MARKET INSIGHTS

Guide to Alternatives

4Q 2021 | As of November 30, 2021



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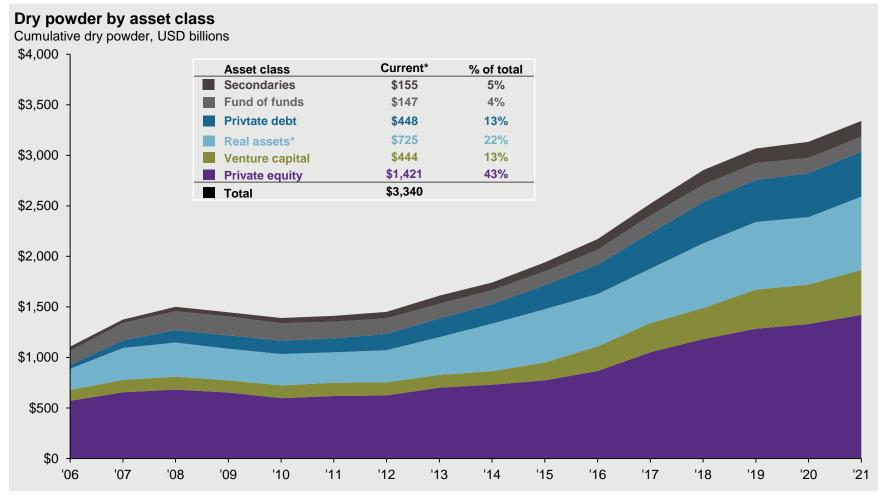




Source: Preqin, J.P. Morgan Asset Management.

Fundraising categories are provided by Preqin, and represent their estimate of annual capital raised in closed-end funds. Data may not sum to total due to rounding. *Natural resources include natural resources and timber funds. 2021 fundraising figures are as of 3Q21,





Source: Pitchbook, J.P. Morgan Asset Management. *Dry powder data is as of March 31, 2021. Percentages may not sum to 100 due to rounding. *Real assets dry powder includes real estate & infrastructure.



Public and private market correlations

Public and private market correlations

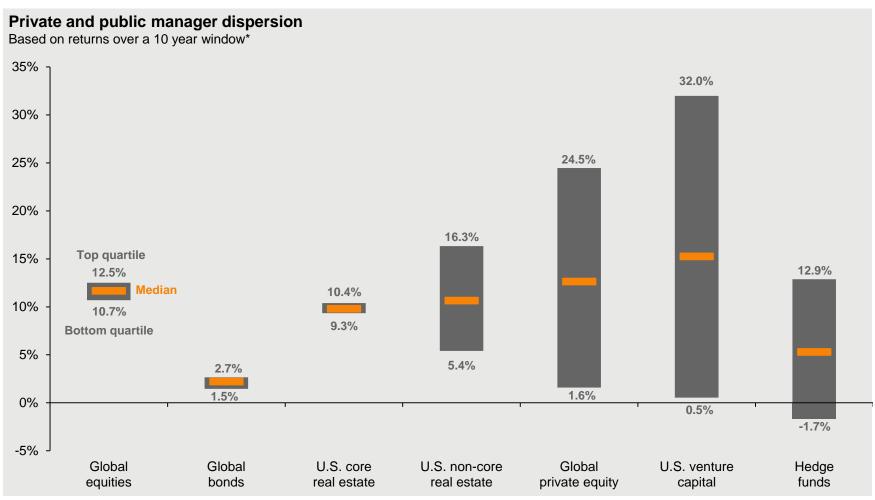
Quarterly returns

	2008 - 2021	Global Bonds	Global Equities	U.S. Core RE	Europe Core RE*	APAC Core RE	Global Core Infra	Transport	Timber	Direct Lending	Venture Capital	Private Equity	Equity Long/Short	Relative Value	Macro	Bitcoin
ncial ets	Global Bonds	1.0														
Financial assets	Global Equities	0.3	1.0													
fe	U.S. Core RE	-0.1	0.1	1.0												
Global real estate	Europe Core RE*	-0.2	0.3	0.8	1.0											
rea_	APAC Core RE	-0.1	0.1	0.8	0.7	1.0										
ets	Global Core Infra	-0.1	-0.1	0.3	0.0	0.2	1.0									
Real assets	Transport	-0.1	0.0	0.7	0.6	0.6	0.1	1.0								
Rea	Timber	-0.2	-0.1	0.2	0.1	0.1	0.1	0.1	1.0							
a vi	Direct Lending	0.0	0.7	0.3	0.4	0.3	0.2	0.2	-0.1	1.0						
Private markets	Venture Capital	0.0	0.6	0.3	0.6	0.3	0.1	0.3	0.1	0.5	1.0		_			
T E	Private Equity	0.2	0.9	0.3	0.5	0.4	0.0	0.3	-0.1	0.8	0.8	1.0				
s s	Equity Long/Short	0.2	1.0	0.0	0.2	0.0	0.0	0.3	-0.1	0.7	0.7	0.9	1.0			
Hedge funds	Relative Value	0.2	0.9	0.0	0.2	0.0	0.0	0.0	-0.2	0.9	0.5	0.8	0.9	1.0		
oto	Масго	0.3	0.4	-0.1	0.0	-0.1	0.0	-0.1	0.0	0.2	0.4	0.3	0.5	0.4	1.0	
Crypto	Bitcoin	0.1	0.1	0.3	-0.2	0.1	0.5	0.2	0.0	0.1	0.1	0.2	0.1	0.1	0.0	1.0

Source: MSCI, Bloomberg, Burgiss, NCREIF, Cliffwater, HFRI, J.P. Morgan Asset Management. *Europe Core RE includes continental Europe. Private Equity and Venture Capital are time weighted returns from Burgiss. RE – real estate. Global equities: MSCI AC World Index. Global Bonds: Bloomberg Global Aggregate Index. U.S. Core Real Estate: NCREIF Property Index – Open End Diversified Core Equity component. Europe Core Real Estate: MSCI Global Property Fund Index – Continental Europe. Asia Pacific (APAC) Core Real Estate: MSCI Global Property Fund Index – Asia-Pacific. Global infrastructure (Infra.): MSCI Global Quarterly Infrastructure Asset Index (equal-weighted blend). U.S. Direct Lending: Cliffwater Direct Lending Index. Timber: NCREIF Timberland Property Index (U.S.). Hedge fund indices include equity long/short, relative value, and global macro and are all from HFRI. Transport: returns are derived from a J.P. Morgan Asset Management index. All correlation coefficients are calculated based on quarterly total return data for the period 6/30/2008 – 6/30/2021, except correlations with Bitcoin which are calculated over the period 12/31/2010 – 6/30/2021. Returns are denominated in USD.



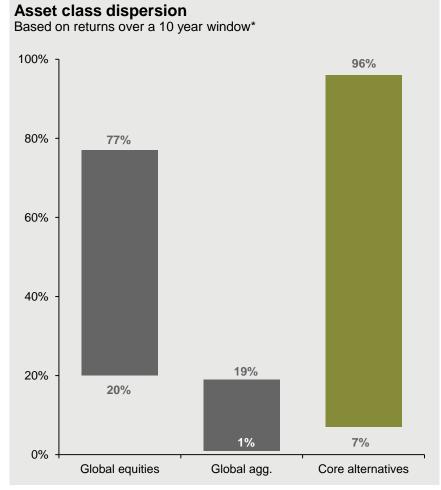
Alternatives and manager selection

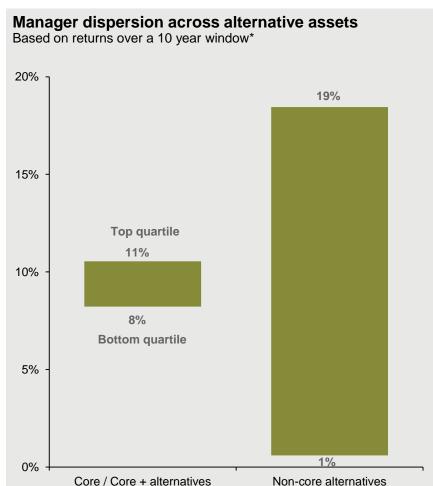


Sources: Lipper, NCREIF, Cambridge Associates, HFRI, J.P. Morgan Asset Management.

Global equities (large cap) and global bonds dispersion are based on the world large stock and world bond categories, respectively. *Manager dispersion is based on the annual returns for global equities, global bonds, and U.S. core real estate over a 10 year period ending 3Q 2021. Hedge fund returns are based on annual returns from Nov. 2011 – Oct. 2021. U.S. non-core real estate, global private equity and U.S. venture capital are represented by the 10-year horizon internal rate of return (IRR) ending 2Q 2021.





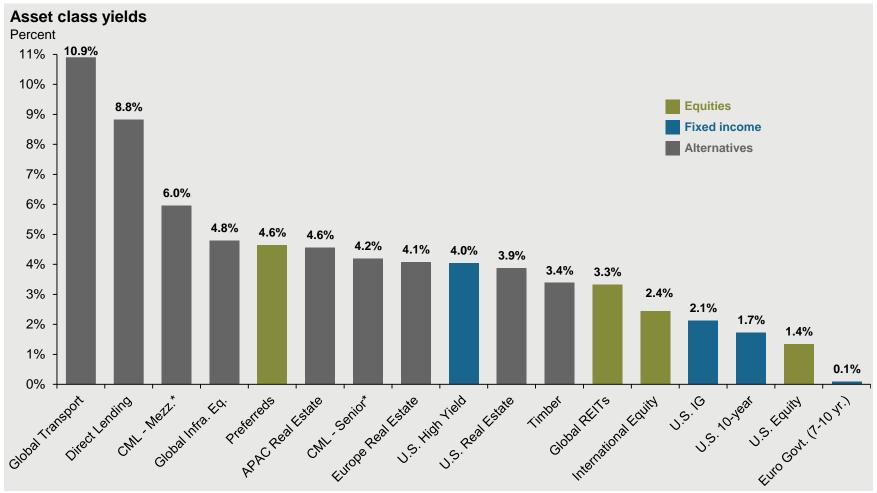


Sources: Lipper, NCREIF, Cambridge Associates, HFRI, J.P. Morgan Asset Management.

Based on returns over a 10 year window. U.S. Core real estate and infrastructure are represented by the 10-year horizon time-weighted return (TWR) ending 4Q20. Hedge fund returns are represented by the 10-year horizon time-weighted return (TWR) ending 1Q21. U.S. non-core real estate, global private equity and U.S. venture capital are represented by the 10-year horizon internal rate of return (IRR) ending 4Q 2020. Data is based on availability as of November 30, 2021.



Data is based on availability as of November 30, 2021.

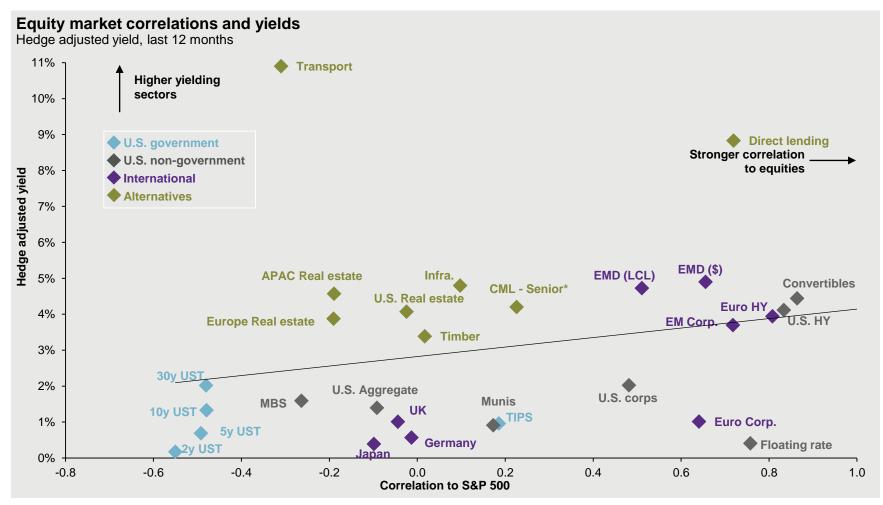


Source: BAML, Bloomberg, Clarkson, Cliffwater, Drewry Maritime Consultants, Federal Reserve, FTSE, MSCI, NCREIF, FactSet, Wells Fargo J.P. Morgan Asset Management. *CML is commercial mortgage loans. Yields are as of 9/30/2021, except Global Infrastructure, and U.S. Europe, and APAC Real Estate which are as of 6/30/2021. CML – Senior: Gilberto-Levy Performance Aggregate Index (unlevered). Mezzanine commercial mortgage loans yield is derived from a J.P. Morgan Survey and U.S. Treasuries of a similar duration. Global Transport: Levered yields for transport assets calculated as the difference between charter rates (rental income), operating expenses, debt amortization and interest expenses, as a percentage of equity value. Yields for each of the sub-vessel types are calculated and respective weightings are applied to arrive at the current levered yields for Global Transportation; Preferreds: BAML Hybrid Preferred Securities; Direct Lending: Cliffwater Direct Lending Index; U.S. High Yield: Bloomberg US Aggregate Corporate High Yield; Global Infrastructure: MSCI Global Infrastructure Asset Index-Low Risk; U.S. Real Estate: MSCI Global Property J.P. MORGI Global ReITs: FTSE NAREIT Global REITs; International Equity: MSCI AC World ex-U.S.; U.S. 10-year: 10-year U.S. Treasury yield; U.S. Equity: MSCI USA, Europe Real Estate: MSCI Global Property J. MSCI Global Property Fund Indices – U.K. & Cont. Europe; Asia Pacific (APAC) core real estate: MSCI Global Property

Fund Index - Asia-Pacific. Euro Govt. (7-10 yr.): Bloomberg Euro Aggregate Government - Treasury (7-10Y); Timber: NCREIF Timberland Index (U.S.) - EBITDA Return.

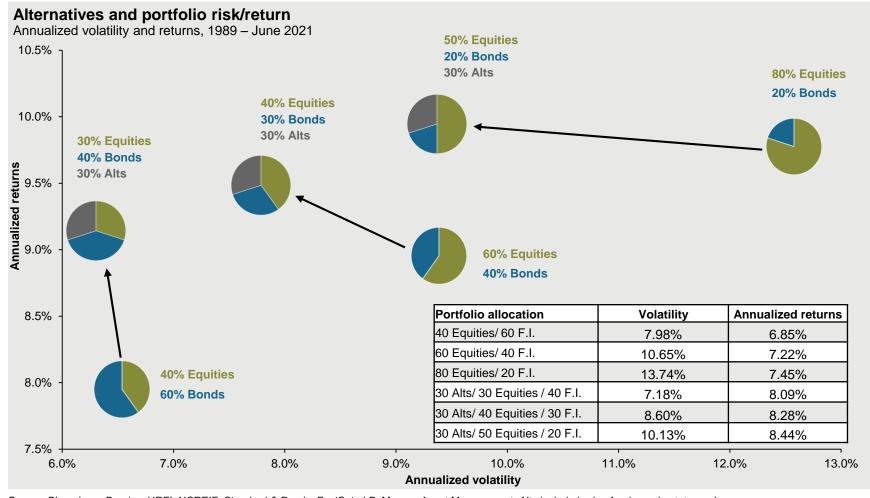
Alts in aggregate

Equity market correlations and yields



Source: Bloomberg, Gilberto-Levy, NCREIF, MSCI, FactSet, ICE, J.P., Morgan Asset Management. "CML is commercial mortgage loans. Fixed income shown above are represented by Bloomberg indices except for EMD and ABS – U.S. Aggregate; MBS; U.S. corps: U.S. Corporates; Munis: Muni Bond 10-year; U.S. HY: Corporate High Yield; TIPS: Treasury Inflation-Protected Securities (TIPS); Floating Rate: U.S. Floating Rate; Convertibles: U.S. Convertibles: Omposite; ABS: J.P. Morgan ABS Index; EMD (\$): J.P. Morgan EMBIG Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Diversified Index; EMD (LCL): J.P. Morgan GBI EM Global Property Index — ODCE; Europe Real Estate: Market weighted-avg. of MSCI Global Property Fund Indices – U.K. & Cont. Europe; APAC Real Estate: MSCI Global Property Index (equal weighted blend; U.S. Direct Lending: Cliffwater Direct Lending Index; Timber: NCREIF Timbertand Property Index (U.S.); Transport returns and yield are derived from a J.P. Morgan Asset Management index; CML — Senior: Gilberto-Levy Commercial Mortgage Performance Aggregate Index. Convertibles yield is based on the U.S. Events on bellwethers for Treasury securities. U.S. Real Estate yield is calculated using the MSCI Global Property Fund Index — North America. Correlations are based on quarterly return over the past 10 years through 9/30/2021, except Infra, Transport, and Europe, and APAC Real Estate, which are through 6/30/2021. International fixed income sector correlations are in hedged U.S. dollar returns except EMD local index. All yields are as of 9/30/2021, except Direct Lending, Infrastructure and U.S. Europe, and APAC Real Estate which are as of 6/30/2021. Data is based on availability as of No





Source: Bloomberg, Burgiss, HRFI, NCREIF, Standard & Poor's, FactSet, J.P. Morgan Asset Management. Alts include hedge funds, real estate, and private equity, with each receiving an equal weight. Portfolios are rebalanced at the start of the year.

