Global Emerging Markets Equity	16,242	198,614
Global Equity Income	8,335	39,296
Sector Equity Industrial Materials	8,330	34,752
EUR Government Bond	6,565	79,611
Sector Equity Technology	6,059	104,344
Europe Large-Cap Blend Equity	5,468	168,417
EUR Money Market	4,830	25,008
Other Bond	4,594	13,724
Other	88,297	1,537,216
Total	247,037	3,559,250

Industry flows by category (\$Mn)

Active exposure	YTD flow	AUM
Global Large-Cap Blend Equity	3,780	33,563
US Large-Cap Blend Equity	3,090	23,459
Other Bond	2,114	3,876
Global Emerging Markets Equity	1,933	13,008
Global Corporate Bond - USD Hedged	1,316	1,449
EUR Money Market - Short Term	1,298	2,385
US Equity Income	1,108	4,193
Europe Large-Cap Blend Equity	927	7,593
Japan Large-Cap Blend Equity	656	2,397
Global Corporate Bond	588	1,697
Other	4,236	40,685
Total	21,046	134,304

Source: Bloomberg, FactSet, J.P. Morgan Asset Management. Includes UCITS ETFs only. The companies discussed are shown for illustrative purposes only. Their inclusion should not be interpreted as a recommendation to buy or sell. Organic growth rate calculated as YTD Flows / 2025 AUM. * Trailing twelve months (TTM).

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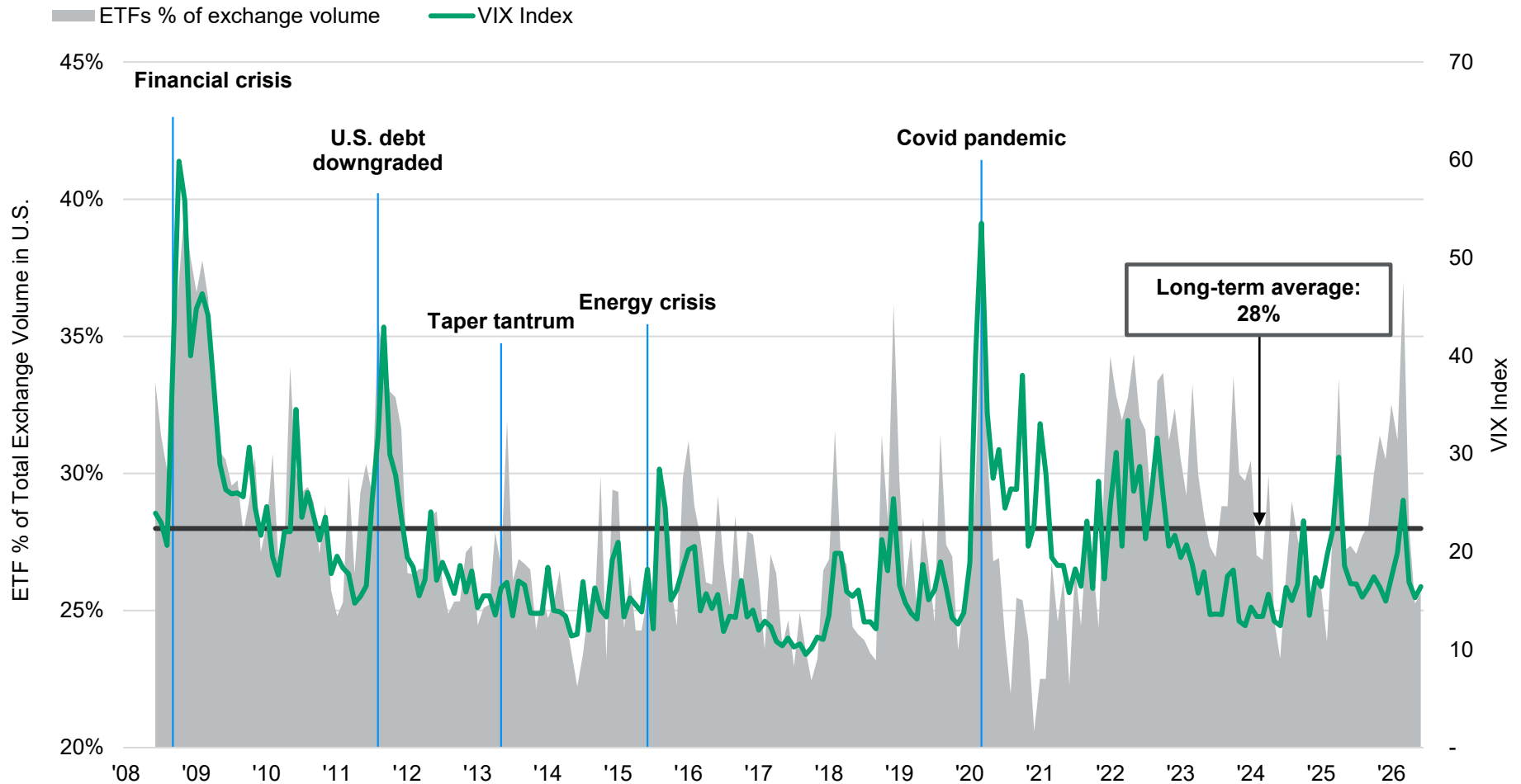
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U.S. ETF exchange volume during periods of volatility

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Exchange volume highlights ETF market's liquidity



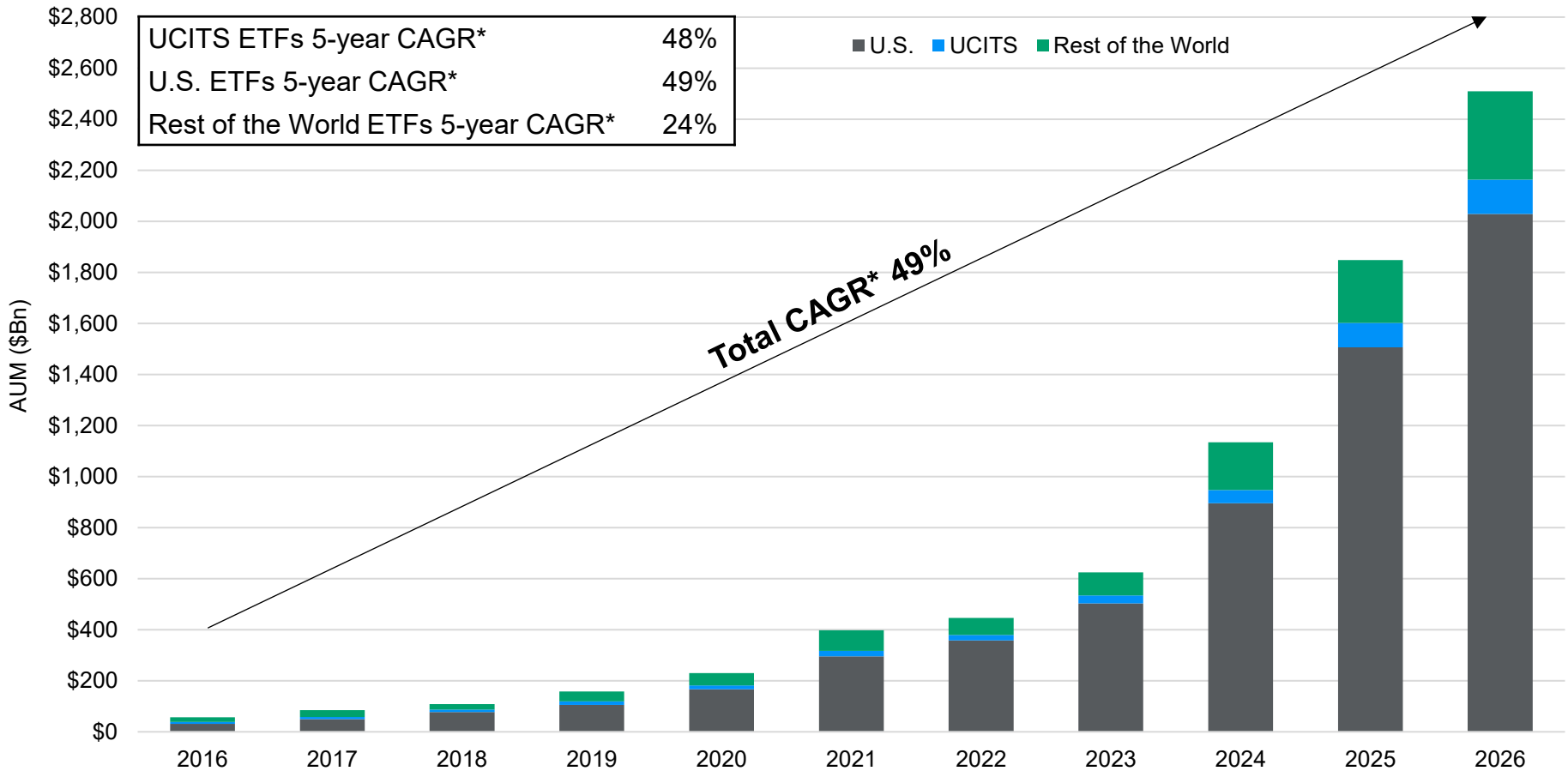
Source: Bloomberg, J.P. Morgan Asset Management. The CBOE Volatility Index, or VIX Index, is a real-time market index representing the market's expectations for volatility over the coming 30 days.
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Global active ETF growth



Source: Bloomberg, J.P. Morgan Asset Management. Active ETFs are determined by non-index funds. UCITS ETFs as defined by Bloomberg *Compound annual growth rate (CAGR). Source: Bloomberg, J.P. Morgan Asset Management. Rest of the world consists of Australia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Egypt, Guernsey, Hong Kong, Hungary, India, Indonesia, Israel, Japan, Malaysia, Mauritius, Mexico New Zealand, Nigeria, Pakistan, Peru, Philippines, Poland, Qatar, Romania, Saudia Arabia, Singapore, South Africa, South Korea, Taiwan, Thailand, Turkey, UAE, Vietnam, and non-UCITS ETFs in France, Germany, Ireland, Luxembourg, Sweden, Switzerland and the United Kingdom.
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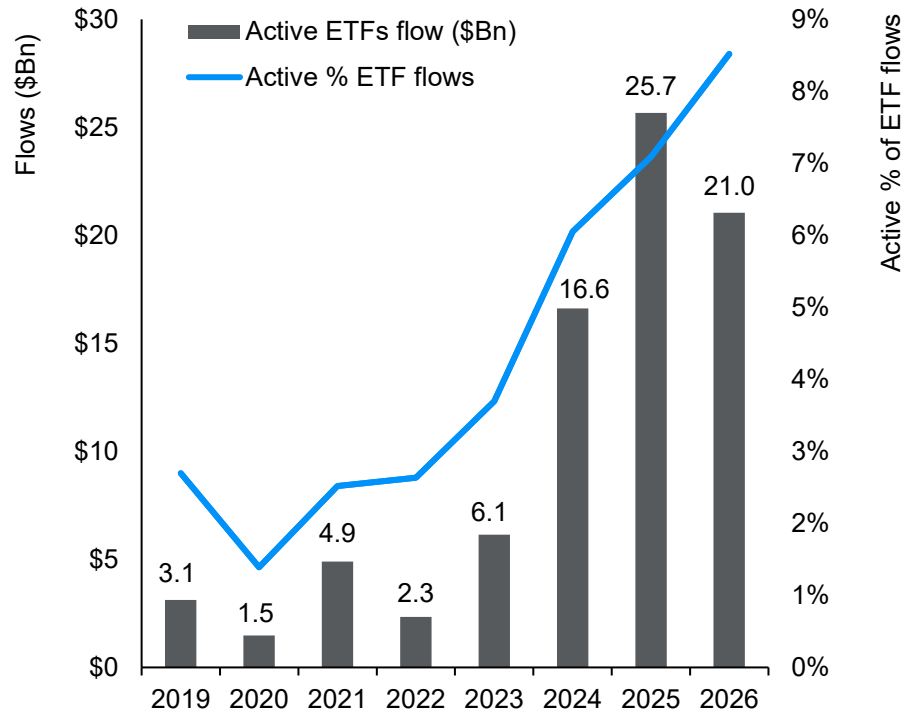
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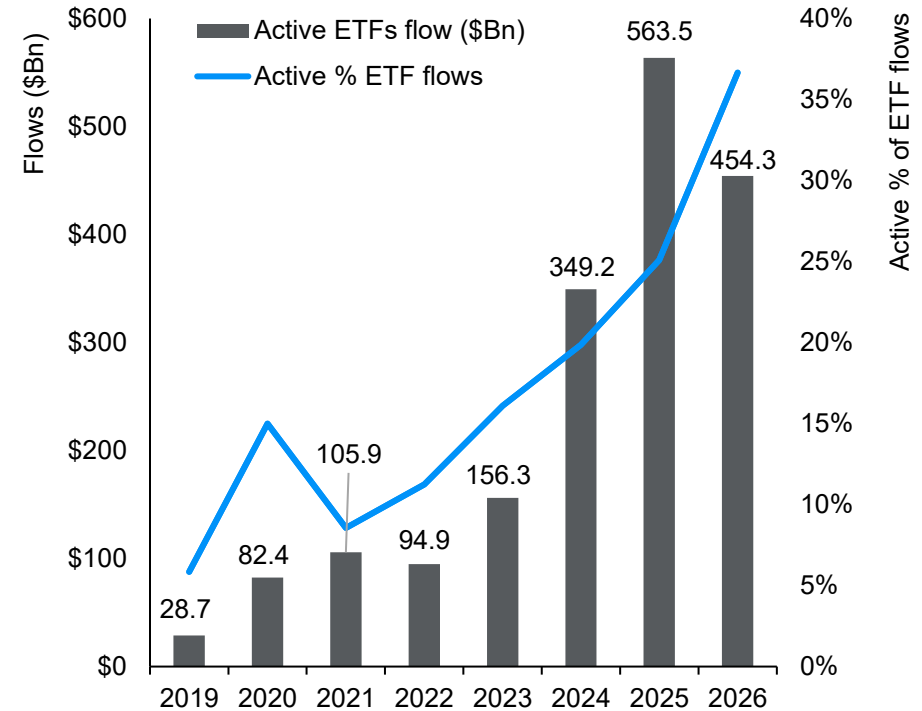
Active UCITS ETF and global ETF flows

2025 was a record year for active flows

Active UCITS ETF flows



Active global ETF flows



Active UCITS ETFs represent about 9% of UCITS ETF flows (\$247Bn) in 2026



Active global ETFs represent about 37% of global ETF flows (\$1.2Tn) in 2026

Source: Bloomberg, J.P. Morgan Asset Management. Active ETFs are determined by non-index funds. UCITS ETFs as defined by Bloomberg. Global consists of Australia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Egypt, Finland, France, Germany, Guernsey, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Israel, Japan, Luxembourg, Malaysia, Mauritius, Mexico, Netherlands, New Zealand, Nigeria, Norway, Pakistan, Peru, Philippines, Poland, Qatar, Romania, Saudia Arabia, Singapore, South Africa, South Korea, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, UAE, United States and Vietnam.
Guide to ETFs – EMEA. Data as of 30 June 2026.

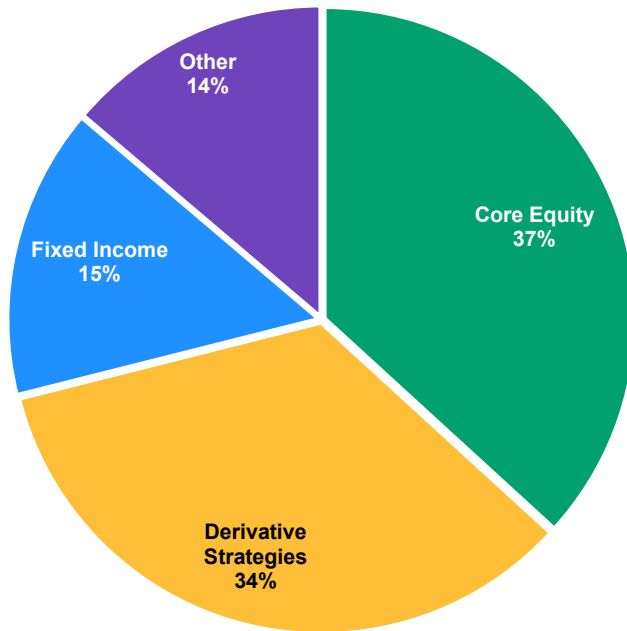
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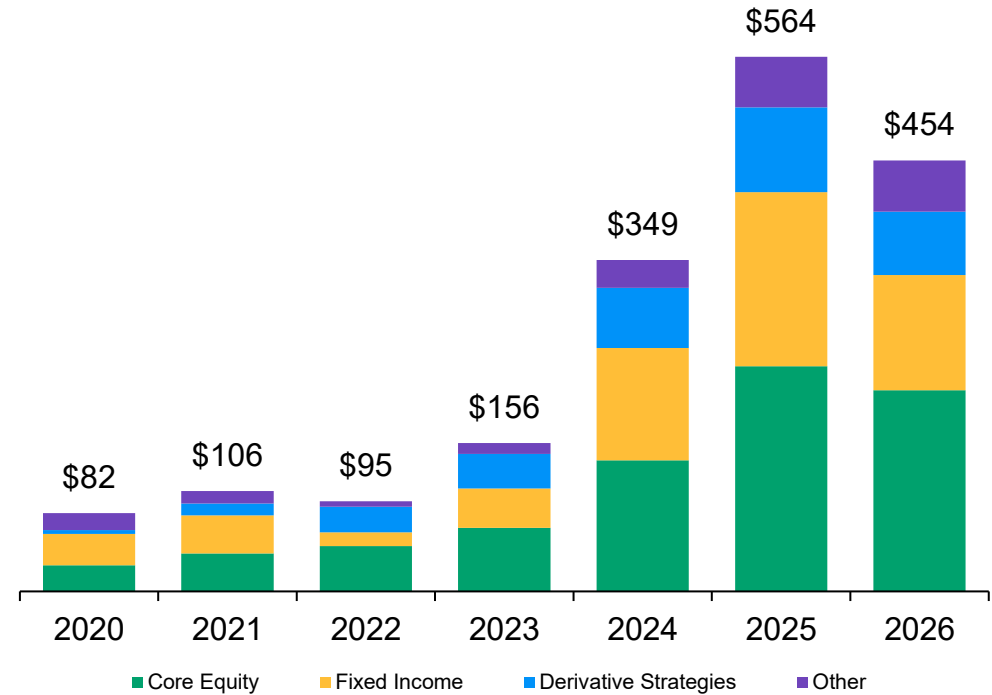
Core and derivative allocations are driving active flows

Active

Global Active ETF Launches
2025-2026



Global Active ETF Flows (\$Bn)