Data is based on availability as of November 30, 2021.



Alternative asset class returns

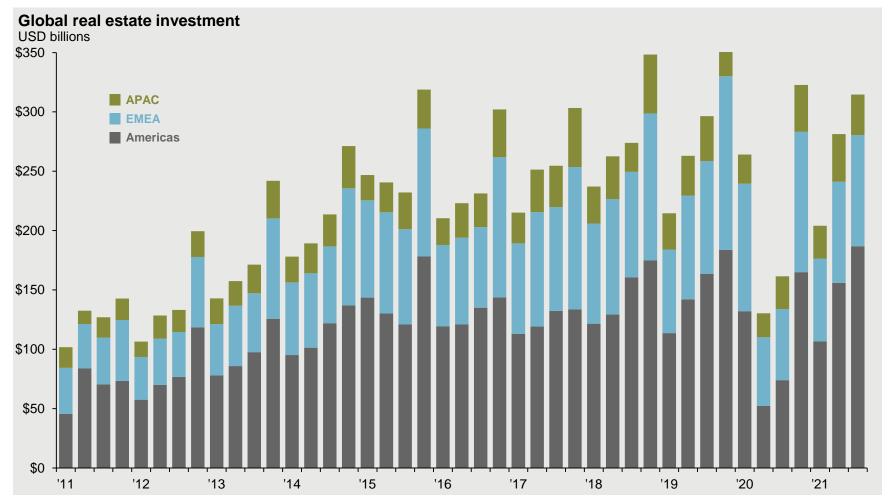
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											2011	-2020
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2Q21	Ann.	Vol.
U.S. Core	Private	Venture	Venture	Transport	Infra.	Private	Venture	Venture	Venture	Venture	Venture	Venture
RE	Equity	Capital	Capital			Equity	Capital	Capital	Capital	Capital	Capital	Capital
16.0%	14.1%	25.9%	25.8%	21.0%	15.3%	22.7%	20.6%	19.0%	55.3%	23.7%	18.9%	10.2%
Infra.	Direct	Private	Infra.	Infra.	Private	Venture	Infra.	Private	Private	Private	Private	Private
15.5%	Lending 14.0%	Equity 19.7%	15.5%	18.0%	Equity 11.9%	Capital 14.6%	12.3%	Equity 17.0%	Equity 23.9%	Equity 19.0%	Equity 14.4%	Equity 8.0%
13.370	14.0 %	13.770				14.0 %		17.070			14.470	
Transport	Infra.	Transport	U.S. Core RE	U.S. Core RE	Direct Lending	Infra.	APAC Core RE	Infra.	Hedge Funds	Hedge Funds	Infra.	Hedge Funds
14.9%	13.3%	18.9%	12.5%	15.0%	11.2%	13.1%	9.5%	12.6%	11.8%	10.1%	12.9%	7.7%
Europe Core	U.S. Core	U.S. Core	Europe Core	Venture	APAC Core	APAC Core	Private	Hedge	Asset	Asset		
RE	RE	RE	RE	Capital	RE	RE	Equity	Funds	Allocation	Allocation	Transport	Transport
14.1%	10.9%	13.9%	11.5%	14.8%	10.5%	11.6%	9.2%	10.4%	11.6%	9.0%	11.1%	5.8%
Venture	Europe Core	Asset	Asset	Europe Core	U.S. Core	Asset	U.S. Core	Asset	T	-	Asset	lu for
Capital	RE	Allocation	Allocation	RE	RE	Allocation	RE	Allocation	Transport	Transport	Allocation	Infra.
12.0%	10.3%	13.6%	11.5%	12.2%	8.8%	11.1%	8.3%	10.0%	7.8%	8.7%	10.5%	3.9%
APAC Core	Asset	Direct	Private	APAC Core	Transport	Transport	Transport	Direct	CML -	Direct	U.S. Core	Direct
RE	Allocation	Lending	Equity	RE	·			Lending	Senior*	Lending	RE	Lending
10.3%	9.6%	12.7%	10.2%	11.8%	8.5%	10.8%	8.2%	9.0%	6.3%	7.3%	9.9%	3.0%
Asset	APAC Core	Infra.	Transport	Asset	Asset	Direct	Asset	CML -	Direct	U.S. Core	Direct	Asset
Allocation 10.0%	RE 9.0%	12.7%	9.9%	Allocation 10.9%	Allocation 8.4%	Lending 8.6%	Allocation 8.2%	Senior* 8.4%	Lending 5.5%	RE 6.1%	Lending 9.4%	Allocation 2.7%
Direct Lending	Venture Capital	Europe Core RE	Direct Lending	Private Equity	Europe Core RE	Hedge Funds	Direct Lending	APAC Core RE	Europe Core RE	Europe Core RE	APAC Core RE	CML - Senior*
9.8%	7.5%	11.5%	9.6%	9.1%	7.8%	8.6%	8.1%	6.6%	2.3%	6.1%	8.7%	2.6%
Private	Hedge	Hedge	APAC Core	Direct	Hedge	U.S. Core	Europe Core	Europe Core		APAC Core	Europe Core	U.S. Core
Equity	Funds	Funds	RE RE	Lending	Funds	RE	RE	RE	Infra.	RE RE	RE	RE
7.3%	6.4%	9.1%	9.4%	5.5%	5.4%	7.6%	7.7%	6.2%	2.0%	5.0%	8.2%	2.3%
CML -	.	APAC Core	CML -	CML -	CML -	Europe Core	CML -	-	U.S. Core	lu fun	CML -	APAC Core
Senior*	Transport	RE	Senior*	Senior*	Senior*	RE	Senior*	Transport	RE	Infra.	Senior*	RE
5.9%	6.1%	9.1%	7.4%	2.7%	2.9%	7.4%	2.6%	5.7%	1.2%	3.0%	4.9%	2.0%
Hedge	CML -	CML -	Hedge	Hedge	Venture	CML -	Hedge	U.S. Core	APAC Core	CML -	Hedge	Europe Core
Funds - 5.3%	Senior* 4.7%	Senior* 2.9%	Funds 3.0%	Funds - 1.1%	Capital 1.1%	Senior* 5.7%	Funds - 4.7%	RE 5.3%	RE - 0.1%	Senior* 1.2%	Funds 4.2%	RE 1.7%
			SCI, NCREIF,								4.2%	1.7%

Source: Cliffwater, Gilberto-Levy, HRFI, MSCI, NCREIF, FactSet, J.P. Morgan Asset Management. *CML is commercial mortgage loans. CML -Senior: Gilberto-Levy Commercial Mortgage Performance Index. Private Equity and Venture Capital are time weighted returns from Burgiss. Hedge funds: HRFI Fund Weighted Composite. Transport returns are derived from a J.P. Morgan Asset Management index. U.S. Core RE: NCREIF Property Index - Open End Diversified Core Equity component. Europe Core Real Estate: MSCI Global Property Fund Index - Continental Europe. Asia Pacific (APAC) Core Real Estate: MSCI Global Property Fund Index - Asia-Pacific Direct Lending: Cliffwater Direct Lending Index. Global infrastructure (Infra.): MSCI Global Quarterly Infrastructure Asset Index (equal-weighted blend). Commercial Mortgage Loans: Gilberto-Levy Commercial Mortgage Performance Index. The "Asset Allocation" portfolio assumes an evenly weighted portfolio consisting of the above alternatives. Annualized return (Ann.) and volatility (Vol.) represents the period from 12/31/2010 to 12/31/2020. Data is based on availability as of November 30, 2021.

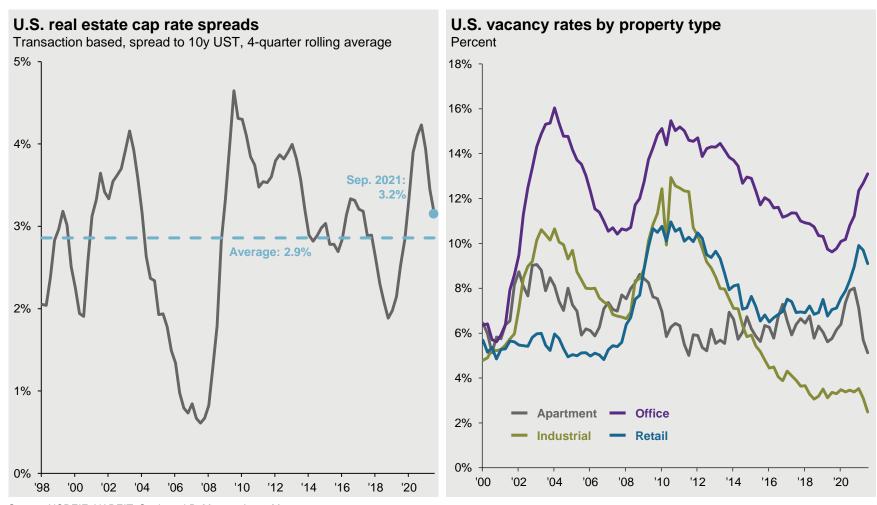




Sources: CBRE Research, RCA (Americas), J.P. Morgan Asset Management.

APAC is Asia Pacific. EMEA is Europe, Middle East and Africa. Real estate investment data is as of September 30, 2021. Data is based on availability as of November 30, 2021.

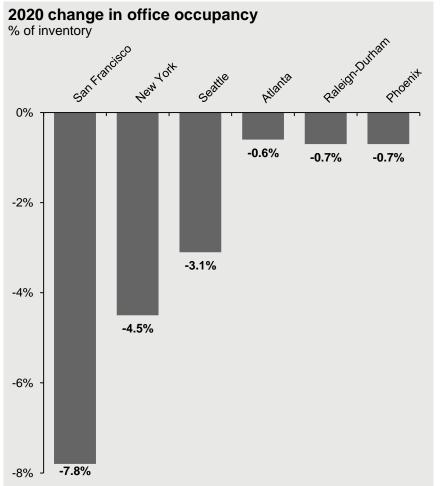


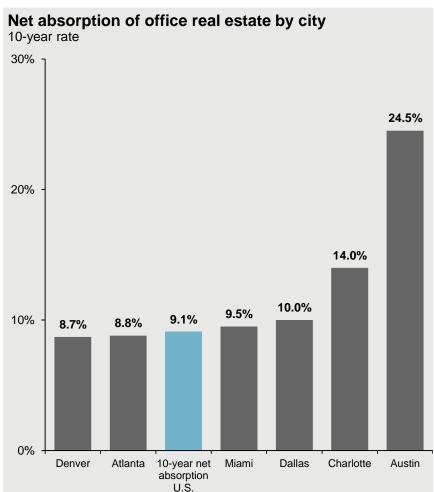


Source: NCREIF, NAREIT, Statista, J.P. Morgan Asset Management.

The cap rate, which is computed as the net operating income over sales price, is the rate of return on a real estate investment property. Vacancy rate data is as of September 30, 2021.

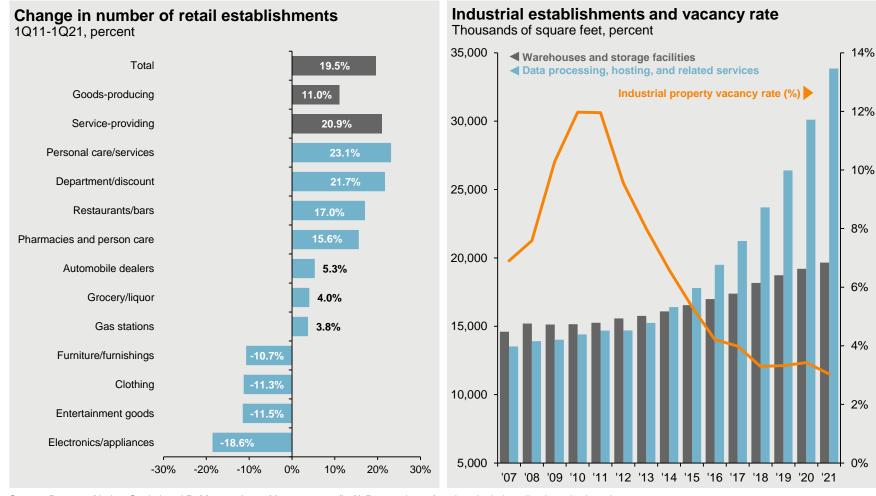






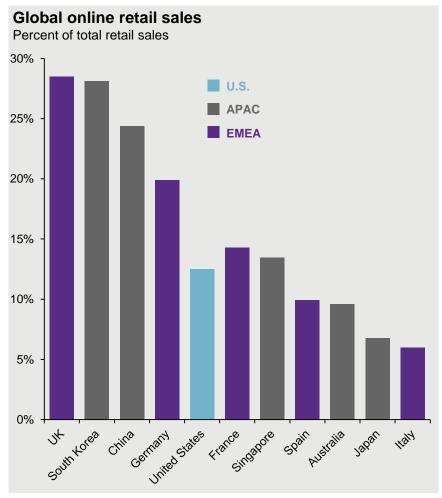
Source: Bureau of Labor Statistics, JLL, J.P. Morgan Asset Management. Data is based on availability as of November 30, 2021.

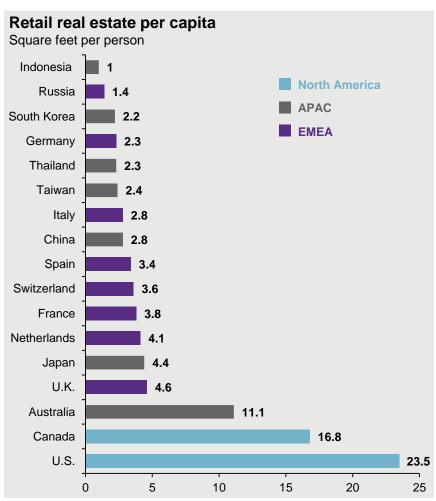




Source: Bureau of Labor Statistics, J.P. Morgan Asset Management. (Left) Personal care/services include nail salons, barber shops, etc. Entertainment goods include sports equipment, games, musical instruments, and book stores. Industrial property vacancy rates are an average from each calendar year and as of 3Q21 for 2021.