Source: Bloomberg, Morningstar, J.P. Morgan Asset Management.
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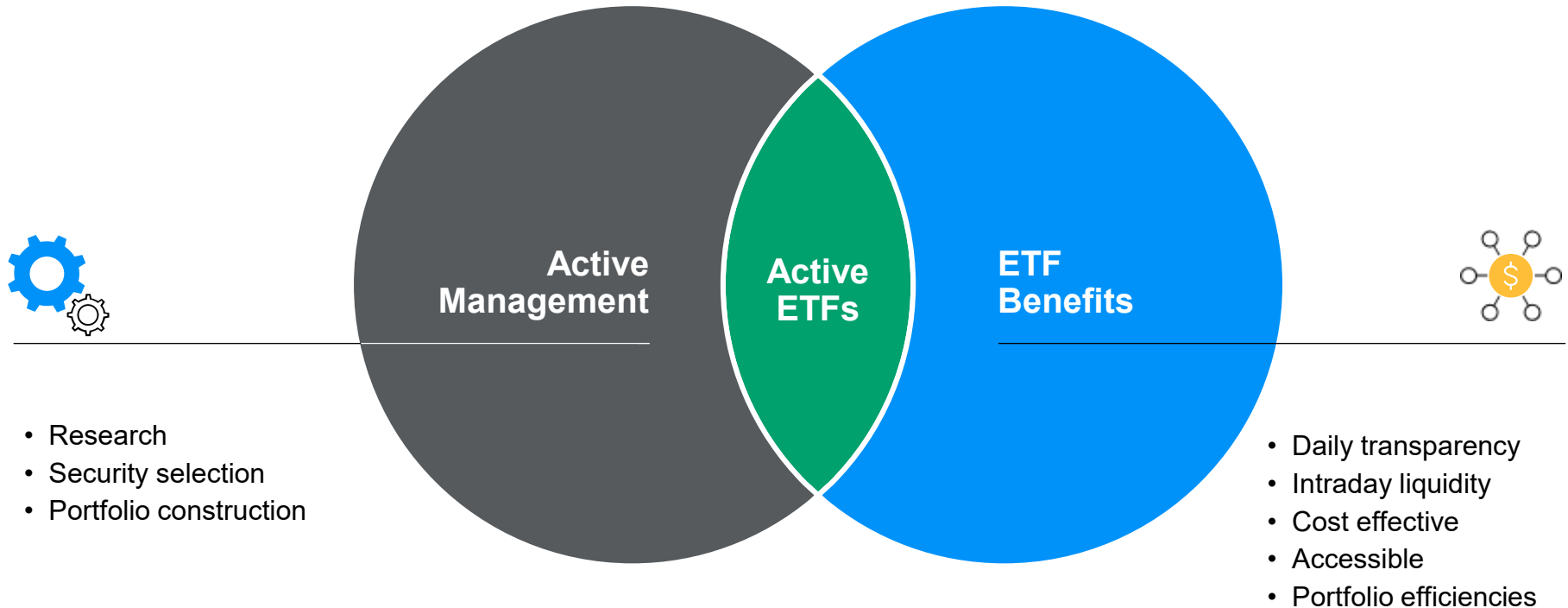
Active management in an ETF structure

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Active



Source: J.P. Morgan Asset Management. For illustrative purposes only.
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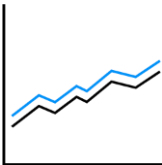
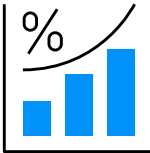
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A growing universe of active ETFs

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Active

Type of Active ETF	Investor Use Cases
 Index-aware active • Active ETFs that seek modest outperformance within a controlled tracking error budget • Lower tracking error and lower alpha	• Building blocks for core allocations • A step out of passive exposure within a tracking error budget
 Higher alpha active • Active ETFs that seek to achieve outperformance by taking larger, more active positions • Higher tracking error and higher alpha	• Building blocks for core allocations with higher target alpha and tracking error • Exposure to specific styles or factors (e.g. growth)
 Outcome-oriented active • Active ETFs that seek to achieve specific investment goals, such as income generation or downside protection, rather than simply outperforming a benchmark • These strategies typically use options to deliver targeted outcomes	• Building blocks for income portfolios • Exposure to a market with downside protection

Source: J.P. Morgan Asset Management. For illustrative purposes only.
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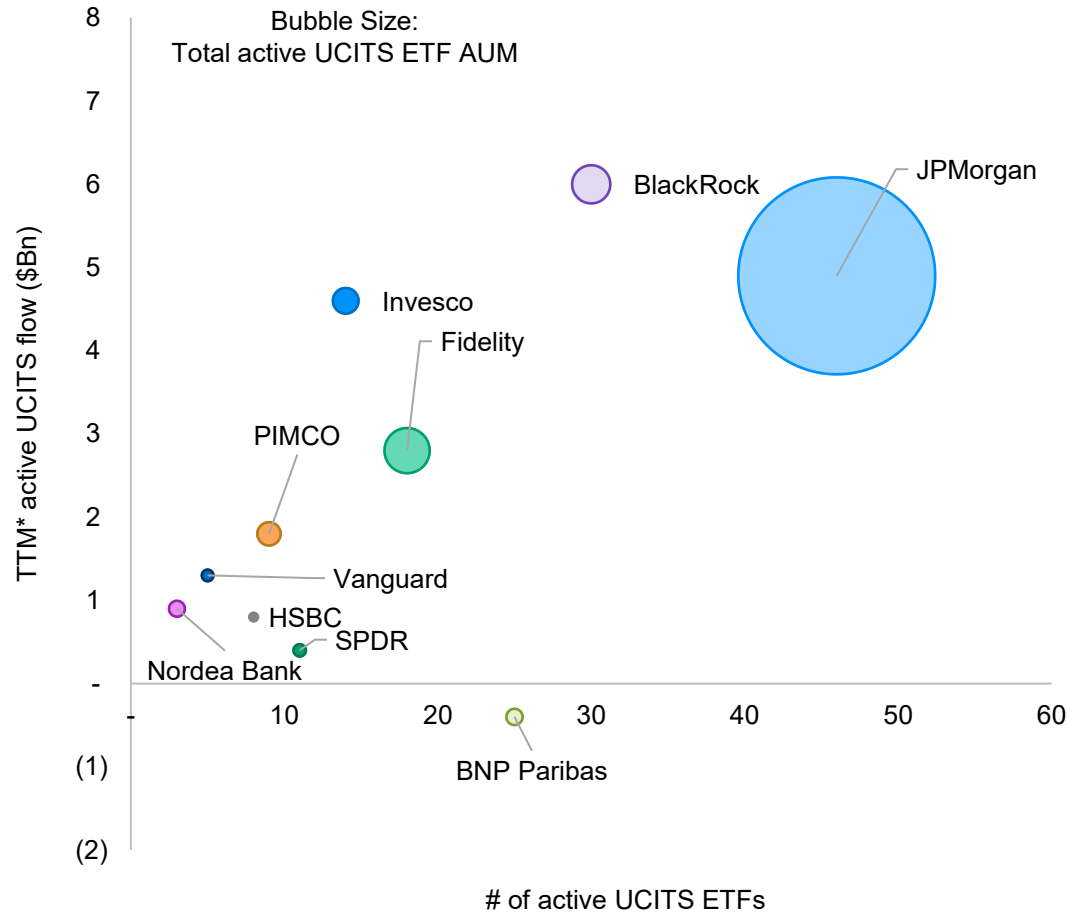
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Key players in the active UCITS ETF space

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Top 10 active UCITS ETF issuers by AUM



	Active UCITS ETF AUM (\$Bn)	TTM* active UCITS ETF flow (\$Bn)	# of active UCITS ETFs
JPMorgan	51.0	4.9	46
Fidelity	12.1	2.8	18
BlackRock	10.3	6.0	30
Invesco	7.1	4.6	14
PIMCO	6.5	1.8	9
BNP Paribas	4.7	-0.4	25
Nordea Bank	4.6	0.9	3
SPDR	3.7	0.4	11
Vanguard	3.5	1.3	5
HSBC	2.9	0.8	8
Active Total	134.3	36.9	367

Source: Bloomberg, J.P. Morgan Asset Management. *Trailing twelve months (TTM). AUM and product count include only active UCITS ETFs, as defined by Bloomberg, excluding money market and fund of funds.
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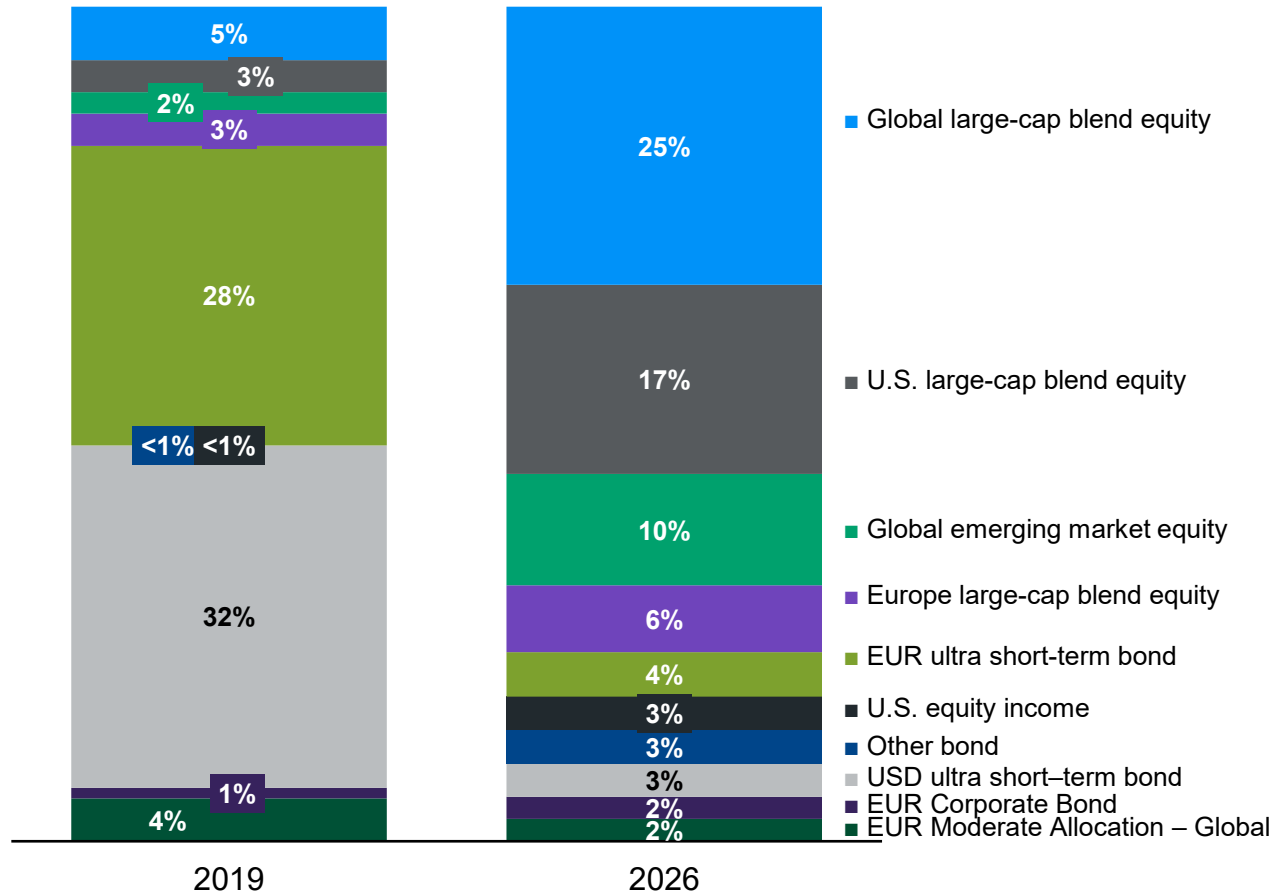
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Growth trends within the active UCITS ETF market

Active

Top 10 active AUM Morningstar categories



AUM	2019	2026
Select categories	\$10.2Bn	\$100.1Bn
Active ETF total	\$12.9Bn	\$134.3Bn

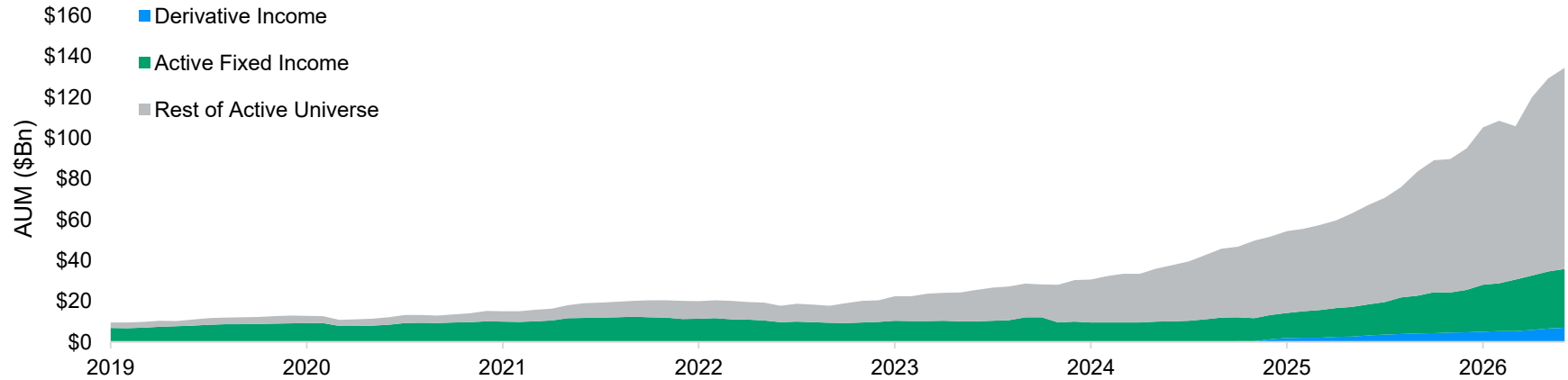
Source: Bloomberg, Morningstar, J.P. Morgan Asset Management. UCITS ETFs only as defined by Bloomberg. Category AUM percentages are percentages of overall active AUM and total percentages will likely not sum to 100% given not all active categories are represented in the chart. Guide to ETFs – EMEA. Data as 30 June 2026.

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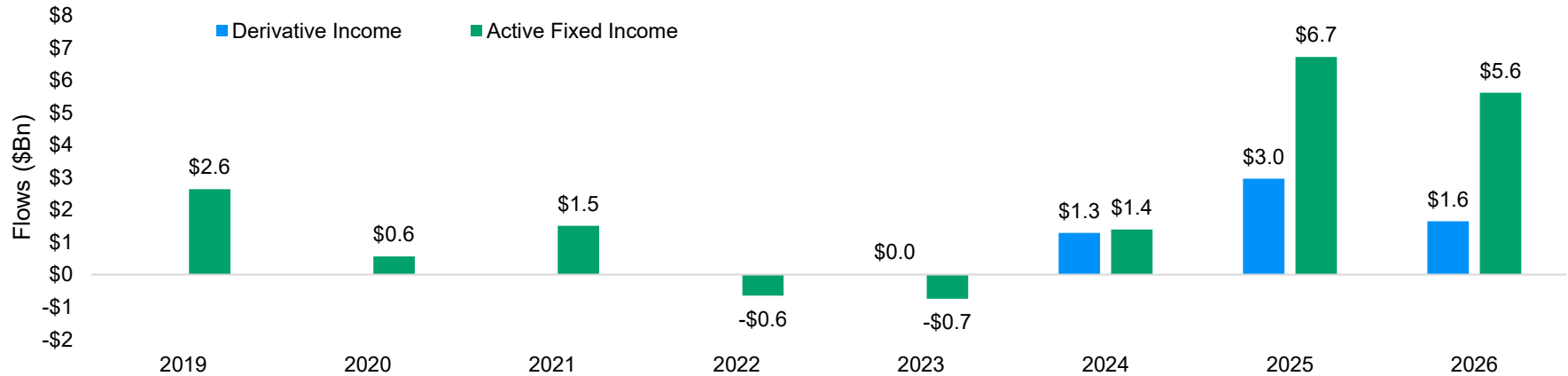


Active management for income

Income across the active UCITS ETF universe



Investors are using active management to navigate a complex income landscape



Source: Bloomberg, J.P. Morgan Asset Management. Includes UCITS ETFs only.
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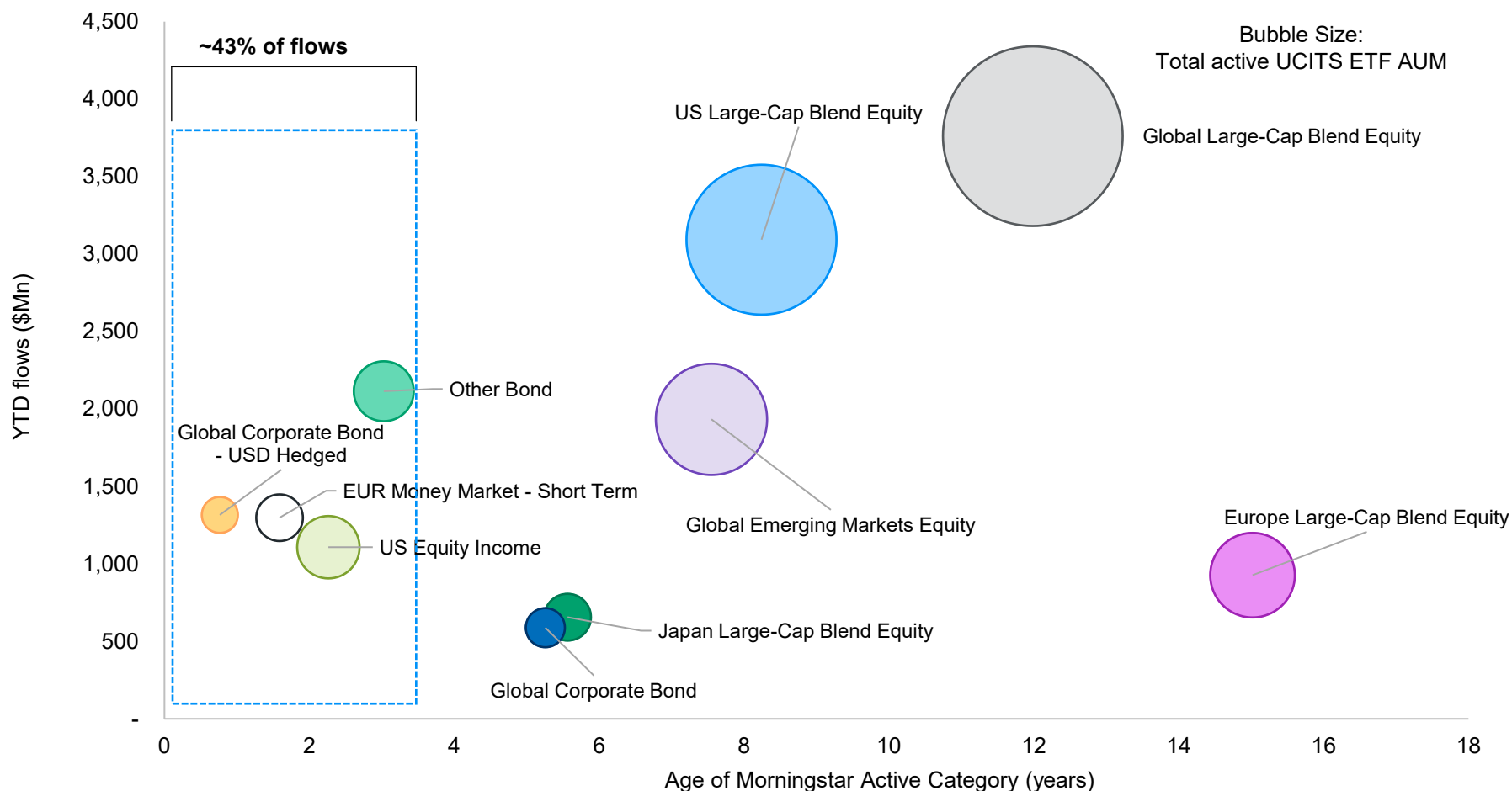
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Top 10 active UCITS ETF categories, by flows