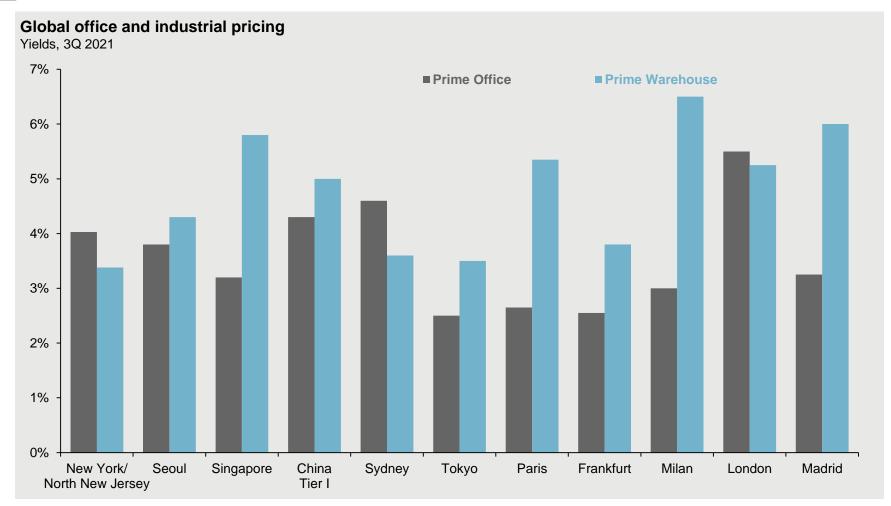






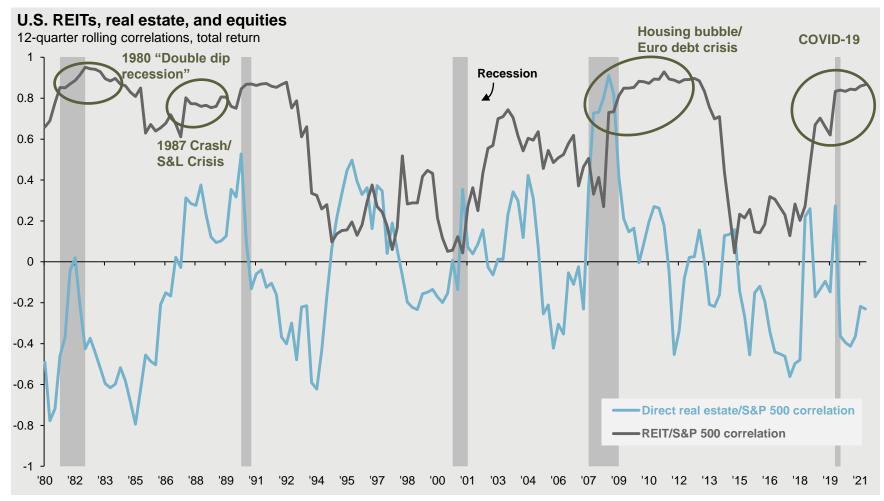
Sources: (Left) Australian Bureau of Statistics, Centre for Retail Research (Germany, France, Italy, Spain), Korean Statistical Information Service, METI (Japan), National Bureau of Statistics (China), ONS (UK), Statistics of Singapore, U.S. Census Bureau, (Right) Statista, J.P. Morgan Asset Management. Online retail sales estimates are as of 3Q21, except for European countries which are a 2020 forecast, the U.K. which is 2Q21 and Japan which is as of 2020. Retail space per capita per country data was published in November 2020 and represents retail square footage per person in 2018.





Sources: CBRE, JLL, J.P. Morgan Asset Management. London is South East for office and warehouse. Prime office for Paris is Centre West excluding CBD.





Source: NAREIT, NCREIF, Standard & Poor's, FactSet, J.P. Morgan Asset Management.

Real estate investment trusts (REITs). Indices do not include fees or operating expenses and are not available for actual investment. Past performance is not necessarily a reliable indicator for current and future performance. Correlations are as of 3Q21.



U.S. REIT sector returns

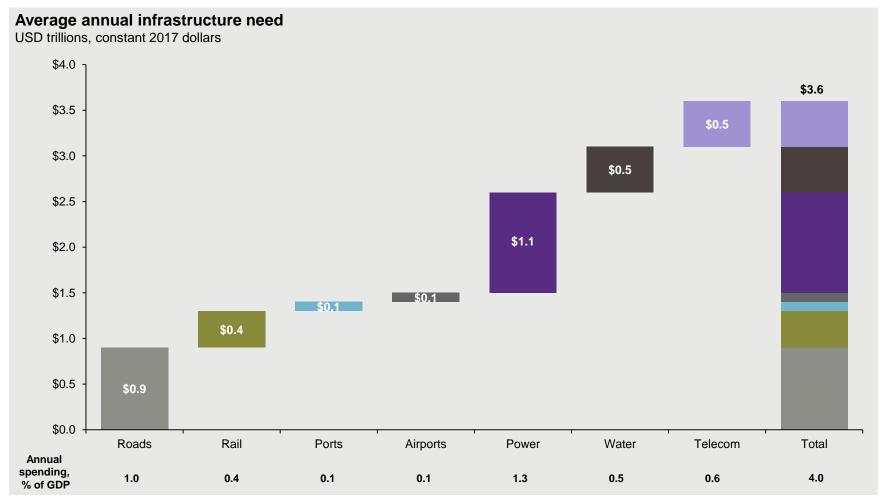
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											2011	-2020
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD	Ann.	Vol.
Self Storage	Industrial	Lodging/ Resorts	Mfgd. Homes	Self Storage	Industrial	Data Centers	Ret. Free Standing	Mfgd. Homes	Data Centers	Regional Malls	Mfgd. Homes	Lodging/ Resorts
35.2%	31.3%	27.2%	46.2%	40.6%	30.7%	28.4%	13.9%	49.1%	21.0%	83.6%	19.8%	31.4%
Regional Malls	Regional Malls	Mfgd. Homes	Apartments	Mfgd. Homes	Lodging/ Resorts	Mfgd. Homes	Mfgd. Homes	Industrial	Self Storage	Self Storage	Industrial	Regional Malls
22.0%	28.2%	10.5%	39.6%	25.6%	24.3%	24.9%	11.4%	48.7%	12.9%	57.6%	15.6%	28.6%
Mfgd. Homes	Shopping Centers	Self Storage	Health Care	Apartments	Ret. Free Standing	Industrial	Health Care	Data Centers	Industrial	Apartments	Self Storage	Shopping Centers
20.4%	25.0%	9.5%	33.3%	16.5%	17.0%	20.6%	7.6%	44.2%	12.2%	52.0%	15.2%	26.7%
Apartments	Ret. Free Standing	Industrial	Regional Malls	Ret. Free Standing	Mfgd. Homes	All Equity	Apartments	Office	Mfgd. Homes	Shopping Centers	All Equity	Health Care
15.1%	22.5%	7.4%	32.6%	5.9%	14.2%	8.7%	3.7%	31.4%	- 1.7%	50.3%	9.3%	21.2%
Health Care	Health Care	Ret. Free Standing	Lodging/ Resorts	Shopping Centers	Office	Lodging/ Resorts	Self Storage	All Equity	All Equity	Industrial	Ret. Free Standing	Ret. Free Standing
13.6%	20.4%	7.3%	32.5%	4.7%	13.2%	7.2%	2.9%	28.7%	- 5.1%	45.4%	8.9%	20.7%
All Equity	Self Storage	Office	Self Storage	Regional Malls	All Equity	Office	Industrial	Apartments	Health Care	All Equity	Apartments	Industrial
8.3%	19.9%	5.6%	31.4%	4.2%	8.6%	5.2%	-2.5%	26.3%	-9.9%	28.9%	8.3%	19.6%
Ret. Free Standing	All Equity	Shopping Centers	Shopping Centers	All Equity	Health Care	Self Storage	All Equity	Shopping Centers	Ret. Free Standing	Mfgd. Homes	Health Care	Office
0.4%	19.7%	5.0%	30.0%	2.8%	6.4%	3.7%	-4.0%	25.0%	- 10.5%	28.4%	7.1%	18.2%
Shopping Centers	Office	All Equity	All Equity	Industrial	Shopping Centers	Apartments	Regional Malls	Ret. Free Standing	Apartments	Data Centers	Office	Self Storage
-0.7%	14.2%	2.9%	28.0%	2.6%	3.7%	3.7%	-7.0%	24.8%	- 15.3%	20.2%	5.1%	16.7%
Office	Lodging/ Resorts	Regional Malls	Office	Office	Apartments	Ret. Free Standing	Lodging/ Resorts	Health Care	Office	Office	Lodging/ Resorts	Apartments
-0.8%	12.5%	- 1.0%	25.9%	0.3%	2.9%	3.1%	- 12.8%	21.2%	- 18.4%	13.4%	2.3%	16.2%
Industrial	Mfgd. Homes	Apartments	Industrial	Health Care	Regional Malls	Health Care	Data Centers	Lodging/ Resorts	Lodging/ Resorts	Ret. Free Standing	Shopping Centers	All Equity
-5.2%	7.1%	-6.2%	21.0%	-7.2%	-5.2%	0.9%	- 14.1%	15.6%	-23.6%	12.4%	2.3%	15.6%
Lodging/ Resorts	Apartments	Health Care	Ret. Free Standing	Lodging/ Resorts	Self Storage	Regional Malls	Office	Self Storage	Shopping Centers	Health Care	Regional Malls	Mfgd. Homes
- 14.3%	6.9%	- 7.1%	9.7%	-24.4%	- 8.1%	- 2.7%	- 14.5%	13.7%	-27.6%	7.7%	0.5%	15.0%
Data Centers	Shopping Centers	Shopping Centers	Regional Malls	Regional Malls	Lodging/ Resorts	Data Centers	Data Centers					
N/A	N/A	N/A	N/A	N/A	N/A	- 11.4%	- 14.5%	- 9.1%	-37.2%	6.3%	N/A	N/A

Sources: FTSE NAREIT, FactSet, J.P. Morgan Asset Management.

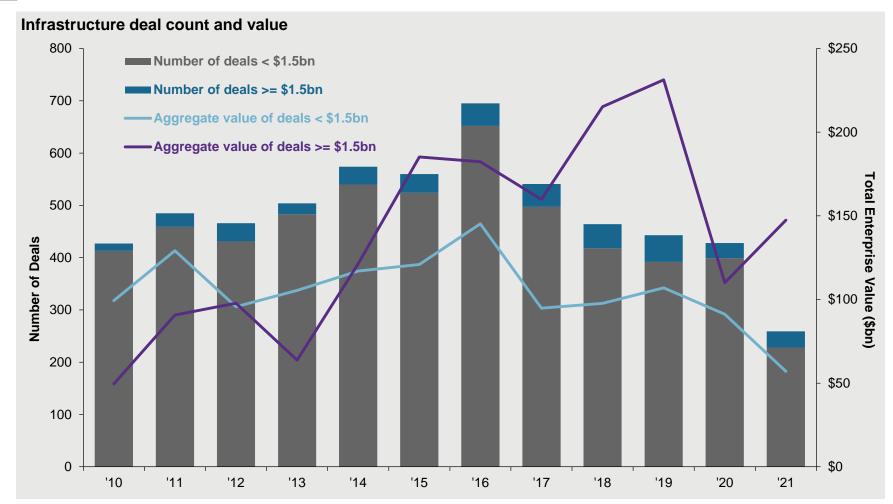
All indices are from FTSE NAREIT. Mfgd. Homes represents manufactured homes.





Source: McKinsey Global Institute, J.P. Morgan Asset Management.





Source: Preqin, J.P. Morgan Asset Management. Transaction data are as of September 2021. Data is based on availability as of November 30, 2021.





Source: MSCI, J.P. Morgan Asset Management.

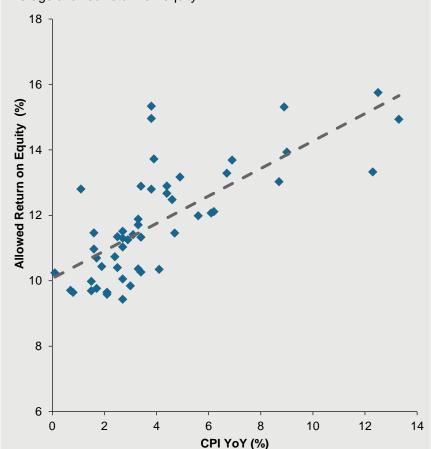
Infrastructure returns represented by the "low risk" category of the MSCI Global Quarterly Infrastructure Asset Index. Data show rolling one-year returns from income and capital appreciation. The chart shows the full index history, beginning in the first quarter of 2009, and ending in 2Q21.

Past performance is not indicative of future results. Alternative investments carry more risk than traditional investments and are recommended only for long-term investment. Some alternative investments may be highly leveraged and rely on speculative investments that can magnify the potential for loss or gain. Diversification does not guarantee investment returns or eliminate the risk of loss.



U.S. utilities allowed returns versus inflation

Average allowed return on equity



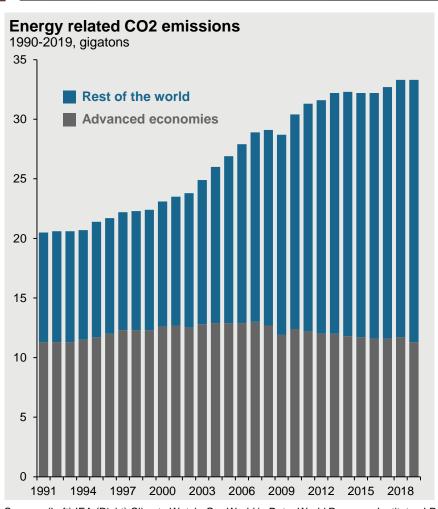
Household utility spending

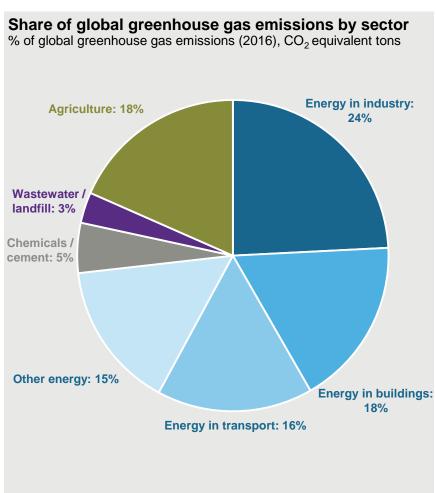
Household utility spending % of personal consumption expenditures



Source: Bloomberg, Bureau of Economic Analysis, SNL, AEU, J.P. Morgan Asset Management. Data represent average allowed return on equities (RoEs) for Electricity and Natural Gas Utilities, from 1970 through December 2020, and annual inflation from 1968 through 2018. Utility spending is as of 6/30/2021.

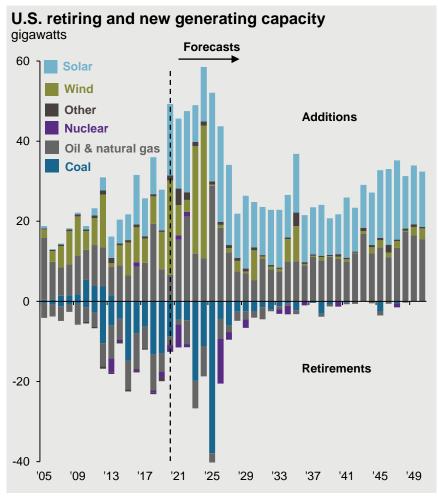


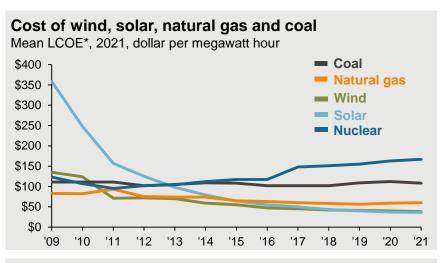




Source: (Left) IEA (Right) Climate Watch, Our World in Data, World Resource Institute, J.P. Morgan Asset Management. Greenhouse gas emissions include CO₂, methane, nitrous oxide and fluorinated greenhouse gases. CO₂ equivalent tons standardize emissions to allow for comparison between gases. One equivalent ton has the same warming effect as one ton of CO₂ over 100 years.





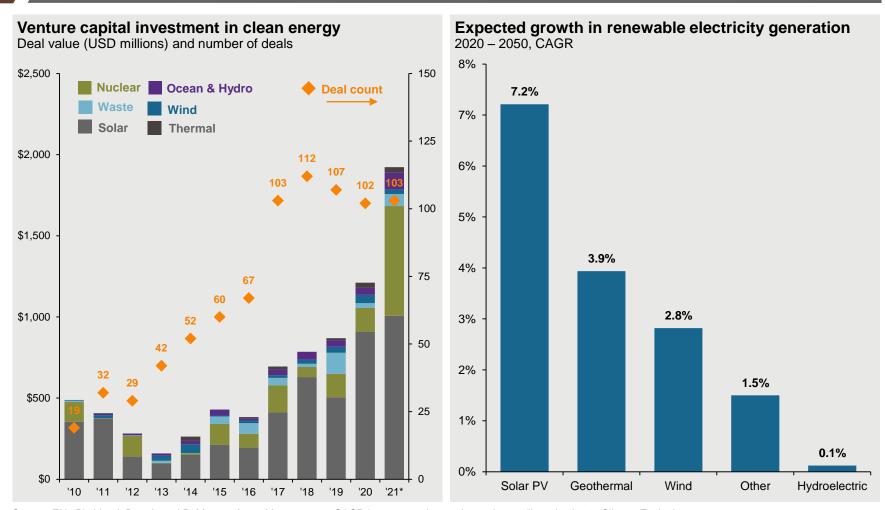




Source: EIA, Lazard, Eurostat, METI, BP Statistical, J.P. Morgan Asset Management.

2020 generating capacity is a forecast based off July 2020 data. **LCOE is levelized cost of energy, the net present value of the unit-cost of electricity over the lifetime of a generating asset. It is often taken as a proxy for the average price that the generating asset must receive in a market to break even over its lifetime. The MSCI Global Alternative Energy Index includes developed and emerging market large, mid and small cap companies that derive 50% or more of their revenues from products and services from alternative energy, sustainable water, green building, pollution prevention and energy efficiency.

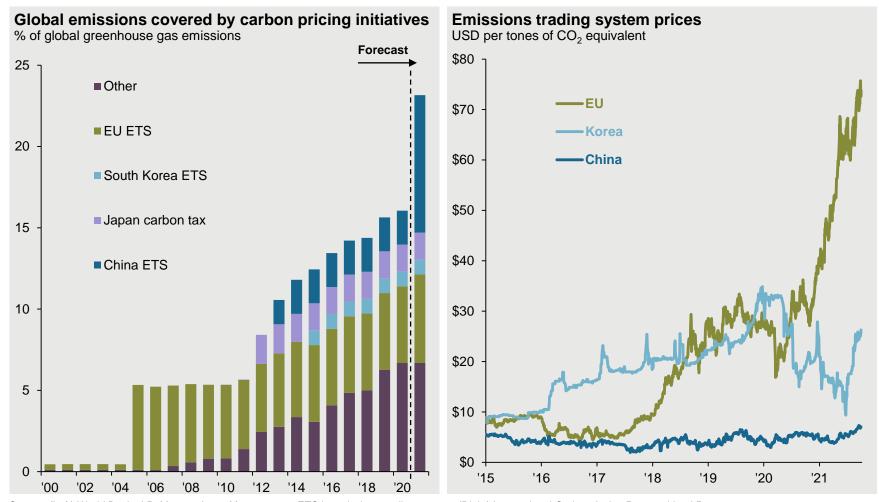




Source: EIA, Pitchbook Data Inc., J.P. Morgan Asset Management. CAGR is compound annual growth rate. "Introduction to Climate Tech: A Taxonomy Overview", Pitchbook, October 2021. *Data through September 30, 2021.

Data is based on availability as of November 30, 2021.

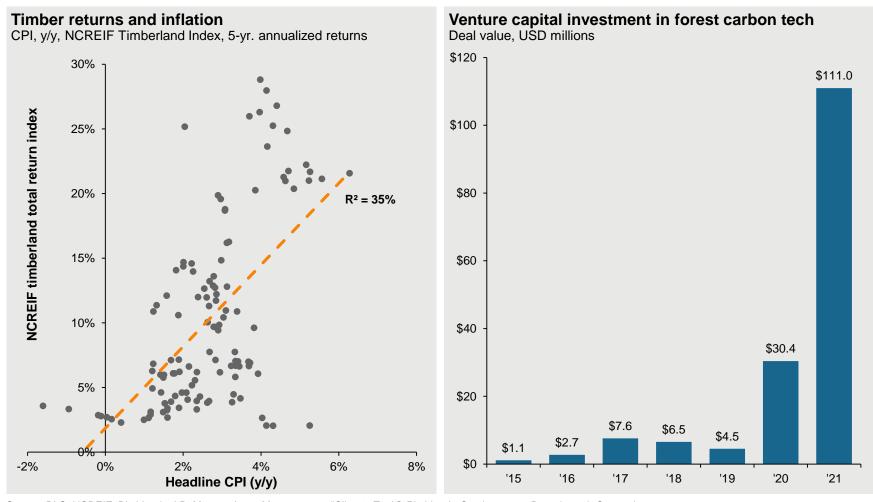




Source: (Left) World Bank, J.P. Morgan Asset Management. ETS is emissions trading system. (Right) International Carbon Action Partnership, J.P. Morgan Asset Management. China ETS price is based on the average of Beijing, Chongqing, Guangdong, Hubei, Shanghai, Shenzhen and Tianjin ETS prizes. CO₂ equivalent tones standardize emissions to allow for comparison between gases. One equivalent tone has the same warming effect as one tone of CO₂ over 100 years. Past performance is not a reliable indicator of current and future results. Emissions trading system prices are as of 3Q21. Data is based on availability as of November 30, 2021.

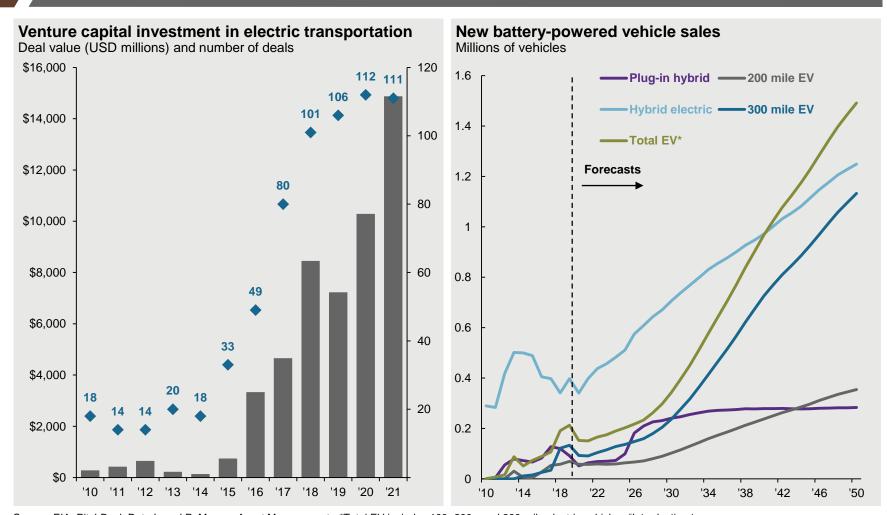


Timberland



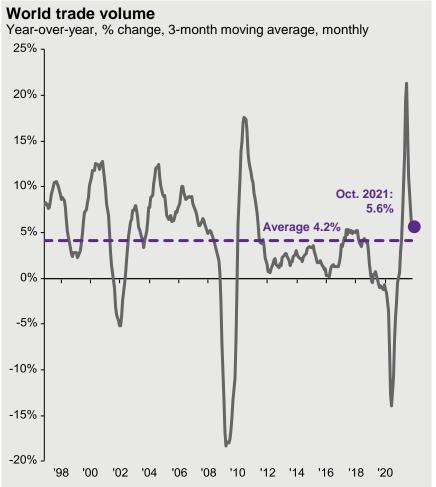
Source: BLS, NCREIF, Pitchbook, J.P. Morgan Asset Management. "Climate Tech", Pitchbook, October 2021. Data through September 30, 2021. Data is based on availability as of November 30, 2021.

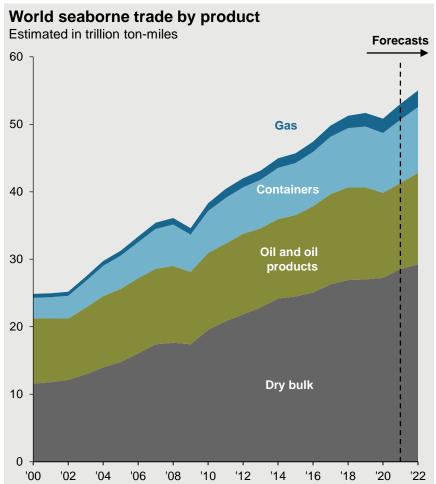




Source: EIA, PitchBook Data Inc., J.P. Morgan Asset Management.. *Total EV includes 100-,200-, and 300-mile electric vehicles. "Introduction to Climate Tech: A Taxonomy Overview", PitchBook, October 2021. Data through September 30, 2021. Electric transportation includes aviation, road consumer (personal transport), road industry (freight), maritime, EV infrastructure, and EV battery tech. Data is based on availability as of November 30, 2021.

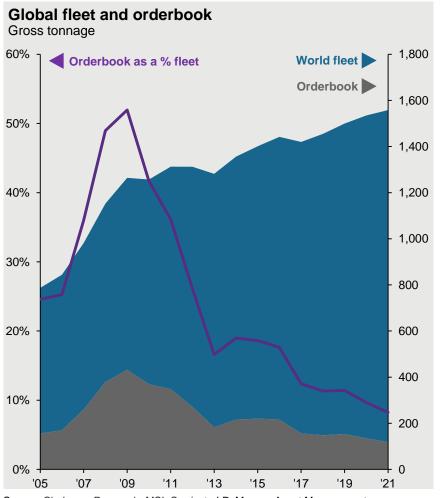


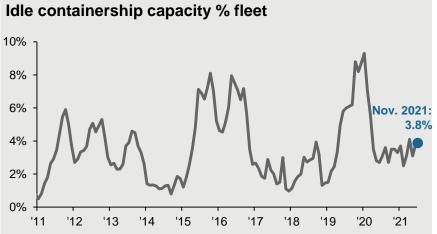


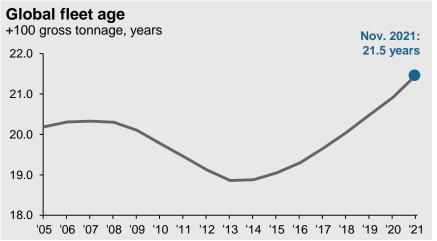


Source: CPB Netherlands Bureau for Economic Policy Analysis, Clarksons, FactSet, J.P. Morgan Asset Management. Data is based on availability as of November 30, 2021.



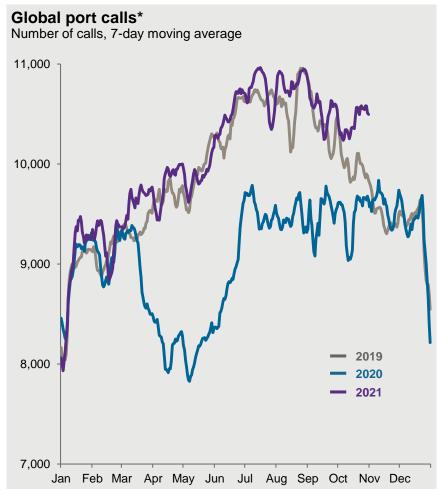


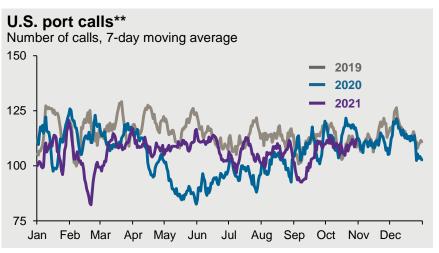


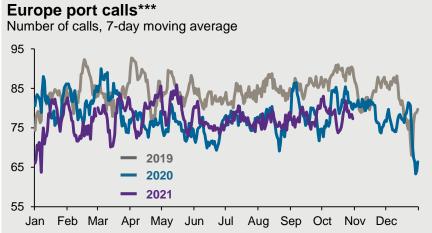


Source: Clarksons Research, MSI, Sea/net, J.P. Morgan Asset Management.



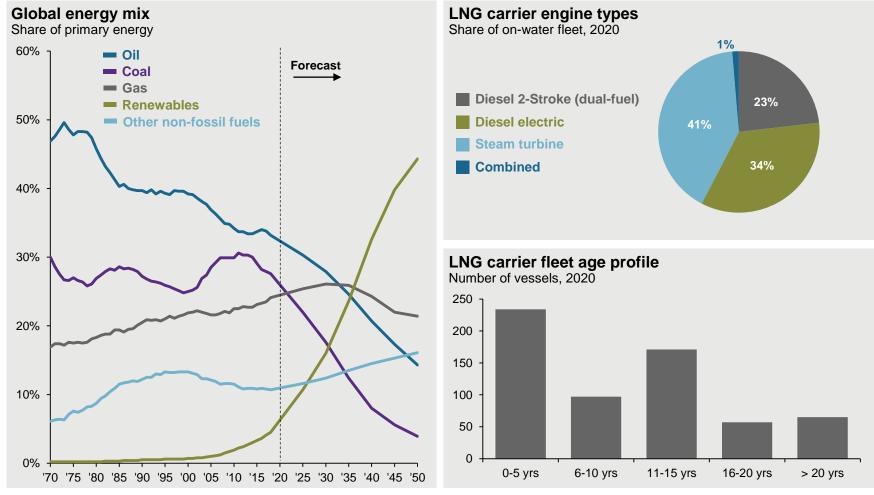






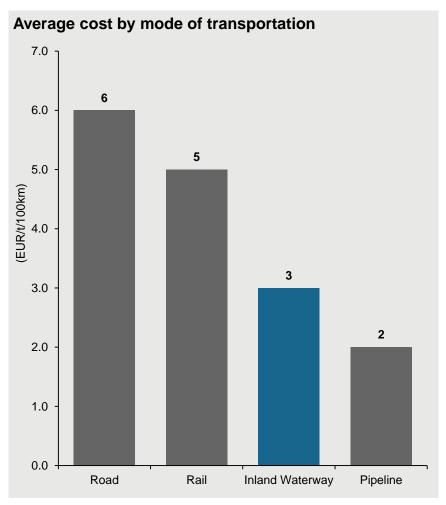
Source: Clarksons Research, MSI, Sea/net, J.P. Morgan Asset Management. Port calls defined as all instances of a vessel entering and leaving a defined port location, excluding instances where vessel not recorded as travelling at less than 1 knot, and combining multiple consecutive instances at the same port where the vessel has not left a buffered shape around the port. Data basis date vessel last recorded in port location. *Global Port Calls excludes calls at ports by tugs. **U.S. and Europe port calls are of deep sea cargo vessels, which only includes larger bulkers. ***Europe includes Germany, Italy, Spain, U.K. and France.