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4 out of top 10 active categories by flows in 2026 were introduced less than 3 years ago



Source: Bloomberg, J.P. Morgan Asset Management. UCITS ETFs only as defined by Bloomberg. Age of Morningstar Active Category is calculated using the oldest inception date of the ETF in each category.
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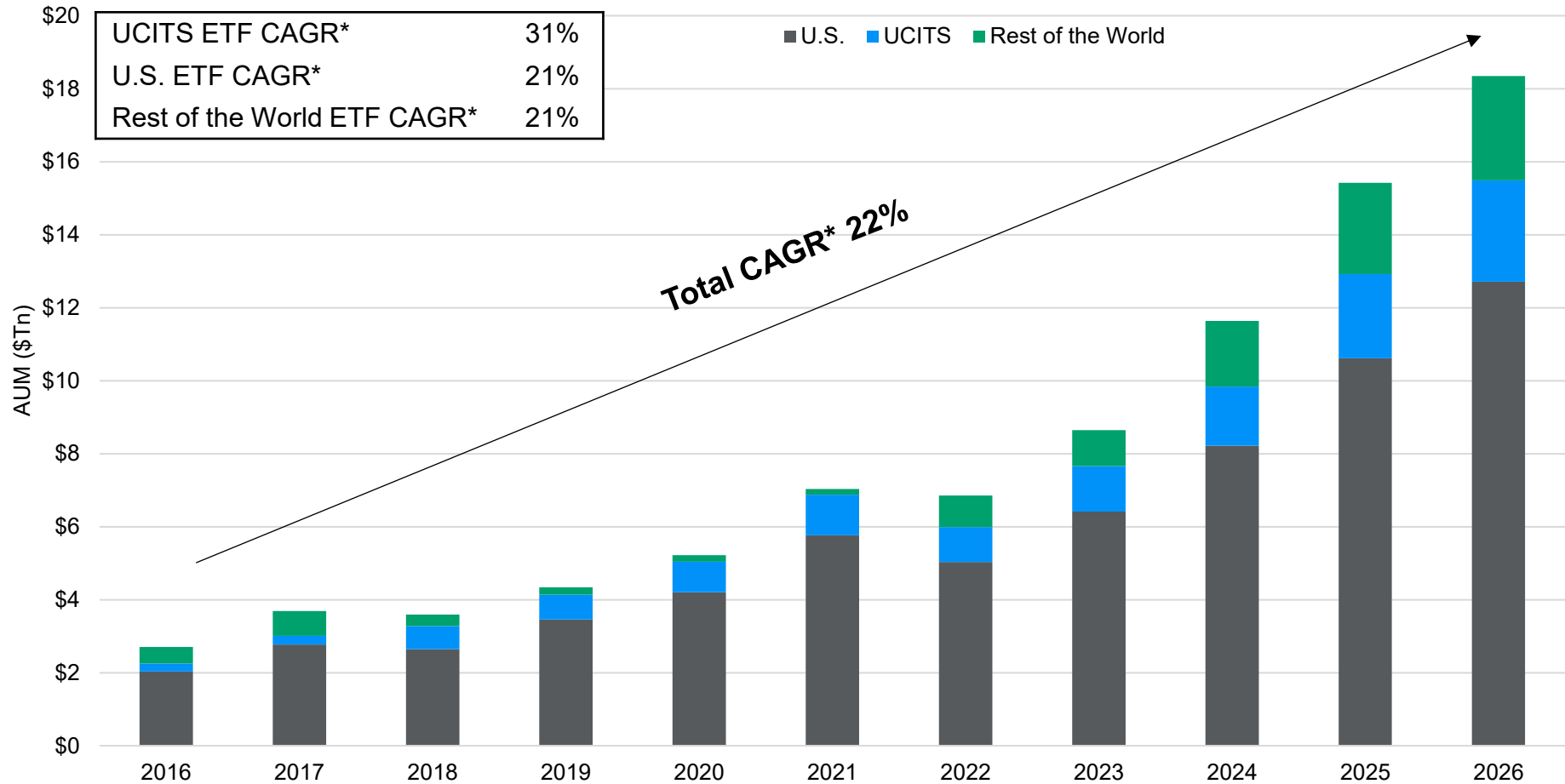
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Global equity ETF AUM

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Source: Bloomberg, J.P. Morgan Asset Management. UCITS ETFs as defined by Bloomberg. Rest of the world consists of Australia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Egypt, Guernsey, Hong Kong, Hungary, India, Indonesia, Israel, Japan, Malaysia, Mauritius, Mexico New Zealand, Nigeria, Pakistan, Peru, Philippines, Poland, Qatar, Romania, Saudia Arabia, Singapore, South Africa, South Korea, Taiwan, Thailand, Turkey, UAE, Vietnam, and non-UCITS ETFs in France, Germany, Ireland, Luxembourg, Sweden, Switzerland and the United Kingdom. *Compound annual growth rate (CAGR).
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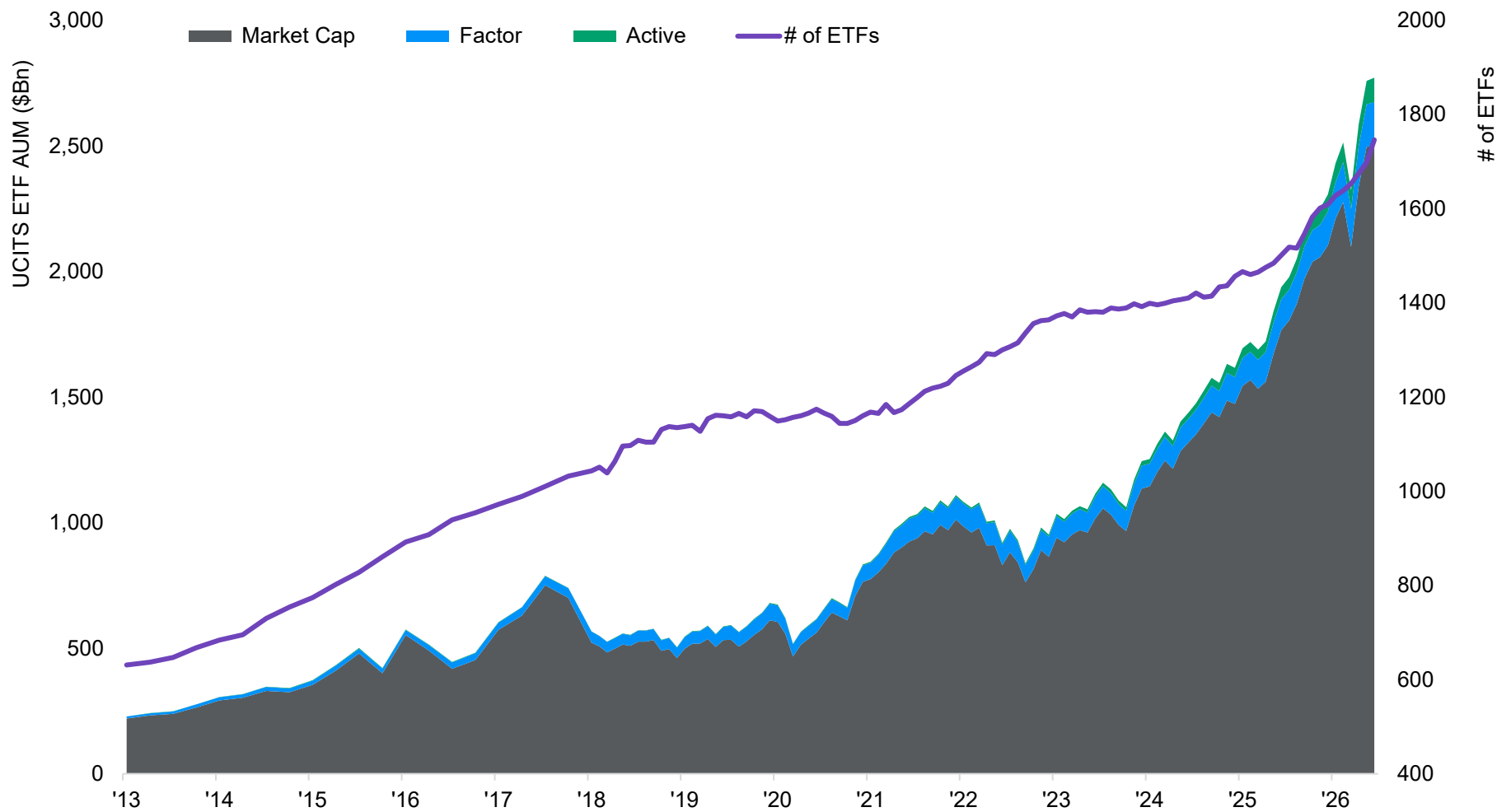
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Equity UCITS ETFs AUM and products

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Equities



Source: Bloomberg, J.P. Morgan Asset Management. Includes only UCITS ETFs as defined by Bloomberg.
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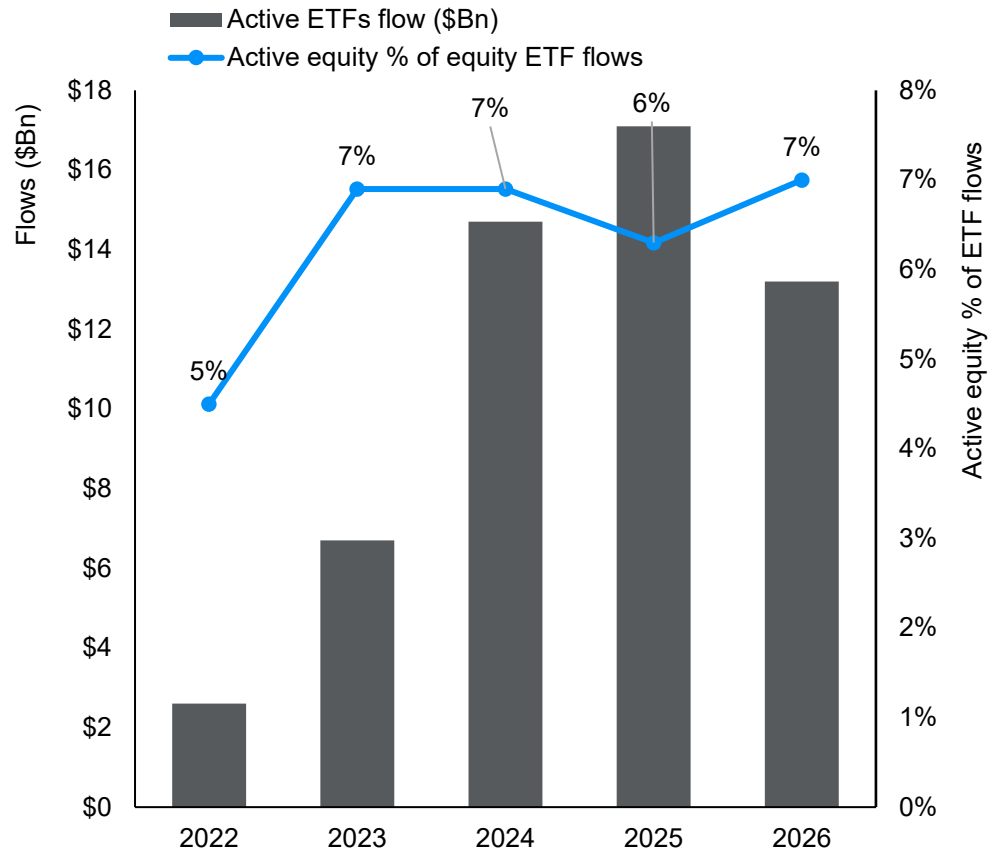
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Active UCITS equity ETF flows

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Active UCITS equity ETF flows



Source: Bloomberg, J.P. Morgan Asset Management.
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Industry flows by category (\$Mn)

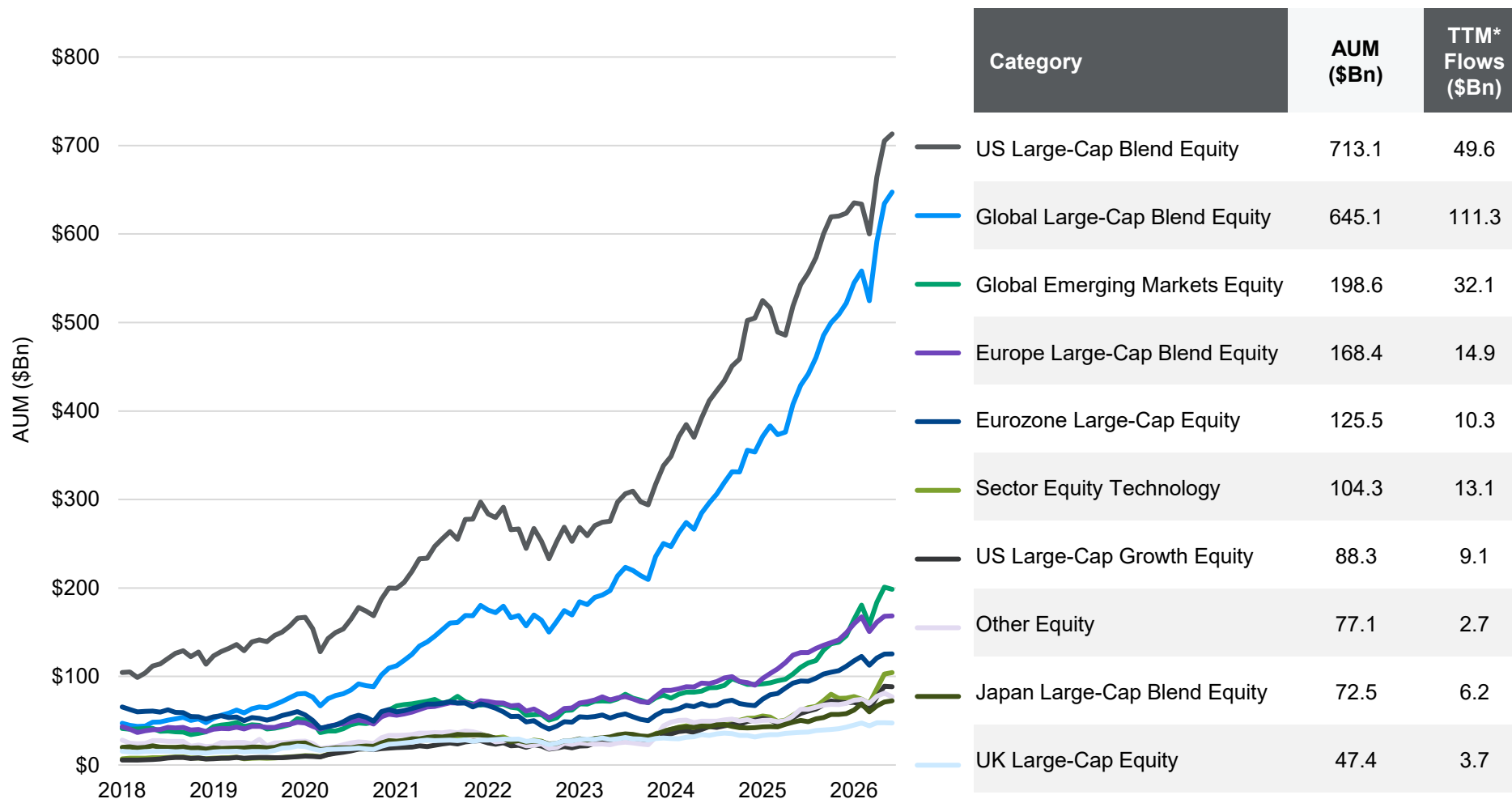
Category	YTD flow	% of flows YTD	AUM
Global Large-Cap Blend Equity	3,761	29%	33,563
US Large-Cap Blend Equity	3,093	24%	23,459
Global Emerging Markets Equity	1,933	15%	13,008
US Equity Income	1,108	8%	4,193
Europe Large-Cap Blend Equity	927	7%	7,593
Japan Large-Cap Blend Equity	656	5%	2,397
Global Small/Mid-Cap Equity	475	4%	1,853
Global Equity Income	453	3%	2,165
Sector Equity Technology	226	2%	944
Sector Equity Utilities	114	1%	270



Equity UCITS ETFs AUM by category

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Equities



Source: Bloomberg, J.P. Morgan Asset Management. Includes only UCITS ETFs as defined by Bloomberg. *Trailing twelve months (TTM)
Guide to ETFs – EMEA. Data as of 30 June 2026.

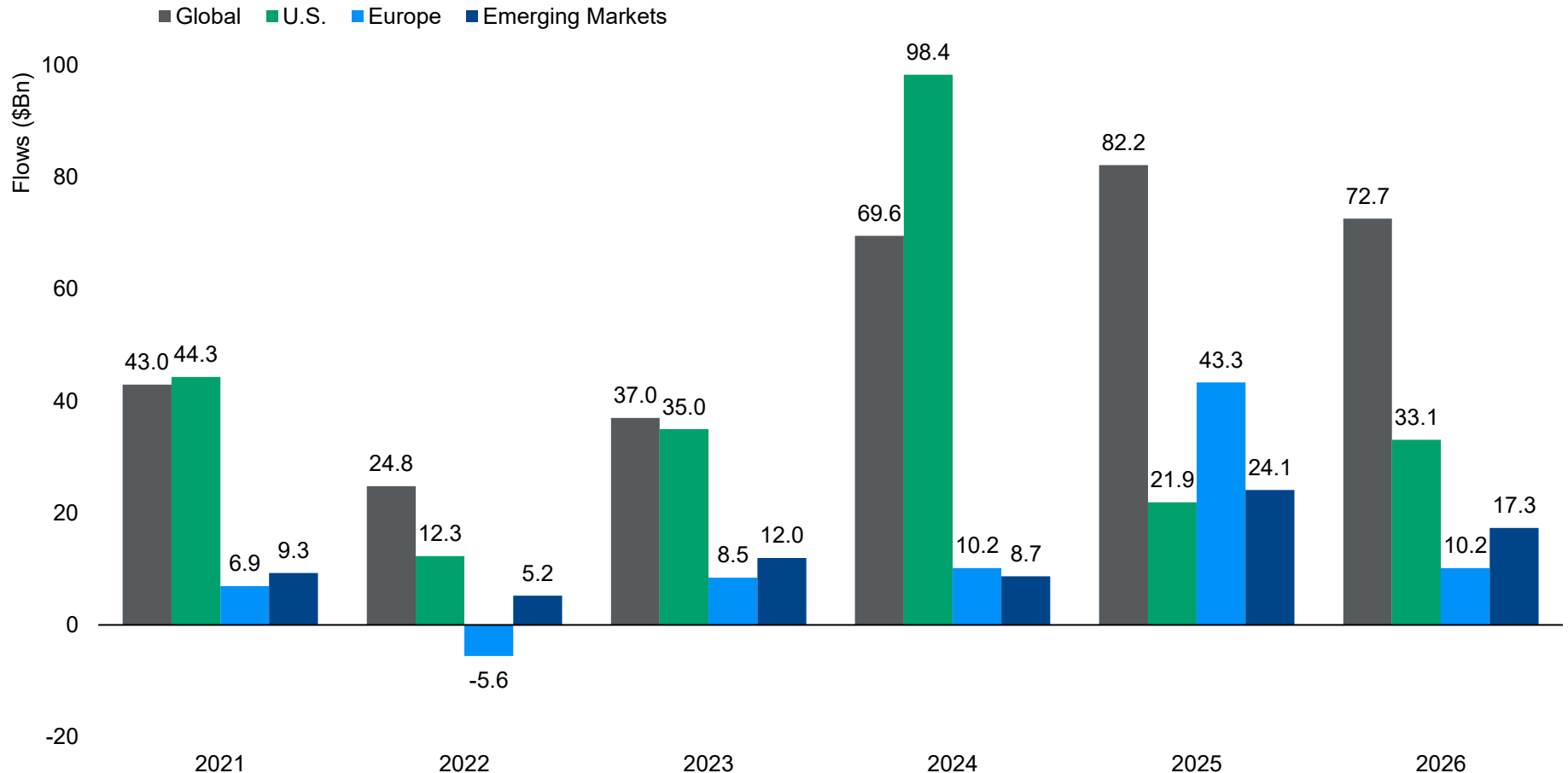
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Equity region UCITS ETF flows

Equities



Source: Bloomberg, J.P. Morgan Asset Management. % represents percentage of flows into the specific region for that year from the select group. Europe includes the M* categories: Europe Flex-Cap Equity, Europe Large-Cap Blend Equity, Europe Large-Cap Growth Equity, Europe Large-Cap Value Equity, Europe Mid-Cap Equity, Europe Small-Cap Equity, Eurozone Flex-Cap Equity, Eurozone Large-Cap Equity, Eurozone Mid-Cap Equity, Eurozone Small-Cap Equity. Global includes the M* categories: Global Flex-Cap Equity, Global Large-Cap Blend Equity, Global Large-Cap Growth Equity, Global Large-Cap Value Equity, Global Small Cap Equity. U.S. includes US Flex-Cap Equity, US Large-Cap Blend Equity, US Large-Cap Growth Equity, US Large-Cap Value Equity, US Mid-Cap Equity, US Small-Cap Equity. Emerging Markets includes M* categories: Global Emerging Markets Equity, Global Emerging Markets Small/Mid Cap Equity, Global Emerging Markets ex-China Equity.

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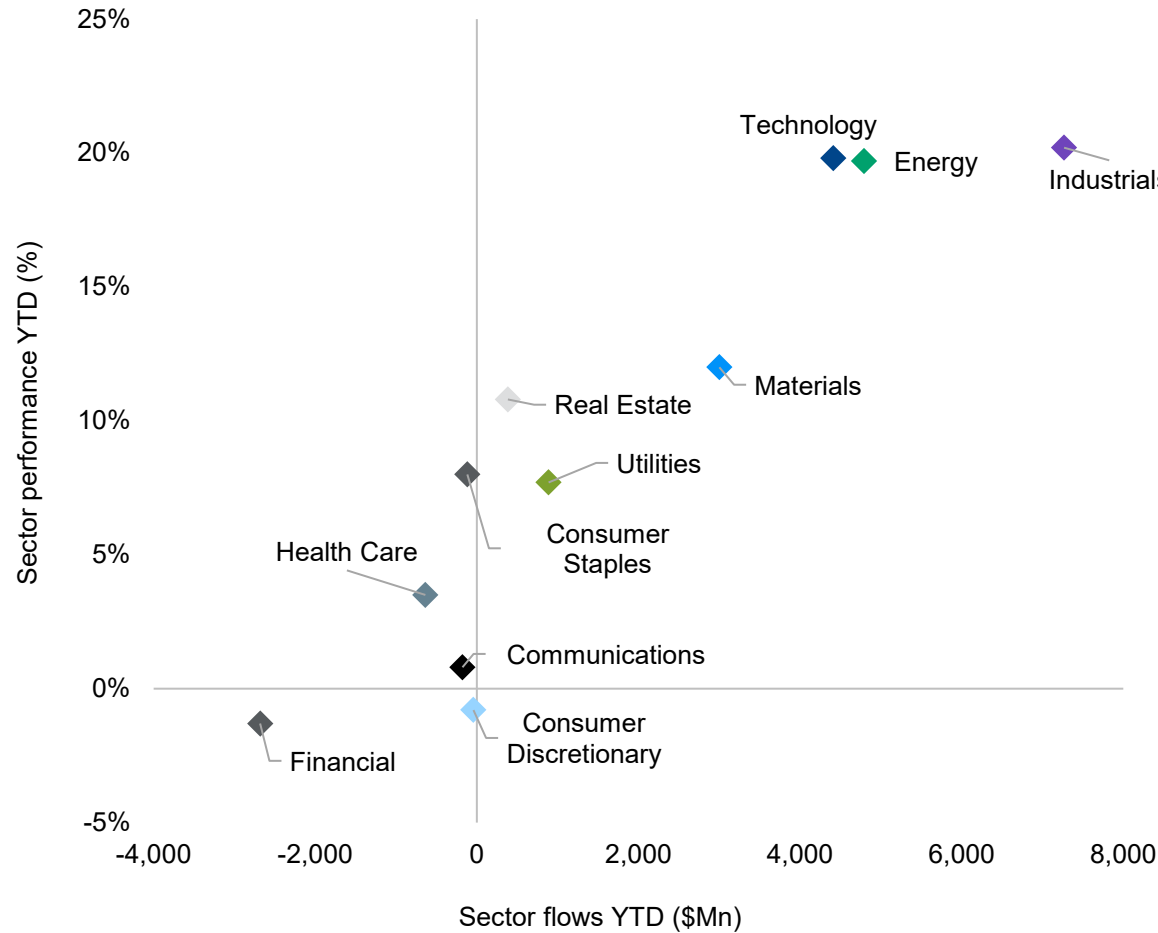


UCITS ETF sector flows and performance

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Equities

Industrial and technology flows have surged amid mixed performance



Industry flows by sector (\$Mn)

Sector	YTD Performance	YTD Flows	TTM* Flows
Industrials	20.2%	7,267	9,889
Energy	19.7%	4,792	5,986
Technology	19.8%	4,411	9,841
Materials	12.0%	3,001	6,461
Utilities	7.7%	888	1,478
Real Estate	10.8%	384	339
Consumer Discretionary	-0.8%	(42)	(295)
Consumer Staples	8.0%	(118)	(209)
Communications	0.8%	(178)	(87)
Health Care	3.5%	(637)	1,604
Financial	-1.3%	(2,682)	3,093

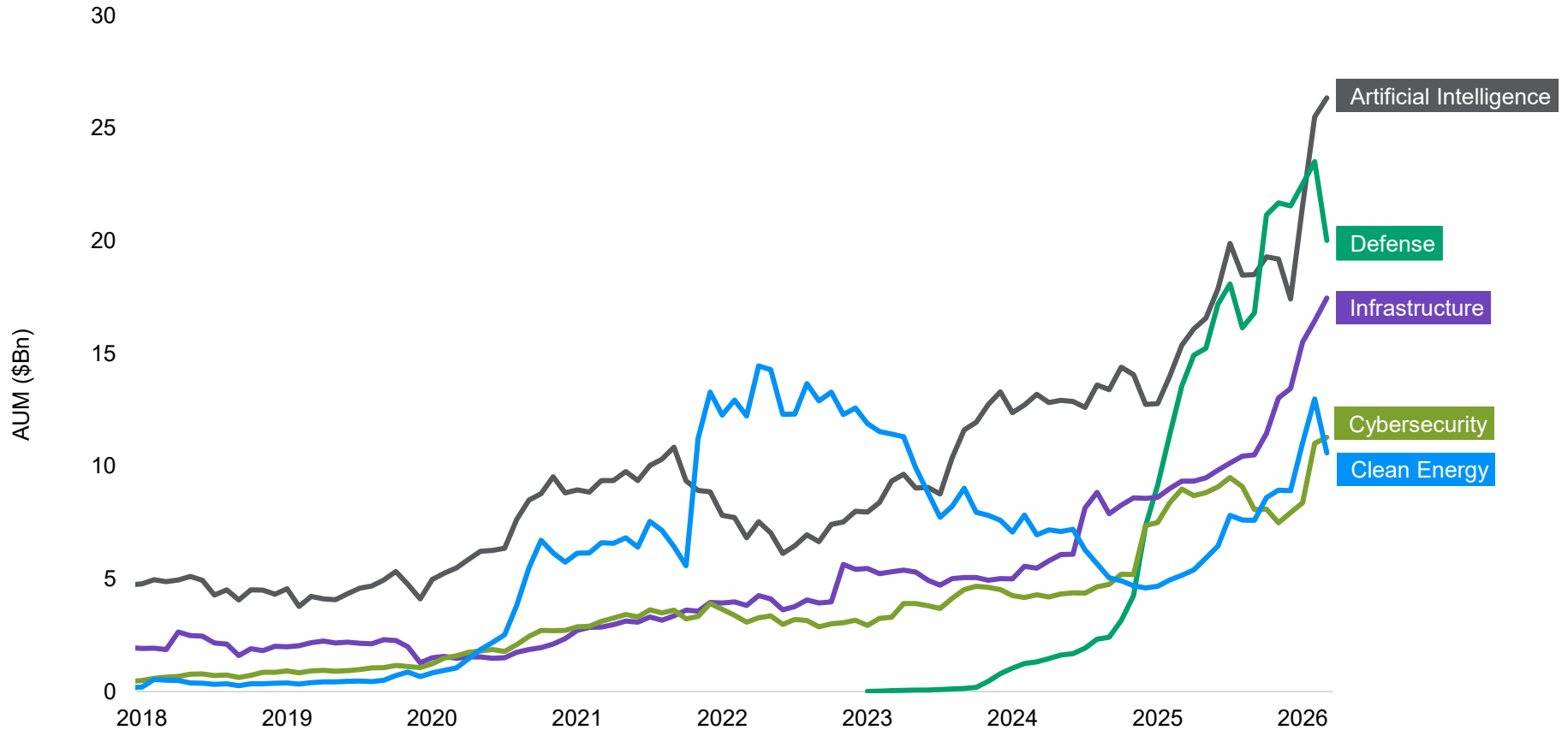
Source: Bloomberg, J.P. Morgan Asset Management. *Trailing twelve months (TTM). Sector performance is calculated using the MSCI World Sector indices. Guide to ETFs – EMEA. Data as of 30 June 2026.



Thematic UCITS ETF AUM

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Top 5 themes by AUM



Source: Bloomberg, J.P. Morgan Asset Management. Includes UCITS ETFs only.
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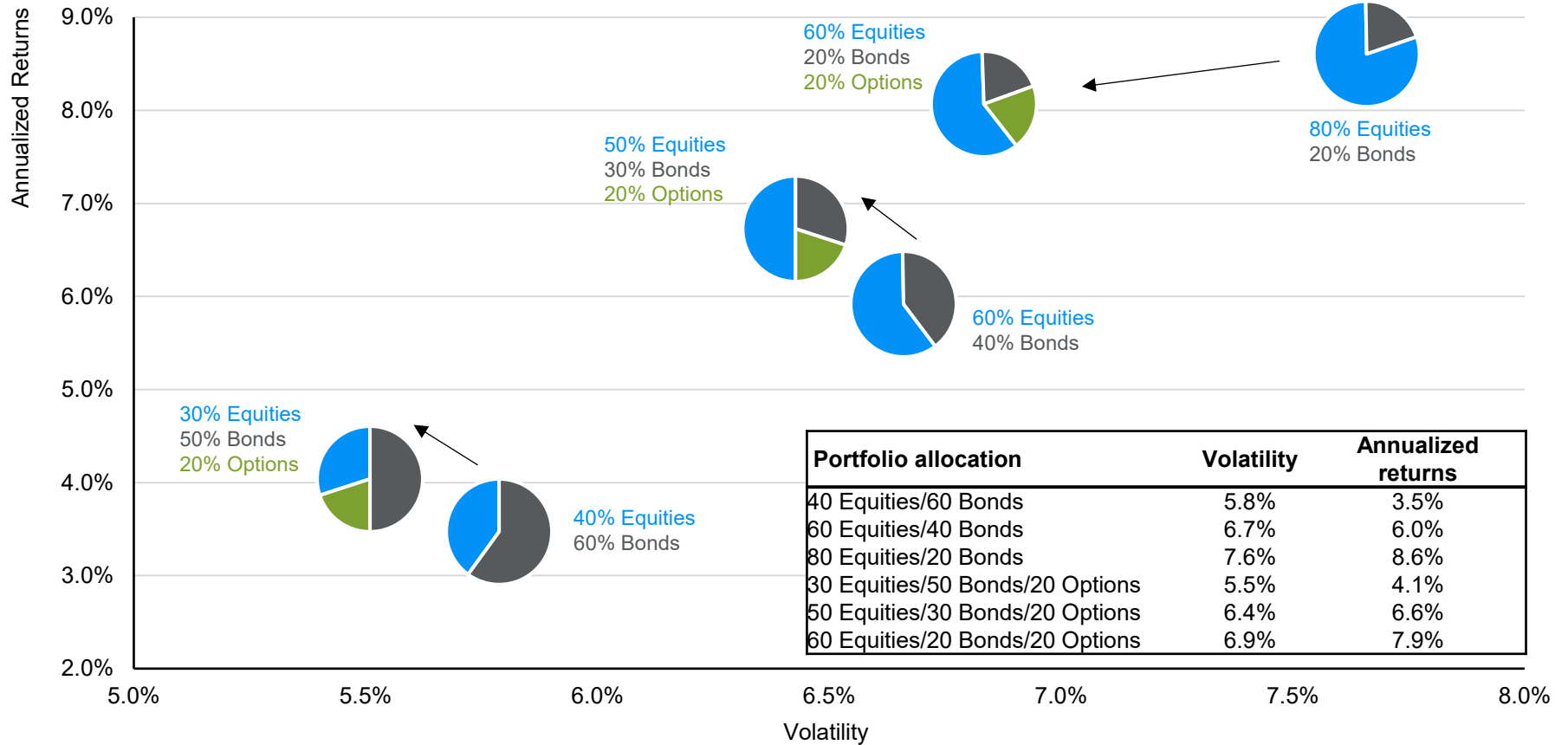


Diversification with options strategies

Equities

Options and portfolio risk/return

Annualised volatility and returns, June 2021- June 2026



Source: Bloomberg, J.P. Morgan Asset Management. Portfolios are rebalanced at the start of the year. Equities are represented by the ACWI Index, Bonds are represented by the Bloomberg Global Aggregate Index, Options are represented by a US based ETF, given the longer track record, that has historically had a beta of 0.6 over the represented period. Volatility is calculated as the annualized standard deviation of monthly returns. Past performance is not a reliable indicator of current and future results.