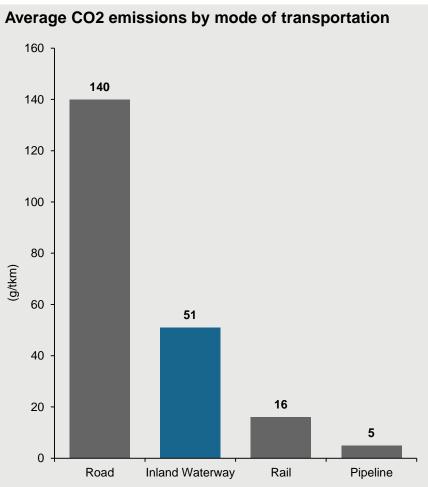




Source: BP Energy Outlook 2020, Clarkson's Research, MSI Horizon, J.P. Morgan Asset Management. Data is based on availability as of November 30, 2021.

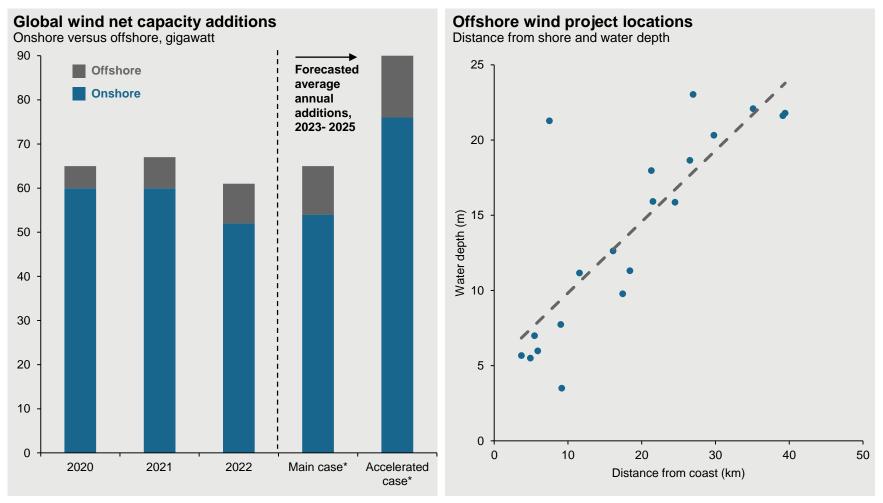






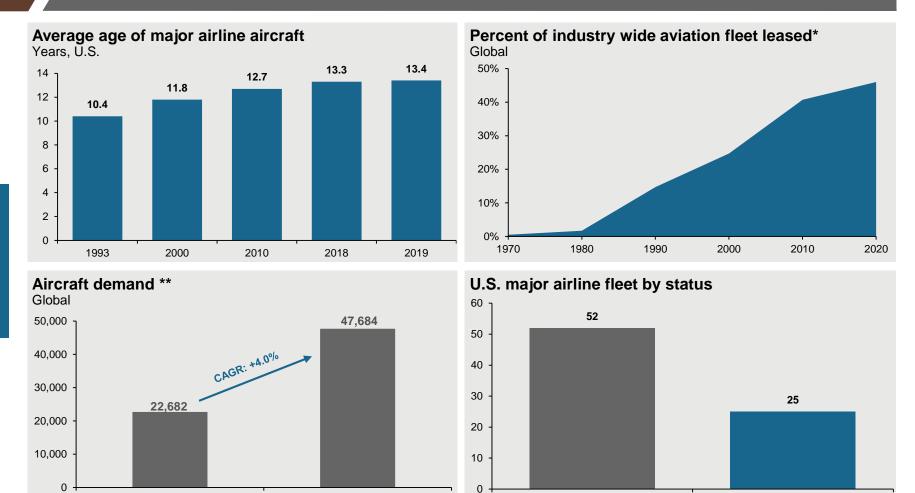
Source: European Environment Agency, Deutsche Verkehrs-Zeitung, European Chemical Transport Association, Management press, Roland Berger analysis, J.P. Morgan Asset Management.





Source: IEA, The Wind Power, J.P. Morgan Asset Management. *In its "main case" scenario, the IEA projects wind, solar, hydro, and other renewable sources of energy accounting for 95% of the increase in the world's electricity generating capacity over the next 5 years.





Types in service

Source: Ascend, Airbus, U.S. Bureau of Transportation Statistics, Cirium, Statista, J.P. Morgan Asset Management. *Includes parked and in-service regional, single-aisle and widebody aircraft. ** Demand includes both passenger and freight aircrafts. Passenger aircrafts are 100+ seaters. Freighters are 10 tones+.

2038

Data is based on availability as of November 30, 2021.

2019



Types on order

34.9%

20.7%

Russell 2000

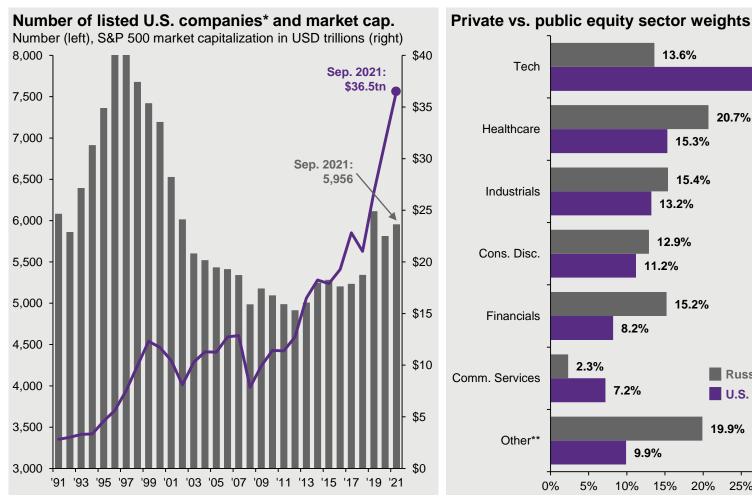
19.9%

25%

20%

U.S. private equity

30%



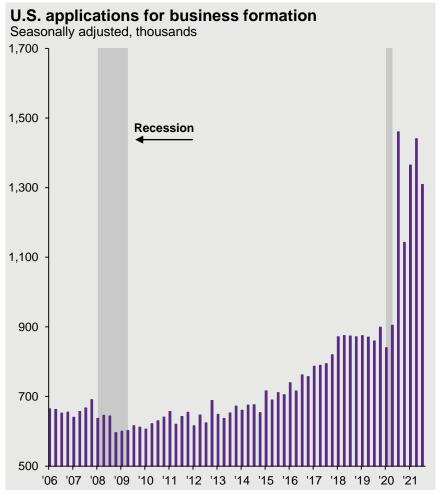


^{*}Number of listed U.S. companies is represented by the sum of number of companies listed on the NYSE and the NASDAQ.**Other includes real estate, utilities, energy, consumer staples, and materials. Percentages may not sum due to rounding. Sector weights are as of December 31, 2020. Data is based on availability as of November 30, 2021.



35%

40%



Growth in business establishments by private industry March 2017 - March 2021 Information* 34% Education and health services 17% Professional and business 17% services 13% Financial activities 11% Construction Service-providing 11% Goods-producing 9% Leisure and hospitality 8% Manufacturing 6% Other services** 4% Natural resources and mining 4% Trade, transportation, and utilities 3% Total 11% 0% 10% 20% 30% 40%

Source: Bureau of Labor Statistics, U.S. Census Bureau, J.P. Morgan Asset Management.

Business formation data are as of 3Q21. *Information includes broadcasting (excluding internet), data processing, hosting and related services, motion picture and sound recording industries, publishing industries (excluding internet) and telecommunications.**Other services includes unclassified businesses.

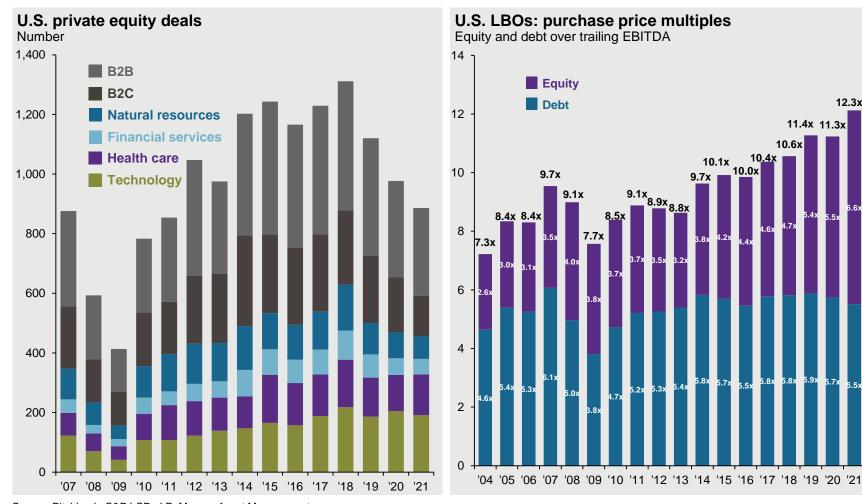


12.3x

11.4x 11.3x

10<u>.4</u>x

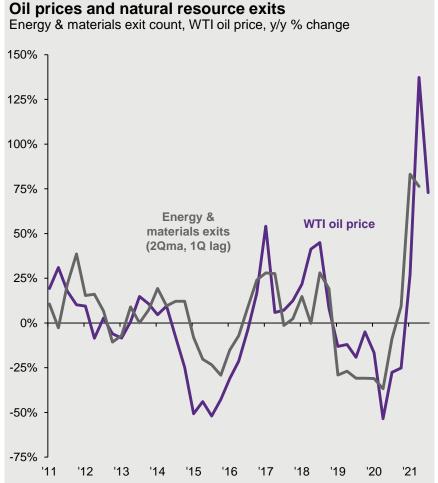
10.0x



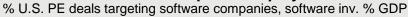
Source: Pitchbook, S&P LCD, J.P. Morgan Asset Management.

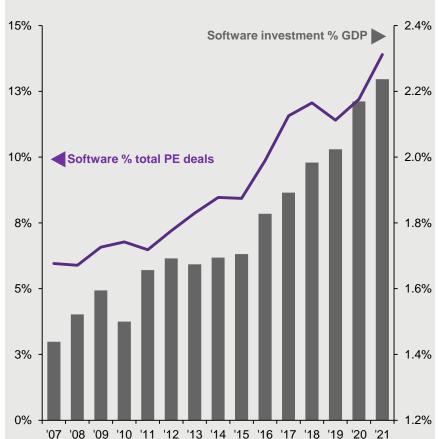
B2B is business to business. B2C is business to consumer. Natural resources = Materials and resources and energy. Private equity and multiple data are as of September 30, 2021.





Software investment and private equity

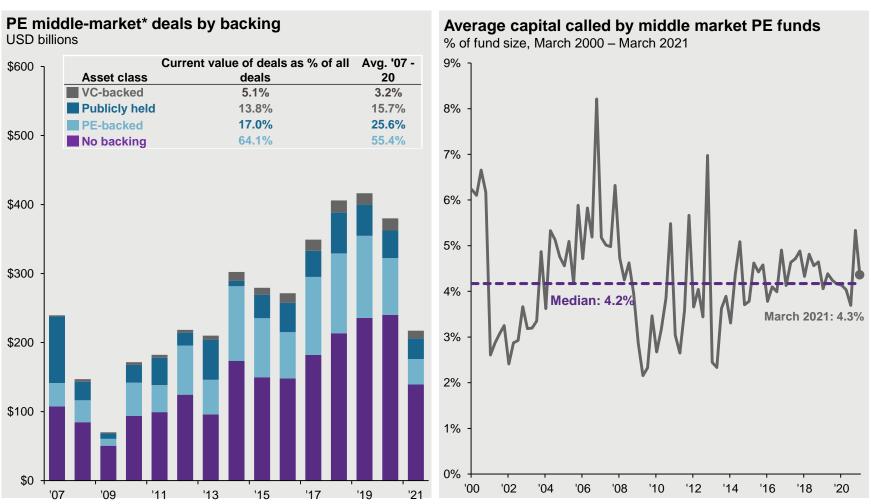




Source: BEA, Pitchbook, FactSet, J.P. Morgan Asset Management.

WTI oil price is a quarterly average. Software investment is represented by nonresidential fixed investment in software. Deal, exit and investment data are as of September 30, 2021.

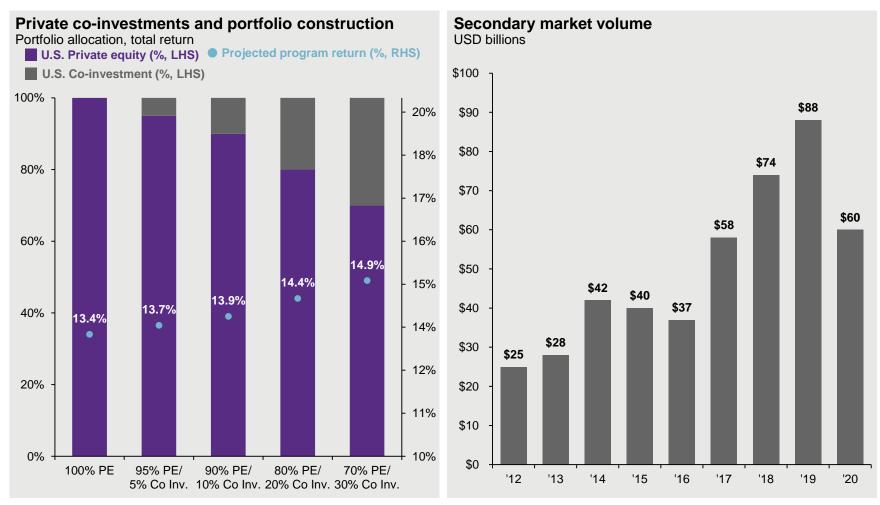




Source: Bureau of Labor Statistics, Pitchbook, U.S. Census Bureau, J.P. Morgan Asset Management.

Bankruptcies are business bankruptcies across all chapters. Current middle market deal data are as of June 30, 2021. *Pitchbook defines the middle market (MM) as US-based deals with an enterprise value between \$25 million and \$1 billion.

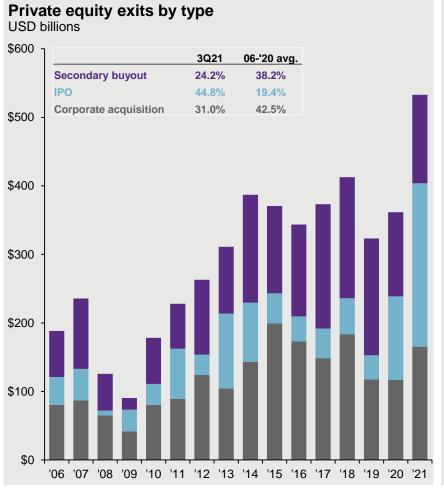


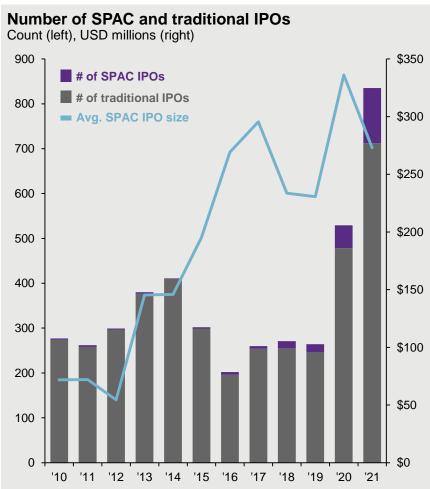


Source: London Business School, Greenhill, J.P. Morgan Asset Management.

To calculate the weighted projected program return, the 25-year periodic return for US private equity through third quarter 2018 was used, equal to a 13.4% net IRR, and co-investment returns were projected to be 500 bps higher. Weighted portfolio returns are calculated by applying the strategy weights to long-term returns. Secondary market fundraising activity data are as of June 30, 2021.