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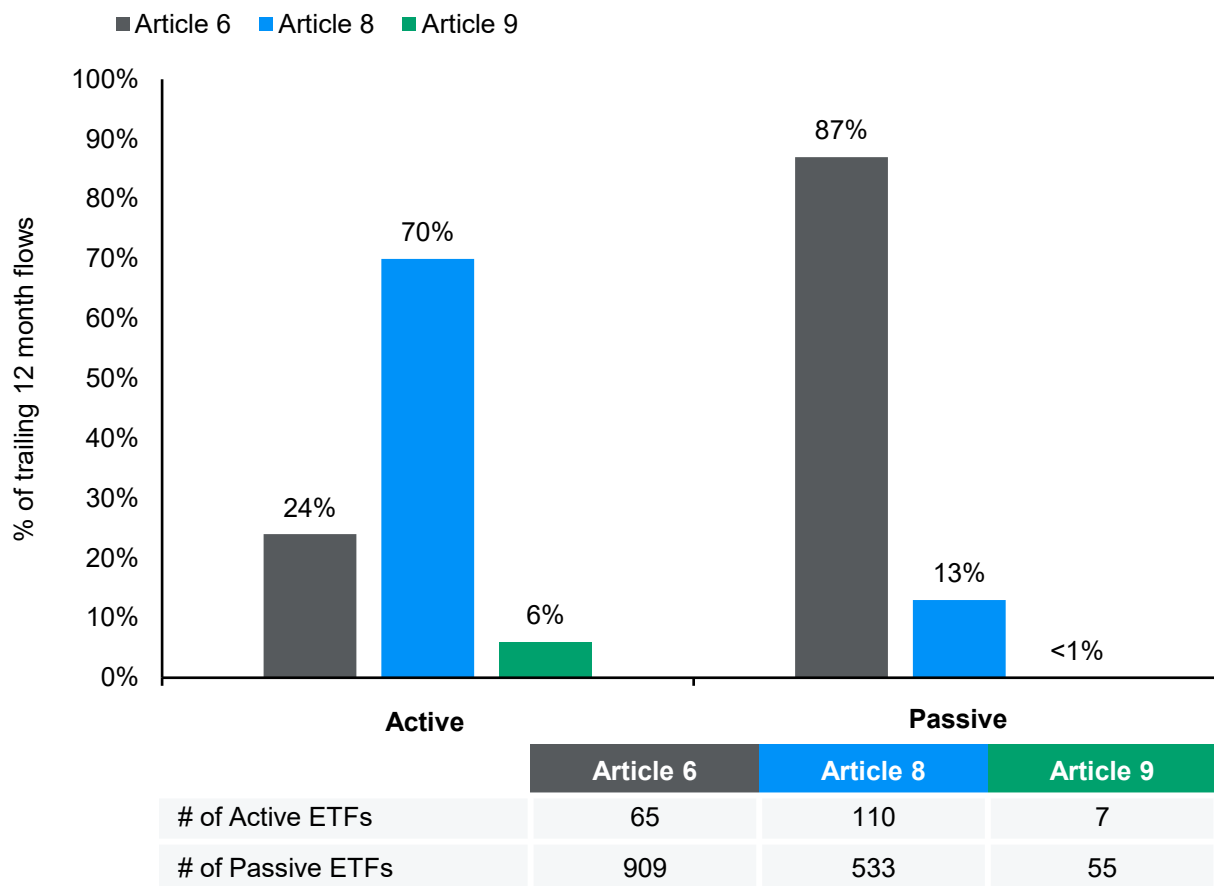
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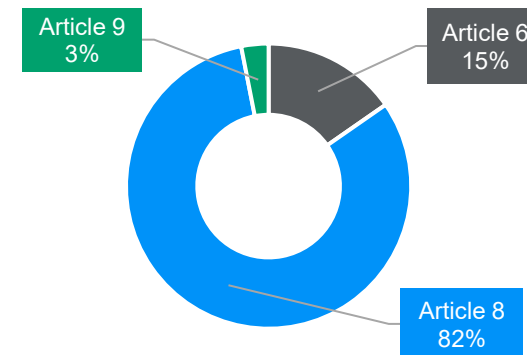
Equity UCITS ETF flows and AUM by EU SFDR* classification

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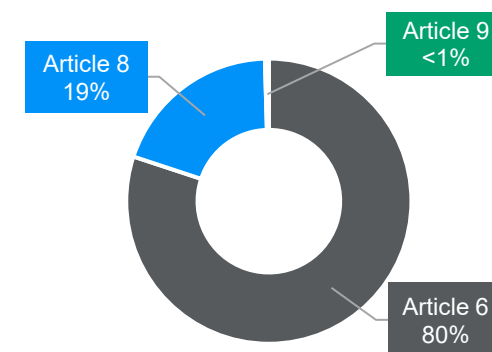
Active and Passive flows by EU SFDR* classification



Active Equity AUM



Passive Equity AUM



Source: Bloomberg, J.P. Morgan Asset Management. Includes only UCITS ETFs as defined by Bloomberg and grouped per Bloomberg SFDR classification. *Sustainable Finance Disclosure Regulation (SFDR). Article 6 are funds without a sustainability scope; Article 8 are funds that promote environmental or social objectives; Article 9 are funds that have sustainable investments as their objective. *Guide to ETFs – EMEA*. Data as of 30 June 2026.

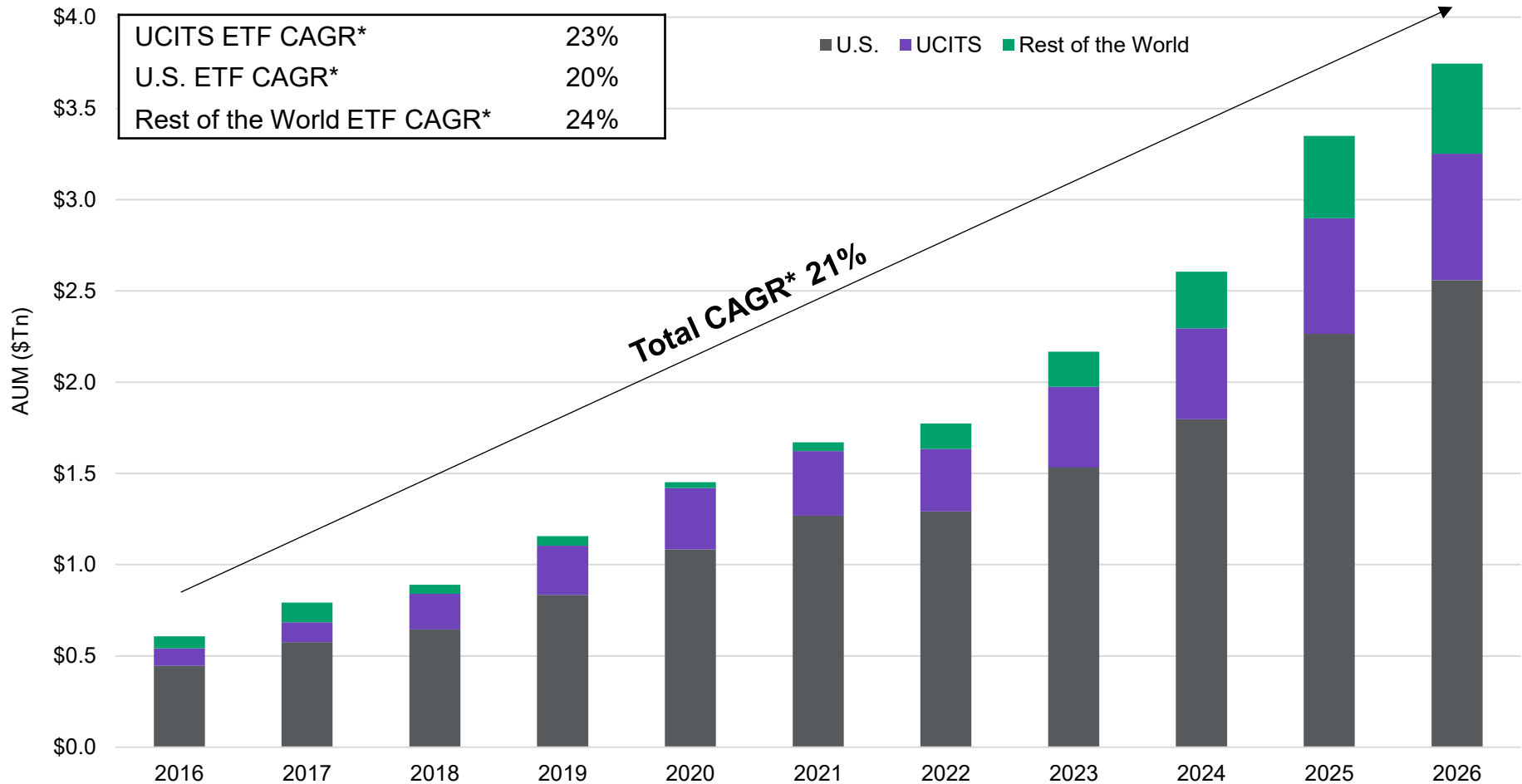
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Global fixed income ETF AUM

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Fixed Income



Source: Bloomberg, J.P. Morgan Asset Management. UCITS ETFs as defined by Bloomberg. Rest of the world consists of Australia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Egypt, Guernsey, Hong Kong, Hungary, India, Indonesia, Israel, Japan, Malaysia, Mauritius, Mexico New Zealand, Nigeria, Pakistan, Peru, Philippines, Poland, Qatar, Romania, Saudia Arabia, Singapore, South Africa, South Korea, Taiwan, Thailand, Turkey, UAE, Vietnam, and non-UCITS ETFs in France, Germany, Ireland, Luxembourg, Sweden, Switzerland and the United Kingdom. *Compound annual growth rate (CAGR).
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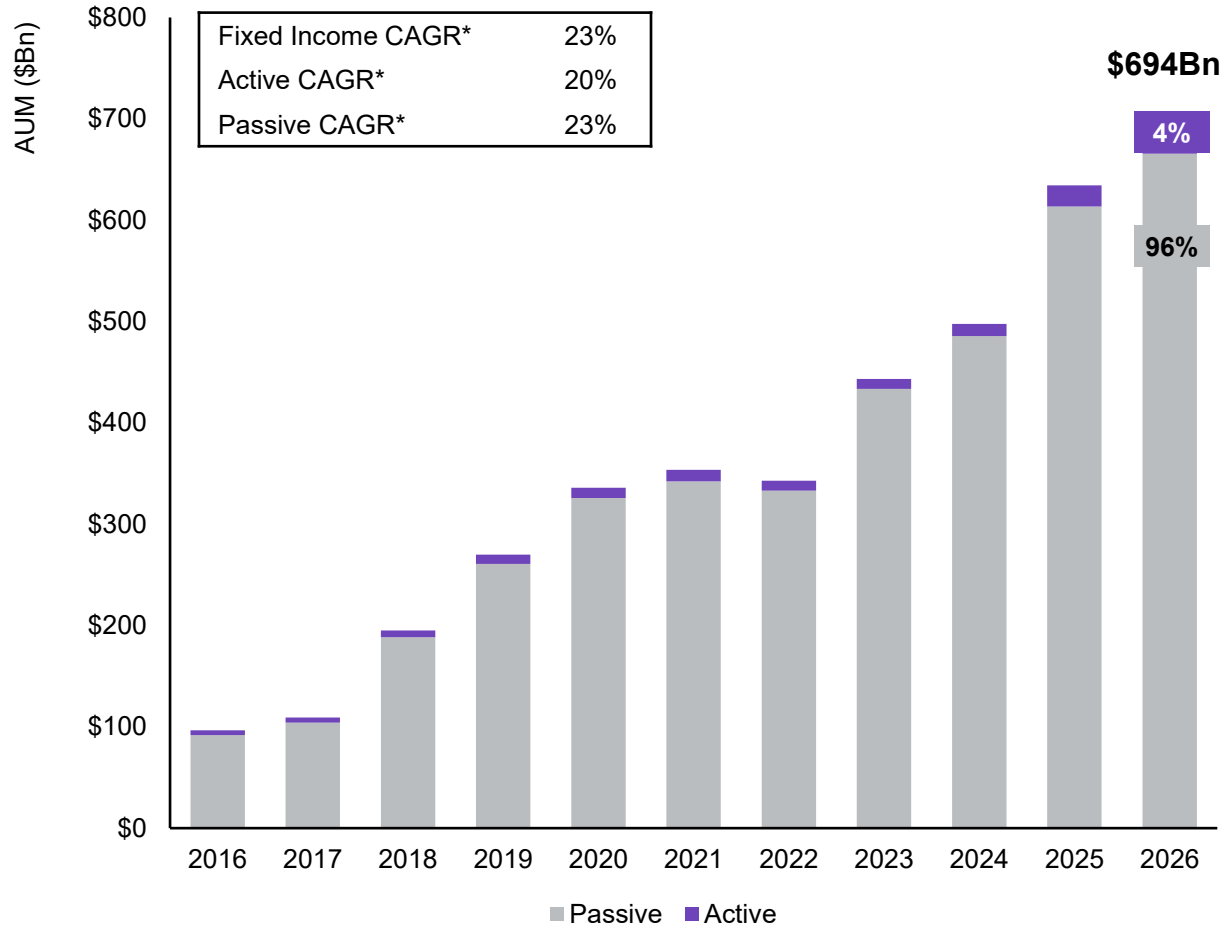
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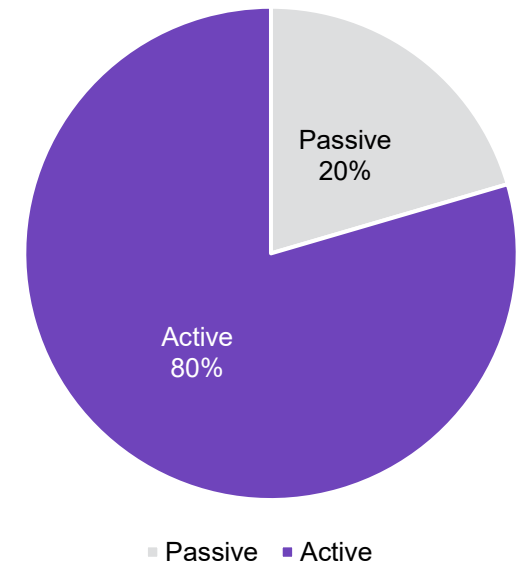
UCITS active fixed income across vehicles

Fixed Income

UCITS ETF fixed income AUM



Fixed income AUM in 2026
(UCITS ETF and open-ended funds)



Source: Bloomberg, Morningstar, J.P. Morgan Asset Management. UCITS ETFs as defined by Bloomberg. Right graph includes all UCITS open-ended funds and ETFs as of 31 May 2026. Passive funds includes funds defined as index funds per Morningstar. *Compound annual growth rate (CAGR). Guide to ETFs – EMEA. Data as of 30 June 2026.

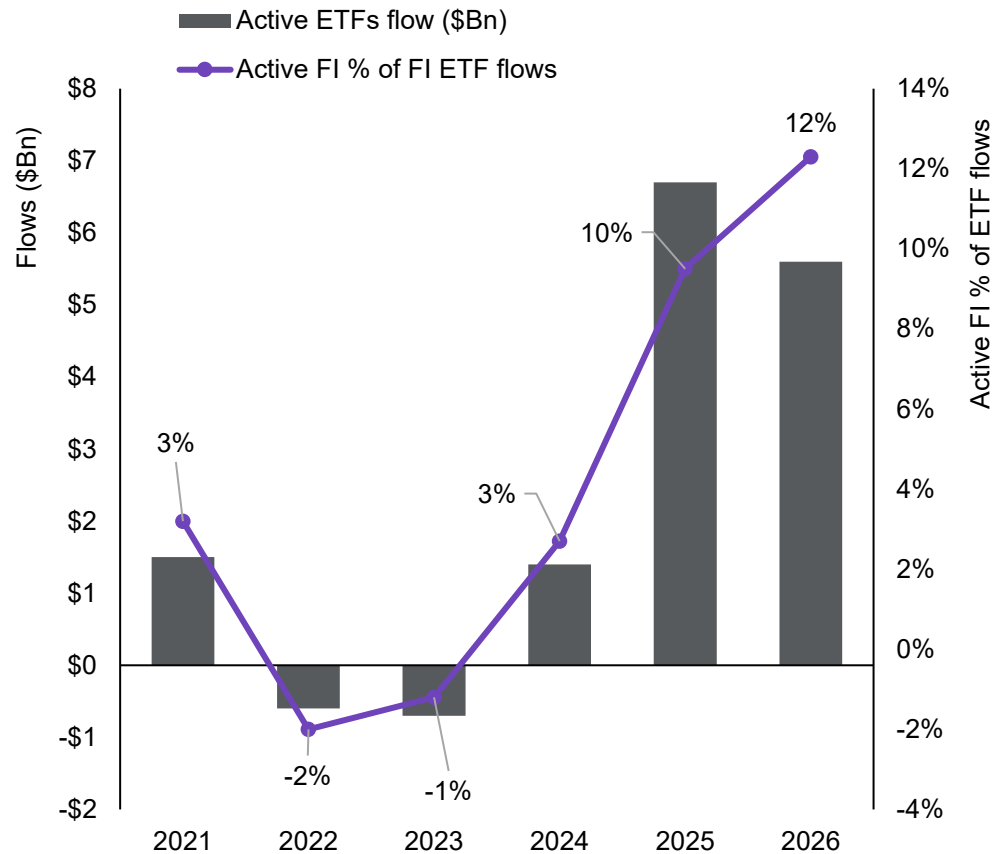
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Active UCITS fixed income ETF flows

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Active UCITS fixed income (FI) ETF flows



Industry flows by category (\$Mn)

Category	YTD flow	% of flows YTD	AUM
Other Bond	2,114	38%	3,876
Global Corporate Bond - USD Hedged	1,316	23%	1,449
Global Corporate Bond	588	10%	1,697
Global Government Bond - USD Hedged	588	10%	605
EUR Corporate Bond	500	9%	3,026
EUR Government Bond	476	8%	1,322
Global Government Bond	457	8%	695
EUR Corporate Bond - Short Term	179	3%	615
EUR Flexible Bond	137	2%	340
Global High Yield Bond	135	2%	704

Source: Bloomberg, J.P. Morgan Asset Management.
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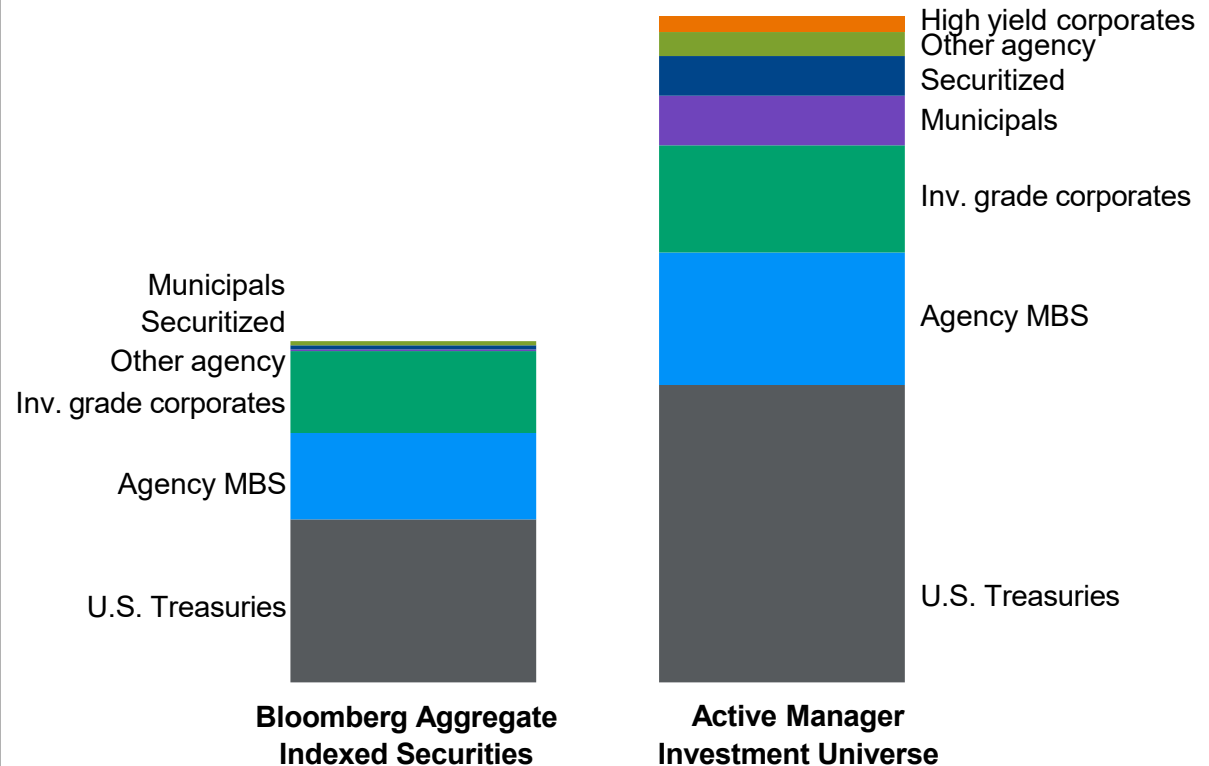
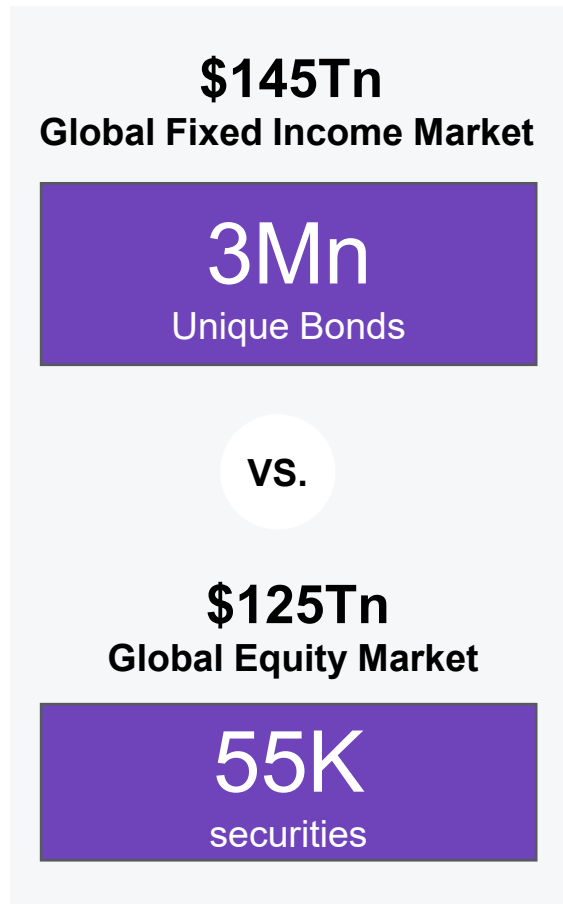
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Larger investment universe for active ETFs in fixed income