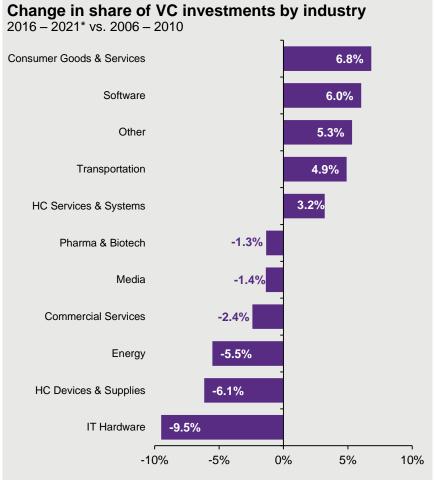


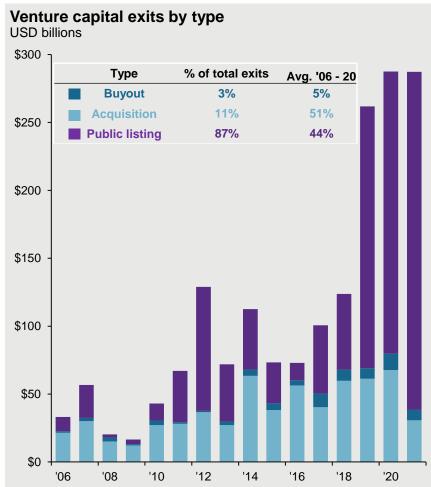




Sources: Pitchbook, SPACInsider, J.P. Morgan Asset Management. Private equity exit and IPO data are as of September 30, 2021. Data is based on availability as of November 30, 2021.

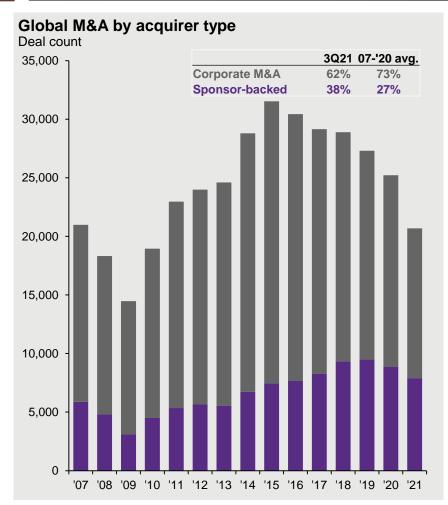


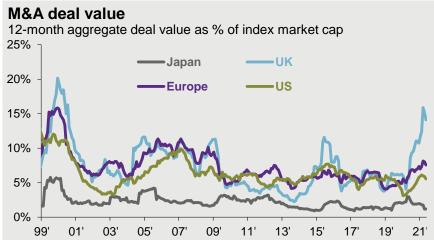


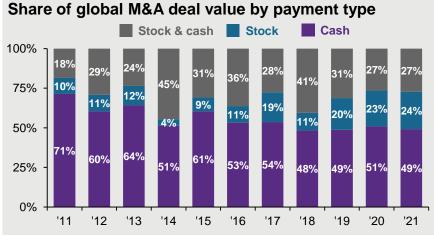


Source: Pitchbook, J.P. Morgan Asset Management. Venture capital data is as of June 30, 2021. Percentages may not sum to 100 due to rounding. Data is based on availability as of November 30, 2021.



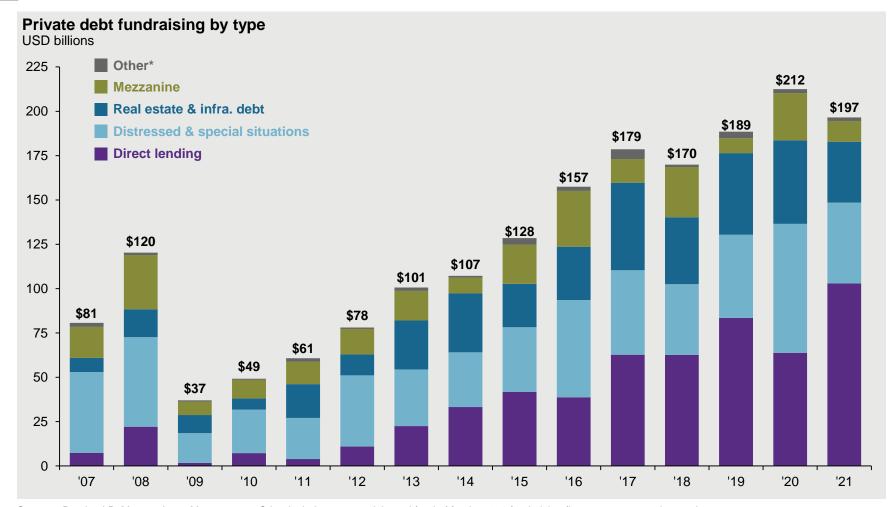






Source: Datastream, Eurostat, ECB, LCD, MSCI, Markit, Moody's, Morgan Stanley Research, NBER, Pitchbook, The Yield book, Thomson Financial, J.P. Morgan Asset Management. M&A deal data by acquirer and payment type areas of 3Q21. M&A deal value by region data are as of October 2021. Percentages may not sum to 100 due to rounding. Data is based on availability as of November 30, 2021.



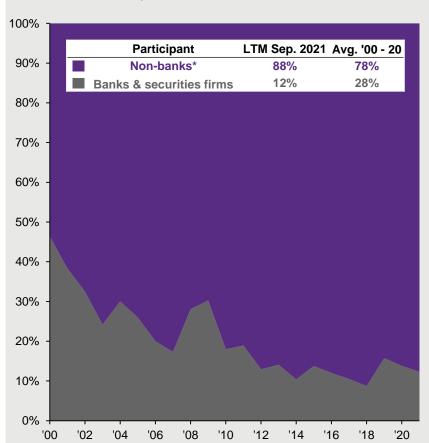


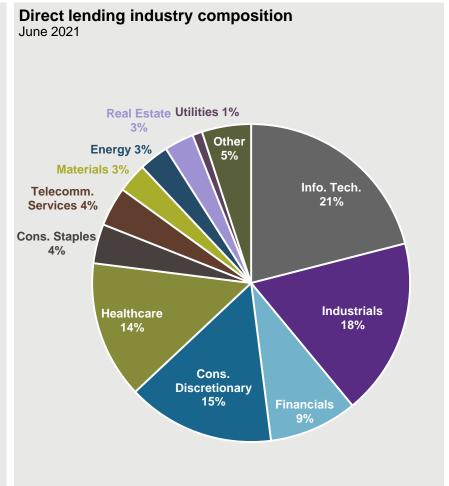
Sources: Preqin, J.P. Morgan Asset Management. Other includes venture debt and fund of funds. 2021 fundraising figures are year-to-date and based on availability as of November 2021.



U.S. leveraged loan market participants

Share of total market, percent

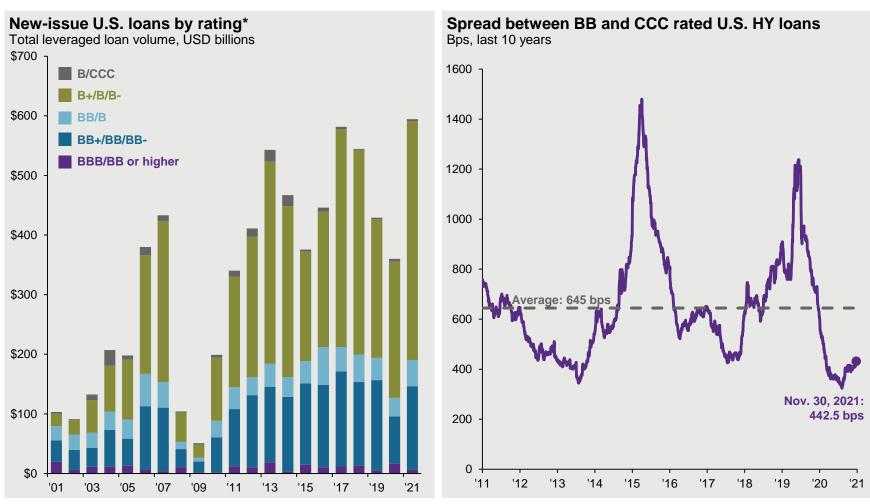




Source: S&P LCD, Cliffwater, J.P. Morgan Asset Management.

2021 U.S. leveraged loan market participants data is last twelve months September 2021. *Non-banks included institutional investors and finance companies. Participant data excludes left and right agents. Percentages may not sum 100 due to rounding. Direct lending industry composition is based on the Cliffwater Direct Lending Index.



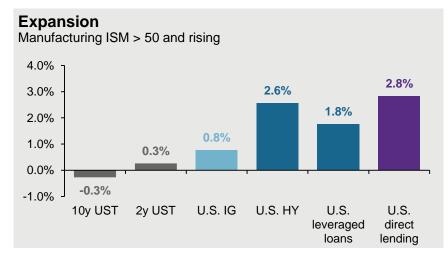


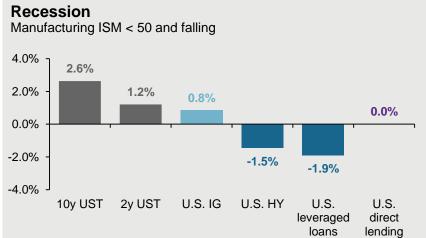
Source: Bank of America, ICE, S&P LCD, J.P. Morgan Asset Management. Excludes existing tranches of add-ons, amendments & restatements with no new money. These numbers comprise loans denominated in all currencies, converted to USD, and are subject to revision as LCD collects additional data. Spread is calculated using the difference in yield-to-worst of the CCC and BB U.S. high yield loan indices. Data is based on availability as of November 30, 2021.



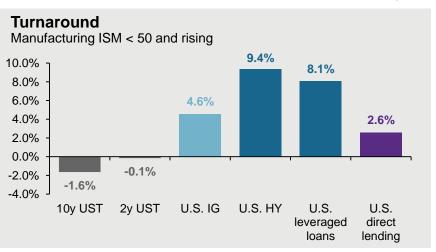
Private markets

Credit returns across recent economic cycles: 2004 - 2021 Guide to Alternatives





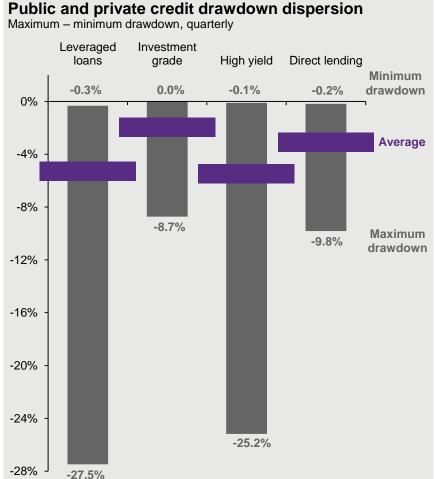
Late cycle cooling Manufacturing ISM > 50 and falling 3.0% 2.4% 2.2% 2.5% 2.0% 1.6% 1.5% 1.5% 0.9% 1.0% 0.6% 0.5% 0.0% U.S. IG 10y UST U.S. HY U.S. U.S. 2v UST direct leveraged loans lending

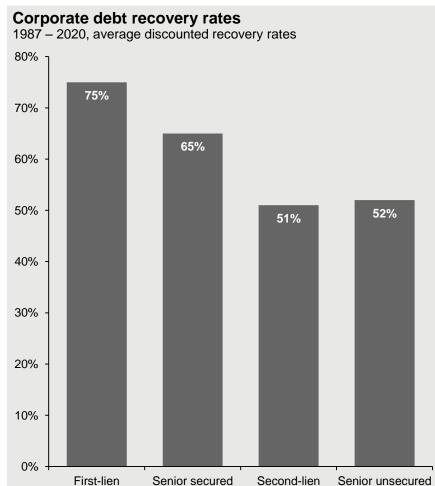


Source: Institute for Supply Management, Bloomberg, Credit Suisse, Cliffwater, J.P. Morgan Asset Management.

The ISM Manufacturing Index is a nationwide survey of purchasing executives. A reading greater than 50 indicates increased economic activity and a reading less than 50 indicates decreased economic activity. 10y UST: Bloomberg U.S. Treasury Bellwethers (10y), 2y UST: Bloomberg U.S. Treasury Bellwethers (2y), U.S. IG: Bloomberg U.S. Aggregate Corporate Investment Grade, U.S. HY: Bloomberg U.S. Aggregate Corporate High Yield, U.S. leveraged loans: Credit Suisse Leveraged Loan Index, U.S. direct lending: Cliffwater Direct Lending Index. All returns are from 12/31/2004 through 9/30/2021, except for U.S. direct lending which is through 6/30/2021.



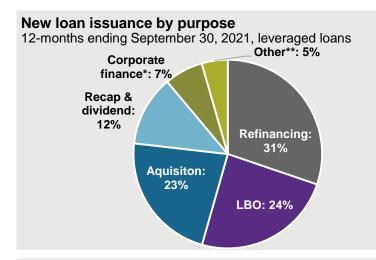


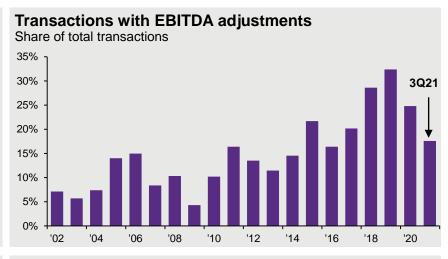


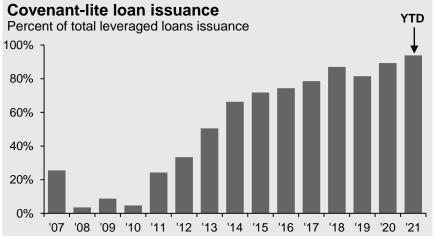
Source: Federal Reserve, Bloomberg, S&P LCD, J.P. Morgan Asset Management.

Leveraged loans: Credit Suisse Leveraged Loans Total Return Index. Investment grade: Bloomberg U.S. Corporate Investment Grade Total Return Index. Bloomberg U.S. Corporate High Yield Total Return Index. Direct Lending: Cliffwater Direct Lending Index. Drawdowns are cumulative. All returns analyzed are from 12/31/2004 through 9/30/2021, except for U.S. direct lending which is through 6/30/2021.

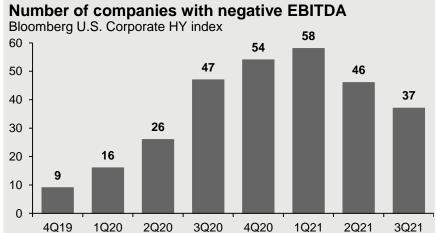






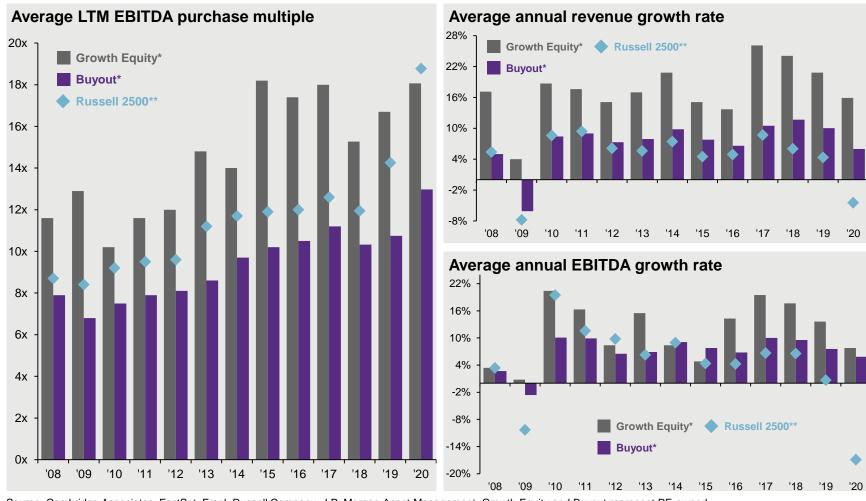


Data is based on availability as of November 30, 2021.