49% of the \$60 trillion U.S. bond market is not captured by the Bloomberg U.S. Aggregate Index

Fixed Income



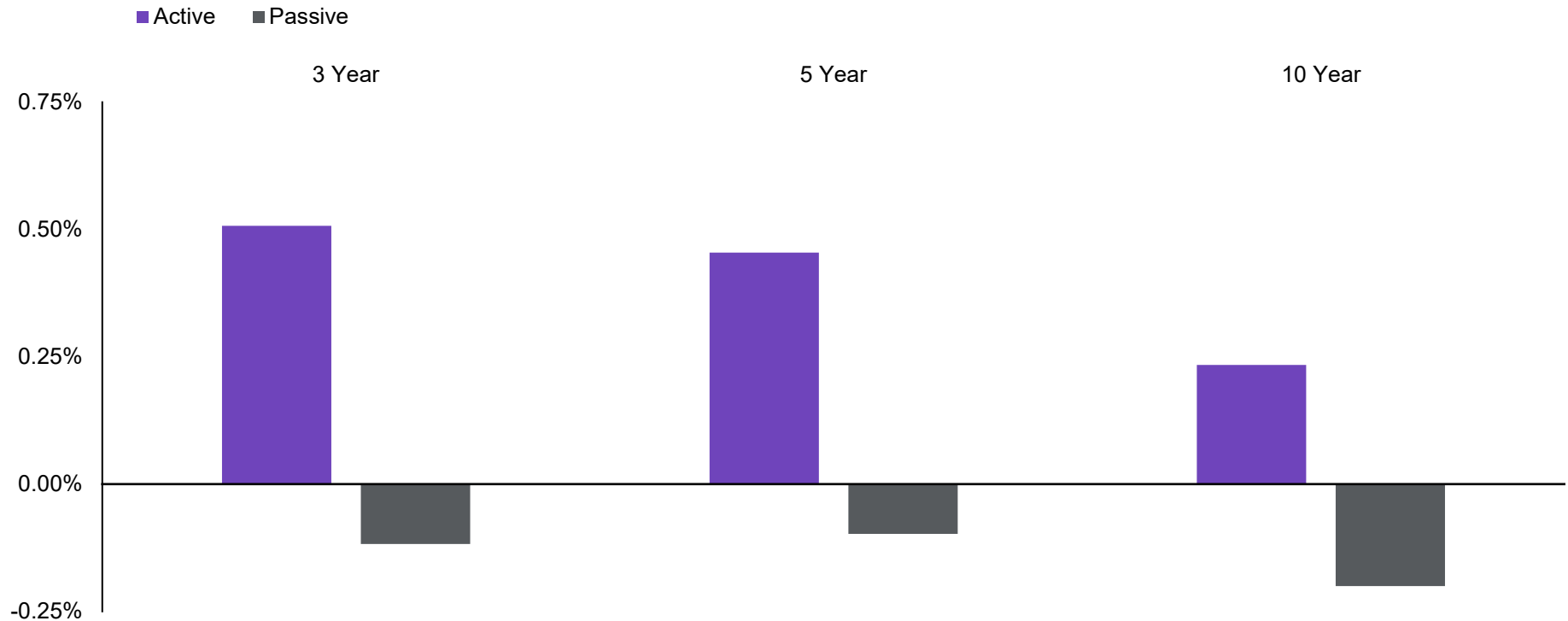
Source: Left- SIFMA as of July 28, 2025. World Federation of Exchanges as of July 2025. Right: Bank of America, Bloomberg, SIFMA, J.P. Asset Management as of July 2025.
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Active fixed income managers outperform their passive peers

Average excess annualised returns over the Bloomberg Global Aggregate Bond Index



Fixed Income

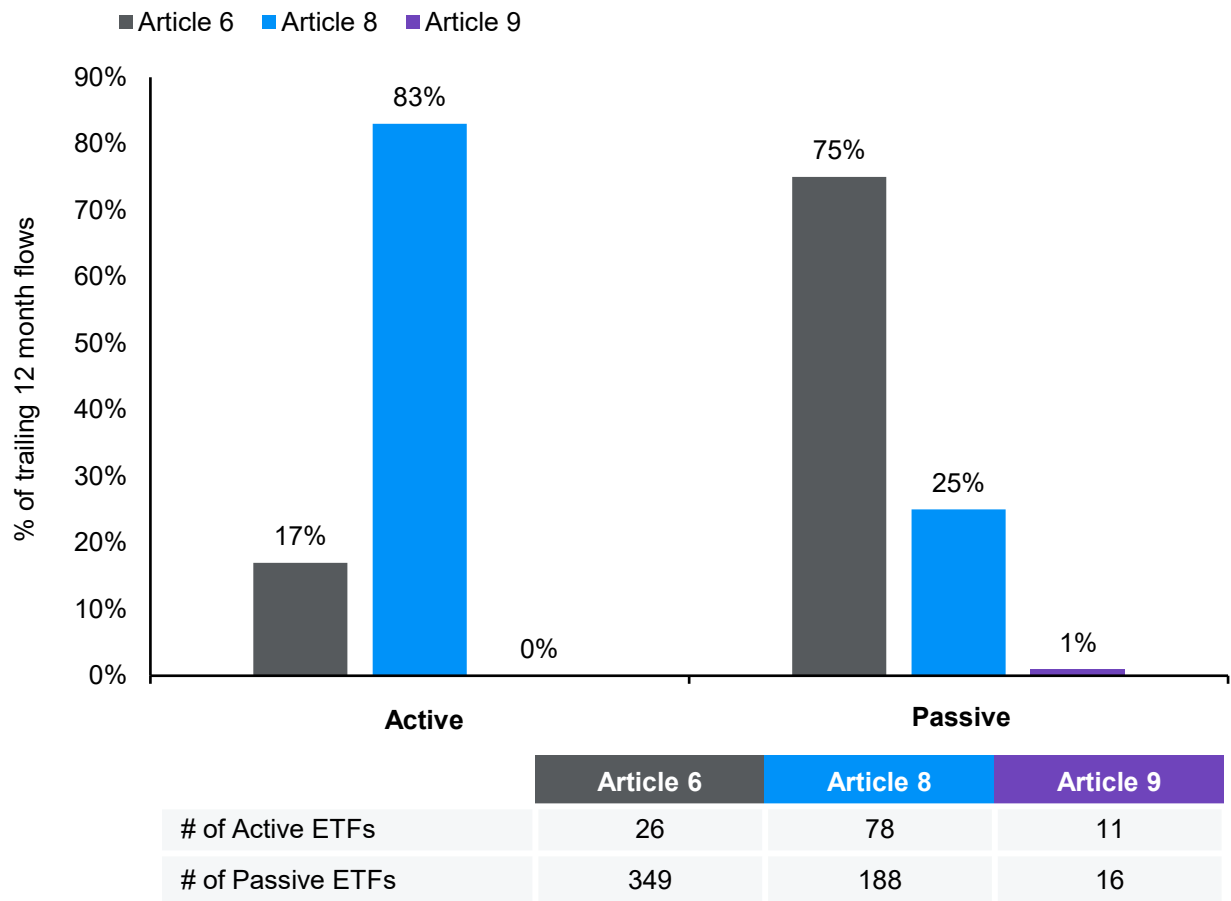
Source: Morningstar, J.P. Morgan Asset Management. Past performance is not a reliable indicator of current and future results. This information is for illustrative purposes only, does not reflect actual investment results, is not a guarantee of future results and is not a recommendation to buy or sell. The chart above reflects performance of all funds managed against Bloomberg Global Aggregate Index (LEGATRUU/LEGATRUH). Data as of 31 May 2026. The Bloomberg Global Aggregate Index is a flagship measure of global investment grade debt from a multitude local currency markets. This multi-currency benchmark includes treasury, government-related, corporate and securitized fixed-rate bonds from both developed and emerging markets issuers.
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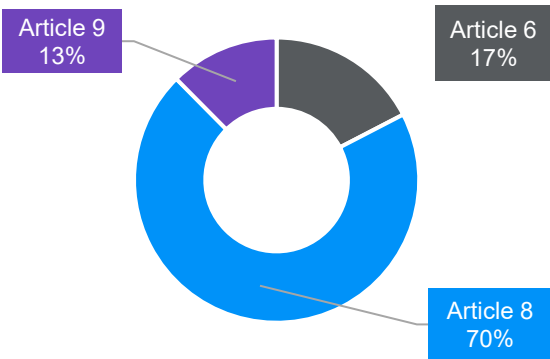


Fixed income UCITS ETF flows and AUM by EU SFDR* classification

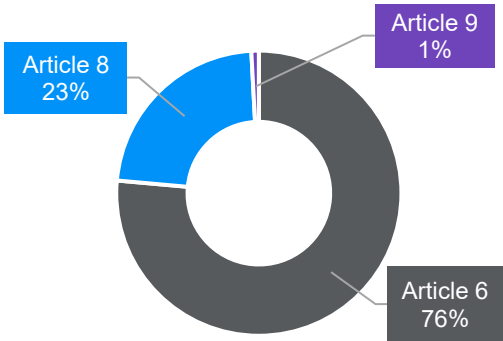
Active and Passive flows by EU SFDR* classification



Active Fixed Income AUM



Passive Fixed Income AUM



Source: Bloomberg, J.P. Morgan Asset Management. Includes only UCITS ETFs as defined by Bloomberg and grouped per Bloomberg SFDR classification. *Sustainable Finance Disclosure Regulation (SFDR). Article 6 are funds without a sustainability scope; Article 8 are funds that promote environmental or social objectives; Article 9 are funds that have sustainable investments as their objective.
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ETF characteristics and benefits

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Transparent

- Daily holdings disclosure leads to more visibility of underlying securities, *better pricing during market stress and tighter spreads*



Liquid

- Exchange trading provides *intra day liquidity*
- Constant bid/ask prices enhance *price discovery*, especially in illiquid market segments



Cost-effective

- One fee structure, lower expense ratios and operational innovations translates to *lower costs* for investors



Accessible

- Provides access to diverse asset classes that may or may not be easily available to all investors, whether active or passive, with *no minimum investment thresholds*



Portfolio efficiencies

- Secondary market activity assists in *lowering portfolio turnover* and allows managers to focus on their core expertise
- In-kind redemptions capabilities may help *reduce trading activity*

Source: J.P. Morgan Asset Management. For illustrative purposes only. Investors must buy and sell units on a secondary market with the assistance of an intermediary (e.g. a stockbroker) and may incur fees for doing so. In addition, investors may pay more than the current net asset value when buying units and may receive less than the current net asset value when selling them. The tax treatment depends on the individual circumstances of each client and may be subject to change in the future.
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Investment vehicle comparison

	ETF	Open-ended funds	Segregated accounts
Tradability	Throughout the day	At the end of the day	Can buy or sell assets directly through the management company, typically on a best-efforts basis
Fees	Expense ratio, plus spread cost	Expense ratio, plus swing costs (subject to manager thresholds)	Typically based on a percentage of account assets
Minimum Investment	No minimum	Subject to share class minimums	Typically higher minimums versus open-ended funds
Direct ownership of securities	No	No	Yes
Portfolio customization	No	No	Yes

Source: J.P. Morgan Asset Management. For illustrative purposes only.
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ETF transparency allows investors to know what they own

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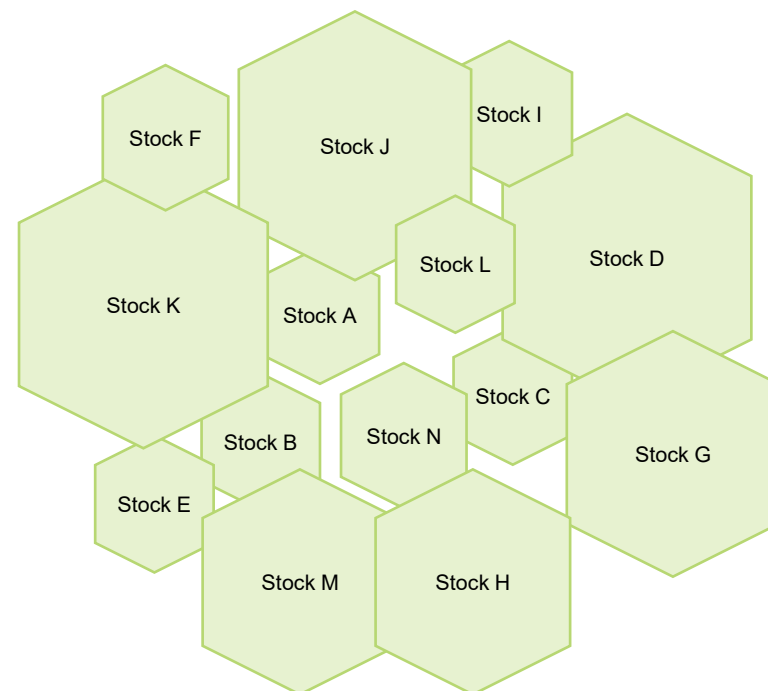
38

ETF transparency allows:

- Better understanding of portfolio holdings/portfolio overlap
- Ability for daily performance attribution
- Tighter bid/offer spreads



ETF



Source: J.P. Morgan Asset Management. For illustrative purposes only.
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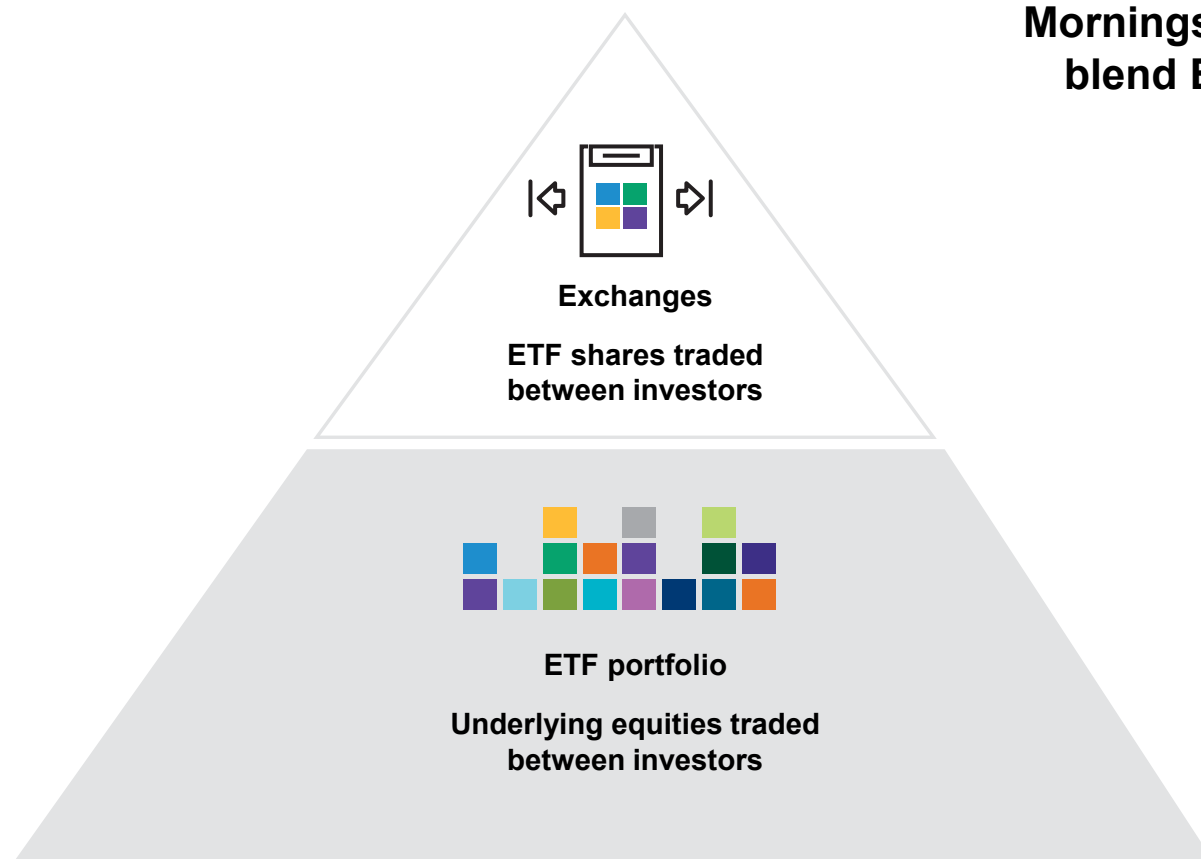
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ETF liquidity explained

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ETFs offer more liquidity than what may be seen on exchanges



Morningstar U.S. active equity large cap blend ETF category (11 active ETFs)