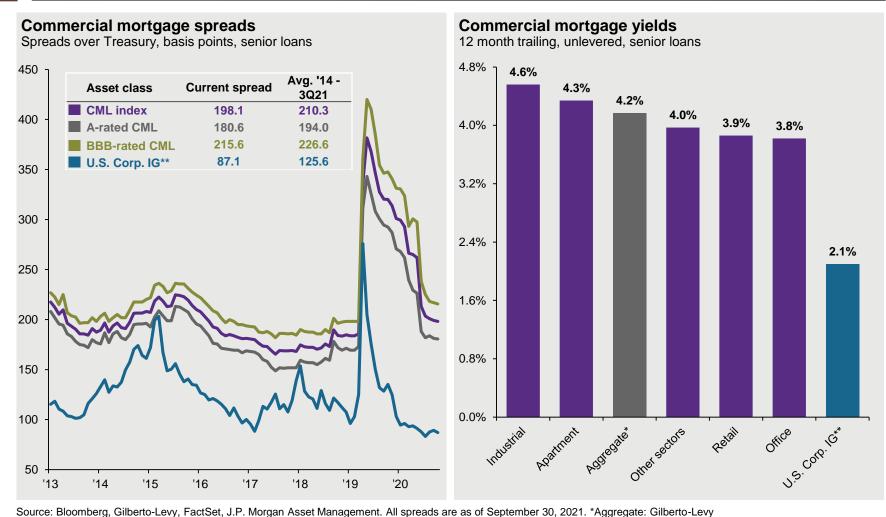
Source: Bloomberg, S&P LCD, Moody's, J.P. Morgan Markets Research, J.P. Morgan Asset Management. Media and telecom loans excluded prior to 2011. EBITDA adjusted for prospective cost savings or synergies. Covenant-lite loans are a type of financing that is issued with fewer restrictions on the borrower with regard to collateral, level of income, and loan payment terms, and fewer protections for the lender, including financial maintenance tests that measure the debt-service capabilities of the borrower. All EBITDA data are based on 12-month trailing data. Negative EBITDA company count is based on companies included in the Bloomberg U.S. Corporate HY index that publicly disclose EBITDA.





Source: Cambridge Associates, FactSet, Frank Russell Company, J.P. Morgan Asset Management. Growth Equity and Buyout represent PE-owned companies. Outlier for both private and public companies were identified and removed from the analysis. *Growth Equity and Buyout growth rates post-2017 are derived using a linear regression that utilizes S&P 500, S&P 500 Information Technology and Russell Indices. **Russell 2500 data post-2017 is calculated using FactSet estimates. (Left) The analysis includes 1,408 buyout companies and 393 growth equity deals. (Top right) The analysis includes 1,383 buyout companies and 600 growth equity deals. (Bottom right) The analysis includes 1,321 buyout companies and 395 growth equity deals.





Commercial Mortgage Loans Performance Index. **U.S. Corp. IG: Bloomberg U.S. Corporate Investment Grade Index. Commercial mortgage spreads are from a J.P. Morgan survey and are calculated as the difference between the average yield as indicated by the survey and the yield of a U.S. Treasury security with a similar duration. Commercial mortgage yields are as of June 30, 2021. U.S. IG yields are as of September 30, 2021. Data is based on availability as of November 30, 2021



Hedge fund strategy returns

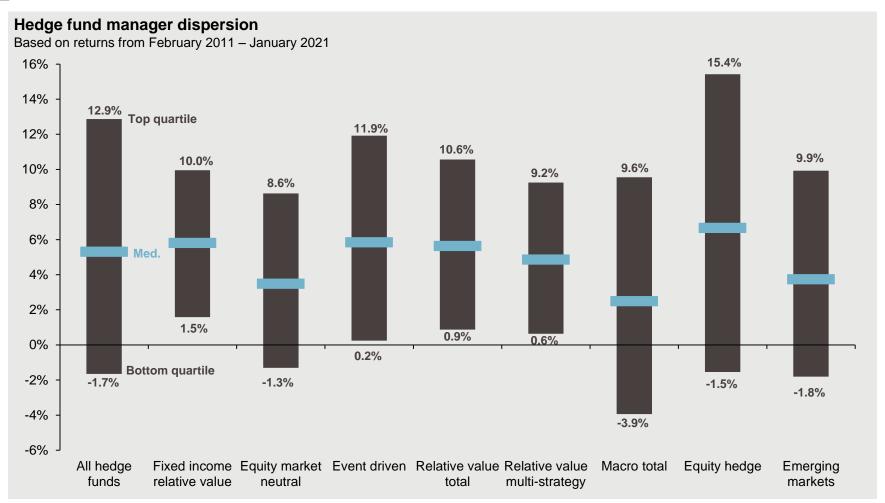
Guide to Alternatives 5

											2001-2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD	Ann.	Vol.
Global Bonds	Global Equities	Global Equities	Global Macro	Eq. Market Neutral	Distressed	Global Equities	Merger Arbitrage	Global Equities	Equity Long/Short	Global Equities	Distressed	Global Equities
5.6%	16.8%	23.4%	5.6%	4.3%	15.1%	24.6%	3.3%	27.3%	17.9%	16.2%	7.2%	18.2%
Merger Arbitrage	Relative Value	Equity Long/Short	Global Equities	Merger Arbitrage	Global Equities	Equity Long/Short	Relative Value	Equity Long/Short	Global Equities	Distressed	Global Equities	Equity Long/Short
1.5%	10.6%	14.3%	4.7%	3.3%	8.5%	13.3%	-0.4%	13.7%	16.8%	16.2%	6.7%	10.6%
Relative Value	Distressed	Distressed	Relative Value	Relative Value	Relative Value	HFRI Composite	Eq. Market Neutral	HFRI Composite	HFRI Composite	Equity Long/Short	Relative Value	Distressed
0.1%	10.1%	14.0%	4.0%	-0.3%	7.7%	8.6%	- 1.0%	10.4%	11.8%	12.9%	5.7%	9.2%
Distressed	Equity Long/Short	HFRI Composite	Eq. Market Neutral	Equity Long/Short	Equity Long/Short	Global Bonds	Global Bonds	Relative Value	Distressed	HFRI Composite	HFRI Composite	HFRI Composite
- 1.8%	7.4%	9.1%	3.1%	- 1.0%	5.5%	7.4%	- 1.2%	7.4%	11.8%	11.1%	5.5%	7.9%
Eq. Market Neutral	HFRI Composite	Relative Value	HFRI Composite	HFRI Composite	HFRI Composite	Distressed	Distressed	Global Bonds	Global Bonds	Merger Arbitrage	Equity Long/Short	Relative Value
- 2.1%	6.4%	7.1%	3.0%	- 1.1%	5.4%	6.3%	- 1.7%	6.8%	9.2%	10.1%	5.4%	6.0%
Global Macro	Global Bonds	Eq. Market Neutral	Equity Long/Short	Global Macro	Merger Arbitrage	Relative Value	Global Macro	Merger Arbitrage	Global Macro	Global Macro	Global Bonds	Global Bonds
-4.2%	4.3%	6.5%	1.8%	- 1.3%	3.6%	5.1%	- 4.1%	6.8%	5.4%	9.3%	4.8%	5.9%
HFRI Composite	Eq. Market Neutral	Merger Arbitrage	Merger Arbitrage	Global Equities	Eq. Market Neutral	Eq. Market Neutral	HFRI Composite	Global Macro	Merger Arbitrage	Relative Value	Global Macro	Global Macro
-5.3%	3.0%	4.7%	1.7%	- 1.8%	2.2%	4.9%	-4.7%	6.5%	5.2%	7.9%	4.6%	4.6%
Global Equities	Merger Arbitrage	Global Macro	Global Bonds	Global Bonds	Global Bonds	Merger Arbitrage	Equity Long/Short	Distressed	Relative Value	Eq. Market Neutral	Merger Arbitrage	Merger Arbitrage
-6.9%	2.8%	-0.4%	0.6%	-3.2%	2.1%	4.3%	-7.1%	2.9%	3.4%	6.5%	4.4%	4.6%
Equity Long/Short	Global Macro	Global Bonds	Distressed	Distressed	Global Macro	Global Macro	Global Equities	Eq. Market Neutral	Eq. Market Neutral	Global Bonds	Eq. Market Neutral	Eq. Market Neutral
-8.4%	- 0.1%	-2.6%	- 1.4%	- 8.1%	1.0%	2.2%	-8.9%	2.3%	- 0.1%	-4.8%	2.7%	3.1%

Source: MSCI, Bloomberg, HFRI, FactSet, J.P. Morgan Asset Management.

Global equities reflect the MSCI AC World Index and global bonds reflect the Bloomberg Global Aggregate Index. All hedge fund returns are from HFRI. HFRI Composite: HFRI FW Composite Index. Returns may fluctuate as hedge fund reporting occurs on a lag. Please see disclosure pages for index definitions.

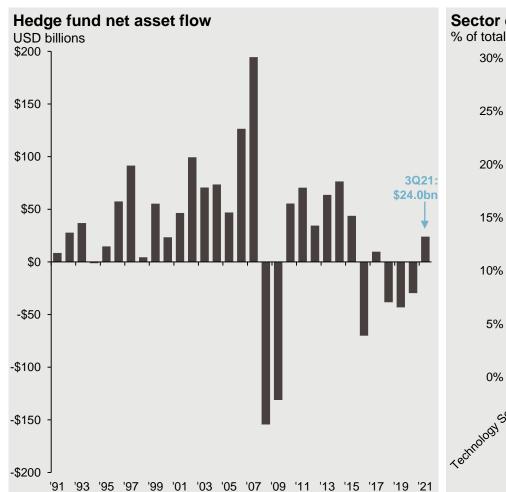


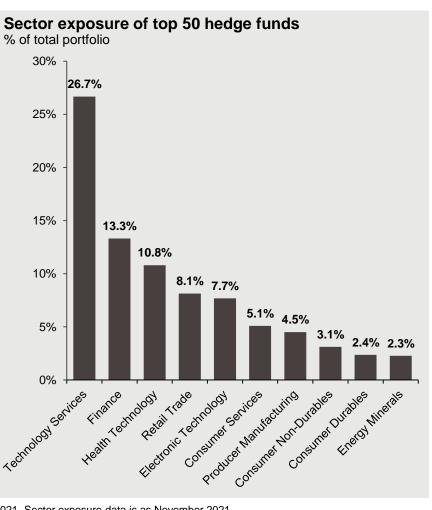


Sources: HFRI, J.P. Morgan Asset Management.

Manager dispersion is based on: November 2011 to October 2021 monthly returns for hedge funds. Blue bar denotes median. All hedge funds: Fund Weighted Composite Index, Equity market neutral: Equity hedge – equity market neutral, Event-driven: Event-Driven (Total), Relative value: Relative Value (Total), Relative value multi-strategy: Relative Value Multi-Strategy, Macro total: Macro (Total), Equity hedge: Equity Hedge (Total), Emerging markets: Emerging Markets Global.

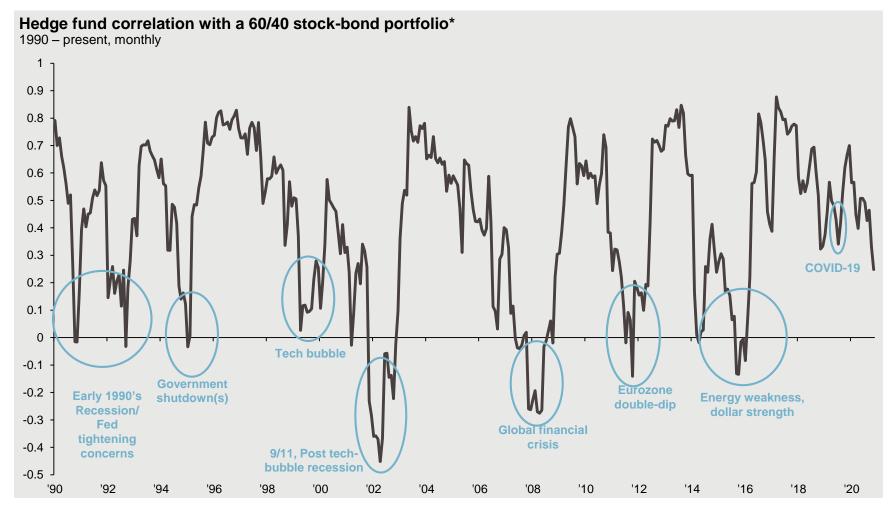
J.P.Morgan
Asset Management





Source: HFRI, FactSet, J.P. Morgan Asset Management. Flow data is as of September 30, 2021. Sector exposure data is as November 2021. Data is based on availability as of November 30, 2021.

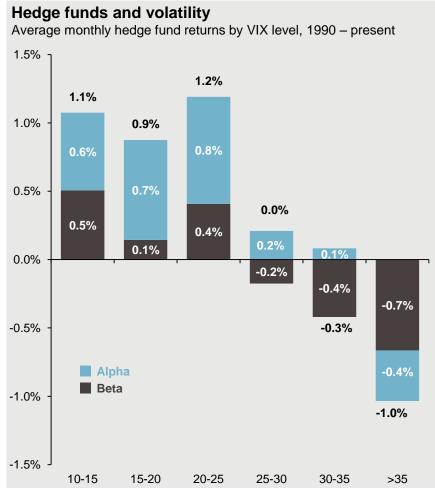


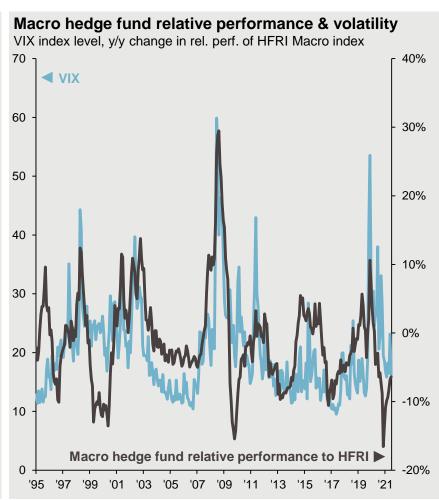


Sources: HFRI, Standard & Poor's, Bloomberg, FactSet, J.P. Morgan Asset Management.



^{*60/40} portfolio is 60% S&P 500 and 40% Bloomberg U.S. Aggregate. Hedge funds are represented by HFRI Macro. Correlation is calculated on a 12-month rolling basis.

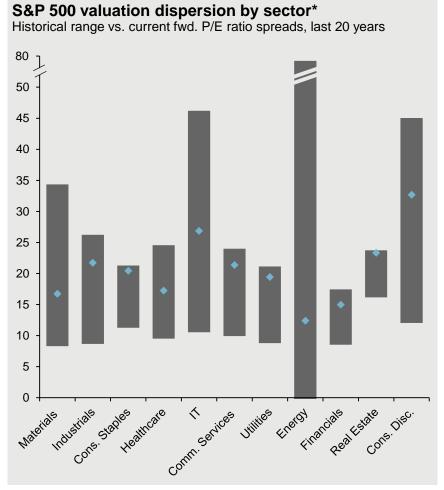


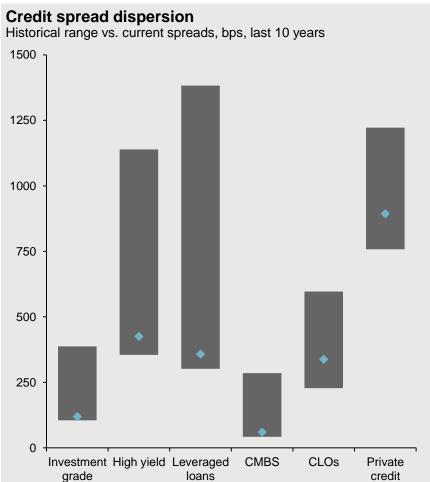


Source: HFRI, CBOE, MSCI, FactSet, J.P. Morgan Asset Management.