Average daily trading volume

\$130Mn

+

Average daily trading volume

\$300Bn

Source: Bloomberg, J.P. Morgan Asset Management; as of 31 March 2025. Top of the pyramid represents the average of the 20-day average daily volume (ADV) for the 11 active ETFs in the category. The bottom of the pyramid represents the implied liquidity in U.S. research enhanced representative index. For illustrative purposes only.
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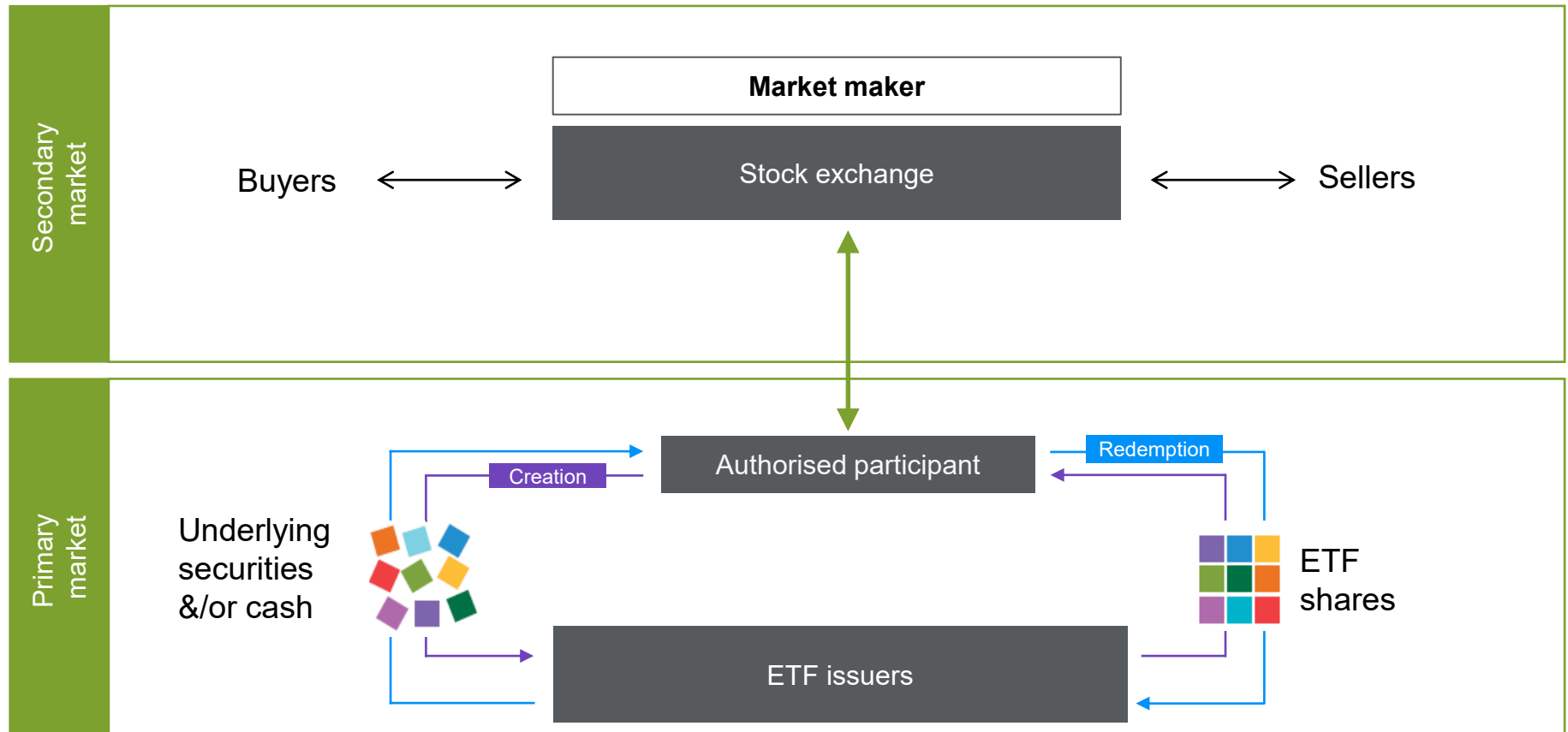
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ETF mechanics

Creation and redemption process across all ETFs



Source: J.P. Morgan Asset Management. For illustrative purposes only.
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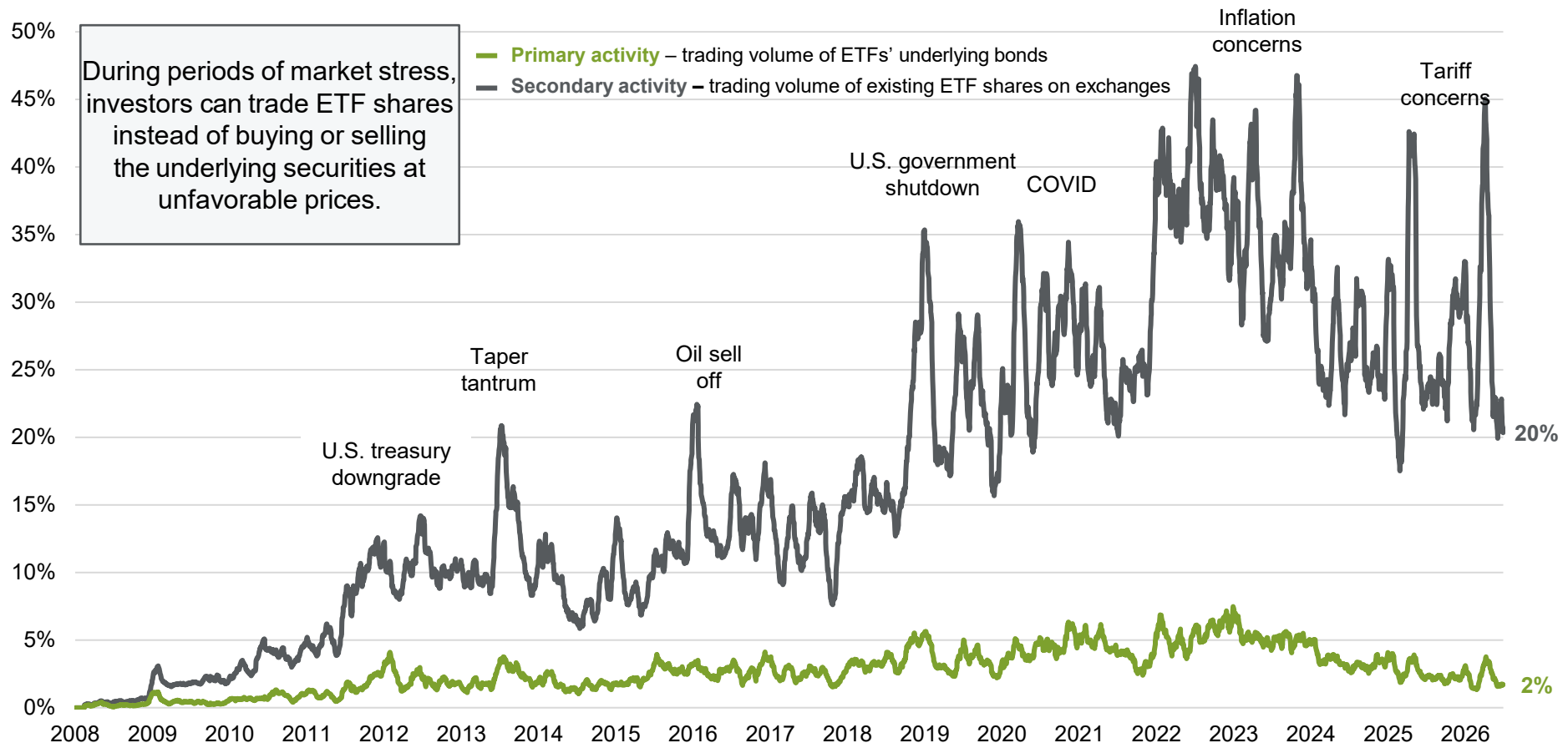
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Market stress highlights ETFs' liquidity powers

High yield ETF trading volume in periods of market stress

Share (%) of 20-day rolling average trading volume of overall high yield bond market



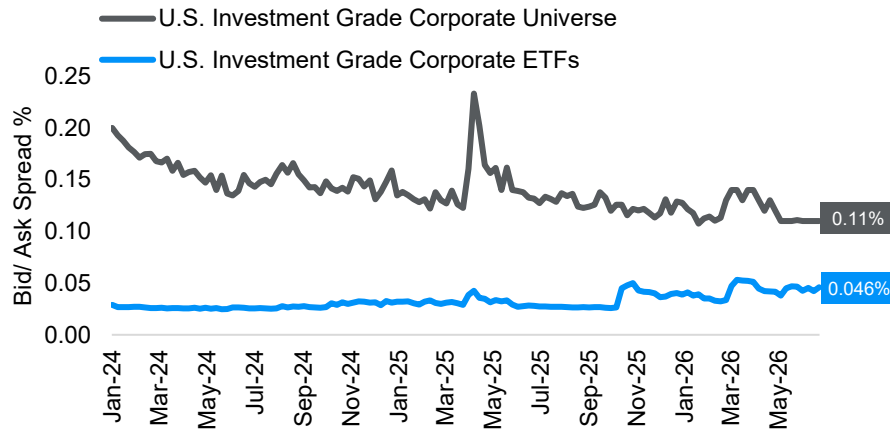
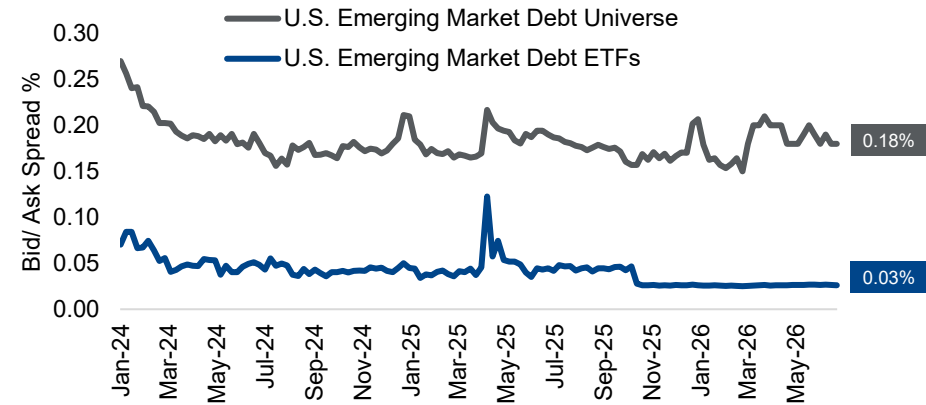
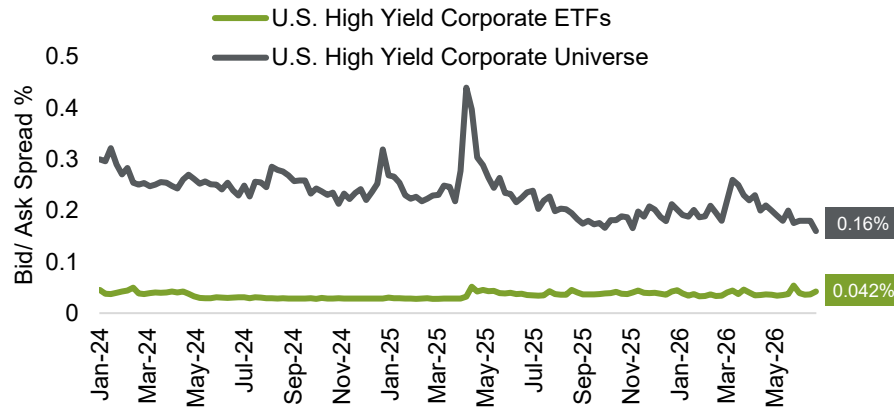
Source: Bloomberg, J.P. Morgan Asset Management. High yield ETF market is represented by HYG, JNK, IFLN, HYL, SJNK, SHGY, USHY, HYLS, ANGL, HYS, BSJL, BSJM, BSJK and BBHY. High yield bond market is represented by FINRA TRACE Market Breadth high yield Bond Dollar Volume (NTMBHV) and FINRA TRACE 144a HY \$ Vol (NTMB4HYV).
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Cost benefits of ETFs

ETFs historically have tighter spreads than the underlying bonds



Underlying high yield securities trade on average **6.6x wider** compared to overall ETF



Underlying emerging market securities trade on average **4.4x wider** compared to overall ETF



Underlying investment grade securities trade on average **4.3x wider** compared to overall ETF

Source: Bloomberg, MarketAxess, J.P. Morgan Asset Management. High Yield (HY) Corporate ETFs represented by the top 10 HY ETFs by AUM in the Morningstar High Yield category. Emerging Market Debt (EMD) Corporate ETFs represented by the top 5 EMD ETFs by AUM in the Morningstar EMD category. Investment Grade (IG) Corporate ETFs represented by the top 10 IG ETFs by AUM in the Morningstar IG category. Data as of 22 June 2026.
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Reducing transaction costs within fixed income ETF

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Creation example

Authorised participant

1 Proposes a list of bonds in inventory or that they can easily source

4 Accepts or rejects proposed basket and can provide an alternative basket for consideration

Inventory

Proposed basket

ETF portfolio manager

2 Determines which of those bonds fit in the portfolio based on pre-established criteria

3 Proposes a creation basket that combines cash and the selected bonds



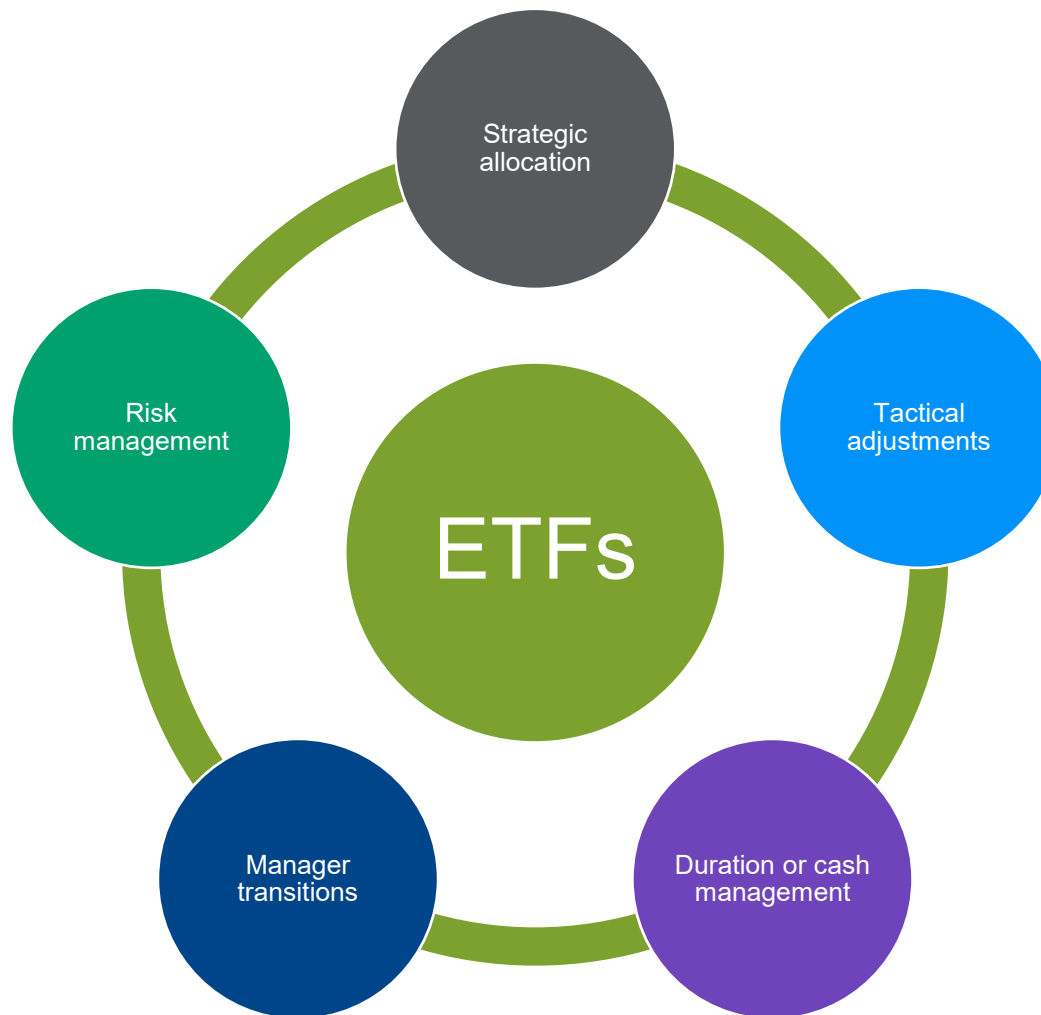
Transaction often targets constant shape of the portfolio (duration, spread, sector)



Technology often aids the negotiation process



ETF use cases



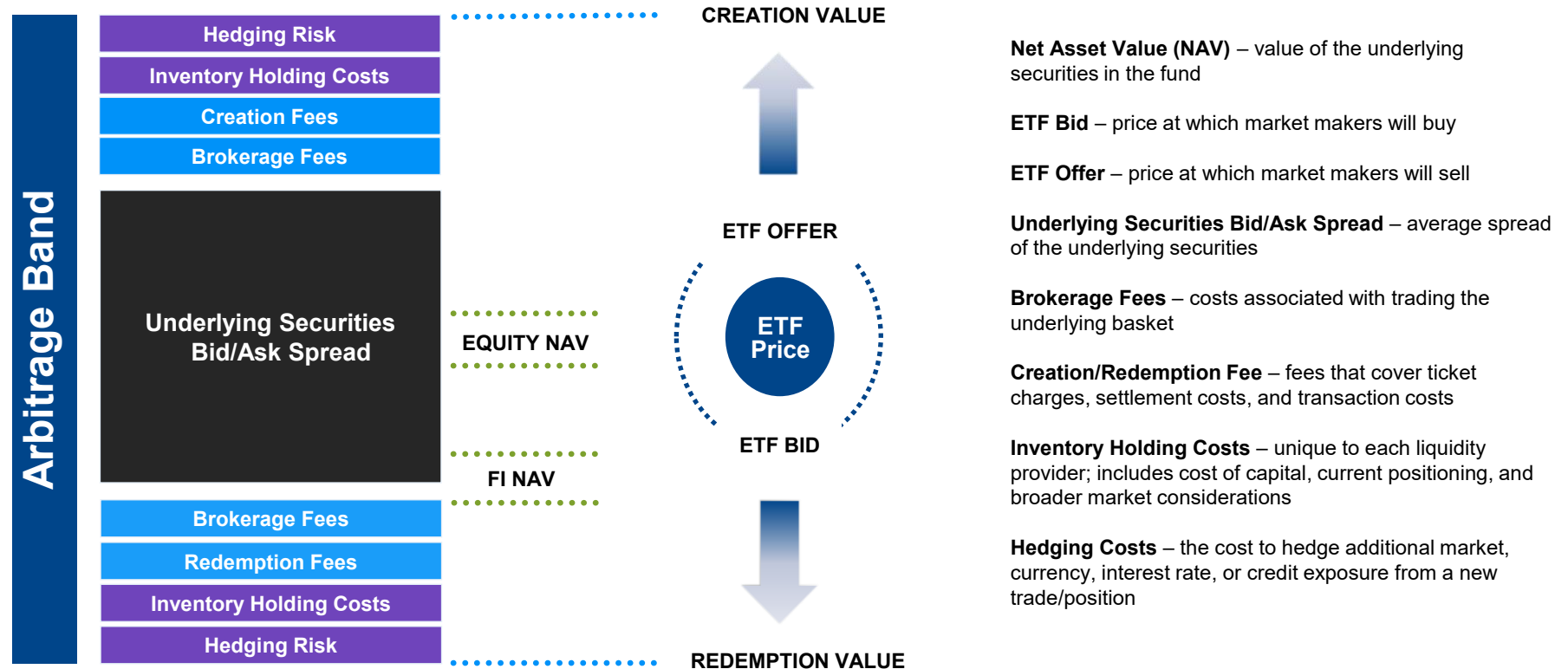
Source: J.P. Morgan Asset Management. For illustrative purposes only.
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What is the ETF arbitrage mechanism?

Arbitrage incentivizes market makers to keep the price of an ETF close to its NAV



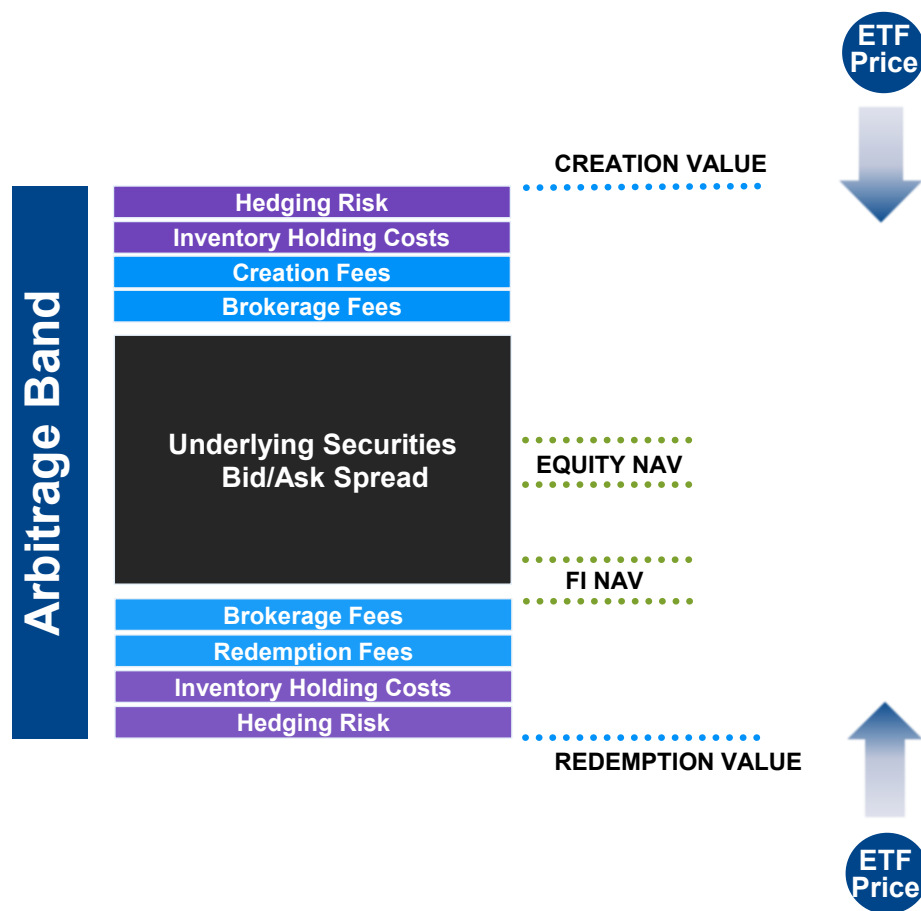
Source: J.P. Morgan Asset Management. FX and taxes are two additional components that may impact pricing related to ETFs with international constituents. NAV for fixed income ETFs is struck at bid in this example, while NAVs for equity ETFs are struck using the last price. Some fixed income ETFs may price NAV using mid price. For illustrative purposes only.
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ETF arbitrage mechanism in practice

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Scenario 1: ETF Trading “Rich”

- The **ETF** is trading **higher than** the **creation value** of the underlying basket.
- **Market maker will sell the ETF**, buy the underlying holdings, and **create new ETF shares** to offset short ETF position.
- ETF price moves **back** inside the creation value.

Market makers are incentivized to “arb” away any price discrepancies and the **ETF price remains close to the fair value** of the underlying basket

Scenario 2: ETF Trading “Cheap”

- The **ETF** is trading **lower than** the **redemption value** of the underlying basket.
- **Market maker will buy the ETF**, sell the underlying holdings, and **redeem existing ETF shares** to offset long ETF position.
- ETF price moves **back** inside the redemption value.

Source: J.P. Morgan Asset Management. FX and taxes are two additional components that may impact pricing related to ETFs with international constituents. NAV for fixed income ETFs is struck at bid in this example, while NAVs for equity ETFs are struck using the last price. Some fixed income ETFs may price NAV using mid price. For illustrative purposes only.
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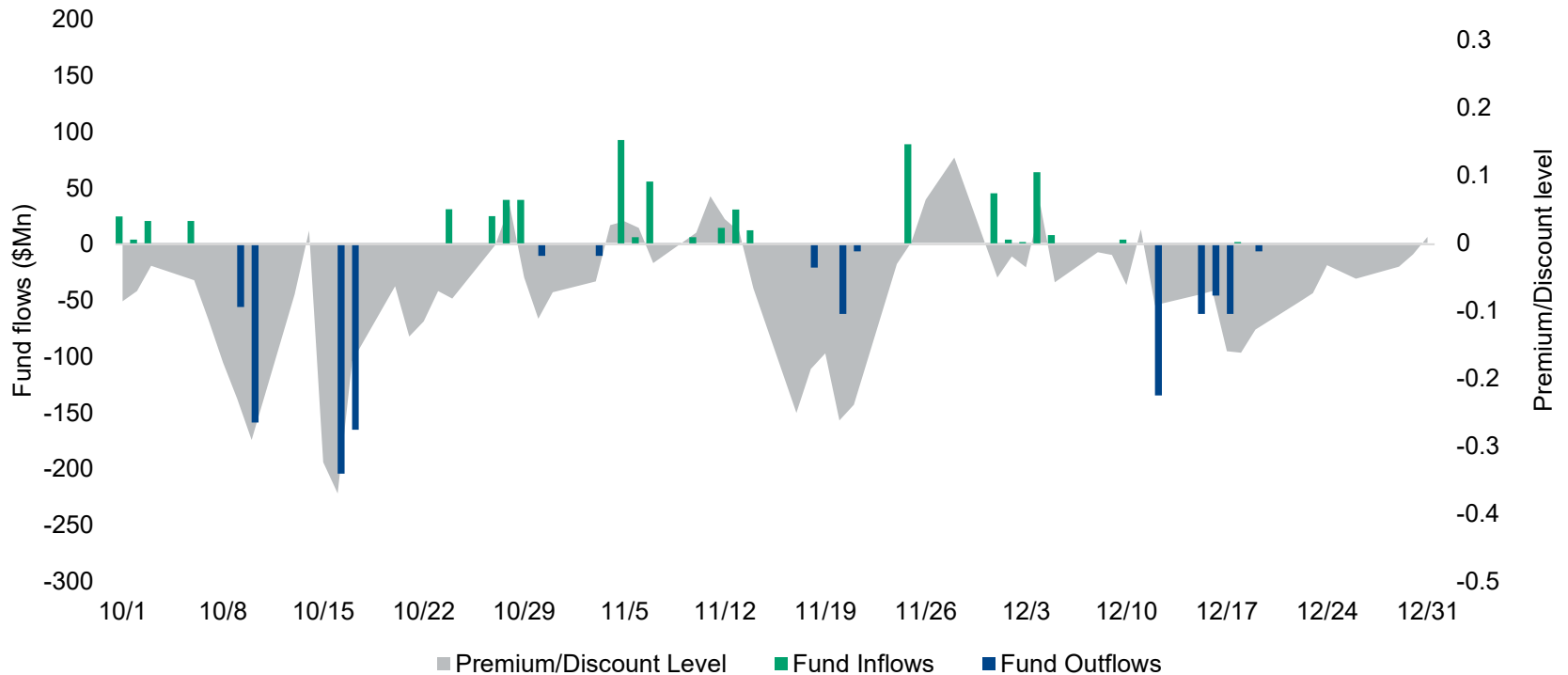
ETF premiums and discounts

Primary drivers:

- Liquidity of underlying basket
- Cost to create or redeem ETF shares
- Prevailing investor sentiment
- Market volatility

Other factors to consider:

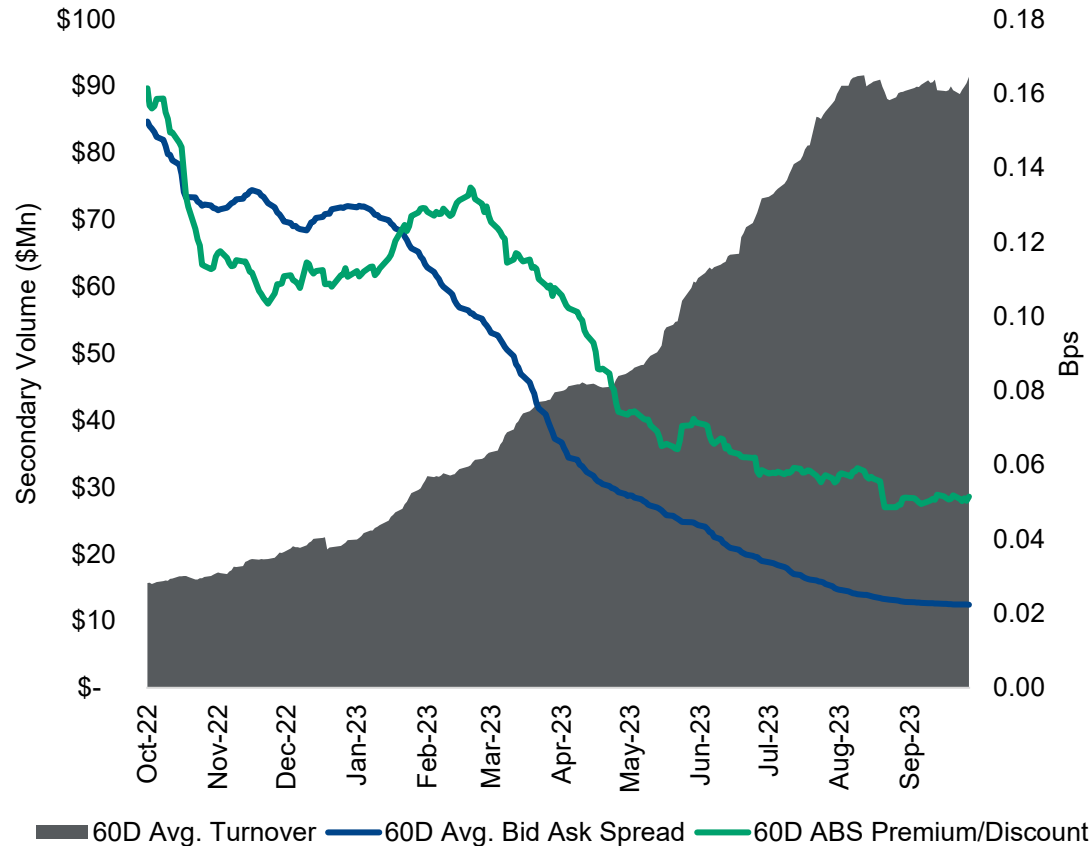
- Closing auctions may impact end-of-day premium/discount levels
- Timing differences between the ETFs listed market close and NAV valuation point contributing to dislocations between price and NAV
- Fixed income ETFs may have natural premiums due to bid-side NAV pricing





The power of secondary markets

Robust secondary markets can help alleviate costs, often resulting in reduced bid ask spreads and more stable premium discount levels



Impact to Market Makers

More opportunities to manage positions in the secondary market reduces the need to create or redeem.

Hedging Risk / Inventory Holding Costs

Shorter inventory holding periods and reduced hedging needs can lower costs to manage positions.

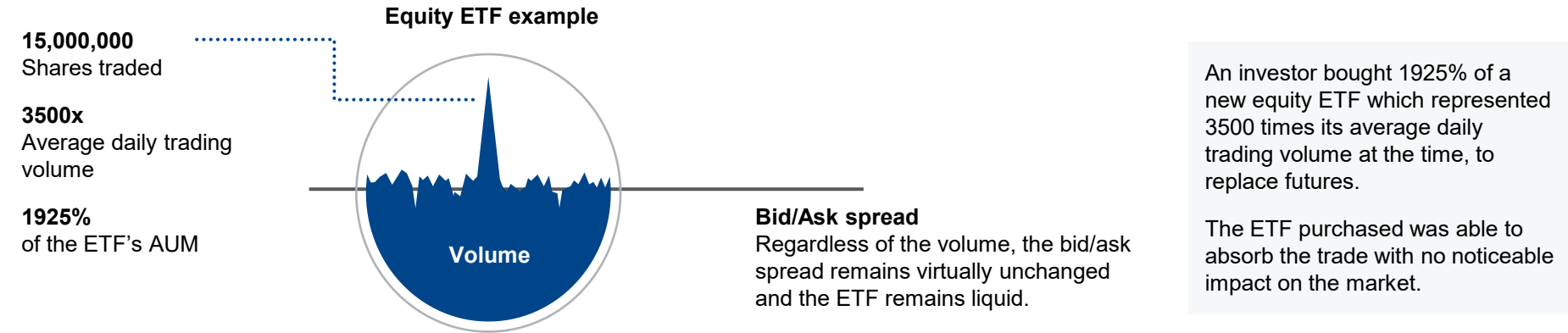
Brokerage / Creation / Redemption Fees

Creation/redemption fees and brokerage fees from trading the underlying basket are realized less.

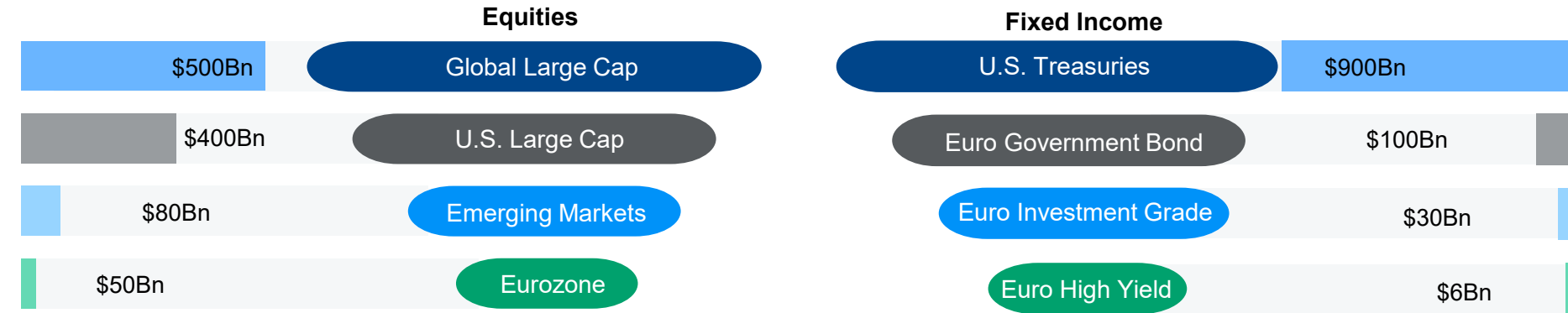


Ability for ETFs to absorb large trades

ETFs can move larger dollar amounts without moving markets when the underlying securities are leveraged to provide liquidity



Underlying liquidity* of the asset class is an important component



Source: Top: Bloomberg, J.P. Morgan Asset Management; as of November 2024. Bottom: Equities, Bloomberg, J.P. Morgan Asset Management; as of 31 March 2025. Fixed Income: SIFMA, J.P. Morgan Asset Management; as of 31 March 2025. For illustrative purposes only. *Liquidity is represented by the average daily volume (ADV) of the asset class over the first quarter of 2025. Guide to ETFs – EMEA. Data as of 30 June 2026.



Trading an ETF

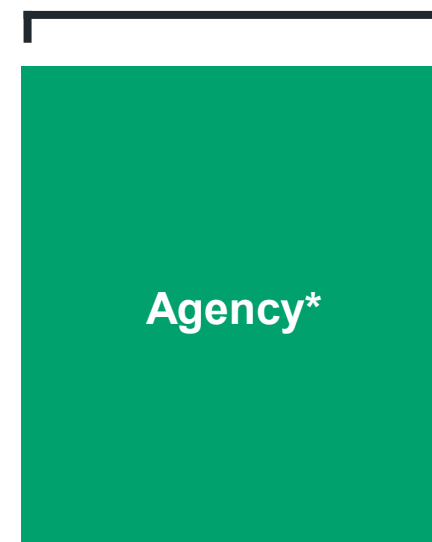
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There are three ways to trade an ETF in the secondary market, before ETF shares are created in the primary market by Authorised Participants

1. Over the Counter (OTC)



2. On Exchange





ETF trading considerations

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On Exchange order types

Agency Order

Employing a broker to work the order by accessing the available ETF and underlying (security) liquidity. Can also be achieved using algorithms.

Designed to: Manage risk and market impact via agency broker and reduce information leakage.

Appropriate for: Orders that account for higher % of volume.

Limit Order

Allows you to set the max and min price for buying/selling shares

Designed to: Achieve stated price or better, but not guaranteed to complete.

Appropriate for: Orders that account for lower % of volume.

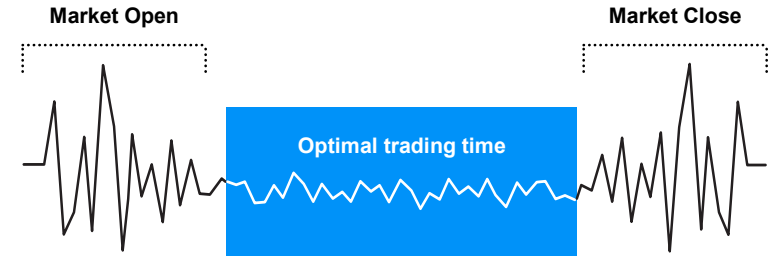
Market Order

A request to trade immediately at the best available price.

Designed to: Provide immediate execution but price achieved could be far higher (or lower) than expected given order book depths.

Appropriate for: Orders for share quantities smaller than displayed quantities.

Tips to help avoid suboptimal trade execution:



- Avoid trading at the European market open/close and know primary market dealing cut-off times
- Consider factors such as urgency, size, information leakage, prevailing market conditions, and the underlying ETF exposure
- Assess where the ETF is trading relative to fair value
- Get to know our ETF capital markets team to help assess true ETF liquidity and assist with efficient trade execution



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