Historical beta is based on regression analysis, where the HFRI is the dependent variable and the MSCI AC World Index is the independent variable. Monthly VIX reading is an average. Numbers may not sum to 100% due to rounding.







Sources: S&P Global, HFRI, FactSet J.P. Morgan Asset Management.

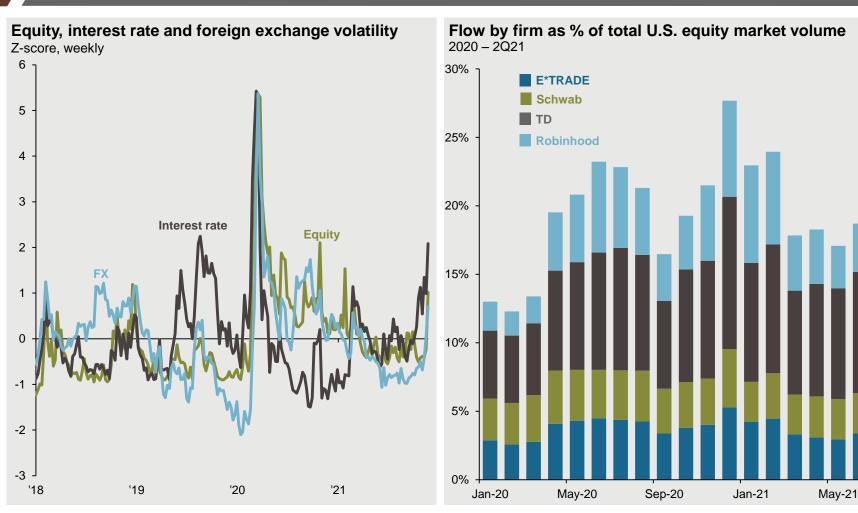


^{*}Dispersion is represented by the range. For equity dispersion, the Energy sector has a negative minimum P/E ratio; however, the chart only displays positive values. Private credit spreads are as of June 30, 2021.

S&P 500 E-Mini and 10-yr. U.S. Treasury Note positioning Net noncommercial futures positions as a percent of open interest 12% **S&P 500** 8% **Net long** 4% 0% -4% -8% **Net short** -12% 10-yr. U.S. Treasury -16% -20% '15 '16 '17 '18 '19 '20 '21

Source: CFTC, FactSet, J.P. Morgan Asset Management. Data is based on availability as of November 30, 2021.

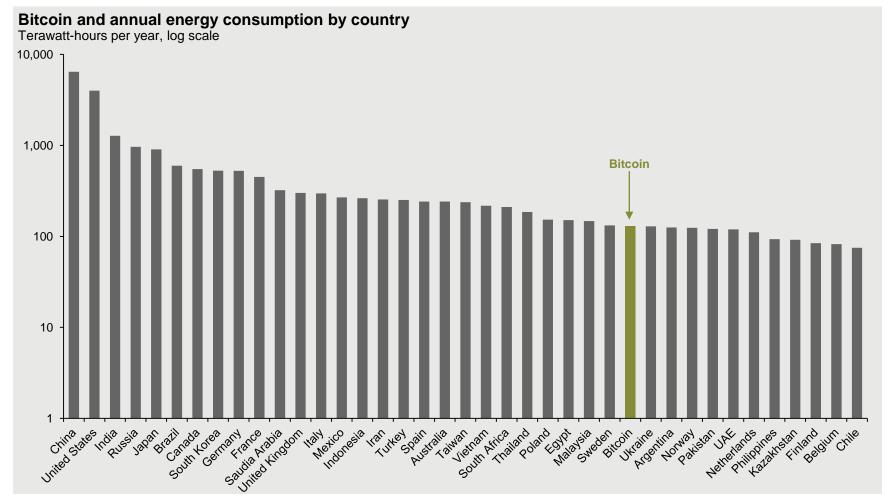




Source: CBOE, ICE BofA, J.P. Morgan Index Research, FactSet, J.P. Morgan Asset Management. (Left) Equity volatility is represented by the VIX Index, interest rate volatility is represented by the MOVE Index and foreign exchange volatility is represented by the J.P. Morgan Global FX Volatility Index. (Right) Based on company filings, SEC 606 disclosures.

Data is based on availability as of November 30, 2021.

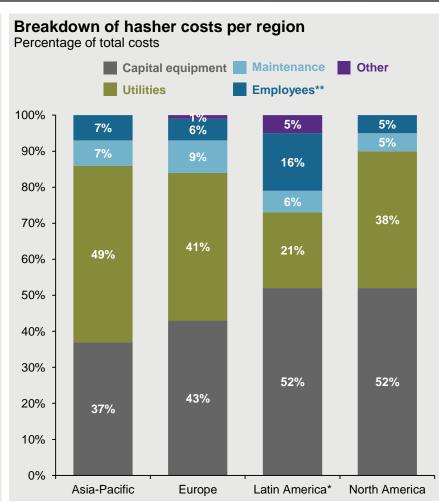




Sources: Bloomberg, J.P. Morgan Asset Management Data is based on availability as of November 30, 2021.



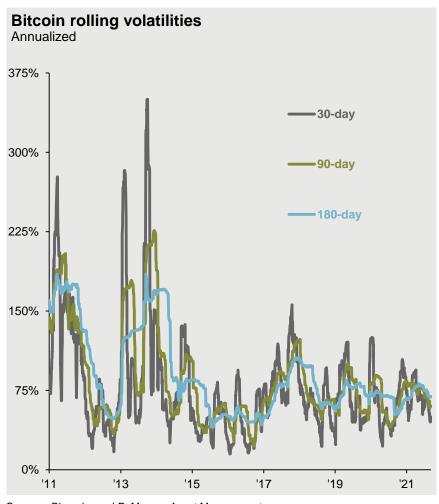
Transactions processed per second Number 4000 3526 3500 3000 2500 2061 2000 1500 1000 500 241 3.3 3.18 0.26 0 Visa Mastercard PayPal Bitcoin Litecoin Ether

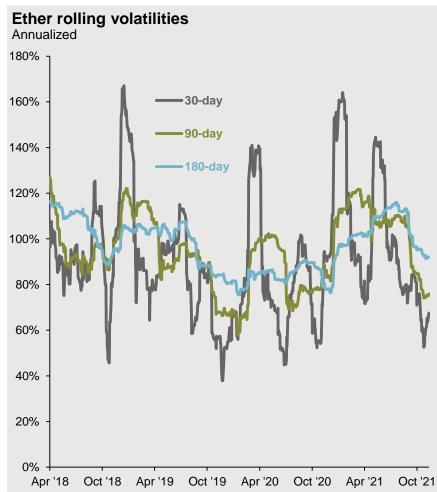


Sources: BIS, BitInfoCharts, University of Cambridge, J.P. Morgan Asset Management. *Latin America includes Caribbean. **Includes contractors. Data is based on availability as of November 30, 2021.



Hedge funds





Sources: Bloomberg, J.P. Morgan Asset Management. Data is based on availability as of November 30, 2021



Alpha – Is the difference between an investment's return and its expected return, given its level of beta.

Accredited investor – Defined by Rule 501 of Regulation D, an individual (i.e. non-corporate) "accredited investor" is either a natural person who has individual net worth, or joint net worth with the person's spouse, that exceeds \$1 million at the time of the purchase OR a natural person with income exceeding \$200,000 in each of the two most recent years or joint income with a spouse exceeding \$300,000 for those years and a reasonable expectation of the same income level in the current year. For the complete definition of accredited investor, see the SEC website.

Capital commitment – A Limited Partner's obligation to provide a specific amount of capital to a Closed-end Fund (defined below) for investments. The Capital Commitment is "drawn down" or "called" over time, meaning a portion of the commitment must be wired to the Closed-end Fund by a set date.

Capital called – The amount of capital wired to a fund that is "drawn down" over time as the General Partner selects investments.

Carried interest (aka incentive fee) – A fee paid to a fund manager for generating returns over a benchmark; calculated as a percentage of investment profits over a hurdle rate and charged in addition to a management fee. In Private Equity, carried interest (typically up to 20% of the profits) becomes payable once the investors have achieved repayment of their original investment in the fund, plus a defined hurdle rate.

Catch-up – This is a common term of the private equity partnership agreement. Once the general partner provides its limited partners with their preferred return, if any, it then typically enters a catch-up period in which it receives the majority or all of the profits until the agreed upon profit-split, as determined by the carried interest, is reached.

Clawback – A clawback obligation represents the general partner's promise that, over the life of the fund, the managers will not receive a greater share of the fund's distributions than they bargained for. Generally, this means that the general partner may not keep distributions representing more than a specified percentage (e.g., 20%) of the fund's cumulative profits, if any. When triggered, the clawback will require that the general partner return to the fund's limited partners an amount equal to what is determined to be "excess" distributions.

Closed-end fund – A fund that has a finite capital raising period and stated term (i.e. 5 years, 10 years, etc.). Clients will have the ability to commit to the fund during the set fundraising period, after which point the fund will be closed to new investors. Unlike an open-ended fund, there is limited flexibility on when a client may invest and there is no liquidity/redemptions. Clients who invest are obligated to remain in the fund for the duration of the term; they will be required to fulfill capital calls during the stated commitment period and will receive periodic distributions based on underlying monetization of investments.

Commitment period – The period of time within which the fund can make investments as established in the Limited Partnership Agreement ("LPA"), meaning the governing document, for the fund.

Direct co-investment – An investment made directly in a single underlying asset of a fund. Example: The General Partner elects to invest in an operating company alongside a fund.

Dispersion – Difference between the best-performing and worst-performing strategies.

Distressed – A financial instrument in a company that is near or is currently going through bankruptcy. This usually results from a company's inability to meet its financial obligations. As a result, these financial instruments have suffered a substantial reduction in value. Distressed securities can include common and preferred shares, bank debt, trade claims (goods owed) and corporate bonds.

Distributions – The total proceeds distributed by the fund to the Limited Partners, which may include both return of capital and gain distributions.

General partner – The managing partner of a Limited Partnership. The General Partner is managed by the asset management team responsible for making fund investments (i.e., the intermediary between investors with capital and businesses seeking capital to grow).

Gross IRR – The dollar-weighted internal rate of return, before management fees and carried interest generated by the fund.

Hedge Fund strategies:

Relative Value/Arbitrage involves the simultaneous purchase and sale of similar securities to exploit pricing differentials. Strategies in this sector offer potential to generate consistent returns while minimizing directional risk

<u>Opportunistic/Macro</u> strategies involve investments in a wide variety of strategies and instruments, which often have a directional stance based on the manager's global macroeconomic views.

<u>Long/Short (L/S) Equity</u> involves long and/or short positions in equity securities deemed to be under-or overvalued, respectively. Exposures to sectors, geographies, and market capitalizations are often flexible and will change over time.

<u>Merger Arbitrage/Event Driven</u> strategies invest in opportunities created by significant corporate transactions and events which tend to alter a company's financial structure or operating strategy.

<u>Distressed Securities</u> invests in debt and equity securities of firms in reorganization or bankruptcy.

High watermark – The highest peak in value that an investment fund has reached. This term is often used in the context of fund manager compensation. For example, a \$1,000,000 investment is made in year 1 and the fund declines by 50%, leaving \$500,000 in the fund. In year 2, the fund returns 100%, bringing the investment value back to \$1,000,000. If a fund has a high watermark, it will not take incentive fees on the return in year 2, since the investment has never grown. The fund will only take incentive fees if the investment grows above the initial level of \$1,000,000.

Hurdle rate - The rate of return that the fund manager must meet before collecting incentive fees.

Internal rate of return (IRR) – The dollar-weighted internal rate of return. This return considers the daily timing of cash flows and cumulative fair stated value, as of the end of the reported period.

J-Curve effect – Occurs when funds experience negative returns for the first several years. This is a common experience, as the early years of the fund include capital drawdowns and an investment portfolio that has yet to mature. If the fund is well managed, it will eventually recover from its initial losses and the returns will form a J-curve: losses in the beginning dip down below the initial value, and later returns show profits above the initial level.

K-1 – Tax document issued for an investment in partnership interests to report your share of income, deductions and credits. (Note that Private Investments generally issue a Schedule K-1 instead of a Form 1099 for tax reporting. K-1s may at times be issued later than 1099s, requiring investors to file for an extension).

Limited partner – An investor in a Limited Partnership, which is a form of legal entity used for certain hedge funds, private equity funds and real estate funds.

Management fee – Fee paid to a fund manager for managing the fund; typically calculated as a percentage of assets under management.

Mezzanine finance – Loan finance that is half-way between equity and secured debt, either unsecured or with junior access to security. A mezzanine fund is a fund focusing on mezzanine financing.

Multiple of Invested Capital (MOIC) – Calculation performed by adding the remaining (reported) value and the distributions received (cash out) and subsequently dividing that amount by the total capital contributed (cash in).

Net asset value (NAV) – This is the current fair stated value for each of the investments, as reported by the administrator of the fund.

Net IRR – The dollar-weighted internal rate of return, net of management fees and carried interest generated by the fund. This return considers the daily timing of all cash flows and the cumulative fair stated value, as of the end of the reported period.



J.P. Morgan Asset Management - Definitions

Open-ended fund – As it relates to private alternatives (not mutual fund structure), an open-ended fund is a fund that has no stated term or maturity and allows clients to invest and redeem on an ongoing basis. The frequency of investments (aka subscriptions) and / or redemptions may vary. Redemptions from open-ended private alternative funds generally require advance notice in writing.

Pari Passu - At an equal rate or pace, without preference.

Portfolio company – A business entity that has secured at least one round of financing from one or more private equity funds. A company in which a given fund has invested.

Post-money valuation – The valuation of a company immediately after the most recent round of financing. For example, a venture capitalist may invest \$3.5 million in a company valued at \$2 million "pre-money" (before the investment was made). As a result, the startup will have a post money valuation of \$5.5 million.

Pre-money valuation – The valuation of a company prior to a round of investment. This amount is determined by using various calculation methods, such as multiples to earnings or comparable to other private and/or public companies.

Preferred return - Also known as Hurdle Rate.

Private equity – Equity capital invested in a private company through a negotiated process.

Primary investment – An investment made in a newly formed limited partnership.

Real estate investment trust (REITs) – Stocks listed on an exchange that represent an interest in a pool of real estate properties.

Realized value – The amount of capital extracted from an investment.

Reported/remaining value – The current stated value for each of the investments in a fund, as reported by the General Partner of the fund.

Return on equity (RoE) - Amount of net income returned as a percentage of shareholders' equity.

Secondary market investment – The buying and selling of pre-existing investor commitments.

Seed money – The first round of capital for a start-up business. Seed money usually takes the structure of a loan or an investment in preferred stock or convertible bonds, although sometimes it is common stock. Seed money provides startup companies with the capital required for their initial development and growth. Angel investors and early-stage venture capital funds often provide seed money.

Tax documents - See K-1.

Total value – The combination of market value and realized value of an investment. Shows the total worth of an investment.

Unfunded commitment – Money that has been committed to an investment but not yet transferred to the General Partner.

Venture capital – A specialized form of private equity, characterized chiefly by high-risk investment in new or young companies following a growth path in technology and other value-added sectors.

Vintage year - The year of fund formation and first draw-down of capital.

Write-down - A reduction in the value of an investment.



J.P. Morgan Asset Management - Risks & disclosures

Guide to Alternatives

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